

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 001-37980

COLONY NORTHSTAR, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland
(State or Other Jurisdiction of
Incorporation or Organization)

46-4591526
(I.R.S. Employer
Identification No.)

515 South Flower Street, 44th Floor
Los Angeles, California 90071
(Address of Principal Executive Offices, Including Zip Code)

(310) 282-8820
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller Reporting Company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of the Exchange Act. Yes No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 3, 2017, 545,526,393 shares of the Registrant's class A common stock and 741,874 shares of class B common stock were outstanding.

EXPLANATORY NOTE

Colony NorthStar, Inc. ("Colony NorthStar" or the "Company") was formed through a tri-party merger (the "Merger") among:

- NorthStar Asset Management Group Inc. ("NSAM"), a real estate focused asset management firm which commenced operations in July 2014 upon the spin-off by NorthStar Realty Finance Corp. ("NRF") of its asset management business;
- Colony Capital, Inc. ("Colony"), an internally managed REIT with investment management capabilities, established in June 2009; and
- NRF, a diversified REIT with investments in multiple classes of commercial real estate, established in October 2004, which was externally managed by NSAM subsequent to the spin-off,

which closed on January 10, 2017 (the "Closing Date").

The transaction is accounted for as a reverse acquisition, with NSAM as the legal acquirer for certain legal and regulatory matters, and Colony as the accounting acquirer for purposes of financial reporting. The financial information for Colony NorthStar as set forth herein represents a continuation of the financial information of Colony as the accounting acquirer. Consequently, the historical financial information included herein as of any date, or for any periods on or prior to January 10, 2017, represents the pre-merger financial information of Colony. The results of operations of NSAM and NRF are incorporated into Colony NorthStar effective January 11, 2017.

As used throughout this document, the terms "Colony NorthStar," the "Company," "we," "our" and "us" mean:

- Colony NorthStar, Inc. beginning January 11, 2017, following the closing of the Merger; and
- Colony for all periods on or prior to the closing of the Merger on January 10, 2017.

Accordingly, comparisons of the period to period financial information of Colony NorthStar as set forth herein may not be meaningful.

In addition to the financial statements included herein, you should read and consider the audited financial statements and notes thereto of NSAM for the year ended December 31, 2016 included in our Form 10-K filed with the U.S. Securities and Exchange Commission (the "SEC") on February 28, 2017 and the audited financial statements and notes thereto of Colony and NRF for the year ended December 31, 2016 included as Exhibits 99.11 and 99.12, respectively, to our Form 10-K filed with the SEC on February 28, 2017.

COLONY NORTHSTAR, INC.

TABLE OF CONTENTS

	Page
<u>PART I. FINANCIAL INFORMATION</u>	
Item 1.	Financial Statements 4
	Consolidated Balance Sheets as of September 30, 2017 (unaudited) and December 31, 2016 4
	Consolidated Statements of Operations (unaudited) for the three and nine months ended September 30, 2017 and 2016 6
	Consolidated Statements of Comprehensive Income (Loss) (unaudited) for the three and nine months ended September 30, 2017 and 2016 7
	Consolidated Statements of Equity (unaudited) for the nine months ended September 30, 2017 and 2016 8
	Consolidated Statements of Cash Flows (unaudited) for the nine months ended September 30, 2017 and 2016 10
	Notes to Consolidated Financial Statements (unaudited) 12
	1. Business and Organization 12
	2. Summary of Significant Accounting Policies 13
	3. Business Combinations 30
	4. Real Estate 37
	5. Loans Receivable 40
	6. Investments in Unconsolidated Ventures 42
	7. Securities 44
	8. Goodwill, Deferred Leasing Costs and Other Intangibles 46
	9. Assets and Related Liabilities Held for Sale 48
	10. Restricted Cash, Other Assets and Other Liabilities 49
	11. Debt 50
	12. Derivatives 54
	13. Fair Value 57
	14. Variable Interest Entities 61
	15. Stockholders' Equity 63
	16. Noncontrolling Interests 67
	17. Discontinued Operations 68
	18. Earnings per Share 69
	19. Fee Income 70
	20. Equity-Based Compensation 70
	21. Transactions with Affiliates 73
	22. Commitments and Contingencies 75
	23. Segment Reporting 76
	24. Subsequent Events 79
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations 82
Item 3.	Quantitative and Qualitative Disclosures About Market Risk 109
Item 4.	Controls and Procedures 110
<u>PART II. OTHER INFORMATION</u>	
Item 1.	Legal Proceedings 112
Item 1A.	Risk Factors 112
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds 113
Item 3.	Defaults Upon Senior Securities 114
Item 4.	Mine Safety Disclosures 114
Item 5.	Other Information 114
Item 6.	Exhibits 115
SIGNATURES	

PART I—FINANCIAL INFORMATION

ITEM 1. Financial Statements.

**COLONY NORTHSTAR, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands, except per share data)**

	September 30, 2017 (Unaudited)	December 31, 2016
Assets		
Cash and cash equivalents	\$ 877,928	\$ 376,005
Restricted cash	394,052	111,959
Real estate, net	14,354,541	3,243,631
Loans receivable, net	3,455,902	3,430,608
Investments in unconsolidated ventures (\$314,274 and \$0 at fair value, respectively)	1,572,592	1,052,995
Securities, at fair value	408,663	23,446
Goodwill	1,828,816	680,127
Deferred leasing costs and intangible assets, net	932,498	278,741
Assets held for sale (\$70,455 and \$67,033 at fair value, respectively)	1,603,933	292,924
Other assets (\$10,829 and \$36,101 at fair value, respectively)	470,600	260,585
Due from affiliates	91,239	9,971
Total assets	\$ 25,990,764	\$ 9,760,992
Liabilities		
Debt, net	\$ 10,791,975	\$ 3,715,618
Accrued and other liabilities (\$216,921 and \$5,448 at fair value, respectively)	1,019,816	286,952
Intangible liabilities, net	206,484	19,977
Liabilities related to assets held for sale	328,809	14,296
Due to affiliates (\$26,910 and \$41,250 at fair value, respectively)	32,384	41,250
Dividends and distributions payable	187,145	65,972
Preferred stock redemptions payable	322,118	—
Total liabilities	12,888,731	4,144,065
Commitments and contingencies (Note 22)		
Redeemable noncontrolling interests	108,990	—
Equity		
Stockholders' equity:		
Preferred stock, \$0.01 par value per share; \$1,636,605 and \$625,750 liquidation preference, respectively; 250,000 and 50,000 shares authorized, respectively; 65,464 and 25,030 shares issued and outstanding, respectively	1,606,996	607,200
Common stock, \$0.01 par value per share		
Class A, 949,000 and 658,369 shares authorized, respectively; 547,844 and 166,440 shares issued and outstanding, respectively	5,479	1,664
Class B, 1,000 shares authorized; 742 and 770 shares issued and outstanding, respectively	7	8
Additional paid-in capital	7,947,994	2,443,100
Distributions in excess of earnings	(650,135)	(246,064)
Accumulated other comprehensive income (loss)	25,831	(32,109)
Total stockholders' equity	8,936,172	2,773,799
Noncontrolling interests in investment entities	3,627,353	2,453,938
Noncontrolling interests in Operating Company	429,518	389,190
Total equity	12,993,043	5,616,927
Total liabilities, redeemable noncontrolling interests and equity	\$ 25,990,764	\$ 9,760,992

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands)

The following table presents the assets and liabilities of securitization vehicles and an investment fund consolidated as variable interest entities for which the Company is determined to be the primary beneficiary:

	September 30, 2017 (Unaudited)	December 31, 2016
Assets		
Cash	\$ 28,792	\$ 4,320
Loans receivable, net	623,375	885,374
Securities	258,948	—
Real estate, net	8,139	8,873
Other assets	71,966	66,306
Total assets	<u>\$ 991,220</u>	<u>\$ 964,873</u>
Liabilities		
Debt, net	\$ 443,872	\$ 494,495
Other liabilities	35,532	63,381
Total liabilities	<u>\$ 479,404</u>	<u>\$ 557,876</u>

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Revenues				
Property operating income	\$ 613,665	\$ 92,505	\$ 1,541,050	\$ 279,470
Interest income	106,479	98,275	333,286	291,496
Fee income	59,693	17,233	167,262	49,347
Other income (\$5,966, \$1,441, \$19,642 and \$3,502 from affiliates, respectively)	10,016	4,054	34,792	10,071
Total revenues	789,853	212,067	2,076,390	630,384
Expenses				
Property operating expense	332,006	28,903	802,072	89,469
Interest expense	152,054	42,196	418,592	126,635
Investment, servicing and commission expense	18,421	5,115	43,968	17,448
Transaction costs	4,636	6,190	94,416	18,638
Depreciation and amortization	162,694	43,593	453,225	129,276
Provision for loan loss	5,116	6,569	12,907	17,412
Impairment loss	24,073	941	45,353	5,461
Compensation expense (including \$38,184, \$3,484, \$107,173 and \$10,326 of equity-based compensation, respectively)	85,022	29,582	257,599	80,689
Administrative expenses	26,502	12,891	82,561	38,760
Total expenses	810,524	175,980	2,210,693	523,788
Other income				
Gain on sale of real estate	72,541	11,151	96,701	68,114
Other gain (loss), net	(8,822)	4,573	(7,291)	18,270
Earnings from investments in unconsolidated ventures	17,447	16,684	253,833	72,226
Income before income taxes	60,495	68,495	208,940	265,206
Income tax benefit	10,613	3,409	6,990	865
Net income from continuing operations	71,108	71,904	215,930	266,071
Income from discontinued operations	1,481	—	14,041	—
Net income	72,589	71,904	229,971	266,071
Net income attributable to noncontrolling interests:				
Redeemable noncontrolling interests	1,678	—	3,015	—
Investment entities	36,906	32,744	87,765	130,508
Operating Company	97	4,189	1,344	15,528
Net income attributable to Colony NorthStar, Inc.	33,908	34,971	137,847	120,035
Preferred stock redemption (Note 15)	(918)	—	4,530	—
Preferred stock dividends	33,176	12,093	98,328	36,066
Net income attributable to common stockholders	\$ 1,650	\$ 22,878	\$ 34,989	\$ 83,969
Basic earnings per share				
Net income from continuing operations per basic common share	\$ 0.00	\$ 0.14	\$ 0.03	\$ 0.50
Net income per basic common share	\$ 0.00	\$ 0.14	\$ 0.05	\$ 0.50
Diluted earnings per share				
Net income from continuing operations per diluted common share	\$ 0.00	\$ 0.14	\$ 0.03	\$ 0.50
Net income per diluted common share	\$ 0.00	\$ 0.14	\$ 0.05	\$ 0.50
Weighted average number of shares				
Basic	542,855	164,846	531,251	164,420
Diluted	542,855	164,846	531,251	164,420
Dividends declared per common share (Note 15)	\$ 0.27	\$ 0.27	\$ 0.81	\$ 0.81

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Net income	\$ 72,589	\$ 71,904	\$ 229,971	\$ 266,071
Other comprehensive income (loss), net of tax:				
Other comprehensive income from investments in unconsolidated ventures, net	3,283	287	3,888	393
Net change in fair value of available-for-sale securities	(4,357)	—	(699)	—
Net change in fair value of cash flow hedges	—	(114)	—	(227)
Foreign currency translation adjustments:				
Foreign currency translation gain (loss)	61,306	4,827	196,379	(13,107)
Change in fair value of net investment hedges	(19,822)	(4,795)	(64,916)	2,248
Net foreign currency translation adjustments	41,484	32	131,463	(10,859)
Other comprehensive income (loss)	40,410	205	134,652	(10,693)
Comprehensive income	112,999	72,109	364,623	255,378
Comprehensive income attributable to noncontrolling interests:				
Redeemable noncontrolling interests	1,678	—	3,015	—
Investment entities	57,286	35,331	165,827	126,283
Operating Company	1,014	3,820	4,555	14,535
Comprehensive income attributable to stockholders	\$ 53,021	\$ 32,958	\$ 191,226	\$ 114,560

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
CONSOLIDATED STATEMENTS OF EQUITY
(In thousands)
(Unaudited)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Distributions in Excess of Earnings	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity	Noncontrolling Interests in Investment Entities	Noncontrolling Interests in Operating Company	Total Equity
Balance at December 31, 2015	\$ 607,200	\$ 1,646	\$ 2,387,770	\$ (131,278)	\$ (18,422)	\$ 2,846,916	\$ 2,138,925	\$ 430,399	\$ 5,416,240
Net income	—	—	—	120,035	—	120,035	130,508	15,528	266,071
Other comprehensive loss	—	—	—	—	(5,475)	(5,475)	(4,225)	(993)	(10,693)
Repurchase of preferred stock	(19,998)	—	—	—	—	(19,998)	—	—	(19,998)
Contribution of preferred stock to an affiliate	19,998	—	—	—	—	19,998	—	—	19,998
Equity-based compensation	—	15	10,311	—	—	10,326	—	—	10,326
Redemption of units in Operating Company for cash Class A common stock	—	12	16,122	—	—	16,134	—	(18,691)	(2,557)
Shares canceled for tax withholding on vested stock awards	—	(3)	(2,859)	—	—	(2,862)	—	—	(2,862)
Contributions from noncontrolling interests	—	—	—	—	—	—	596,427	—	596,427
Distributions to noncontrolling interests	—	—	—	—	—	—	(428,394)	(25,384)	(453,778)
Acquisition of noncontrolling interests	—	—	725	—	—	725	(4,688)	—	(3,963)
Preferred stock dividends	—	—	—	(36,066)	—	(36,066)	—	—	(36,066)
Common stock dividends declared (\$0.81 per share)	—	—	—	(136,276)	—	(136,276)	—	—	(136,276)
Reallocation of equity (Note 2 and 16)	—	—	19,866	—	—	19,866	(21,800)	1,934	—
Balance at September 30, 2016	\$ 607,200	\$ 1,670	\$ 2,431,935	\$ (183,585)	\$ (23,897)	\$ 2,833,323	\$ 2,406,753	\$ 402,793	\$ 5,642,869

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
CONSOLIDATED STATEMENTS OF EQUITY (Continued)
(In thousands)
(Unaudited)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Distributions in Excess of Earnings	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity	Noncontrolling Interests in Investment Entities	Noncontrolling Interests in Operating Company	Total Equity
Balance at December 31, 2016	\$ 607,200	\$ 1,672	\$ 2,443,100	\$ (246,064)	\$ (32,109)	\$ 2,773,799	\$ 2,453,938	\$ 389,190	\$ 5,616,927
Net income	—	—	—	137,847	—	137,847	87,765	1,344	226,956
Other comprehensive income	—	—	—	—	53,379	53,379	78,062	3,211	134,652
Merger consideration (Note 3)	1,010,320	3,891	5,706,243	—	—	6,720,454	—	—	6,720,454
Payment of accrued dividends on preferred stock assumed in Merger	(12,869)	—	—	—	—	(12,869)	—	—	(12,869)
Fair value of noncontrolling interests assumed in Merger	—	—	—	—	—	—	505,685	8,162	513,847
Issuance of Cumulative Redeemable Perpetual Preferred Stock (Note 15)	660,000	—	—	—	—	660,000	—	—	660,000
Offering costs	(21,870)	—	—	—	—	(21,870)	—	—	(21,870)
Redemption of preferred stock (Note 15)	(635,785)	—	—	—	—	(635,785)	—	—	(635,785)
Common stock repurchases	—	(173)	(224,439)	—	—	(224,612)	—	—	(224,612)
Redemption of units in Operating Company for cash and Class A common stock	—	17	22,771	—	—	22,788	—	(27,873)	(5,085)
Exchange of notes for Class A common stock	—	2	2,966	—	—	2,968	—	—	2,968
Equity-based compensation	—	81	74,655	—	—	74,736	—	37,045	111,781
Shares canceled for tax withholding on vested stock awards	—	(4)	(5,664)	—	—	(5,668)	—	—	(5,668)
Deconsolidation of investment entity	—	—	—	—	—	—	(4,000)	—	(4,000)
Settlement of call spread option	—	—	6,900	—	—	6,900	—	—	6,900
Costs of noncontrolling equity	—	—	(9,209)	—	—	(9,209)	—	—	(9,209)
Contributions from noncontrolling interests	—	—	—	—	—	—	1,087,717	—	1,087,717
Distributions to noncontrolling interests	—	—	—	—	—	—	(601,476)	(26,667)	(628,143)
Preferred stock dividends	—	—	—	(105,375)	—	(105,375)	—	—	(105,375)
Common stock dividends declared (\$0.81 per share; Note 15)	—	—	—	(436,543)	—	(436,543)	—	—	(436,543)
Reallocation of equity (Notes 2 and 16)	—	—	(69,329)	—	4,561	(64,768)	19,662	45,106	—
Balance at September 30, 2017	<u>\$ 1,606,996</u>	<u>\$ 5,486</u>	<u>\$ 7,947,994</u>	<u>\$ (650,135)</u>	<u>\$ 25,831</u>	<u>\$ 8,936,172</u>	<u>\$ 3,627,353</u>	<u>\$ 429,518</u>	<u>\$12,993,043</u>

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

	Nine Months Ended September 30,	
	2017	2016
Cash Flows from Operating Activities		
Net income	\$ 229,971	\$ 266,071
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization of discount and net origination fees on purchased and originated loans	(50,542)	(19,081)
Accretion in excess of cash receipts on purchased credit impaired loan	—	(8,515)
Paid-in-kind interest added to loan principal	(26,492)	(34,889)
Straight-line rents	(25,633)	(9,665)
Amortization of above- and below-market lease values, net	(6,976)	1,693
Amortization of deferred financing costs and debt discount and premium	59,774	19,306
Earnings from investments in unconsolidated ventures	(253,833)	(72,226)
Distributions of income from equity method investments	50,523	62,761
Provision for loan losses	12,907	17,412
Impairment loss	45,353	5,461
Depreciation and amortization	453,225	129,276
Equity-based compensation	111,304	10,326
Change in fair value of contingent consideration—Internalization	(14,340)	(13,640)
Gain on sales of real estate, net	(94,593)	(68,114)
Other loss, net	21,631	—
Payment on cash collateral on derivative	(5,415)	—
Changes in operating assets and liabilities:		
(Increase) decrease in restricted cash related to operating activities	(23,971)	—
(Increase) decrease in due from affiliates	(24,719)	(4,268)
(Increase) decrease in other assets	(39,078)	7,236
Increase (decrease) in accrued and other liabilities	(44,350)	16,171
Increase (decrease) in due to affiliates	5,474	—
Other adjustments, net	5,273	(4,596)
Net cash provided by operating activities	385,493	300,719
Cash Flows from Investing Activities		
Contributions to investments in unconsolidated ventures	(364,820)	(150,168)
Distributions from investments in unconsolidated ventures	166,173	79,028
Acquisition of loans receivable	(538,136)	(101,606)
Payment of Merger-related liabilities, net of cash acquired (Note 3)	(44,437)	—
Net disbursements on originated loans	(283,696)	(328,835)
Repayments of loans receivable	520,253	461,335
Proceeds from sales of loans receivable	114,836	188,551
Cash receipts in excess of accretion on purchased credit impaired loans	150,877	81,414
Acquisition of real estate, related intangibles and leasing commission, and improvements of real estate	(1,194,244)	(373,005)
Proceeds from sales of real estate, net of debt assumed by buyers	1,340,059	344,271
Acquisition of securities	(21,199)	(23,324)
Proceeds from sales of securities	26,737	—
Proceeds from paydown and maturity of securities	91,780	—
Proceeds from sale of investments in unconsolidated venture	553,327	—
Proceeds from syndication of investment, net of cash deconsolidated (Note 4)	138,420	—
Cash assumed from consolidation of sponsored fund (Note 14)	6,685	—
Acquisition of CPI, net of cash acquired (Note 3)	(35,711)	—
Acquisition of THL Hotel Portfolio, net of cash acquired (Note 3)	(27,455)	—
Investment deposits	(2,934)	—
Increase in restricted cash related to investing activities	18,617	—
Net payments on settlement of derivative instruments	(3,065)	7,840
Other investing activities, net	(4,357)	(2,023)
Net cash provided by investing activities	607,710	183,478

COLONY NORTHSTAR, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(In thousands)
(Unaudited)

	Nine Months Ended September 30,	
	2017	2016
Cash Flows from Financing Activities		
Proceeds from issuance of preferred stock, net	\$ 638,130	\$ —
Dividends paid to preferred stockholders	(99,954)	(36,279)
Dividends paid to common stockholders	(333,896)	(135,656)
Repurchase of common stock	(224,612)	—
Borrowings from corporate credit facility	780,000	505,000
Repayment of borrowings from corporate credit facility	(1,202,600)	(459,900)
Borrowings from secured debt	3,196,554	735,280
Repayments of secured debt	(3,301,110)	(895,067)
Increase in escrow deposits related to financing arrangements	16,216	12,724
Settlement of call spread option	6,900	—
Payment of deferred financing costs	(64,439)	(17,346)
Contributions from noncontrolling interests	1,087,119	517,927
Distributions to noncontrolling interests	(629,876)	(447,599)
Redemption of preferred stock	(313,667)	(19,998)
Reissuance of preferred stock to an equity method investee	—	19,998
Redemption of units in Operating Company	(5,085)	—
Acquisition of noncontrolling interests	—	(3,963)
Repurchase of exchangeable senior notes	(15,455)	—
Other financing activities, net	(12,602)	(5,417)
Net cash used in financing activities	(478,377)	(230,296)
Effect of exchange rates on cash and cash equivalents	10,447	418
Net increase in cash and cash equivalents	525,273	254,319
Total cash and cash equivalents, beginning of period	376,005	185,854
Cash and cash equivalents included in assets held for sale	(23,350)	—
Cash and cash equivalents, end of period	\$ 877,928	\$ 440,173
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid for interest	\$ 334,749	\$ 99,562
Cash paid for income taxes	\$ 36,747	\$ 4,451
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES:		
Dividends and distributions payable	\$ 187,145	\$ 65,924
Assets acquired in Merger (Note 3)	\$ 17,214,515	\$ —
Liabilities assumed in Merger (Note 3)	\$ 11,299,855	\$ —
Noncontrolling interests assumed in Merger (Note 3)	\$ 592,690	\$ —
Common stock issued for acquisition of NSAM and NRF (Note 3)	\$ 5,710,134	\$ —
Preferred stock issued for acquisition of NRF (Note 3)	\$ 1,010,320	\$ —
Debt assumed by buyer of real estate reported as discontinued operations	\$ 1,258,558	\$ —
Net assets acquired in CPI restructuring (Note 3)	\$ 232,181	\$ —
Net assets acquired in THL Hotel Portfolio (Note 3)	\$ 361,346	\$ —
Preferred stock redemption payable	\$ 322,118	\$ —
Investment deposits applied to acquisition of loans receivable, real estate and CPI Group	\$ 66,020	\$ —
Share repurchase payable (Note 10)	\$ 6,588	\$ —
Loan payoff and real estate sale proceeds held in escrow (Note 10)	\$ 21,263	\$ 11,550
Net settlement of redemption and investment in equity method investee	\$ —	\$ 117,241
Redemption of OP Units for common stock	\$ 22,788	\$ —
Proceeds from secured financing in other assets	\$ 22,856	\$ —
Foreclosure of collateral assets underlying loans receivable	\$ 14,576	\$ 121,694
Amounts payable relating to improvements in operating real estate	\$ 5,033	\$ —
Contributions receivable from noncontrolling interests	\$ 4,734	\$ 78,500
Exchange of note for class A common shares	\$ 2,968	\$ —
Net assets of investment entity deconsolidated (Note 4)	\$ 156,491	\$ —
Net assets of sponsored fund consolidated, net of cash assumed (Note 14)	\$ 13,370	\$ —

The accompanying notes are an integral part of the consolidated financial statements.

COLONY NORTHSTAR, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
September 30, 2017
(Unaudited)

1. Business and Organization

Colony NorthStar is a leading global real estate and investment management firm. The Company has significant property holdings in the healthcare, industrial and hospitality sectors, other equity and debt investments, as well as an embedded institutional and retail investment management business. The Company manages capital on behalf of its stockholders, as well as institutional and retail investors in private funds, non-traded and traded real estate investment trusts ("REITs") and registered investment companies. The Company also owns NorthStar Securities, LLC ("NorthStar Securities"), a captive broker-dealer platform which raises capital in the retail market.

The Company was organized in May 2016 as a Maryland corporation, and intends to elect to be taxed as a REIT under the Internal Revenue Code, for U.S. federal income tax purposes beginning with its taxable year ending December 31, 2017.

The Company conducts all of its activities and holds substantially all of its assets and liabilities through its operating subsidiary, Colony Capital Operating Company, LLC (the "Operating Company" or the "OP"), which was previously the operating subsidiary of Colony and survived the Merger. At September 30, 2017, the Company owned approximately 94.4% of the OP, as its sole managing member. The remaining 5.6% is owned primarily by certain employees of the Company as noncontrolling interests.

Merger

The Merger among Colony, NSAM and NRF was completed in an all-stock exchange on January 10, 2017.

The Merger is accounted for as a reverse acquisition, with NSAM as the legal acquirer for certain legal and regulatory matters, and Colony as the accounting acquirer for purposes of financial reporting. Consequently, the historical financial information included herein as of any date or for any periods on or prior to the Closing Date represents the pre-Merger financial information of Colony. Accordingly, comparisons of the period to period financial information of Colony NorthStar as set forth herein may not be meaningful.

Details of the Merger are described more fully in Note 3 and the accounting treatment thereof in Note 2.

Commercial Real Estate Credit REIT

On August 25, 2017, certain subsidiaries of the Company entered into a combination agreement with NorthStar Real Estate Income Trust, Inc. ("NorthStar Income I"), NorthStar Real Estate Income II, Inc. ("NorthStar Income II"), publicly registered non-traded real estate investment trusts sponsored and managed by a subsidiary of the Company, and certain other subsidiaries of the foregoing. Pursuant to the combination agreement, certain subsidiaries of the Company will contribute their ownership interests ranging from 38% to 100% in certain investment entities (which interests represent the "CLNS Contributed Portfolio") to Colony NorthStar Credit Real Estate, Inc. ("Colony NorthStar Credit") and its operating company, and NorthStar Income I and NorthStar Income II will merge in all-stock mergers into Colony NorthStar Credit (collectively, the "Combination"). The closing of the Combination is conditioned upon a listing of Colony NorthStar Credit's class A common stock on a national securities exchange (through an initial public offering or otherwise), which may be effected up to nine months following the later of the approval of the transaction by the stockholders of NorthStar Income I and NorthStar Income II.

The CLNS Contributed Portfolio comprises the Company's interests in certain of its commercial real estate loans, net lease properties and limited partnership interests in third party sponsored funds, which represent a select portfolio of U.S. investments within the Company's Other Equity and Debt segment that are transferable assets consistent with Colony NorthStar Credit's strategy.

Certain subsidiaries of the Company will receive a fixed number of shares of Colony NorthStar Credit's class A common stock (or, in the event of a listing without an initial public offering of Colony NorthStar Credit's class A common stock, the Company will receive shares of Colony NorthStar Credit's class B common stock) and membership units in Colony NorthStar Credit's operating company in exchange for their contribution of the CLNS Contributed Portfolio. The subsidiaries of the Company that receive common stock of Colony NorthStar Credit in the Combination or upon redemption of membership units in Colony NorthStar Credit's operating company on a one-for-one basis will be subject to limitations on their ability to sell their shares of common stock of Colony NorthStar Credit for a one year period from the closing date of the Combination. NorthStar Income I stockholders and NorthStar Income II stockholders will receive

shares of Colony NorthStar Credit's class B common stock based on pre-determined exchange ratios, and such shares of class B common stock will convert to Colony NorthStar Credit's class A common stock on a one-for-one basis over a one-year period from the closing date of the Combination. Upon completion of the Combination, the Company and its affiliates, NorthStar Income I stockholders and NorthStar Income II stockholders will each own approximately 37%, 32% and 31%, respectively, of Colony NorthStar Credit on a fully diluted basis, subject to certain adjustments as set forth in the combination agreement.

The Combination has been approved by the board of directors of the Company, as well as the special committees and boards of directors of NorthStar Income I and NorthStar Income II.

The Combination is expected to close in the first quarter of 2018, conditioned upon, among other things, approval by NorthStar Income I and NorthStar Income II stockholders, and an initial public offering of Colony NorthStar Credit's class A common stock or a listing without an initial public offering of Colony NorthStar Credit's class A common stock on a national securities exchange.

2. Summary of Significant Accounting Policies

The significant accounting policies of the Company are described below. The accounting policies of the Company's unconsolidated ventures are substantially similar to those of the Company.

Basis of Presentation

The accompanying unaudited interim financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information and footnotes required by accounting principles generally accepted in the United States of America ("GAAP") for complete financial statements. These statements reflect all normal and recurring adjustments which, in the opinion of management, are necessary to present fairly the financial position, results of operations and cash flows of the Company for the interim periods presented. However, the results of operations for the interim period presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2017, or any other future period. These interim financial statements should be read in conjunction with the audited consolidated financial statements of NSAM, Colony and NRF and notes thereto included in, or presented as exhibits to, the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

The accompanying consolidated financial statements include the accounts of the Company and its controlled subsidiaries. All significant intercompany accounts and transactions have been eliminated. The portions of the equity, net income and other comprehensive income of consolidated subsidiaries that are not attributable to the parent are presented separately as amounts attributable to noncontrolling interests in the consolidated financial statements. A substantial portion of noncontrolling interests represents interests held by private investment funds or other investment vehicles managed by the Company and which invest alongside the Company and membership interests in OP primarily held by certain employees of the Company.

To the extent the Company consolidates a subsidiary that is subject to industry-specific guidance, the Company retains the industry-specific guidance applied by that subsidiary in its consolidated financial statements.

Merger

The Merger is accounted for under the acquisition method for a business combination as a reverse acquisition. NSAM is the legal acquirer in the Merger for certain legal and regulatory matters, however, Colony was determined to be the accounting acquirer in the Merger for financial reporting purposes. While NSAM is the legal entity which initiated the transaction and issued its shares to consummate the Merger, the fact that the senior management of Colony NorthStar primarily consists of Colony senior executives, along with other qualitative considerations, resulted in Colony being designated the accounting acquirer.

The financial statements of Colony NorthStar, as set forth herein, represent a continuation of the financial information of Colony as the accounting acquirer, except that the equity structure of Colony NorthStar is adjusted to reflect the equity structure of the legal acquirer, including for comparative periods, by applying the Colony share exchange ratio of 1.4663. The historical financial information included herein as of any date or for any periods on or prior to the Closing Date represents the pre-Merger financial information of Colony. The assets and liabilities of Colony are reflected by Colony NorthStar at their pre-Merger carrying values while the assets and liabilities of NSAM and NRF are accounted for at their acquisition date fair value. The results of operations of NSAM and NRF are incorporated into Colony NorthStar effective from January 11, 2017. Accordingly, comparison of period to period results of operations and financial positions may not be meaningful.

Principles of Consolidation

The Company consolidates entities in which it has a controlling financial interest by first considering if an entity meets the definition of a variable interest entity ("VIE") for which the Company is deemed to be the primary beneficiary, or if the Company has the power to control an entity through a majority of voting interest or through other arrangements.

Variable Interest Entities—A VIE is an entity that lacks sufficient equity to finance its activities without additional subordinated financial support from other parties, or whose equity holders lack the characteristics of a controlling financial interest. A VIE is consolidated by its primary beneficiary, which is defined as the party who has a controlling financial interest in the VIE through (a) power to direct the activities of the VIE that most significantly affect the VIE's economic performance, and (b) obligation to absorb losses or right to receive benefits of the VIE that could be significant to the VIE. The Company also considers interests held by its related parties, including de facto agents. The Company assesses whether it is a member of a related party group that collectively meets the power and benefits criteria and, if so, whether the Company is most closely associated with the VIE. In performing this analysis, the Company considers both qualitative and quantitative factors, including, but not limited to: the amount and characteristics of its investment relative to the related party; the Company's and the related party's ability to control or significantly influence key decisions of the VIE including consideration of involvement by de facto agents; the obligation or likelihood for the Company or the related party to fund operating losses of the VIE; and the similarity and significance of the VIE's business activities to those of the Company and the related party. The determination of whether an entity is a VIE, and whether the Company is the primary beneficiary, may involve significant judgment, including the determination of which activities most significantly affect the entities' performance, and estimates about the current and future fair values and performance of assets held by the VIE.

Voting Interest Entities—Unlike VIEs, voting interest entities have sufficient equity to finance their activities and equity investors exhibit the characteristics of a controlling financial interest through their voting rights. The Company consolidates such entities when it has the power to control these entities through ownership of a majority of the entities' voting interests or through other arrangements.

At each reporting period, the Company reassesses whether changes in facts and circumstances cause a change in the status of an entity as a VIE or voting interest entity, and/or a change in the Company's consolidation assessment. Changes in consolidation status are applied prospectively. An entity may be consolidated as a result of this reassessment, in which case, the assets, liabilities and noncontrolling interest in the entity are recorded at fair value upon initial consolidation. Any existing equity interest held by the Company in the entity prior to the Company obtaining control will be remeasured at fair value, which may result in a gain or loss recognized upon initial consolidation. However, if the consolidation represents an asset acquisition of a voting interest entity, the Company's existing interest in the acquired assets, if any, is not remeasured to fair value but continues to be carried at historical cost. The Company may also deconsolidate a subsidiary as a result of this reassessment, which may result in a gain or loss recognized upon deconsolidation depending on the carrying values of deconsolidated assets and liabilities compared to the fair value of any interests retained.

Noncontrolling Interests

Redeemable Noncontrolling Interests—This represents noncontrolling interests in (i) an investment management subsidiary, Townsend Holdings, LLC ("Townsend"); and (ii) a consolidated open-end fund sponsored by the Company.

The Townsend noncontrolling interests have the ability to require the Company to redeem a certain percentage of their interests through December 31, 2020 or upon the occurrence of certain triggering events. Redemptions by the Townsend noncontrolling interests may be settled in cash, the Company's common stock, or a combination thereof, at the Company's option, subject to certain conditions, and payable by the end of the fiscal quarter following the exercise of the redemption.

The limited partners in the consolidated open-end fund who represent noncontrolling interests generally have the ability to withdraw all or a portion of their interests in cash with 30 days' notice.

Redeemable noncontrolling interests is presented outside of permanent equity. Allocation of net income or loss to redeemable noncontrolling interests is based upon their ownership percentage during the period. The carrying amount of redeemable noncontrolling interests is adjusted to its redemption value at the end of each reporting period, but no less than its initial carrying value, with such adjustments recognized in additional paid-in capital.

Noncontrolling Interests in Investment Entities—This represents interests in consolidated investment entities held by private investment funds or retail companies managed by the Company or held by third party joint venture partners. Allocation of net income or loss is generally based upon relative ownership interests held by equity owners in each investment entity, or based upon contractual arrangements that may provide for disproportionate allocation of economic

returns among equity interests, including using a hypothetical liquidation at book value basis, where applicable and substantive.

Noncontrolling Interests in Operating Company—This represents membership interests in OP held primarily by certain employees of the Company. Noncontrolling interests in OP are allocated a share of net income or loss in OP based on their weighted average ownership interest in OP during the period. Noncontrolling interests in OP have the right to require OP to redeem part or all of such member's membership units in OP ("OP Units") for cash based on the market value of an equivalent number of shares of class A common stock at the time of redemption, or at the Company's election as managing member of OP, through issuance of shares of class A common stock (registered or unregistered) on a one-for-one basis. At the end of each reporting period, noncontrolling interests in OP is adjusted to reflect their ownership percentage in OP at the end of the period, through a reallocation between controlling and noncontrolling interests in OP, as applicable.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates and assumptions.

Foreign Currency

Assets and liabilities denominated in a foreign currency for which the functional currency is a foreign currency are translated using the exchange rate in effect at balance sheet date and the corresponding results of operations for such entities are translated using the average exchange rate in effect during the period. The resulting foreign currency translation adjustments are recorded as a component of accumulated other comprehensive income or loss in stockholders' equity. Upon sale, complete or substantially complete liquidation of a foreign subsidiary, or upon partial sale of a foreign equity method investment, the translation adjustment associated with the investment, or a proportionate share related to the portion of equity method investment sold, is reclassified from accumulated other comprehensive income or loss into earnings.

Assets and liabilities denominated in a foreign currency for which the functional currency is the U.S. dollar are remeasured using the exchange rate in effect at balance sheet date and the corresponding results of operations for such entities are remeasured using the average exchange rate in effect during the period. The resulting foreign currency remeasurement adjustments are recorded in other gain (loss) on the statements of operations.

Disclosures of non-US dollar amounts to be recorded in the future are translated using exchange rates in effect at the balance sheet date.

Fair Value Measurement

Fair value is based on an exit price, defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Where appropriate, the Company makes adjustments to estimated fair values to appropriately reflect counterparty credit risk as well as the Company's own credit-worthiness.

The estimated fair value of financial assets and financial liabilities are categorized into a three-tier hierarchy, prioritized based on the level of transparency in inputs used in the valuation techniques, as follows:

Level 1—Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2—Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in non-active markets, or valuation techniques utilizing inputs that are derived principally from or corroborated by observable data directly or indirectly for substantially the full term of the financial instrument.

Level 3—At least one assumption or input is unobservable and it is significant to the fair value measurement, requiring significant management judgment or estimate.

Where the inputs used to measure the fair value of a financial instrument falls into different levels of the fair value hierarchy, the financial instrument is categorized within the hierarchy based on the lowest level of input that is significant to its fair value measurement.

Fair Value Option

The fair value option provides an option to elect fair value as an alternative measurement for selected financial instruments. The fair value option may be elected only upon the occurrence of certain specified events, including when the Company enters into an eligible firm commitment, at initial recognition of the financial instrument, as well as upon a

business combination or consolidation of a subsidiary. The election is irrevocable unless a new election event occurs. The Company has elected to account for certain cost method investments, specifically limited partnership interests in third party sponsored funds, at fair value.

Business Combinations

The Company evaluates each purchase transaction to determine whether the acquired assets meet the definition of a business. If substantially all of the fair value of gross assets acquired is concentrated in a single identifiable asset or a group of similar identifiable assets, then the set of transferred assets and activities is not a business. If not, for an acquisition to be considered a business, it would have to include an input and a substantive process that together significantly contribute to the ability to create outputs (i.e., there is a continuation of revenue before and after the transaction). A substantive process is not ancillary or minor, cannot be replaced without significant cost, effort or delay or is otherwise considered unique or scarce. To qualify as a business without outputs, the acquired assets would require an organized workforce with the necessary skills, knowledge and experience that performs a substantive process.

Prior to the Company's adoption of the new definition of a business effective October 1, 2016, the concentration of acquired fair values in a single or group of similar identifiable assets did not preclude the acquisition of such assets from meeting the definition of a business. As a result, acquisition of real estate assets with existing in place leases, other than sale leaseback transactions, were generally recognized as business combinations.

Net cash paid to acquire a business or assets is classified as investing activities on the accompanying statements of cash flows.

The Company accounts for business combinations by applying the acquisition method. Transaction costs related to acquisition of a business are expensed as incurred and excluded from the fair value of consideration transferred. The identifiable assets acquired, liabilities assumed and noncontrolling interests in acquired entity are recognized and measured at their estimated fair values. The excess of the fair value of consideration transferred over the fair values of identifiable assets acquired, liabilities assumed and noncontrolling interests in an acquired entity, net of fair value of any previously held interest in the acquired entity, is recorded as goodwill. Such valuations require management to make significant estimates and assumptions.

For acquisitions that are not deemed to be businesses, the assets acquired are recognized based on their cost to the Company as the acquirer and no gain or loss is recognized unless the fair value of non-cash assets given as consideration differs from the carrying amount of the assets acquired. The cost of assets acquired in a group is allocated to individual assets within the group based on their relative fair values and does not give rise to goodwill. Transaction costs related to acquisition of assets are included in the cost basis of the assets acquired.

Contingent consideration is classified as a liability or equity, as applicable. Contingent consideration in connection with the acquisition of a business is measured at fair value on acquisition date, and unless classified as equity, is remeasured at fair value each reporting period thereafter until the consideration is settled, with changes in fair value included in net income. For contingent consideration in connection with the acquisition of assets, subsequent changes to the recorded amount are adjusted against the cost of the acquisition.

Discontinued Operations

If the disposition of a component, being an operating or reportable segment, business unit, subsidiary or asset group, represents a strategic shift that has or will have a major effect on the Company's operations and financial results, the operating profits or losses of the component when classified as held for sale, and the gain or loss upon disposition of the component, are presented as discontinued operations in the statements of operations.

A business or asset group acquired in connection with a purchase business combination that meets the criteria to be accounted for as held for sale at the date of acquisition are reported as discontinued operations, regardless of whether it meets the strategic shift criteria.

Cash and Cash Equivalents

Short-term, highly liquid investments with original maturities of three months or less are considered to be cash equivalents. The Company's cash and cash equivalents are held with major financial institutions and may at times exceed federally insured limits.

Restricted Cash

Restricted cash consists primarily of amounts related to operating real estate and loans receivable as well as cash held by the Company's foreign subsidiaries due to certain regulatory capital requirements.

Real Estate Assets

Real Estate Acquisitions—Real estate acquisitions are recorded at the fair values of the acquired components at the time of acquisition, allocated among land, building, improvements, equipment, lease-related tangible and identifiable intangible assets and liabilities, such as tenant improvements, deferred leasing costs, in-place lease values, above- and below-market lease values. The estimated fair value of acquired land is derived from recent comparable sales of land and listings within the same local region based on available market data. The estimated fair value of acquired buildings and building improvements is derived from comparable sales, discounted cash flow analysis using market-based assumptions, or replacement cost, as appropriate. The fair value of site and tenant improvements is estimated based upon current market replacement costs and other relevant market rate information.

Real Estate Held for Investment

Real estate held for investment are carried at cost less accumulated depreciation.

Costs Capitalized or Expensed—Expenditures for ordinary repairs and maintenance are expensed as incurred, while expenditures for significant renovations that improve or extend the useful life of the asset are capitalized and depreciated over their estimated useful lives.

Depreciation—Real estate held for investment, other than land, are depreciated on a straight-line basis over the estimated useful lives of the assets, as follows:

Real Estate Assets	Term
Building (fee interest)	15 to 40 years
Building leasehold interests	Lesser of remaining term of the lease or remaining life of the building
Building improvements	Lesser of useful life or remaining life of the building
Land improvements	10 to 30 years
Tenant improvements	Lesser of useful life or remaining term of the lease
Furniture, fixtures and equipment	5 to 15 years

Impairment—The Company evaluates its real estate held for investment for impairment periodically or whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. The Company evaluates cash flows and determines impairments on an individual property basis. In making this determination, the Company reviews, among other things, current and estimated future cash flows associated with each property, market information for each sub-market, including, where applicable, competition levels, foreclosure levels, leasing trends, occupancy trends, lease or room rates, and the market prices of similar properties recently sold or currently being offered for sale, and other quantitative and qualitative factors. If an impairment indicator exists, the Company evaluates whether the expected future undiscounted cash flows is less than the carrying amount of the asset, and if the Company determines that the carrying value is not recoverable, an impairment loss is recorded for the difference between the estimated fair value and the carrying amount of the asset.

Real Estate Held for Sale

Classification as Held for Sale—Real estate is classified as held for sale in the period when (i) management approves a plan to sell the asset, (ii) the asset is available for immediate sale in its present condition, subject only to usual and customary terms, (iii) a program is initiated to locate a buyer and actively market the asset for sale at a reasonable price, and (iv) completion of the sale is probable within one year. Real estate held for sale is stated at the lower of its carrying amount or estimated fair value less disposal cost, with any write-down to fair value less disposal cost recorded as an impairment loss. For any increase in fair value less disposal cost subsequent to classification as held for sale, the impairment loss may be reversed, but only up to the amount of cumulative loss previously recognized. Depreciation is not recorded on assets classified as held for sale.

If circumstances arise that were previously considered unlikely and, as a result, the Company decides not to sell the real estate asset previously classified as held for sale, the real estate asset is reclassified as held for investment. Upon reclassification, the real estate asset is measured at the lower of (i) its carrying amount prior to classification as held for sale, adjusted for depreciation expense that would have been recognized had the real estate been continuously classified as held for investment, or (ii) its estimated fair value at the time the Company decides not to sell.

Real Estate Sales—The Company evaluates if real estate sale transactions qualify for recognition under the full accrual method, considering whether, among other criteria, the buyer's initial and continuing investments are adequate to demonstrate a commitment to pay, any receivable due to the Company is not subject to future subordination, the Company has transferred to the buyer the usual risks and rewards of ownership and the Company does not have a

substantial continuing involvement with the sold real estate. At the time the sale is consummated, a gain or loss is recognized as the difference between the sale price less disposal cost and the carrying value of the real estate.

Foreclosed Properties

The Company receives foreclosed properties in full or partial settlement of loans receivable by taking legal title or physical possession of the properties. Foreclosed properties are recognized, generally, at the time the real estate is received at foreclosure sale or upon execution of a deed in lieu of foreclosure. Foreclosed properties are initially measured at fair value. Deficiencies compared to the carrying value of the loan, after reversing any previously recognized loss provision on the loan, are recorded as impairment loss. The Company periodically evaluates foreclosed properties for subsequent decrease in fair value which is recorded as additional impairment loss. Fair value of foreclosed properties is generally based on third party appraisals, broker price opinions, comparable sales or a combination thereof.

Loans Receivable

The Company originates and purchases loans receivable. The accounting framework for loans receivable depends on the Company's strategy whether to hold or sell the loan, whether the loan was credit-impaired at time of acquisition, or if the lending arrangement is an acquisition, development and construction loan.

Loans Held for Investment (other than Purchased Credit-Impaired Loans)

Loans that the Company has the intent and ability to hold for the foreseeable future are classified as held-for-investment. Originated loans are recorded at amortized cost, or outstanding unpaid principal balance less net deferred loan fees. Net deferred loan fees include unamortized origination and other fees charged to the borrower less direct incremental loan origination costs incurred by the Company. Purchased loans are recorded at amortized cost, or unpaid principal balance plus purchase premium or less unamortized discount. Costs to purchase loans are expensed as incurred.

Interest Income—Interest income is recognized based upon contractual interest rate and unpaid principal balance of the loans. Net deferred loan fees on originated loans are deferred and amortized as adjustments to interest income over the expected life of the loans using the effective yield method. Premium or discount on purchased loans are amortized as adjustments to interest income over the expected life of the loans using the effective yield method. For revolving loans, net deferred loan fees, premium or discount are amortized to interest income using the straight-line method. When a loan is prepaid, prepayment fees and any excess of proceeds over the carrying amount of the loan are recognized as additional interest income.

Nonaccrual—Accrual of interest income is suspended on nonaccrual loans. Loans that are past due 90 days or more as to principal or interest, or where reasonable doubt exists as to timely collection, are generally considered nonperforming and placed on nonaccrual. Interest receivable is reversed against interest income when loans are placed on nonaccrual status. Interest collection on nonaccruing loans for which ultimate collectability of principal is uncertain is recognized using a cost recovery method by applying interest collected as a reduction to loan principal; otherwise, interest collected is recognized on a cash basis by crediting to income when received. Loans may be restored to accrual status when all principal and interest is current and full repayment of the remaining contractual principal and interest is reasonably assured.

Impairment and Allowance for Loan Losses—On a periodic basis, the Company analyzes the extent and effect of any credit migration from underwriting and the initial investment review associated with the performance of a loan and/or value of its underlying collateral, financial and operating capability of the borrower or sponsor, as well as amount and status of any senior loan, where applicable. Specifically, operating results of collateral properties and any cash reserves are analyzed and used to assess whether cash from operations are sufficient to cover debt service requirements currently and into the future, ability of the borrower to refinance the loan, liquidation value of collateral properties, financial wherewithal of any loan guarantors as well as the borrower's competency in managing and operating the collateral properties. Such analysis is performed at least quarterly, or more often as needed when impairment indicators are present. The Company does not utilize a statistical credit rating system to monitor and assess the credit risk and investment quality of its acquired or originated loans. Given the diversity of the Company's portfolio, management believes there is no consistent method of assigning a numerical rating to a particular loan that captures all of the various credit metrics and their relative importance. Therefore, the Company evaluates impairment and allowance for loan losses on an individual loan basis.

Loans are considered to be impaired when it is probable that the Company will not be able to collect all amounts due in accordance with contractual terms of the loans, including consideration of underlying collateral value. Allowance for loan losses represents the estimated probable credit losses inherent in loans held for investment at balance sheet date. Changes in allowance for loan losses are recorded in the provision for loan losses on the statement of operations.

Allowance for loan losses generally exclude interest receivable as accrued interest receivable is reversed when a loan is placed on nonaccrual status. Allowance for loan losses is generally measured as the difference between the carrying value of the loan and either the present value of cash flows expected to be collected, discounted at the original effective interest rate of the loan or an observable market price for the loan. Subsequent changes in impairment are recorded as adjustments to the provision for loan losses. Loans are charged off against allowance for loan losses when all or a portion of the principal amount is determined to be uncollectible. A loan is considered to be collateral-dependent when repayment of the loan is expected to be provided solely by the underlying collateral. Impaired collateral-dependent loans are written down to the fair value of the collateral less disposal cost, first through a charge-off against allowance for loan losses, if any, then recorded as impairment loss.

Troubled Debt Restructuring ("TDR")— A loan with contractual terms modified in a manner that grants concession to the borrower who is experiencing financial difficulty is classified as a TDR. Concessions could include term extensions, payment deferrals, interest rate reductions, principal forgiveness, forbearance, or other actions designed to maximize the Company's collection on the loan. As a TDR is generally considered to be an impaired loan, it is measured for impairment based on the Company's allowance for loan losses methodology.

Loans Held for Sale

Loans that the Company intends to sell or liquidate in the foreseeable future are classified as held-for-sale. Loans held for sale are carried at the lower of amortized cost or fair value less disposal cost, with valuation changes recognized as impairment loss. Loans held for sale are not subject to allowance for loan losses. Net deferred loan origination fees and loan purchase premiums or discounts are deferred and capitalized as part of the carrying value of the held-for-sale loan until the loan is sold, therefore included in the periodic valuation adjustments based on lower of cost or fair value less disposal cost.

Purchased Credit-Impaired ("PCI") Loans

PCI loans are acquired loans with evidence of credit quality deterioration for which it is probable at acquisition that the Company will collect less than the contractually required payments. PCI loans are recorded at the initial investment in the loans and accreted to the estimated cash flows expected to be collected as measured at acquisition date. The excess of cash flows expected to be collected, measured as of acquisition date, over the estimated fair value represents the accretable yield and is recognized in interest income over the remaining life of the loan using the effective interest method. The difference between contractually required payments as of the acquisition date and the cash flows expected to be collected ("nonaccretable difference") is not recognized as an adjustment of yield, loss accrual or valuation allowance.

The Company evaluates estimated future cash flows expected to be collected on a quarterly basis, starting with the first full quarter after acquisition, or earlier if conditions indicating impairment are present. If the cash flows expected to be collected cannot be reasonably estimated, either at acquisition or in subsequent evaluation, the Company may consider placing such PCI loans on nonaccrual, with interest income recognized using the cost recovery method or on a cash basis. Subsequent decreases in cash flows expected to be collected are evaluated to determine whether a provision for loan loss should be established. If decreases in expected cash flows result in a decrease in the estimated fair value of the loan below its amortized cost, the Company records a provision for loan losses calculated as the difference between the loan's amortized cost and the revised cash flows, discounted at the loan's effective yield. Subsequent increases in cash flows expected to be collected are first applied to reverse any previously recorded allowance for loan losses, with any remaining increases recognized prospectively through an adjustment to yield over its remaining life.

Factors that most significantly affect estimates of cash flows expected to be collected, and accordingly the accretable yield, include: (i) estimate of the remaining life of acquired loans which may change the amount of future interest income; (ii) changes to prepayment assumptions; (iii) changes to collateral value assumptions for loans expected to foreclose; and (iv) changes in interest rates on variable rate loans.

PCI loans may be aggregated into pools based upon common risk characteristics, such as loan performance, collateral type and/or geographic location of the collateral. A pool is accounted for as a single asset with a single composite yield and an aggregate expectation of estimated future cash flows. A PCI loan modified within a pool remains in the pool, with the effect of the modification incorporated into the expected future cash flows. A loan resolution within a loan pool, which may involve the sale of the loan or foreclosure on the underlying collateral, results in the removal of an allocated carrying amount, including an allocable portion of any existing allowance.

Acquisition, Development and Construction ("ADC") Loan Arrangements

The Company provides loans to third party developers for the acquisition, development and construction of real estate. Under an ADC arrangement, the Company participates in the expected residual profits of the project through the

sale, refinancing or other use of the property. The Company evaluates the characteristics of each ADC arrangement, including its risks and rewards, to determine whether they are more similar to those associated with a loan or an investment in real estate. ADC arrangements with characteristics implying loan classification are presented as loans receivable and result in the recognition of interest income. ADC arrangements with characteristics implying real estate joint ventures are presented as investments in unconsolidated joint ventures and are accounted for using the equity method. The classification of each ADC arrangement as either loan receivable or real estate joint venture involves significant judgment and relies on various factors, including market conditions, amount and timing of expected residual profits, credit enhancements in the form of guaranties, estimated fair value of the collateral, significance of borrower equity in the project, among others. The classification of ADC arrangements is performed at inception, and periodically reassessed when significant changes occur in the circumstances or conditions described above.

Investments in Unconsolidated Ventures

A noncontrolling, unconsolidated ownership interest in an entity may be accounted for using the equity method, cost method or under the fair value option, if elected.

The Company accounts for investments under the equity method of accounting if it has the ability to exercise significant influence over the operating and financial policies of an entity, but does not have a controlling financial interest. The equity method investment is initially recorded at cost and adjusted each period for capital contributions, distributions and the Company's share of the entity's net income or loss as well as other comprehensive income or loss. The Company's share of net income or loss may differ from the stated ownership percentage interest in an entity if the governing documents prescribe a substantive non-pro rata earnings allocation formula or a preferred return to certain investors. The Company's share of net income or loss from its interests in funds, which are accounted for under the equity method, reflects fair value changes in the underlying investments of the fund, which are reported at fair value in accordance with investment company guidelines. For certain equity method investments, the Company records its proportionate share of income on a one to three month lag. Distributions of operating profits from equity method investments are reported as operating activities, while distributions in excess of operating profits or those related to capital transactions, such as a financing transactions or sales, are reported as investing activities in the statement of cash flows.

Investments that do not qualify for equity method accounting are accounted for under the cost method. Dividends from cost method investments, when received, are recorded as dividend income to the extent they are not considered a return of capital; otherwise such amounts are recorded as a reduction of the cost of investment.

The Company elected the fair value option for certain cost method and equity method investments. The Company records the change in fair value of such investments in earnings from investments in unconsolidated ventures in the consolidated statements of operations.

Impairment—If indicators of impairment exist, the Company performs an evaluation of its equity method and cost method investments to assess whether the fair value of its investment is less than its carrying value. To the extent the decrease in value is considered to be other-than-temporary and an impairment has occurred, the investment is written down to its estimated fair value, recorded as an impairment loss.

Securities

Debt securities and marketable equity securities are recorded as of the trade date. Securities designated as available-for-sale ("AFS") are carried at fair value with unrealized gains or losses included as a component of other comprehensive income. Upon disposition of AFS securities, the cumulative gains or losses in other comprehensive income (loss) that are realized are recognized in other gain (loss), net, on the statement of operations based on specific identification.

Dividend income—Dividend income from marketable equity securities is recognized on the ex-dividend date.

Interest Income—Interest income from debt securities, including stated coupon interest payments and amortization of purchase premiums or discounts, is recognized using the effective interest method over the expected lives of the debt securities.

For beneficial interests in debt securities that are not of high credit quality (generally credit rating below AA) or that can be contractually settled such that the Company would not recover substantially all of its recorded investment, interest income is recognized as the accretable yield over the life of the securities using the effective yield method. The accretable yield is the excess of current expected cash flows to be collected over the net investment in the security, including the yield accreted to date. The Company evaluates estimated future cash flows expected to be collected on a quarterly basis, starting with the first full quarter after acquisition, or earlier if conditions indicating impairment are present. If the cash flows expected to be collected cannot be reasonably estimated, either at acquisition or in subsequent evaluation, the

Company may consider placing the securities on nonaccrual, with interest income recognized using the cost recovery method.

Impairment—The Company performs an assessment, at least quarterly, to determine whether a decline in fair value below amortized cost of AFS debt securities is other than temporary. Other-than-temporary impairment ("OTTI") exists when either (i) the holder has the intent to sell the impaired security, (ii) it is more likely than not the holder will be required to sell the security, or (iii) the holder does not expect to recover the entire amortized cost of the security. For beneficial interests in debt securities that are not of high credit quality or that can be contractually settled such that the Company would not recover substantially all of its recorded investment, OTTI also exists when there has been an adverse change in cash flows expected to be collected from the last measurement date.

If the Company intends to sell the impaired security or more likely than not will be required to sell the impaired security before recovery of its amortized cost, the entire impairment amount is recognized in earnings. If the Company does not intend to sell the security and it is not more likely than not that the Company will be required to sell the security before recovery of its amortized cost, the Company further evaluates the security for impairment due to credit losses. In determining whether a credit loss exists, an assessment is made of the cash flows expected to be collected from the security. The credit component of OTTI is recognized in earnings, while the remaining non-credit component is recognized in other comprehensive income. The amortized cost basis of the security is written down by the amount of impairment recognized in earnings and will not be adjusted for subsequent recoveries in fair value. The difference between the new amortized cost basis and the cash flows expected to be collected will be accreted as interest income.

In assessing OTTI and estimating future expected cash flows, factors considered include, but are not limited to, credit rating of the security, financial condition of the issuer, defaults for similar securities, performance and value of assets underlying an asset-backed security.

PCI Debt Securities—Debt securities acquired that are deemed to be credit impaired at acquisition date are recorded at their initial investment and accreted to the estimated cash flows expected to be collected as measured at acquisition date. The excess of cash flows expected to be collected, measured at acquisition date, over the estimated fair value represents the accretable yield and is recognized in interest income over the remaining life of the security using the effective yield method. The difference between contractually required payments at the acquisition date and the cash flows expected to be collected ("nonaccretable difference"), which reflects estimated future credit losses expected to be incurred over the life of the security, is not accreted to interest income nor recorded on the balance sheet. Subsequent decreases in undiscounted expected cash flows attributable to further credit deterioration as well as changes in expected timing of future cash flows can result in recognition of OTTI. Subsequent increases in expected cash flows, other than due to interest rate changes on variable rate securities, are recognized prospectively over the remaining life of the security as an adjustment to accretable yield.

Identifiable Intangibles

In a business combination or asset acquisition, the Company may recognize identifiable intangibles that meet either or both the contractual-legal criterion or the separability criterion. Indefinite-lived intangibles are not subject to amortization until such time that its useful life is determined to no longer be indefinite, at which point, it will be assessed for impairment and its adjusted carrying amount amortized over its remaining useful life. Finite-lived intangibles are amortized over their useful life in a manner that reflects the pattern in which the intangible is being consumed if readily determinable, such as based upon expected cash flows; otherwise they are amortized on a straight line basis. The useful life of all identified intangibles will be periodically reassessed and if useful life changes, the carrying amount of the intangible will be amortized prospectively over the revised useful life. Finite-lived intangibles are periodically reviewed for impairment and an impairment loss is recognized if the carrying amount of the intangible is not recoverable and exceeds its fair value. An impairment establishes a new basis for the identifiable intangibles and any impairment loss recognized is not subject to subsequent reversal.

Identifiable intangibles recognized in acquisitions of operating real estate properties generally include in-place leases, above- or below-market leases and deferred leasing costs. In-place leases generate value over and above the tangible real estate because a property that is occupied with leased space is typically worth more than a vacant building without an operating lease contract in place. The estimated fair value of acquired in-place leases is derived based on management's assessment of costs avoided from having tenants in place, including lost rental income, rent concessions and tenant allowances or reimbursements, that hypothetically would be incurred to lease a vacant building to its actual existing occupancy level on the valuation date. The net amount recorded for acquired in-place leases is included in intangible assets and amortized on a straight-line basis as an increase to depreciation and amortization expense over the remaining term of the applicable leases. If an in-place lease is terminated, the unamortized portion is charged to depreciation and amortization expense.

The estimated fair value of the above- or below-market component of acquired leases represents the present value of the difference between contractual rents of acquired leases and market rents at the time of the acquisition for the remaining lease term, discounted for tenant credit risks. Above- or below-market operating lease values are amortized on a straight-line basis as a decrease or increase to rental income, respectively, over the applicable lease terms. This includes fixed rate renewal options in acquired leases that are below-market, which is amortized to decrease rental income over the renewal period. Above- or below-market ground lease obligations are amortized on a straight-line basis as a decrease or increase to rent expense, respectively, over the applicable lease terms. If the above- or below-market operating lease values or above- or below-market ground lease obligations are terminated, the unamortized portion of the lease intangibles are recorded in rental income or rent expense, respectively.

Deferred leasing costs represent management's estimation of the avoided leasing commissions and legal fees associated with an existing in-place lease. The net amount is included in intangible assets and amortized on a straight-line basis as an increase to depreciation and amortization expense over the remaining term of the applicable lease.

Goodwill

Goodwill is an unidentifiable intangible asset and is recognized as a residual, generally measured as the excess of consideration transferred in a business combination over the identifiable assets acquired, liabilities assumed and noncontrolling interests in the acquiree. Goodwill is assigned to reporting units that are expected to benefit from the synergies of the business combination.

Goodwill is tested for impairment at the reporting units to which it is assigned at least on an annual basis in the fourth quarter of each year, or more frequently if events or changes in circumstances occur that would more likely than not reduce the fair value of a reporting unit below its carrying value. The assessment of goodwill for impairment may initially be performed based on qualitative factors to determine if it is more likely than not that the fair value of the reporting unit to which the goodwill is assigned is less than its carrying value. If so, a two-step quantitative assessment is performed to determine if an impairment has occurred and measure the impairment loss. In the first step, if the fair value of the reporting unit is less than its carrying value (including goodwill), then the goodwill is considered to be impaired. In the second step, the implied fair value of the goodwill is determined by comparing the fair value of the reporting unit (in step one) to the fair value of the net assets of the reporting unit as if the reporting unit is being acquired in a business combination. If the carrying value of goodwill exceeds the resulting implied fair value of goodwill, then an impairment charge is recognized for the excess. An impairment establishes a new basis for the goodwill and any impairment loss recognized is not subject to subsequent reversal. Goodwill impairment tests require judgment, including identification of reporting units, assignment of assets and liabilities to reporting units, assignment of goodwill to reporting units, and determination of the fair value of each reporting unit.

Accounts Receivable and Related Allowance

Property Operating Income Receivables—The Company periodically evaluates aged receivables as well as considers the collectability of unbilled receivables for each tenant, operator, resident or guest, individually. The Company establishes an allowance when, based upon current information and events, it is probable that the Company will be unable to collect all amounts due under existing contractual terms, and the amount can be reasonably estimated.

Cost Reimbursements and Recoverable Expenses—The Company is entitled to reimbursements and/or recovers certain costs paid on behalf of the retail companies and private funds managed by the Company, which include: (i) organization and offering costs associated with the formation and offering of the retail companies not to exceed a certain percentage of the proceeds expected to be raised from the offering and excluding shares being offered pursuant to distribution reinvestment plans; (ii) direct and indirect operating costs associated with managing the operations of the retail companies; and (iii) costs incurred in performing investment due diligence. Indirect operating costs are recorded as expenses of the Company when incurred and amounts allocated and reimbursable are recorded as other income in the consolidated statements of operations. The Company facilitates the payments of organization and offering costs, due diligence costs to the extent the related investments are consummated and direct operating costs, all of which are recorded as due from affiliates on the consolidated balance sheets, until such amounts are repaid. Due diligence costs related to unconsummated investments are borne by the Company and expensed as investment, servicing and commission expense in the consolidated statement of operations. The Company assesses the collectability of such receivables considering the offering period, historical and forecasted sales of shares and capital reinvestment of the proceeds from the sale of shares under the respective offerings of the retail companies, and establishes an allowance for any balances considered not collectible.

Fixed Assets

Fixed assets of the Company are presented within other assets and carried at cost less accumulated depreciation and amortization. Ordinary repairs and maintenance are expensed as incurred. Major replacements and betterments which improve or extend the life of assets are capitalized and depreciated over their useful life. Depreciation and amortization is recognized on a straight-line basis over the estimated useful life of the assets, which range between 3 to 5 years for furniture, fixtures, equipment and capitalized software, 15 years for aircraft and over the shorter of the lease term or useful life for leasehold improvements.

Transfers of Financial Assets

Sale accounting for transfers of financial assets is limited to the transfer of an entire financial asset, a group of financial assets in their entirety, or a component of a financial asset which meets the definition of a participating interest by having characteristics that are similar to the original financial asset.

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. If the Company has any continuing involvement, rights or obligations with the transferred financial asset (outside of standard representations and warranties), sale accounting would require that the transfer meets the following conditions: (1) the transferred asset has been legally isolated; (2) the transferee has the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred asset; and (3) the Company does not maintain effective control over the transferred asset through an agreement that provides for (a) both an entitlement and an obligation by the Company to repurchase or redeem the asset before its maturity, (b) the unilateral ability by the Company to reclaim the asset and a more than trivial benefit attributable to that ability, or (c) the transferee requiring the Company to repurchase the asset at a price so favorable to the transferee that it is probable the repurchase will occur.

If the criteria for sale accounting are met, the transferred financial asset is removed from the balance sheet and a net gain or loss is recognized upon sale, taking into account any retained interests. Transfers of financial assets that do not meet the criteria for sale are accounted for as financing transactions.

Derivative Instruments and Hedging Activities

The Company uses derivative instruments to manage its foreign currency risk and interest rate risk. The Company does not use derivative instruments for speculative or trading purposes. All derivative instruments are recorded at fair value and included in other assets or other liabilities on a gross basis on the balance sheet. The accounting for changes in fair value of derivatives depends upon whether or not the Company has elected to designate the derivative in a hedging relationship and the derivative qualifies for hedge accounting. The Company has economic hedges that have not been designated for hedge accounting.

Changes in fair value of derivatives not designated as accounting hedges are recorded in the statement of operations in other gain (loss).

For designated accounting hedges, the relationships between hedging instruments and hedged items, risk management objectives and strategies for undertaking the accounting hedges as well as the methods to assess the effectiveness of the derivative prospectively and retrospectively, are formally documented at inception. Hedge effectiveness relates to the amount by which the gain or loss on the designated derivative instrument exactly offsets the change in the hedged item attributable to the hedged risk. If it is determined that a derivative is not expected to be or has ceased to be highly effective at hedging the designated exposure, hedge accounting is discontinued.

Cash Flow Hedges—The Company uses interest rate caps and swaps to hedge its exposure to interest rate fluctuations in forecasted interest payments on floating rate debt. The effective portion of the change in fair value of the derivative is recorded in accumulated other comprehensive income, while hedge ineffectiveness is recorded in earnings. If the derivative in a cash flow hedge is terminated or the hedge designation is removed, related amounts in accumulated other comprehensive income (loss) are reclassified into earnings.

Net Investment Hedges—The Company uses foreign currency hedges to protect the value of its net investments in foreign subsidiaries or equity method investees whose functional currencies are not U.S. dollars. Changes in the fair value of derivatives used as hedges of net investment in foreign operations, to the extent effective, are recorded in the cumulative translation adjustment account within accumulated other comprehensive income (loss).

At the end of each quarter, the Company reassesses the effectiveness of its net investment hedges and as appropriate, dedesignates the portion of the derivative notional that is in excess of the beginning balance of its net investments as nondesignated hedges.

Release of accumulated other comprehensive income related to net investment hedges occurs upon losing a controlling financial interest in an investment or obtaining control over an equity method investment. Upon sale, complete or substantially complete liquidation of an investment in a foreign subsidiary, or partial sale of an equity method investment, the gain or loss on the related net investment hedge is reclassified from accumulated other comprehensive income to earnings.

Financing Costs

Debt discounts and premiums as well as debt issuance costs (except for revolving credit arrangements) are presented net against the associated debt on the balance sheet and amortized into interest expense using the effective interest method over the contractual term of the debt or expected life of the debt instrument. Costs incurred in connection with revolving credit arrangements are recorded as deferred financing costs in other assets, and amortized on a straight-line basis over the expected term of the credit facility.

Property Operating Income

Property operating income includes the following.

Rental Income—Rental income is recognized on a straight-line basis over the noncancelable term of the related lease which includes the effects of minimum rent increases and rent abatements under the lease. Rents received in advance are deferred.

When it is determined that the Company is the owner of tenant improvements, the cost to construct the tenant improvements, including costs paid for or reimbursed by the tenants, is capitalized. For Company-owned tenant improvements, the amount funded by or reimbursed by the tenants are recorded as deferred revenue, which is amortized on a straight-line basis as additional rental income over the term of the related lease. Rental income recognition commences when the leased space is substantially ready for its intended use and the tenant takes possession of the leased space.

When it is determined that the tenant is the owner of tenant improvements, the Company's contribution towards those improvements is recorded as a lease incentive, included in deferred leasing costs and intangible assets on the balance sheet, and amortized as a reduction to rental income on a straight-line basis over the term of the lease. Rental income recognition commences when the tenant takes possession of the lease space.

Tenant Reimbursements—In net lease arrangements, the tenant is generally responsible for operating expenses relating to the property, including real estate taxes, property insurance, maintenance, repairs and improvements. Costs reimbursable from tenants and other recoverable costs are recognized as revenue in the period the recoverable costs are incurred. When the Company is the primary obligor with respect to purchasing goods and services for property operations and has discretion in selecting the supplier and retains credit risk, tenant reimbursement revenue and property operating expenses are presented on a gross basis in the statements of operations. For certain triple net leases where the lessee self-manages the property, hires its own service providers and retains credit risk for routine maintenance contracts, no reimbursement revenue and expense are recognized.

Resident Fee Income—Resident fee income is recorded when services are rendered and includes resident room and care charges, community fees and other resident charges.

Hotel Operating Income—Hotel operating income includes room revenue, food and beverage sales and other ancillary services. Revenue is recognized upon occupancy of rooms, consummation of sales and provision of services.

Fee Income

Fee income consists of the following:

Base Management Fees—The Company earns base management fees for the day-to-day operations and administration of its managed private funds, traded and non-traded REITs and investment companies. Base management fees are recognized over the period in which the related services are performed in accordance with contractual terms of the underlying management agreements.

Asset Management Fees (including fees related to acquisition and disposition of investments)—The Company receives a one-time asset management fee upon closing of each investment made by certain managed private funds. In accordance with contractual terms of the underlying management and advisory agreements, a portion of asset management fees is recognized upon completion of initial underwriting, with remaining fees deferred and recognized over the holding period of each investment in which the related services are performed for each investment.

The Company also earns fees related to acquisition and disposition of investments by certain managed non-traded REITs, which are recognized upon closing of the respective acquisition or disposition of underlying investments.

Incentive Fees—The Company may earn incentive fees from its managed private funds, traded and non-traded REITs and investment companies. Incentive fees are determined based on the performance of the investment vehicles subject to the achievement of minimum return levels in accordance with the terms set out in the respective governing agreements. Incentive fees are recognized when fixed or determinable and related contingencies have been resolved, which is generally at the end of the measurement period of the respective investment vehicles. Any incentive fees received prior to that date are recorded as deferred income.

Advisory Fees—The Company earns advisory fees from its clients at a fixed annual retainer. Advisory fees are recognized over the period in which the related services are performed in accordance with contractual terms of the underlying advisory agreements.

Selling Commission and Dealer Manager Fees—These fees are earned by the Company for selling equity in the non-traded REITs and investment companies, and are recognized on trade date.

Other Income

Other income includes the following:

Expense Recoveries from Borrowers—Expenses, primarily legal costs incurred in administering non-performing loans and foreclosed properties held by investment entities, may be subsequently recovered through payments received when these investments are resolved. The Company recognizes income when the cost recoveries are determinable and repayment is assured.

Collateral Management Fees—These fees are earned in the Company's capacity as collateral manager or collateral manager delegate of collateralized debt obligation vehicles ("CDOs") sponsored by the Company or by third parties. Collateral management fees are recognized over the period in which the related services are performed in accordance with contractual terms of the underlying agreements. If amounts distributable on any payment date are insufficient to pay the collateral management fees according to the priority of payments, any shortfall is deferred and payable on subsequent payment dates. Collateral management fees earned from consolidated CDOs are eliminated in consolidation.

Cost Reimbursements from Affiliates—For various services provided to certain affiliates, including managed investment vehicles, the Company is entitled to receive reimbursements of expenses incurred, generally based on expenses that are directly attributable to providing those services and/or a portion of overhead costs. The Company acts in the capacity of a principal under these arrangements. Accordingly, the Company records the expenses and corresponding reimbursement income on a gross basis in the period the services are rendered and costs are incurred.

Compensation

Compensation comprises salaries, bonus including discretionary awards and contractual amounts for certain senior executives, benefits, severance payments and equity-based compensation. Bonus is accrued over the employment period to which it relates.

Equity-Based Compensation

Equity-classified stock awards granted to employees that have a service condition only are measured at fair value at date of grant and remeasured at fair value only upon a modification of the award. Stock awards granted to non-employees that have a service condition only are remeasured at fair value at the end of each reporting period until the award is fully vested. Fair value is determined based on the closing price of the Company's class A common stock at date of grant or date of remeasurement. The Company recognizes compensation expense on a straight-line basis over the requisite service period of the awards, with the amount of compensation expense recognized at the end of a reporting period at least equal to the fair value of the portion of the award that has vested through that date. Compensation expense is adjusted for actual forfeitures upon occurrence.

Income Taxes

A REIT is generally not subject to corporate-level federal and state income tax on net income it distributes to its stockholders. To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement to distribute at least 90% of its REIT taxable income to its stockholders. If the Company fails to qualify as a REIT in any taxable year and if the statutory relief provisions were not to apply, the Company would be subject to federal and state income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies as a REIT, it

and its subsidiaries may be subject to certain U.S federal, state and local as well as foreign taxes on its income and property and to U.S federal income and excise taxes on its undistributed taxable income.

The Company has elected or may elect to treat certain of its existing or newly created corporate subsidiaries as taxable REIT subsidiaries (each a "TRS"). In general, a TRS may perform non-customary services for tenants of the REIT, hold assets that the REIT cannot or does not intend to hold directly and, subject to certain exceptions related to hotels and healthcare properties, may engage in any real estate or non-real estate related business. The Company uses TRS entities to conduct certain activities that cannot be conducted directly by a REIT, such as investment management, property management including hotel operations as well as loan servicing and workout activities. A TRS is treated as a regular, taxable corporation for U.S income tax purposes and therefore, is subject to U.S federal corporate tax on its income and property.

Deferred Income Taxes—The provision for income taxes includes current and deferred portions. The current income tax provision differs from the amount of income tax currently payable because of temporary differences in the recognition of certain income and expense items between financial reporting and income tax reporting. The Company uses the asset and liability method to provide for income taxes, which requires that the Company's income tax expense reflect the expected future tax consequences of temporary differences between the carrying amounts of assets or liabilities for financial reporting versus income tax purposes. Accordingly, a deferred tax asset or liability for each temporary difference is determined based on enacted tax rates that the Company expects to be in effect when the underlying items of income and expense are realized and the differences reverse. A deferred tax asset is also recognized for net operating loss carryforwards and the income tax effect of accumulated other comprehensive income items of the TRS entities. A valuation allowance for deferred tax assets is established if the Company believes it is more likely than not that all or some portion of the deferred tax assets will not be realized. Realization of deferred tax assets is dependent on the Company's TRS entities generating sufficient taxable income in future periods or employing certain tax planning strategies to realize such deferred tax assets.

Uncertain Tax Positions—Income tax benefits are recognized for uncertain tax positions that are more likely than not to be sustained based solely on their technical merits. Such uncertain tax positions are measured as the largest amount of benefit that is more-likely-than-not to be realized upon settlement. The difference between the benefit recognized and the tax benefit claimed on a tax return results in an unrecognized tax benefit. The Company periodically evaluates whether it is more likely than not that its uncertain tax positions would be sustained upon examination by a tax authority for all open tax years, as defined by the statute of limitations.

Earnings Per Share

The Company calculates basic earnings per share using the two-class method which defines unvested share-based payment awards that contain nonforfeitable rights to dividends as participating securities. The two-class method is an allocation formula that determines earnings per share for each share of common stock and participating securities according to dividends declared and participation rights in undistributed earnings. Under this method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. Earnings per common share is calculated by dividing earnings allocated to common shareholders by the weighted-average number of common shares outstanding during the period.

Diluted earnings per common share is based on the weighted-average number of common shares and the effect of potentially dilutive common share equivalents outstanding during the period. Potentially dilutive common share equivalents include shares to be issued upon the assumed conversion of the Company's outstanding convertible notes, which are included under the if-converted method when dilutive. The earnings allocated to common shareholders is adjusted to add back the after-tax amount of interest expense associated with the convertible notes, except when doing so would be antidilutive.

Reclassifications

Certain prior period amounts on the balance sheet and statement of cash flows have been reclassified to conform to current period presentation for the combined company. Significant reclassifications include presentation of all assets held for sale and related liabilities separately on the consolidated balance sheet as well as the presentation of preferred stock at carrying value, which was previously presented at par. Additionally, \$2.4 million was reclassified from allowance for bad debts, which was netted against other assets, to allowance for loan losses, which is netted against loans receivable. Such reclassifications did not have a material effect on the Company's financial position, results of operations or its cash flows.

Accounting Standards Adopted in 2017

Equity-Based Compensation—In March 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2016-09, *Improvements to Share-Based Payment Accounting*, which amends certain aspects of accounting for share-based payments to employees. This includes accounting for income tax effects in the income statement, increasing the fair value of shares applied for income tax withholding without triggering liability accounting, allowing forfeitures related to service condition to be recognized upon occurrence, as well as changes in cash flow classifications. This guidance may be adopted prospectively or on a modified retrospective transition basis depending on the requirements of each provision. ASU No. 2016-09 is effective for fiscal years and interim periods beginning after December 15, 2016. The Company adopted this new guidance prospectively on January 1, 2017. The Company has made a policy election to account for forfeitures upon occurrence. The adoption of this standard did not have a material impact on the Company's financial condition, results of operations or cash flows.

Modification of Equity-Based Awards—In May 2017, the FASB issued ASU 2017-09, *Compensation—Stock Compensation (Topic 718), Scope of Modification Accounting*, which limits the scope of modification accounting for equity-based awards. Modification accounting would not be applied if the fair value, vesting conditions and classification of the award as an equity or liability instrument are the same immediately before and after the modification. In assessing the fair value criterion, if the modification does not affect any of the inputs to the valuation technique used to value the award, then an actual estimate of fair value before and after the modification is not required. Disclosure of significant changes to the terms and conditions of a modified equity award continues to be required even if modification accounting is not applied. ASU 2017-09 is effective for fiscal years beginning after December 15, 2017, to be applied prospectively to awards modified on or after the adoption date. Early adoption is permitted in any interim period for which financial statements have not yet been issued. The adoption of this guidance would limit instances of incremental compensation cost being recognized when a non-substantive change is made to an equity award, which under modification accounting, would have otherwise resulted in a remeasurement of the award at a higher fair value on modification date. The Company adopted this guidance prospectively on April 1, 2017. There were no award modifications subsequent to adoption.

Future Application of Accounting Standards

Revenue Recognition—In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*, which amends existing revenue recognition standards by establishing principles for a single comprehensive model for revenue measurement and recognition, along with enhanced disclosure requirements. Key provisions include, but are not limited to, determining which goods or services are capable of being distinct in a contract to be accounted for separately as a performance obligation and recognizing variable consideration only to the extent that it is probable a significant revenue reversal would not occur. The new revenue standard may be applied retrospectively to each prior period presented (full retrospective) or retrospectively to contracts not completed as of date of initial application with the cumulative effect recognized in retained earnings (modified retrospective). ASU No. 2014-09 is effective for fiscal years and interim periods beginning after December 15, 2017. The FASB has subsequently issued several amendments to the standard, including clarifying the guidance on assessing principal versus agent based on the notion of control, which affects recognition of revenue on a gross or net basis. These amendments have the same effective date and transition requirements as the new standard.

The Company plans to adopt the standard on its required effective date of January 1, 2018 using the modified retrospective approach, to be applied to contracts not yet completed as of date of adoption. The standard excludes from its scope the areas of accounting that most significantly affect revenue recognition for the core activities of the Company, including accounting for financial instruments and leases. However, non-lease service components within a gross lease such as common area maintenance reimbursed by tenants as well as resident service charges embedded within resident fee income and other separate resident charges will be considered individual performance obligations and be subject to the new revenue recognition standard, with such revenue recognized over the period in which the related services are performed. The Company expects to apply the new revenue guidance to non-lease components within gross tenant leases upon adoption of the lease standard effective January 1, 2019. Evaluation of the impact of this guidance to the Company is on-going.

Financial Instruments—In January 2016, the FASB issued ASU No. 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities*, which affects accounting for investments in equity securities, financial liabilities under the fair value option, as well as presentation and disclosures, but does not affect accounting for investments in debt securities and loans. Investments in equity securities, other than equity method investments, will be measured at fair value through earnings, except for equity securities without readily determinable fair values which may be measured at cost less impairment and adjusted for observable price changes. This provision eliminates cost method accounting and recognition of unrealized holding gains or losses on equity investments in other comprehensive income. For financial liabilities under fair value option, changes in fair value due to instrument specific credit risk will be recorded separately in

other comprehensive income. Fair value disclosures of financial instruments measured at amortized cost will be based on exit price and corresponding disclosures of valuation methodology and significant inputs will no longer be required. ASU No. 2016-01 is effective for fiscal years and interim periods beginning after December 15, 2017. Early adoption is limited to specific provisions. ASU 2016-01 is to be applied retrospectively with cumulative effect as of the beginning of the first reporting period adopted recognized in retained earnings, except for provisions related to equity investments without readily determinable fair values and exit price fair value disclosures for financial instruments measured at amortized cost, which are to be applied prospectively.

The Company plans to adopt the new guidance on its required effective date of January 1, 2018. Upon adoption, unrealized holding gains or losses on the Company's investment in equity securities, classified as available for sale, will no longer be recorded in other comprehensive income but in earnings. As it relates to cost method investments, the Company has elected the fair value option to account for its limited partnership interests in private funds while its interests in non-traded REITs in aggregate are not material. The Company does not have any other cost method investments as of September 30, 2017 that would have readily determinable fair values and would be affected by this new guidance. The Company continues to evaluate the impact of this new guidance but does not expect the adoption of this standard to have a material effect on its financial condition or results of operations.

Leases—In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which amends existing lease accounting standards, primarily requiring lessees to recognize most leases on balance sheet, as well as making targeted changes to lessor accounting. ASU No. 2016-02 is effective for fiscal years and interim periods beginning after December 15, 2018. Early adoption is permitted. The new leases standard requires adoption using a modified retrospective approach for all leases existing at, or entered into after, the date of initial application, and provides for certain practical expedients. Full retrospective application is prohibited. Transition will require application of the new guidance at the beginning of the earliest comparative period presented.

As lessor, gross leases will be subject to allocation between lease and non-lease service components, with the latter accounted for under the new revenue recognition standard. The Company expects to apply the new revenue guidance to non-lease components within gross tenant leases upon adoption of the lease standard effective January 1, 2019. As the new lease standard requires congruous accounting treatment between lessor and lessee in a sale-leaseback transaction, if the seller/lessee does not achieve sale accounting, it would be considered a financing transaction to the Company, as the buyer/lessor. As lessee, the Company will recognize a right-of-use asset and corresponding liability for future obligations under its leasing arrangements, such as ground leases and office leases, which as of September 30, 2017, have future contractual payments of \$186.2 million and \$76.0 million, respectively. Additionally, under the new lease standard, only incremental initial direct costs incurred in the execution of a lease can be capitalized by the lessor and lessee. The Company continues to evaluate the impact of this guidance on its financial statements.

Credit Losses—In June 2016, the FASB issued ASU No. 2016-13, *Financial Instruments—Credit Losses*, which amends the credit impairment model for financial instruments. The existing incurred loss model will be replaced with a lifetime current expected credit loss ("CECL") model for financial instruments carried at amortized cost and off-balance sheet credit exposures, such as loans, loan commitments, held-to-maturity ("HTM") debt securities, financial guarantees, net investment in leases, reinsurance and trade receivables, which will generally result in earlier recognition of allowance for losses. For AFS debt securities, unrealized credit losses will be recognized as allowances rather than reductions in amortized cost basis and elimination of the OTTI concept will result in more frequent estimation of credit losses. The accounting model for purchased credit impaired loans and debt securities will be simplified, including elimination of some of the asymmetrical treatment between credit losses and credit recoveries, to be consistent with the CECL model for originated and purchased non-credit impaired assets. The existing model for beneficial interests that are not of high credit quality will be amended to conform to the new impairment models for HTM and AFS debt securities. Expanded disclosures on credit risk include credit quality indicators by vintage for financing receivables and net investment in leases. Transition will generally be on a modified retrospective basis, with prospective application for other-than-temporarily impaired debt securities and purchased credit impaired assets. ASU No. 2016-13 is effective for fiscal years and interim periods beginning after December 15, 2019. Early adoption is permitted for annual and interim periods beginning after December 15, 2018. The Company expects that recognition of credit losses will generally be accelerated under the CECL model. Evaluation of the impact of this new guidance is on-going.

Cash Flow Classifications—In August 2016, the FASB issued ASU No. 2016-15, *Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments*, which is intended to reduce diversity in practice in certain classifications on the statement of cash flows. This guidance addresses eight types of cash flows, which includes clarifying how the predominance principle should be applied when cash receipts and cash payments have aspects of more than one class of cash flows, as well as requiring an accounting policy election for classification of distributions received from equity method investees using either the cumulative earnings or nature of distributions approach, among others. Transition will generally be on a retrospective basis. ASU No. 2016-15 is effective for fiscal years and interim

periods beginning after December 15, 2017. Early adoption is permitted, provided that all amendments within the guidance are adopted in the same period. The Company anticipates making an accounting policy election for classification of distributions from its equity method investees using the cumulative earnings approach. The Company does not expect the adoption of this standard to have a material effect on presentation in its statement of cash flows.

Restricted Cash—In November 2016, the FASB issued ASU No. 2016-18, *Statement of Cash Flows: Restricted Cash*, which requires that cash and cash equivalent balances in the statement of cash flows include restricted cash and restricted cash equivalent amounts, and therefore, changes in restricted cash and restricted cash equivalents be presented in the statement of cash flows. This will eliminate the presentation of transfers between cash and cash equivalents with restricted cash and restricted cash equivalents in the statement of cash flows. When cash, cash equivalents, restricted cash and restricted cash equivalents are presented in more than one line item on the balance sheet, this ASU requires disclosure of a reconciliation between the totals in the statement of cash flows and the related captions in the balance sheet. The new guidance also requires disclosure of the nature of restricted cash and restricted cash equivalents, similar to existing requirements under Regulation S-X; however, it does not define restricted cash and restricted cash equivalents. ASU No. 2016-18 is effective for fiscal years and interim periods beginning after December 15, 2017, to be applied retrospectively, with early adoption permitted. If early adopted in an interim period, adjustments are to be reflected as of the beginning of the fiscal year of adoption. The Company does not expect the adoption of this standard to have a material effect on presentation in its statement of cash flows.

Goodwill Impairment—In January 2017, the FASB issued ASU No. 2017-04, *Intangibles—Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*, which removes the second step of the goodwill impairment test that requires a hypothetical purchase price allocation. Goodwill impairment is now measured as the excess in carrying value over fair value of the reporting unit, with the loss recognized not to exceed the amount of goodwill assigned to that reporting unit. The one-step impairment test will also be applied to goodwill at reporting units that have zero or negative carrying values, with a disclosure of the amount of goodwill at these reporting units. ASU 2017-04 is effective for fiscal years beginning after December 15, 2019, to be applied prospectively. Early adoption is permitted for interim and annual goodwill impairment testing dates after January 1, 2017. The Company will early adopt this new guidance for its annual goodwill impairment assessment in 2017.

Derecognition and Partial Sales of Nonfinancial Assets—In February 2017, the FASB issued ASU 2017-05, *Clarifying the Scope of Asset Derecognition and Accounting for Partial Sales of Nonfinancial Assets*, which clarifies the scope and application of Accounting Standards Codification ("ASC") 610-20, *Other Income—Gains and Losses from Derecognition of Nonfinancial Assets*, and defines in substance nonfinancial assets. ASC 610-20 applies to derecognition of all nonfinancial assets which are not contracts with customers or revenue transactions under ASC 606, *Revenue from Contracts with Customers*. Derecognition of a business is governed by ASC 810, *Consolidation*, while derecognition of financial assets, including equity method investments, even if the investee holds predominantly nonfinancial assets, is governed by ASC 860, *Transfers and Servicing*. The ASU also aligns the accounting for partial sales of nonfinancial assets to be more consistent with accounting for sale of a business. Specifically, in a partial sale to a noncustomer, when a noncontrolling interest is received or retained, the latter is considered a noncash consideration and measured at fair value in accordance with ASC 606, which would result in full gain or loss recognized upon sale. This ASU removes guidance on partial exchanges of nonfinancial assets in ASC 845, *Nonmonetary Transactions*, and eliminates the real estate sales guidance in ASC 360-20, *Property, Plant and Equipment—Real Estate Sales*. ASU 2017-05 has the same effective date as the new revenue guidance, which is January 1, 2018, with early adoption permitted beginning January 1, 2017. Both ASC 606 and ASC 610-20 must be adopted concurrently. While the transition method is similar to the new revenue guidance, either full retrospective or modified retrospective, the transition approach applied need not be aligned between both standards.

The Company plans to adopt this standard on January 1, 2018, consistent with its adoption of the new revenue standard, using the modified retrospective approach. Under the new standard, if the Company sells a partial interest in its real estate assets to noncustomers or contributes real estate assets to unconsolidated ventures, and the Company retains a noncontrolling interest in the asset, such transactions could result in a larger gain on sale. The adoption of this standard could have a material impact to the Company's results of operations in a period if the Company sells a significant partial interest in a real estate asset. There were no such sales in the nine months ended September 30, 2017.

Hedge Accounting—In August 2017, the FASB issued ASU No. 2017-12, *Targeted Improvements to Accounting for Hedging Activities*, which simplifies and expands the application of hedge accounting. This standard amends hedge accounting recognition and presentation, including eliminating the requirement to separately measure and present hedge ineffectiveness as well as presenting the entire fair value change of a hedging instrument in the same income statement line as the hedged item. The new guidance also provides alternatives for applying hedge accounting to additional hedging strategies, and easing requirements for effectiveness testing and hedging documentation, although the "highly effective" threshold for a qualifying hedging relationship has not changed. Revised disclosures include tabular disclosures that focus

on the effect of hedge accounting by income statement line item. Transition will generally be on a modified retrospective basis applied to existing hedging relationships as of date of adoption, with prospective application for income statement presentation and disclosure, and specific transition elections are available to modify existing hedge documentation. ASU 2017-12 is effective for fiscal years and interim periods beginning after December 15, 2019. Early adoption is permitted, with adjustments to be reflected as of the beginning of the fiscal year of adoption if early adopted in an interim period.

The Company plans to adopt the standard on its effective date. Upon adoption, as it relates to the Company's cash flow and net investment hedges, the Company will record the entire change in fair value of the hedging instrument (other than amounts excluded from assessment of hedge effectiveness for net investment hedges) in other comprehensive income and there will be no hedge ineffectiveness recorded in earnings. Additionally, subsequent to initial quantitative hedge assessment, the Company may elect to perform effectiveness testing qualitatively so long as the Company can reasonably support an expectation that the hedge is highly effective now and in subsequent periods. As the standard allows more flexibility in hedging interest rate risk in cash flow hedges beyond a specified benchmark rate, the Company may be able to designate in the future other contractually specified variable interest rate as the hedged risk, which if effective, could decrease fluctuations in earnings. The Company continues to evaluate the impact of this new guidance but at this time, does not expect the adoption of this standard to have a material effect on its financial condition or results of operations.

3. Business Combinations

Merger with NSAM and NRF

On the Closing Date, the Merger of NSAM, Colony and NRF was completed in an all-stock exchange to create Colony NorthStar.

The Merger was accomplished through a series of transactions. On the Closing Date, NSAM merged with and into Colony NorthStar in order to redomesticate NSAM as a Maryland corporation, followed by a series of internal reorganization transactions with subsidiaries of NRF resulting in NRF becoming a subsidiary of Colony NorthStar, and the merger of Colony into Colony NorthStar, with Colony NorthStar surviving as the combined company.

Upon the closing of the Merger, NSAM outstanding common stock was converted into Colony NorthStar common stock, and the outstanding common stock and preferred stock of NRF and Colony were converted into the right to receive shares of common stock and preferred stock of Colony NorthStar at pre-determined exchange ratios.

The specific exchanges of common stock and preferred stock as a result of the Merger were as follows:

- Each share of NSAM common stock and performance common stock issued and outstanding immediately prior to the effective time of the Merger was canceled and converted into one share of Colony NorthStar class A common stock and performance common stock, respectively;
- Each share of class A and class B common stock of Colony issued and outstanding immediately prior to the effective time of the Merger was canceled and converted into the right to receive 1.4663 shares of Colony NorthStar class A and class B common stock for each share of Colony's class A and class B common stock;
- Each share of common stock of NRF issued and outstanding prior to the effective time of the Merger was canceled and converted into the right to receive 1.0996 shares of Colony NorthStar class A common stock for each share of NRF common stock;
- Each share of each series of the preferred stock of Colony and of NRF issued and outstanding immediately prior to the effective time of the Merger was canceled and converted into the right to receive one share of a corresponding series of Colony NorthStar preferred stock with substantially identical preferences, conversion and other rights, voting powers, restrictions, limitations as to dividend, qualification and terms and conditions of redemption; and
- Concurrently, the OP issued OP Units to equal the number of OP membership units outstanding on the day prior to the closing of the Merger multiplied by the exchange ratio of 1.4663.

Upon consummation of the Merger, the former stockholders of Colony, NSAM and NRF owned, or had the right to own, approximately 33.25%, 32.85% and 33.90%, respectively, of Colony NorthStar, on a fully diluted basis, excluding the effect of certain equity-based awards issued in 2017 in connection with the Merger.

The Merger is accounted for as a reverse acquisition, with NSAM as the legal acquirer for certain legal and regulatory matters and Colony as the accounting acquirer for purposes of the financial information set forth herein. See Note 2 for further discussion on the accounting treatment of the Merger.

Merger Consideration

As the Merger is accounted for as a reverse acquisition, the fair value of the consideration transferred in common stock was measured based upon the number of shares of common stock that Colony, as the accounting acquirer, would theoretically have issued to the shareholders of NSAM and NRF to achieve the same ratio of ownership in Colony NorthStar upon completion of the Merger, multiplied by the closing price of Colony class A common stock of \$21.52 on the Closing Date. As a result, the implied shares of Colony common stock issued in consideration was computed as the number of outstanding shares of NSAM and NRF common stock prior to the Closing Date divided by the exchange ratios of 1.4663 and 1.3335, respectively.

Substantially all NSAM and NRF equity awards outstanding on the Closing Date vested upon consummation of the Merger. As Colony NorthStar issued its common stock upon consummation of the Merger and settlement of these equity awards relate to pre-Merger services, these equity awards were included in the outstanding shares of NSAM and NRF common stock used to determine the merger consideration.

NSAM and NRF equity awards outstanding on the Closing Date that did not vest upon consummation of the Merger were assumed by Colony NorthStar through the conversion of such equity awards into comparable Colony NorthStar equity awards with substantially the same vesting terms pre-Merger. The portion of the replacement awards attributable to pre-Merger services forms part of the merger consideration, while the portion attributable to post-Merger services is recognized prospectively as compensation expense of Colony NorthStar in the post-Merger period.

The Colony NorthStar preferred stock issued as merger consideration upon the closing of the Merger to the holders of NRF preferred stock was on a one-for-one basis.

The Company assumed certain liabilities of NSAM and NRF which arose as a result of the Merger and were settled shortly after the Closing Date. These amounts included approximately \$226.1 million which was paid to former NSAM stockholders, representing a one-time special dividend, and approximately \$78.9 million in payroll taxes representing shares that were canceled and remitted to taxing authorities on behalf of employees whose equity-based compensation was accelerated and fully vested on the Closing Date. These amounts, net of \$260.6 million of cash assumed, are presented as investing cash outflows in the consolidated statement of cash flows.

Fair value of the merger consideration was determined as follows:

<u>(In thousands, except price per share)</u>	<u>NSAM</u>	<u>NRF</u>	<u>Total</u>
Outstanding shares of common stock prior to closing of the Merger	190,202	183,147	
Replacement equity-based awards attributable to pre-combination services ⁽ⁱ⁾	300	150	
	190,502	183,297	
Exchange ratio ⁽ⁱⁱ⁾	1.4663	1.3335	
Implied shares of Colony common stock issued in consideration	129,920	137,456	267,376
Price per share of Colony class A common stock	\$ 21.52	\$ 21.52	\$ 21.52
Fair value of implied shares of Colony common stock issued in consideration	\$ 2,795,890	\$ 2,958,039	\$ 5,753,929
Fair value of Colony NorthStar preferred stock issued ⁽ⁱⁱⁱ⁾	—	1,010,320	1,010,320
Fair value of NRF stock owned by NSAM ^(iv)	(43,795)	—	(43,795)
Total merger consideration	\$ 2,752,095	\$ 3,968,359	\$ 6,720,454

(i) Represents the portion of non-employee restricted stock unit awards that did not vest upon consummation of the Merger and pertains to services rendered prior to the Merger.

(ii) Represents (a) the pre-determined exchange ratio of one share of Colony common stock for 1.4663 shares of Colony NorthStar common stock; and (b) the derived exchange ratio of one share of Colony common stock for 1.3335 shares of NRF common stock based on the pre-determined exchange ratio of one NRF share of common stock for 1.0996 shares of Colony NorthStar common stock.

(iii) Fair value of Colony NorthStar preferred stock issued was measured based on the shares of NRF preferred stock outstanding at the Closing Date and the closing traded price of the respective series of NRF preferred stock on the Closing Date, including accrued dividends, as follows:

(In thousands, except price per share)	Number of Shares Outstanding	Price Per Share	Fair Value
NRF preferred stock			
Series A 8.75%	2,467	\$ 25.61	\$ 63,182
Series B 8.25%	13,999	25.15	352,004
Series C 8.875%	5,000	25.80	128,995
Series D 8.50%	8,000	25.82	206,597
Series E 8.75%	10,000	25.95	259,542
Fair value of Colony NorthStar preferred stock issued	39,466		\$ 1,010,320

(iv) Represents 2.7 million shares of NRF common stock owned by NSAM prior to the Merger and canceled upon consummation of the Merger, valued at the closing price of NRF common stock of \$16.13 on the Closing Date.

The following table presents a preliminary allocation of the merger consideration to assets acquired, liabilities assumed and noncontrolling interests of NSAM and NRF based on their respective estimated fair values as of the Closing Date. The resulting goodwill represents the value expected from the economies of scale and synergies created through combining the operations of the merged entities, and is assigned to the investment management segment.

The estimated fair values and allocation of the merger consideration presented below are preliminary and based on information available as of the Closing Date as the Company continues to evaluate the underlying inputs and assumptions. Accordingly, these preliminary estimates are subject to adjustments during the measurement period, not to exceed one year, based upon new information obtained about facts and circumstances that existed as of the Closing Date. During the third quarter of 2017, adjustments were made to the valuation and underlying assumptions pertaining to certain NRF real estate and related assets and liabilities, NRF equity method investment, and the off-market component of the management agreement, including the corresponding effect of these adjustments on noncontrolling interests in investment entities, as applicable.

(In thousands)	As Reported at June 30, 2017			Measurement Period Adjustments		As Reported at September 30, 2017
	NSAM	NRF	Total	NSAM	NRF	Total
Assets						
Cash and cash equivalents	\$ 152,858	\$ 107,751	\$ 260,609	\$ —	\$ —	\$ 260,609
Restricted cash	18,052	158,762	176,814	—	—	176,814
Real estate	—	9,895,252	9,895,252	—	(20,340)	9,874,912
Loans receivable	28,485	331,056	359,541	—	—	359,541
Investments in unconsolidated ventures	76,671	588,368	665,039	—	(900)	664,139
Securities	3,065	433,850	436,915	—	—	436,915
Identifiable intangible assets	661,556	354,643	1,016,199	—	(2,907)	1,013,292
Management agreement between NSAM and NRF	1,576,253	—	1,576,253	(20,423)	—	1,555,830
Assets held for sale	—	2,096,671	2,096,671	—	—	2,096,671
Other assets	93,455	682,389	775,844	—	(52)	775,792
Total assets	2,610,395	14,648,742	17,259,137	(20,423)	(24,199)	17,214,515
Liabilities						
Debt	—	6,723,222	6,723,222	—	—	6,723,222
Intangible liabilities	—	215,821	215,821	—	(2,603)	213,218
Management agreement between NSAM and NRF	—	1,576,253	1,576,253	—	(20,423)	1,555,830
Liabilities related to assets held for sale	—	1,281,406	1,281,406	—	—	1,281,406
Tax liabilities	169,387	69,373	238,760	—	—	238,760
Accrued and other liabilities	979,969	307,855	1,287,824	—	(405)	1,287,419
Total liabilities	1,149,356	10,173,930	11,323,286	—	(23,431)	11,299,855
Redeemable noncontrolling interests	78,843	—	78,843	—	—	78,843
Noncontrolling interests—investment entities	—	506,453	506,453	—	(768)	505,685
Noncontrolling interests—Operating Company	8,162	—	8,162	—	—	8,162
Fair value of net assets acquired	\$ 1,374,034	\$ 3,968,359	\$ 5,342,393	\$ (20,423)	\$ —	\$ 5,321,970
Merger consideration	2,752,095	3,968,359	6,720,454	—	—	6,720,454
Goodwill	\$ 1,378,061	\$ —	\$ 1,378,061	\$ 20,423	\$ —	\$ 1,398,484

The Merger effectively resulted in the settlement of the pre-merger management agreement between NSAM and NRF. The terms of the management agreement were determined to be off-market when compared to the terms of similar management agreements of other externally managed mortgage and equity REITs. The off-market component was valued at \$1.6 billion based on a discounted cash flow analysis using a discount rate of 10%, and recorded as an intangible asset attributed to NSAM and a corresponding intangible liability attributed to NRF, in each case as of the Closing Date. Upon settlement of the management agreement, the intangible asset and the corresponding intangible liability were eliminated. No net gain or loss was recognized by Colony NorthStar from the settlement.

Certain deferred tax liabilities were recognized in connection with the Merger, related primarily to NSAM's investment management contract intangible assets and basis differences in NRF's real estate assets in the United Kingdom arising from recording those assets at fair value on the Closing Date.

Fair value of other assets acquired, liabilities assumed and noncontrolling interests were estimated as follows:

Real Estate and Related Intangibles—Fair value is based on the income approach which includes a direct capitalization method, applying overall capitalization rates ranging between 4.4% and 12.5%. For real estate held for sale, fair value was determined based on contracted sale price or a sales comparison approach, adjusted for estimated selling costs. Real estate fair value was allocated to tangible assets such as land, building and leaseholds, tenant and land improvements as well as identified intangible assets and liabilities such as above- and below-market leases, below market ground lease obligations and in-place lease value. Useful lives of the intangibles acquired range from 6 to 90 years for ground lease obligations and 1 to 17 years for all other real estate related intangibles.

Loans Receivable—Fair value is determined by comparing the current yield to the estimated yield for newly originated loans with similar credit risk or the market yield at which a third party might expect to purchase such investment; or based on discounted cash flow projections of principal and interest expected to be collected, which

include consideration of borrower or sponsor credit, as well as operating results of the underlying collateral. For certain loans receivable considered to be impaired, their carrying value approximated fair value.

Investments in Unconsolidated Ventures—Fair value is based on timing and amount of expected future cash flows for income as well as realization events of the underlying assets of the investees, and for certain investments in funds, a proportionate share of its most recent net asset value.

Securities—Fair value is based on quotations from brokers or financial institutions that act as underwriters of the debt securities, third-party pricing service or discounted cash flows depending on the type of debt securities. Fair value of NorthStar Realty Europe Corp ("NRE") common stock is based on the closing stock price on the Closing Date.

Investment Management Related Intangible Assets—These consist primarily of management contracts, customer relationships, trade names and the broker-dealer license, including those related to an 84% interest acquired by NSAM in January 2016 in Townsend, which provides real estate investment management and advisory services. The fair value of management contracts represents the discounted excess earnings attributable to the future management fee income from in-place management contracts, with discount rates ranging between 8% and 10%. The management contracts have useful lives ranging from 2 years to 18 years. The fair value of customer relationships represents the potential fee income from repeat customers through future sponsored investment vehicles, with the useful lives of such vehicles ranging from 20 to 30 years. The trade names of NSAM and Townsend were valued as the discounted savings of royalty fees by applying a royalty rate of 1.5% and 2%, respectively, against expected fee income, and have useful lives of 20 years and 30 years, respectively. The fair value of NSAM's broker-dealer license represents the estimated cost of obtaining a license.

Debt—Fair value of exchangeable notes was determined based on unadjusted quoted prices in a non-active market. Fair value of mortgage and other notes payable was estimated by reviewing rates currently available with similar terms and remaining maturities. Fair value of securitization bonds payable was based on quotations from brokers or financial institutions that act as underwriters of the securitized bonds. Fair value of junior subordinated debt was based on unadjusted quotations from a third party valuation firm, with such quotes derived using a combination of internal valuation models, comparable trades in non-active markets and other market data.

Noncontrolling Interests—Fair value of noncontrolling interests in investment entities was estimated as their share of fair values of the net assets of the underlying investment entities, including any incentive distributions. The fair value of noncontrolling interests in Operating Company was determined based upon the closing price of Colony class A common stock multiplied by the number of OP Units assumed in the Merger, after applying the exchange ratio.

Merger-Related Costs

Merger-related costs include transactions costs consisting primarily of professional fees for legal, financial advisory, accounting and consulting services, and fees incurred on a bridge facility commitment that was terminated on the Closing Date. Merger-related costs also include costs incurred to transition and integrate the operations of the combined entity, including compensation costs and various administrative costs, such as system integration, lease termination and professional fees paid to third party advisors and consultants. Merger-related costs are expensed as incurred. Costs expensed by NSAM and NRF prior to the Closing Date are excluded from the Company's results of operations.

(In thousands)	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
Merger-related costs:		
Transaction costs		
Fees to investment bankers contingent upon consummation of the Merger	\$ —	\$ 66,800
Other fees	204	18,502
	<u>204</u>	<u>85,302</u>
Compensation expense		
Equity-based compensation for replacement awards to NSAM executives	30,336	86,390
Severance and other employee transition	2,869	23,803
	<u>33,205</u>	<u>110,193</u>
Administrative expense	4,861	11,080
	<u>\$ 38,270</u>	<u>\$ 206,575</u>

Results of NSAM and NRF

The combined results of operations included contributions from the legacy business of NSAM and NRF as follows:

(In thousands)	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
Total revenues	\$ 468,433	\$ 1,329,282
Net loss attributable to Colony NorthStar, Inc.	(17,970)	(43,947)

Pro Forma Financial Information (Unaudited)

The following table presents pro forma financial information of the Company as if the Merger had been consummated on January 1, 2016. The pro forma financial information includes the pro forma impact of purchase accounting adjustments primarily related to fair value adjustments and depreciation and amortization, and excludes Merger-related transaction costs of \$0.2 million and \$85.3 million for the three and nine months ended September 30, 2017, respectively. The pro forma financial information also gives effect to certain sales initiatives by NRF, cessation of the management agreement between NSAM and NRF, as well as a pay down of NSAM and NRF corporate borrowings. The pro forma financial information, however, does not reflect any potential benefits that may result from realization of future cost savings from operating efficiencies, or other incremental synergies expected to result from the Merger.

The pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of the results of operations of the Company had the Merger been completed on January 1, 2016, nor indicative of future results of operations of the Company.

(In thousands, except per share data)	Nine months ended September 30,	
	2017	2016
Pro forma:		
Total revenues	\$ 2,103,134	\$ 1,971,733
Net income (loss) attributable to Colony NorthStar, Inc.	270,322	(192,288)
Net income (loss) attributable to common stockholders	165,124	(291,532)
Earnings (loss) per common share:		
Basic	\$ 0.31	\$ (0.53)
Diluted	\$ 0.31	\$ (0.53)

Restructuring of Real Estate Loans into Equity Ownership

In the normal course of business, the Company may foreclose on the underlying asset in settlement of its loan receivable or otherwise undertake various restructuring measures in connection with its investments.

CPI Group

On January 25, 2017, the Company and its joint venture partners, through a consolidated investment venture of the Company, acquired a controlling equity interest in a defaulted borrower, a real estate investment group in Europe ("CPI") in connection with a restructuring of the CPI group. Certain entities within the CPI group were in receivership proceedings at the time of the restructuring. The Company acquired CPI's real estate portfolio, consisting of hotels, offices and mixed-use properties, and assumed the underlying mortgage debt, some of which were in payment default, including maturity default. Certain CPI employees responsible for asset and property management became employees of the Company. As a result of the acquisition, the Company's outstanding loans receivable to CPI were deemed to be effectively settled at their carrying value and formed part of the consideration transferred.

The following table summarizes the consideration and preliminary allocation to assets acquired and liabilities assumed. The estimated fair values and preliminary purchase price allocation were based on information available at the time of acquisition and the Company continues to evaluate the underlying inputs and assumptions. Accordingly, these preliminary estimates are subject to retrospective adjustments during the measurement period, not to exceed one year, based upon new information obtained about facts and circumstances that existed as of the date of acquisition. During the third quarter of 2017, adjustments were made to the valuation and underlying assumptions pertaining to real estate and related assets, debt and estimation of tax liabilities.

<i>(In thousands)</i>	As Reported At June 30, 2017	Measurement Period Adjustments	As Reported At September 30, 2017
Consideration			
Carrying value of loans receivable outstanding at the time of restructuring	\$ 182,644	\$ —	\$ 182,644
Cash	49,537	—	49,537
Total consideration	<u>\$ 232,181</u>	<u>\$ —</u>	<u>\$ 232,181</u>
Identifiable assets acquired and liabilities assumed			
Cash	\$ 303	\$ —	\$ 303
Real estate	539,350	5,057	544,407
Real estate held for sale	26,263	(4,658)	21,605
Lease intangibles and other assets	39,967	—	39,967
Debt	(274,387)	(3,203)	(277,590)
Tax liabilities	(36,079)	3,141	(32,938)
Lease intangibles and other liabilities	(60,448)	(337)	(60,785)
Liabilities related to assets held for sale	(2,788)	—	(2,788)
Fair value of net assets acquired	<u>\$ 232,181</u>	<u>\$ —</u>	<u>\$ 232,181</u>

Fair value of assets acquired and liabilities assumed were estimated as follows:

Real Estate and Related Intangibles—Fair value of real estate is based upon a discounted cash flow analysis with a weighted average discount rate of 6.6% or direct capitalization analysis with weighted average capitalization rate of 13.5%. For real estate held for sale, fair value was determined based upon a sales comparison approach, adjusted for estimated selling costs. Real estate fair value was allocated to tangible assets of land, building and tenant and site improvements and identified intangibles, such as above- and below-market leases and in-place lease values.

Debt—Fair value of debt is estimated by discounting expected future cash outlays at interest rates currently available for instruments with similar terms and remaining maturities, applying discount rates ranging between 1.25% and 3.6%, with such debt fair values not exceeding the fair value of their underlying collateral, or estimated based upon expected payoff amounts.

Results of operations of CPI as included in the Company's consolidated statement of operations were as follows:

<i>(In thousands)</i>	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
Total revenues	\$ 11,723	\$ 32,151
Net loss attributable to Colony NorthStar, Inc.	(561)	(3,138)

THL Hotel Portfolio

In May 2013, the Company and certain investment vehicles managed by the Company participated in the refinancing of a limited service hospitality portfolio, primarily located across the Southwest and Midwest U.S. (the "THL Hotel Portfolio"), through the origination of a junior and senior mezzanine loan. On July 1, 2017, the Company and certain investment vehicles managed by the Company took control of the THL Hotel Portfolio of 148 limited service hotels through a consensual foreclosure following a maturity default by the borrower on the Company's outstanding junior mezzanine loan. Through the consensual foreclosure, the Company assumed the borrower's in-place hotel management contracts with third party operators, which were determined to be at market, the borrower's in-place franchise obligations, primarily with Marriott, as well as the borrower's outstanding senior mortgage debt and senior mezzanine debt.

The consideration for the consensual foreclosure consisted of the following:

- Carrying value of the Company's junior mezzanine loan to the borrower which is considered to be effectively settled upon the consensual foreclosure;
- Cash to pay down principal and accrued interest on the borrower's senior mortgage and senior mezzanine debt to achieve a compliant debt yield, and payment of an extension fee to exercise an extension option on the senior mortgage debt; and
- In consideration of the former preferred equity holder of the borrower providing certain releases, waivers and covenants to and in favor of the Company and certain investment vehicles managed by the Company in executing the consensual foreclosure, the former preferred equity holder is entitled to an amount up to \$13.0

million based on the performance of the THL Hotel Portfolio, subject to meeting certain repayment and return thresholds to the Company (and certain investment vehicles managed by the Company).

The following table summarizes the consideration and preliminary allocation to assets acquired and liabilities assumed. The estimated fair values and preliminary purchase price allocation were based on information available at the time of acquisition and the Company continues to evaluate the underlying inputs and assumptions. Accordingly, these preliminary estimates are subject to retrospective adjustments during the measurement period, not to exceed one year, based upon new information obtained about facts and circumstances that existed as of the date of acquisition.

(In thousands)	July 1, 2017	
Consideration		
Carrying value of the Company's junior mezzanine loan receivable at the time of foreclosure	\$	310,932
Cash		43,643
Contingent consideration (Note 13)		6,771
Total consideration	\$	361,346
Identifiable assets acquired and liabilities assumed		
Cash	\$	16,188
Real estate		1,190,613
Real estate held for sale		69,099
Intangible and other assets		37,031
Debt		(907,867)
Other liabilities		(43,718)
Fair value of net assets acquired	\$	361,346

Fair value of assets acquired and liabilities assumed were estimated as follows:

Real Estate and Related Intangibles—Fair value of real estate was based on a combination of the cost, income and market approaches which applies capitalization rates between 7.0% and 11.5% (weighted average rate of 11.1%) as well as discount rates between 8.3% and 13.0% (weighted average rate of 9.5%), and also considers future capital expenditure needs of the hotels. For real estate held for sale, fair value was determined based on a sales comparison approach, adjusted for estimated selling costs. Real estate fair value was allocated to tangible assets of land, building, site improvements and furniture, fixtures and equipment as well as identified intangibles for below-market ground lease obligations.

Debt—The assumed senior mortgage and senior mezzanine debt had carrying values that approximated fair values based on current market rates and recent rates on the Company's refinancing of its other hotel portfolios.

Results of operations of the THL Hotel Portfolio as included in the Company's consolidated statement of operations and in other equity and debt segment for segment reporting were as follows:

(In thousands)	Three and Nine Months Ended September 30, 2017	
Total revenues	\$	105,065
Net income attributable to Colony NorthStar, Inc.		2,690

4. Real Estate

The Company's real estate, including foreclosed properties, were as follows:

(In thousands)	September 30, 2017	December 31, 2016
Land and improvements	\$ 2,297,586	\$ 764,365
Buildings, building leaseholds and improvements	11,938,562	2,559,682
Tenant improvements	128,998	87,643
Furniture, fixtures and equipment	360,279	7
Construction in progress	86,747	8,856
	14,812,172	3,420,553
Less: Accumulated depreciation	(457,631)	(176,922)
Real estate assets, net	\$ 14,354,541	\$ 3,243,631

Real Estate Sales

Results from sales of real estate were as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Proceeds from sales of real estate	\$ 366,456	\$ 119,294	\$ 1,340,059	\$ 344,271
Gain on sale of real estate	72,541	11,151	96,701	68,114

Real estate sold through the nine months ended September 30, 2017 and 2016 did not constitute discontinued operations, other than the sale of a manufactured housing portfolio acquired through the Merger and certain properties in the THL Hotel Portfolio which qualified as held for sale upon acquisition, as discussed in Note 17.

Real estate held for sale at September 30, 2017 is presented in Note 9.

Real Estate Acquisitions

The following table summarizes the Company's real estate acquisitions, excluding real estate acquired as part of business combinations discussed in Note 3.

Acquisition Date	Property Type and Location	Number of Buildings	Purchase Price ⁽¹⁾	Purchase Price Allocation			
				Land and Improvements	Building and Improvements	Lease Intangible Assets	Lease Intangible Liabilities
Nine Months Ended September 30, 2017 ⁽²⁾							
<i>Asset Acquisitions</i>							
January	Industrial—Spain	2	\$ 10,374	\$ 3,855	\$ 5,564	\$ 955	\$ —
June	Office—California, U.S. ⁽³⁾	1	455,699	93,577	314,590	50,518	(2,986)
Various	Light industrial—Various in U.S.	52	603,591	129,093	449,021	29,745	(4,268)
			<u>\$ 1,069,664</u>	<u>\$ 226,525</u>	<u>\$ 769,175</u>	<u>\$ 81,218</u>	<u>\$ (7,254)</u>
Year Ended December 31, 2016							
<i>Business Combinations</i> ⁽⁴⁾							
January	Industrial—Spain	23	\$ 94,403	\$ 33,265	\$ 56,585	\$ 5,318	\$ (765)
April	Industrial—Massachusetts, U.S. ⁽⁵⁾	1	34,900	5,235	27,731	1,934	—
May	Office—France	1	18,203	14,150	3,815	388	(150)
Various	Light industrial—Various in U.S.	18	201,635	36,974	151,689	16,063	(3,091)
<i>Asset Acquisitions</i>							
Various	Light industrial—Various in U.S.	12	113,200	20,749	84,724	8,398	(671)
			<u>\$ 462,341</u>	<u>\$ 110,373</u>	<u>\$ 324,544</u>	<u>\$ 32,101</u>	<u>\$ (4,677)</u>

⁽¹⁾ Dollar amounts of purchase price and allocation to assets acquired and liabilities assumed are translated based on foreign exchange rates as of respective dates of acquisition, where applicable. Transaction costs are included in purchase price for asset acquisitions and excluded for business combinations.

⁽²⁾ Useful life of real estate acquired in 2017 ranges from 26 to 39 years for buildings, 3 to 11 years for improvements and 2 to 14 years for other lease intangibles.

⁽³⁾ In September 2017, 90% of equity in the property holding entity was syndicated to third party investors. The new equity partners were granted certain participation rights in the business, resulting in a deconsolidation of the investment. The Company's remaining interest is reflected as an equity method investment.

⁽⁴⁾ Prior to the adoption of the new definition of a business effective October 1, 2016, real estate acquisitions with existing leases generally met the definition of a business combination.

⁽⁵⁾ Real estate was sold in August 2016.

Depreciation and Impairment

Depreciation expense and impairment loss recognized on real estate were as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Depreciation on real estate	\$ 121,886	\$ 27,005	\$ 328,756	\$ 81,373
Impairment loss on real estate held for investment	1,756	—	11,507	—
Impairment loss on real estate held for sale	13,256	941	24,786	5,141

Property Operating Income

The components of property operating income were as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Rental income	\$ 172,846	\$ 69,120	\$ 491,459	\$ 206,173
Tenant reimbursements	36,764	17,637	102,533	48,467
Resident fee income ⁽¹⁾	75,882	—	216,414	—
Hotel operating income	328,173	5,748	730,644	24,830
	<u>\$ 613,665</u>	<u>\$ 92,505</u>	<u>\$ 1,541,050</u>	<u>\$ 279,470</u>

⁽¹⁾ Healthcare properties that operate through management agreements with independent third-party operators through structures permitted by the REIT Investment Diversification and Empowerment Act of 2007 ("RIDEA") permits us, through a TRS, to have direct exposure to resident fee income and incur customary related operating expenses.

Future Minimum Rents

The Company has operating leases with tenants that expire at various dates through 2070. Future contractual minimum rental payments to be received under noncancelable operating leases for real estate held for investment as of September 30, 2017 are as follows:

Year Ending December 31,	(In thousands)
Remaining 2017	\$ 136,149
2018	512,293
2019	467,725
2020	424,354
2021	359,927
2022 and after	1,431,535
Total ⁽¹⁾	<u>\$ 3,331,983</u>

⁽¹⁾ Excludes hotel operating income, as well as resident fee income from healthcare properties and rental income from multifamily properties, both of which are subject to short-term leases.

Commitments and Contractual Obligations

Purchase Commitments—At September 30, 2017, the Company had a deposit of \$0.2 million and a remaining unfunded purchase commitment of \$8.3 million for the acquisition of one building in Las Vegas in the Industrial segment.

Guarantee Agreements—In connection with certain hotel properties acquired through the Merger, the Company entered into guarantee agreements with various hotel franchisors, pursuant to which the Company guaranteed the payment of its obligations as a franchisee, including payments of franchise fees and marketing fees for the term of the agreements, which expire between 2025 and 2030. At September 30, 2017, the Company did not have any obligations under these guarantees.

Ground Lease Obligation—In connection with real estate acquisitions, the Company assumed certain noncancelable operating ground leases as lessee or sublessee with expiration dates between 2019 and 2252. Rents on certain ground leases are paid directly by the tenants or operators. Ground rent expense, including contingent rent, was \$2.3 million and \$0.1 million for the three months ended September 30, 2017 and 2016, respectively, and \$4.5 million and \$0.3 million for the nine months ended September 30, 2017 and 2016, respectively.

At September 30, 2017, future minimum rental payments on noncancellable ground leases, excluding any contingent rent payments, on real estate held for investment were as follows.

Year Ending December 31,	(In thousands)
Remaining 2017	\$ 1,592
2018	6,493
2019	6,427
2020	6,466
2021	6,545
2022 and after	158,705
Total ⁽¹⁾	<u>\$ 186,228</u>

⁽¹⁾ Includes automatically-renewed ground leases related to the Company's hotel properties.

Impact of Hurricanes

A small number of the Company's properties were affected by Hurricanes Harvey and Irma in the third quarter of 2017, as follows:

Healthcare—Certain medical office buildings and net lease properties in Texas and Florida suffered some physical damage, resulting in the closure of one hospital in Texas, which is expected to re-open in December 2017. The Company's senior housing operating facilities, however, experienced only minor damage.

Industrial—The impact to properties in the Industrial segment was immaterial.

Hospitality—In our core hotel portfolio, there was only minor damage and business interruption to a small number of our hotels. Business interruption losses were fully offset by incremental revenue from hurricane-related demand.

Other Equity and Debt—Twenty-five non-core hotels in the THL Hotel Portfolio in Texas, Florida and Georgia suffered varying degrees of damage, with certain hotels experiencing business interruption. One hotel in Florida was forced to close and is expected to re-open in January 2018.

The Company has insurance policies that provide coverage for property damage and business interruption, subject to deductibles. Based upon claims filed and management's estimates as of September 30, 2017, the Company recognized \$1.4 million of impairment loss in aggregate for damage on its properties, after taking into consideration \$8.2 million of anticipated insurance recoveries for property damage. As of September 30, 2017, the Company is still assessing the estimated business interruption losses affecting certain hotels in its THL Hotel Portfolio. While the Company believes that, through its insurance policies, losses above and beyond its deductible will be recoverable, there can be no assurance that such insurance will be sufficient to compensate the Company for all lost revenue and expenses incurred.

5. Loans Receivable

The following table provides a summary of the Company's loans held for investment:

	September 30, 2017				December 31, 2016			
	Unpaid Principal Balance	Carrying Value	Weighted Average Coupon	Weighted Average Maturity in Years	Unpaid Principal Balance	Carrying Value	Weighted Average Coupon	Weighted Average Maturity in Years
(Dollars in thousands)								
Non-PCI Loans								
<i>Fixed rate</i>								
Mortgage loans	\$ 1,029,753	\$ 1,027,935	9.0%	3.1	\$ 894,232	\$ 881,755	9.0%	3.5
Securitized loans ⁽¹⁾	42,686	43,924	6.1%	16.1	105,586	107,609	6.4%	15.4
Mezzanine loans	435,095	431,933	11.9%	2.6	372,247	369,207	12.3%	2.8
Corporate loans	47,343	47,039	9.9%	10.2	—	—	—%	—
	<u>1,554,877</u>	<u>1,550,831</u>			<u>1,372,065</u>	<u>1,358,571</u>		
<i>Variable rate</i>								
Mortgage loans	581,254	588,259	7.2%	1.4	494,797	487,651	8.2%	0.8
Securitized loans ⁽¹⁾	576,153	576,877	6.3%	3.1	775,963	776,156	5.7%	2.7
Mezzanine loans	34,391	34,258	9.6%	1.5	348,035	347,469	11.2%	0.6
	<u>1,191,798</u>	<u>1,199,394</u>			<u>1,618,795</u>	<u>1,611,276</u>		
	<u>2,746,675</u>	<u>2,750,225</u>			<u>2,990,860</u>	<u>2,969,847</u>		
PCI Loans								
Mortgage loans	1,939,757	748,247			748,930	521,905		
Securitized mortgage loans	23,313	3,390			8,146	6,836		
Mezzanine loans	7,425	3,671			—	—		
	<u>1,970,495</u>	<u>755,308</u>			<u>757,076</u>	<u>528,741</u>		
Allowance for loan losses		(49,631)				(67,980)		
Loans receivable, net	<u>\$ 4,717,170</u>	<u>\$ 3,455,902</u>			<u>\$ 3,747,936</u>	<u>\$ 3,430,608</u>		

⁽¹⁾ Represents loans transferred into securitization trusts that are consolidated by the Company (Note 14).

Nonaccrual and Past Due Loans

Non-PCI loans that are 90 days or more past due as to principal or interest, or where reasonable doubt exists as to timely collection, are generally considered nonperforming and placed on nonaccrual status. The following table provides an aging summary of non-PCI loans held for investment at carrying values before allowance for loan losses.

(In thousands)	Current or Less Than 30 Days Past Due	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due and Nonaccrual	Total Non-PCI Loans
September 30, 2017	\$ 2,558,938	\$ 990	\$ —	\$ 190,297	\$ 2,750,225
December 31, 2016	2,912,023	7,379	1,172	49,273	2,969,847

Troubled Debt Restructuring

The following table provides a summary of non-PCI loan modifications classified as TDRs, in which the Company provided the borrowers, who are experiencing financial difficulties, with various concessions in interest rates, payment terms or default waivers. There were no loans modified as TDRs in the nine months ended September 30, 2017.

(Dollars in thousands)	Nine Months Ended September 30, 2016
Loans modified as TDRs during the period:	
Number of loans	1
Carrying value of loans before allowance for loan losses	\$ 37,611
Loss incurred	\$ 1,687

At September 30, 2017 and December 31, 2016, carrying value of TDR loans before allowance for loan losses was \$66.3 million and \$66.2 million, respectively. These TDR loans were not in default post-modification. As of September 30, 2017, the Company has no additional commitments to lend to borrowers with TDR loans.

Non-PCI Impaired Loans

Non-PCI loans are identified as impaired when it is no longer probable that interest or principal will be collected according to the contractual terms of the original loan agreement. Non-PCI impaired loans include predominantly loans under nonaccrual, performing and nonperforming TDRs. The following table summarizes non-PCI impaired loans:

(In thousands)	Unpaid Principal Balance	Gross Carrying Value		Total	Allowance for Loan Losses
		With Allowance for Loan Losses	Without Allowance for Loan Losses		
September 30, 2017	\$ 293,319	\$ 124,288	\$ 171,641	\$ 295,929	\$ 7,926
December 31, 2016	116,881	56,650	60,025	116,675	6,287

The average carrying value and interest income recognized on non-PCI impaired loans were as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Average carrying value before allowance for loan losses	\$ 201,600	\$ 104,000	\$ 156,450	\$ 83,891
Total interest income recognized	2,546	—	4,343	—

Purchased Credit-Impaired Loans

PCI loans are acquired loans with evidence of credit quality deterioration for which it is probable at acquisition that the Company will collect less than the contractually required payments.

In January 2017, the Company acquired additional PCI loans through the Merger as well as part of a loan portfolio secured by commercial properties in Ireland. Information about these PCI loans at the time of their acquisition is presented below:

(In thousands)	January 2017
Contractually required payments including interest	\$ 1,154,596
Less: Nonaccretable difference	(878,257)
Cash flows expected to be collected	276,339
Less: Accretable yield	(23,594)
Fair value of loans acquired	\$ 252,745

Changes in accretable yield of PCI loans were as follows:

(In thousands)	Nine Months Ended September 30,	
	2017	2016
Beginning accretable yield	\$ 52,572	\$ 66,639
Additions	23,594	6,595
Changes in accretable yield	26,008	21,228
Accretion recognized in earnings	(46,426)	(50,012)
Effect of changes in foreign exchange rates	2,217	105
Ending accretable yield	\$ 57,965	\$ 44,555

At September 30, 2017 and December 31, 2016, the Company applied either the cash basis or cost recovery method for recognition of interest income on PCI loans with carrying value before allowance for loan losses of \$195.5 million and \$32.0 million, respectively, as the Company did not have reasonable expectations of the timing and amount of future cash receipts on these loans.

Allowance for Loan Losses

The allowance for loan losses and related carrying values of loans held for investment were as follows:

(In thousands)	September 30, 2017		December 31, 2016	
	Allowance for Loan Losses	Carrying Value	Allowance for Loan Losses	Carrying Value
Non-PCI loans	\$ 7,926	\$ 124,288	\$ 6,287	\$ 56,650
PCI loans	41,705	217,055	61,693	243,155
	\$ 49,631	\$ 341,343	\$ 67,980	\$ 299,805

Changes in allowance for loan losses is presented below:

(In thousands)	Nine Months Ended September 30,	
	2017	2016
Allowance for loan losses at January 1	\$ 67,980	\$ 35,187
Provision for loan losses	12,907	17,271
Charge-off	(31,256)	(1,066)
Allowance for loan losses at September 30	\$ 49,631	\$ 51,392

Included in provision for loan losses in the nine months ended September 30, 2017 was a recovery of \$4.4 million of provision previously recorded on PCI loans. There was no such reversal in the nine months ended September 30, 2016.

Lending Commitments

The Company has lending commitments to borrowers pursuant to certain loan agreements in which the borrower may submit a request for funding contingent on achieving certain criteria, which must be approved by the Company as lender, such as leasing, performance of capital expenditures and construction in progress with an approved budget. At September 30, 2017, assuming the terms to qualify for future fundings, if any, have been met, total unfunded lending commitments was \$137.6 million, of which the Company's share was \$71.0 million, net of amounts attributable to noncontrolling interests.

6. Investments in Unconsolidated Ventures

The Company's investments in unconsolidated ventures represent noncontrolling equity interests in various entities, as follows:

(In thousands)	September 30, 2017	December 31, 2016
Equity method investments		
Investment ventures	\$ 1,118,537	\$ 933,262
Private funds and retail companies	23,638	19,997
	1,142,175	953,259
Cost method investments		
Investment venture	89,261	99,736
Private fund and retail companies	26,882	—
	116,143	99,736
Investments under fair value option		
Private funds	287,886	—
Investment ventures	26,388	—
	314,274	—
	\$ 1,572,592	\$ 1,052,995

Investments in unconsolidated ventures acquired in the Merger were recorded at fair value at the Closing Date. Any difference between the Company's carrying value of an equity method investment and the Company's proportionate share of historical carrying value of the underlying net assets of the equity method investee represents a basis difference. Any basis difference not attributed to goodwill is amortized over the remaining weighted average useful life of the underlying identifiable assets of each acquired equity method investment, recorded in earnings from investments in unconsolidated ventures.

Equity Method Investments

Certain equity method investments are structured as joint ventures with one or more private funds or other investment vehicles managed by the Company, or with third party joint venture partners. These investment ventures are generally capitalized through equity contributions from the members and/or leveraged through various financing arrangements.

The assets of the equity method investment entities may only be used to settle the liabilities of these entities and there is no recourse to the general credit of the Company nor the other investors for the obligations of these investment entities. Neither the Company nor the other investors are required to provide financial or other support in excess of their capital commitments, except for the Company's distribution support obligations to retail companies, as discussed below.

The Company's exposure to the investment entities is limited to its equity method investment balance as of September 30, 2017 and December 31, 2016, respectively.

The Company's investments accounted for under the equity method are summarized below:

(Dollars in thousands)		Ownership Interest ⁽¹⁾	Carrying Value	
Investments	Description	September 30, 2017	September 30, 2017	December 31, 2016
Starwood Waypoint Homes	Common equity in operating company of single family residential REIT	—%	\$ —	\$ 316,113
Colony American Finance	Common equity in specialty finance company that lends to owners of single family homes for rent	—%	—	57,754
NorthStar Realty Europe Corp	Common equity in publicly traded REIT managed by the Company	(2) 8.9%	63,075	—
RXR Realty	Common equity in investment venture with a real estate owner, developer and investment manager	(2) 27.2%	103,510	—
Preferred equity	Preferred equity investments with underlying real estate	(3) Various	432,937	188,255
ADC investments	Investments in acquisition, development and construction loans in which the Company participates in residual profits from the projects, and the risk and rewards of the arrangements are more similar to those associated with investments in joint ventures	(4) Various	330,160	271,649
Private funds and retail companies	GP interests in Company sponsored private funds, LP interest in third-party sponsored private fund, as well as seed capital in investment companies	(5) Various	23,638	19,997
Other investment ventures	Interests in 16 investments, each with less than \$62 million carrying value at September 30, 2017	Various	188,855	99,491
			\$ 1,142,175	\$ 953,259

(1) The Company's ownership interest represents capital contributed to date and may not be reflective of the Company's economic interest in the entity because of provisions in operating agreements governing various matters, such as classes of partner or member interests, allocations of profits and losses, preferential returns and guaranty of debt. Each equity method investment has been determined to be either a VIE for which the Company was not deemed to be the primary beneficiary or a voting interest entity in which the Company does not have the power to control through a majority of voting interest or through other arrangements.

(2) The Company has significant influence over the investees through its voting rights and/or representation on the investees' board of directors or equivalent committee.

(3) For one investment where the Company has 75% ownership at September 30, 2017, the minority member has control over day-to-day operations of the investment venture, therefore, the Company does not control but has significant influence over the investment venture through its majority interest. Some preferred equity investments may not have stated ownership interest.

(4) Ownership interests generally range between 34% to 50%. Certain ADC investments have residual profit participation without a stated ownership interest.

(5) Consists of (i) immaterial general partner ("GP") interests in private funds between 0.1% to 2.1%, (ii) 15% limited partner ("LP") interest in a private fund in which the Company has an equity method investment in the sponsor and (iii) seed capital for a 50% interest in investment companies.

Starwood Waypoint Homes (formerly known as *Colony Starwood Homes*; NYSE: SFR)—In connection with a secondary offering of common shares in March 2017 by SFR, the Company sold approximately 7.6 million shares for net proceeds of \$239.1 million. In June 2017, the Company sold its remaining 7.5 million shares for net proceeds of \$261.4 million. The Company recognized total gains of \$191.2 million from the sales, which is included in earnings from investments in unconsolidated ventures.

Colony American Finance—The Company sold its entire 17.4% ownership interest in July 2017, with immaterial income statement impact resulting from the sale transaction.

NorthStar Realty Europe Corp—At September 30, 2017, the Company owned 4.9 million shares of NRE common stock or an 8.9% ownership interest, with approximately 4.7 million of the shares acquired in the second quarter of 2017. Prior to May 2017, the Company accounted for its previously immaterial interest in NRE as an investment in marketable equity securities.

Cost Method Investments

Investments that do not qualify for equity method accounting and for which fair value option is not elected are accounted for under the cost method, as follows:

Investment Ventures—The Company funded \$50 million to an investor consortium, alongside \$50 million from a passive co-investment partner, in common stock of a supermarket chain. Dividends of \$10.3 million were received in June 2017 as a return of capital and applied to reduce the cost of investment.

Retail Companies—The Company has immaterial interests in its sponsored non-traded REITs, NorthStar Income I, NorthStar Income II, NorthStar Healthcare Income, Inc. ("NorthStar Healthcare") and NorthStar/RXR New York Metro Real Estate, Inc. ("NorthStar/RXR NY Metro").

Private Funds—This represents immaterial limited partnership interests in a private real estate fund sponsored by an equity method investee of the Company.

Investments under Fair Value Option

The Company elected the fair value option to account for its limited partnership interests, which range from 0.1% to 22.2%, in third-party sponsored funds acquired through the Merger, as well as equity method investments in certain investment ventures. The Company records earnings from these investments based on a change in fair value of its share of projected future cash flows. Unrealized gains or losses on changes in fair value of these investments is presented in Note 13.

Investment and Other Commitments

Investment Ventures—Pursuant to the operating agreements of certain unconsolidated ventures, the venture partners may be required to fund additional amounts for future investments, unfunded lending commitments, ordinary operating costs, guaranties or commitments of the venture entities. The Company also has lending commitments under ADC arrangements which are accounted for as equity method investments. At September 30, 2017, the Company's share of these commitments was \$45.0 million.

Private Funds—At September 30, 2017, the Company had unfunded commitments of \$121.8 million and \$17.5 million to Company-sponsored funds that are not consolidated and third party-sponsored funds, respectively, including a private real estate fund sponsored by an equity method investee of the Company.

Retail Companies—The Company has committed to purchase up to \$10.0 million in shares of common stock of its retail companies, which consist of non-traded REITs and investment companies, during the period from when each offering was declared effective through the end of their respective offering period, in the event that distributions to their stockholders, on a quarterly basis, exceed certain measures of operating performance. In addition, the Company committed up to \$10.0 million to provide as distribution support in future sponsored retail companies, up to a total of five new companies per year. At September 30, 2017, the Company's remaining unfunded commitments to certain of the retail companies totaled \$15.8 million.

7. Securities

The following table summarizes the Company's investment in debt securities classified as available for sale and equity securities held by a consolidated fund that are accounted for at fair value through earnings.

(in thousands)	Amortized Cost	Gross Cumulative Unrealized		Fair Value
		Gains	Losses	
September 30, 2017				
Available for sale debt securities:				
CRE securities of consolidated N-Star CDOs: ⁽¹⁾				
CMBS	\$ 174,164	\$ 3,518	\$ (8,619)	\$ 169,063
Other securities ⁽²⁾	59,379	6,132	(71)	65,440
N-Star CDO bonds ⁽³⁾	112,578	4,814	(10,127)	107,265
CMBS and other securities ⁽⁴⁾	39,796	3,046	(392)	42,450
	<u>385,917</u>	<u>17,510</u>	<u>(19,209)</u>	<u>384,218</u>
Equity securities of consolidated fund				24,445
				<u>\$ 408,663</u>
December 31, 2016				
Available for sale debt securities:				
CMBS	\$ 24,103	\$ —	\$ (657)	\$ 23,446

⁽¹⁾ As of September 30, 2017, the carrying value of CDO bonds payable in consolidated N-Star CDOs is \$189.9 million.

⁽²⁾ Represents primarily agency debentures, and to a lesser extent, unsecured REIT debt and trust preferred securities.

⁽³⁾ Excludes \$140.2 million principal amount of N-Star CDO bonds held by the Company in its consolidated CDOs that are eliminated upon consolidation.

⁽⁴⁾ Includes \$20.6 million of CMBS held by a sponsored investment company, which as of September 30, 2017, is consolidated by the Company through its seed capital. Other securities include a trust preferred security and certain investments in other third party CDO bonds.

N-Star CDOs—The Company acquired, upon the Merger, NRF's legacy CDOs. NRF had sponsored CDOs, collateralized primarily by commercial real estate ("CRE") debt and CRE securities, of which two of the sponsored CRE securities CDOs are consolidated. Additionally, NRF had acquired the equity interests of CRE debt focused CDOs sponsored by third parties. These CDOs are collectively referred to as the N-Star CDOs.

At the time of issuance of the sponsored CDOs, NRF retained investment-grade subordinate bonds. NRF also retained equity interests in the form of preferred shares in all of its sponsored CDOs. Additionally, NRF repurchased CDO bonds originally issued to third parties at discounts to par. These repurchased CDO bonds and retained investment-grade subordinate bonds are collectively referred to as N-Star CDO bonds. All N-Star CDOs are past their reinvestment period and are amortizing over time as the underlying assets pay down or are sold.

CMBS and Other Securities—These securities are predominantly commercial mortgage-backed securities ("CMBS"), including investments in mezzanine positions.

At September 30, 2017, contractual maturities of CRE securities ranged from ten months to 35 years, with a weighted average expected maturity of 3.9 years.

Equity securities of consolidated fund—These are publicly traded equity securities held by a consolidated open-end fund. At September 30, 2017, these equity securities comprise listed stock predominantly in the U.S. and to a lesser extent, in the United Kingdom, and primarily in the financial, real estate and consumer sectors.

Disposition of Securities

Realized gains (losses) from sale of securities are recorded in other gain (loss), net, as follows:

<i>(In thousands)</i>	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
Available for sale debt securities:		
Proceeds from sale	\$ —	\$ 24,788
Gross realized gain	—	567
Equity securities of consolidated fund:		
Realized loss, net	(86)	(86)

Impairment of AFS Securities

The following table presents AFS securities in a gross unrealized loss position:

<i>(In thousands)</i>	Less Than 12 Months			
	September 30, 2017		December 31, 2016	
	Fair Value	Gross Unrealized Loss	Fair Value	Gross Unrealized Loss
CRE securities of consolidated N-Star CDOs:				
CMBS	\$ 76,108	\$ (8,619)	\$ —	\$ —
Other securities	17	(71)	—	—
N-Star CDO bonds	70,061	(10,127)	—	—
CMBS and other securities	19,512	(392)	23,446	(657)

There were no AFS securities in a gross unrealized loss position for more than 12 months. Any unrealized losses on securities acquired through the Merger were reset on the Closing Date.

For the three and nine months ended September 30, 2017, the Company recorded \$7.2 million and \$7.9 million, respectively, of OTTI loss in other gain (loss) in the consolidated statements of operations due to an adverse change in expected cash flows, primarily on CMBS held by consolidated N-Star CDOs. With the exception of these securities, the Company does not intend to sell any of the AFS securities in a loss position and it is not likely that the Company will be

required to sell these securities prior to recovery of their amortized cost, which may be at maturity. The Company believes that the remaining AFS securities with unrealized loss in accumulated other comprehensive income are not other than temporarily impaired at September 30, 2017.

Purchased Credit-Impaired Debt Securities

Certain debt securities acquired by the Company through the Merger were considered to be credit impaired at time of acquisition, with the following outstanding balance at September 30, 2017:

<u>(In thousands)</u>	<u>September 30, 2017</u>
Outstanding principal	\$ 440,602
Amortized cost	37,179
Carrying value	37,025

Information about these PCI debt securities upon acquisition is presented below:

<u>(In thousands)</u>	<u>January 2017</u>
Contractually required payments including interest	\$ 565,755
Less: Nonaccretable difference	(433,321)
Cash flows expected to be collected	132,434
Less: Accretable yield	(74,848)
Fair value of PCI debt securities acquired	\$ 57,586

The table below presents changes in accretable yield related to these PCI debt securities:

<u>(In thousands)</u>	<u>Nine Months Ended September 30, 2017</u>
Beginning accretable yield	\$ —
Assumed through the Merger	74,848
Accretion recognized in earnings	(2,321)
Reduction due to payoffs or disposals	(8,784)
Net reclassifications from (to) nonaccretable difference	(17,503)
Ending accretable yield	\$ 46,240

8. Goodwill, Deferred Leasing Costs and Other Intangibles

Goodwill

Goodwill associated with each of the Company's business combinations is attributed to the following reportable segments. Goodwill of \$1.4 billion in the investment management segment arose from the Merger (Note 3), of which \$0.2 billion is excluded below as it relates to the Townsend investment management business that is held for sale at September 30, 2017 (Note 9). The total goodwill amount below is not expected to be deductible for income tax purposes.

<u>(In thousands)</u>	<u>September 30, 2017</u>	<u>December 31, 2016</u>
Industrial	\$ 20,000	\$ 20,000
Investment management	1,808,816	660,127
	<u>\$ 1,828,816</u>	<u>\$ 680,127</u>

No impairment was recognized on goodwill in connection with the industrial and investment management segments above during the nine months ended September 30, 2017 and 2016. However, impairment was recorded on the Townsend goodwill in the three months ended September 30, 2017, as discussed in Note 9.

Deferred Leasing Costs, Other Intangible Assets and Intangible Liabilities

The Company's deferred leasing costs, other intangible assets and intangible liabilities are as follows:

(In thousands)	September 30, 2017			December 31, 2016		
	Carrying Amount (Net of Impairment) (1)	Accumulated Amortization	Net Carrying Amount	Carrying Amount (Net of Impairment) (1)	Accumulated Amortization	Net Carrying Amount
Deferred Leasing Costs and Intangible Assets						
In-place lease values	\$ 240,520	\$ (79,648)	\$ 160,872	\$ 149,301	\$ (52,489)	\$ 96,812
Above-market lease values	165,705	(29,564)	136,141	27,731	(13,705)	14,026
Below-market ground lease obligations	32,979	(345)	32,634	34,241	(411)	33,830
Deferred leasing costs	114,281	(33,846)	80,435	88,879	(25,502)	63,377
Trade name (2)	79,700	(2,327)	77,373	15,500	NA	15,500
Investment management contracts	397,980	(57,763)	340,217	39,646	(25,400)	14,246
Customer relationships	59,400	(9,271)	50,129	46,800	(5,850)	40,950
Other (3)	56,162	(1,465)	54,697	—	—	—
Total deferred leasing costs and intangible assets	\$ 1,146,727	\$ (214,229)	\$ 932,498	\$ 402,098	\$ (123,357)	\$ 278,741
Intangible Liabilities						
Below-market lease values	\$ 224,834	\$ (31,234)	\$ 193,600	\$ 30,507	\$ (10,690)	\$ 19,817
Above-market ground lease obligations	13,417	(533)	12,884	172	(12)	160
Total intangible liabilities	\$ 238,251	\$ (31,767)	\$ 206,484	\$ 30,679	\$ (10,702)	\$ 19,977

(1) For intangible assets and intangible liabilities recognized in connection with business combinations, purchase price allocations may be subject to adjustments during the measurement period, not to exceed one year from date of acquisition, based upon new information obtained about facts and circumstances that existed at time of acquisition.

(2) The NSAM trade name is amortized over its useful life of 20 years, while Colony trade name is determined to have an indefinite useful life and not currently subject to amortization.

(3) Represents primarily the value of certificates of need associated with certain healthcare portfolios which are not amortized, franchise agreements associated with certain hotel properties which are amortized over 10 to 15 years and the NorthStar Securities broker dealer license which is not amortized.

The following table summarizes the amortization of deferred leasing costs and finite-lived intangible assets and intangible liabilities:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Above-market lease values	\$ (6,060)	\$ (2,145)	\$ (17,875)	\$ (6,734)
Below-market lease values	7,539	1,874	24,734	5,407
Net increase (decrease) to rental income	\$ 1,479	\$ (271)	\$ 6,859	\$ (1,327)
Above-market ground lease obligations	\$ (209)	\$ (4)	\$ (573)	\$ (7)
Below-market ground lease obligations	300	113	894	373
Net increase to ground rent expense	\$ 91	\$ 109	\$ 321	\$ 366
In-place lease values	\$ 18,520	\$ 8,072	\$ 58,714	\$ 23,117
Deferred leasing costs	5,076	3,515	13,899	10,270
Trade name	945	—	2,738	—
Investment management contracts	10,013	2,966	29,227	8,598
Customer relationships	3,192	836	9,323	2,507
Other	1,609	—	6,223	—
Amortization expense	\$ 39,355	\$ 15,389	\$ 120,124	\$ 44,492

The following table presents future amortization of deferred leasing costs and finite-lived intangible assets and intangible liabilities, excluding those related to assets held for sale:

(In thousands)							
Year Ending December 31,	Remaining 2017	2018	2019	2020	2021	2022 and after	Total
Above-market lease values	\$ (4,821)	\$ (19,409)	\$ (17,591)	\$ (16,674)	\$ (15,929)	\$ (61,717)	\$ (136,141)
Below-market lease values	7,338	26,981	24,693	22,700	20,584	91,304	193,600
Increase to rental income	\$ 2,517	\$ 7,572	\$ 7,102	\$ 6,026	\$ 4,655	\$ 29,587	\$ 57,459
Above-market ground lease obligations	\$ (194)	\$ (773)	\$ (773)	\$ (773)	\$ (773)	\$ (9,598)	\$ (12,884)
Below-market ground lease obligations	205	741	741	741	744	29,462	32,634
Increase to rent expense	\$ 11	\$ (32)	\$ (32)	\$ (32)	\$ (29)	\$ 19,864	\$ 19,750
In-place lease values	\$ 9,240	\$ 27,707	\$ 22,861	\$ 16,807	\$ 12,237	\$ 72,020	\$ 160,872
Deferred leasing costs	4,627	16,239	13,515	10,714	8,031	27,309	80,435
Trade name	803	3,210	3,210	3,210	3,210	48,230	61,873
Investment management contracts	9,583	34,990	33,478	32,545	31,903	197,718	340,217
Customer relationships	1,151	4,572	4,572	4,572	4,572	30,690	50,129
Other	919	2,150	2,027	2,027	2,027	16,066	25,216
Amortization expense	\$ 26,323	\$ 88,868	\$ 79,663	\$ 69,875	\$ 61,980	\$ 392,033	\$ 718,742

9. Assets and Related Liabilities Held For Sale

The Company's assets and related liabilities held for sale at September 30, 2017 are summarized below:

(In thousands)		
	September 30, 2017	December 31, 2016
Assets		
Cash	\$ 23,350	\$ —
Real estate	1,004,993	223,954
Loans receivable	—	29,353
Investments in unconsolidated ventures ⁽¹⁾	22,773	—
Goodwill ⁽²⁾	240,734	—
Intangible assets, net	280,915	21,239
Other assets	31,168	18,378
Total assets held for sale	\$ 1,603,933	\$ 292,924
Liabilities		
Secured debt ⁽³⁾	\$ 203,129	\$ —
Lease intangibles and other liabilities	125,680	14,296
Total liabilities related to assets held for sale	\$ 328,809	\$ 14,296

⁽¹⁾ Represents interests in Townsend-sponsored funds.

In connection with the acquisition of approximately 1% GP interests in the Townsend funds, the Company assumed an obligation to the sellers of Townsend under which the sellers are entitled to approximately 84% of the value of these funds at the closing date of the Townsend acquisition, along with any income related to capital contributed prior to closing of the Townsend acquisition by NSAM in January 2016. The Company is obligated to fund all future contributions and is entitled to any income on such contributions. The Company's liability to the Townsend sellers of approximately \$12.5 million at September 30, 2017 is included within other liabilities above. Distributions received from these Townsend funds of \$4.2 million was applied against the assumed liability to the Townsend sellers in the third quarter of 2017.

⁽²⁾ Associated with Townsend investment management business. Impairment of \$9.1 million was recorded in the three months ended September 30, 2017 based on the net asset value of the Townsend business in relation to its contracted selling price. As of September 30, 2017, \$147.2 million of the Townsend goodwill is deductible for income tax purposes.

⁽³⁾ Represents only debt that is expected to be assumed by the buyer upon sale of the related asset.

Assets held for sale at September 30, 2017 did not constitute discontinued operations, other than those acquired through business combinations which qualified as held for sale upon acquisition, as discussed in Note 17.

10. Restricted Cash, Other Assets and Other Liabilities

Restricted Cash

The following table summarizes the Company's restricted cash balance:

(In thousands)	September 30, 2017	December 31, 2016
Capital expenditures reserves ⁽¹⁾	\$ 109,515	\$ 1,502
Real estate escrow reserves ⁽²⁾	55,018	13,116
Borrower escrow deposits	54,281	61,744
Working capital and other reserves ⁽³⁾	22,795	27,768
Tenant lock boxes ⁽⁴⁾	16,360	—
Cash of consolidated N-Star CDOs ⁽⁵⁾	13,247	—
Other	122,836	7,829
	<u>\$ 394,052</u>	<u>\$ 111,959</u>

⁽¹⁾ Represents primarily capital improvements, furniture, fixtures and equipment, tenant improvements, lease renewal and replacement reserves related to real estate assets.

⁽²⁾ Represents primarily insurance, real estate tax, repair and maintenance, tenant security deposits and other escrows related to real estate assets.

⁽³⁾ Represents reserves for working capital and property development expenditures, as well as in connection with letter of credit provisions, as required in joint venture arrangements with the Federal Deposit Insurance Corporation.

⁽⁴⁾ Represents tenant rents held in lock boxes controlled by the lender. The Company receives the monies after application of rent receipts to service its debt.

⁽⁵⁾ Represents proceeds from repayments and/or sales of debt securities which are pending distribution in consolidated N-Star CDOs.

Other Assets

The following table summarizes the Company's other assets:

(In thousands)	September 30, 2017	December 31, 2016
Interest receivable	\$ 24,662	\$ 42,296
Straight-line rents and unbilled rent receivable ⁽¹⁾	41,682	39,955
Hotel operating income receivable ⁽¹⁾	28,027	—
Resident fee income receivable ⁽¹⁾	10,506	—
Hotel-related reserves ⁽²⁾	30,929	—
Investment deposits and pending deal costs	3,964	66,310
Deferred financing costs, net ⁽³⁾	11,204	10,533
Contingent consideration escrow account ⁽⁴⁾	14,157	10,836
Derivative assets (Note 12)	10,829	36,101
Prepaid taxes and deferred tax assets	64,654	—
Receivables from resolution of investments ⁽⁵⁾	26,948	—
Prepaid expenses	39,924	6,725
Accounts receivable and other assets	115,679	2,374
Fixed assets, net	47,435	45,455
	<u>\$ 470,600</u>	<u>\$ 260,585</u>

⁽¹⁾ Presented net of allowance for bad debt of \$13.3 million at September 30, 2017 and \$4.1 million at December 31, 2016.

⁽²⁾ Represents reserves held by the Company's third party managers at certain of the Company's hotel properties to fund furniture, fixtures and equipment expenditures. Funding is made periodically based on a percentage of hotel operating income.

⁽³⁾ Deferred financing costs relate to revolving credit arrangements.

⁽⁴⁾ Contingent consideration account holds certificates of deposit and cash for dividends paid on OP units held in escrow for the contingent consideration that may be earned by certain executives in connection with the Company's acquisition of the investment management business of its former manager (Notes 13 and 15). Upon settlement of the contingent consideration in connection with the Internalization at the end of the earnout period on June 30, 2018, dividends that were paid on OP units earned will be paid to the executives.

⁽⁵⁾ Represents primarily proceeds from loan payoffs held in escrow at September 30, 2017.

Accrued and Other Liabilities

The following table summarizes the Company's accrued and other liabilities:

(In thousands)	September 30, 2017	December 31, 2016
Tenant security deposits	\$ 30,343	\$ 12,105
Borrower escrow deposits	60,229	64,118
Deferred income	41,419	27,575
Interest payable	34,866	19,399
Derivative liabilities (Note 12)	210,150	5,448
Contingent consideration—THL Hotel Portfolio (Note 3)	6,771	—
Share repurchase payable ⁽¹⁾	6,588	—
Current and deferred income tax liability	263,594	41,462
Accrued compensation	61,650	39,697
Accrued real estate and other taxes	110,815	23,310
Other accrued expenses	88,558	43,975
Accounts payable and other liabilities	104,833	9,863
	<u>\$ 1,019,816</u>	<u>\$ 286,952</u>

⁽¹⁾ Represents settlement payable for 520,422 shares of common stock repurchased by the Company in September 2017 that were settled in October 2017 (Note 15).

11. Debt

The Company's debt is made up of the following components:

(In thousands)	Corporate Credit Facility ⁽¹⁾	Convertible and Exchangeable Senior Notes	Secured and Unsecured Debt ⁽²⁾	Securitization Bonds Payable	Junior Subordinated Notes	Total Debt
September 30, 2017						
Principal	\$ —	\$ 616,405	\$ 9,701,250	\$ 534,937	\$ 280,117	\$ 11,132,709
Premium (discount), net	NA	3,260	(91,206)	(90,360)	(83,339)	(261,645)
Deferred financing costs	NA	(9,453)	(68,931)	(705)	—	(79,089)
	<u>\$ —</u>	<u>\$ 610,212</u>	<u>\$ 9,541,113</u>	<u>\$ 443,872</u>	<u>\$ 196,778</u>	<u>\$ 10,791,975</u>
December 31, 2016						
Principal	\$ 422,600	\$ 602,500	\$ 2,235,022	\$ 497,525	\$ —	\$ 3,757,647
Premium (discount), net	NA	1,385	(3,560)	—	—	(2,175)
Deferred financing costs	NA	(11,059)	(25,765)	(3,030)	—	(39,854)
	<u>\$ 422,600</u>	<u>\$ 592,826</u>	<u>\$ 2,205,697</u>	<u>\$ 494,495</u>	<u>\$ —</u>	<u>\$ 3,715,618</u>

⁽¹⁾ Deferred financing costs related to the corporate credit facility is recorded in other assets.

⁽²⁾ At September 30, 2017 and December 31, 2016, debt with carrying value of \$304.1 million and \$108.8 million, respectively, was related to financing on assets held for sale. Debt that will be assumed by a buyer upon the sale of an asset is presented in Note 9.

The following table summarizes certain information about the different components of debt:

(\$ in thousands)	Fixed Rate			Variable Rate			Total		
	Outstanding Principal	Weighted Average Interest Rate (Per Annum)	Weighted Average Years Remaining to Maturity	Outstanding Principal	Weighted Average Interest Rate (Per Annum)	Weighted Average Years Remaining to Maturity	Outstanding Principal	Weighted Average Interest Rate (Per Annum)	Weighted Average Years Remaining to Maturity
September 30, 2017									
Recourse									
Corporate credit facility	\$ —	—%	—	\$ —	—%	—	\$ —	—%	—
Convertible and exchangeable senior notes	616,405	4.27%	4.3	—	—%	—	616,405	4.27%	4.3
Junior subordinated debt	—	—%	—	280,117	4.20%	18.7	280,117	4.20%	18.7
Secured debt ⁽¹⁾	39,711	5.02%	8.2	—	—%	—	39,711	5.02%	8.2
	<u>656,116</u>			<u>280,117</u>			<u>936,233</u>		

(\$ in thousands)	Fixed Rate			Variable Rate			Total		
	Outstanding Principal	Weighted Average Interest Rate (Per Annum)	Weighted Average Years Remaining to Maturity	Outstanding Principal	Weighted Average Interest Rate (Per Annum)	Weighted Average Years Remaining to Maturity	Outstanding Principal	Weighted Average Interest Rate (Per Annum)	Weighted Average Years Remaining to Maturity
Non-recourse									
Securitization bonds payable	38,131	3.28%	30.6	496,806	2.93%	25.7	534,937	2.95%	26.0
Secured and unsecured debt ⁽²⁾									
Healthcare	2,168,946	4.64%	3.2	1,146,627	5.43%	1.9	3,315,573	4.91%	2.7
Industrial	861,025	3.82%	11.3	10,000	2.93%	2.6	871,025	3.81%	11.2
Hospitality	—	—%	—	2,604,243	4.34%	1.1	2,604,243	4.34%	1.1
Other Real Estate Equity ⁽³⁾	407,399	4.47%	5.7	1,749,475	3.86%	1.7	2,156,874	3.97%	2.5
Real Estate Debt	—	—%	—	713,824	3.87%	2.8	713,824	3.87%	2.8
	<u>3,475,501</u>			<u>6,720,975</u>			<u>10,196,476</u>		
Total debt	\$ 4,131,617			\$ 7,001,092			\$ 11,132,709		

December 31, 2016

Recourse									
Corporate credit facility	\$ —	—%	—	\$ 422,600	3.02%	3.2	\$ 422,600	3.02%	3.2
Convertible senior notes	602,500	4.25%	4.8	—	—%	—	602,500	4.25%	4.8
Secured debt ⁽¹⁾	41,148	5.02%	8.9	45,458	3.36%	0.9	86,606	4.15%	4.7
	<u>643,648</u>			<u>468,058</u>			<u>1,111,706</u>		
Non-recourse									
Securitization bonds payable	94,408	2.54%	33.2	403,117	2.92%	15.2	497,525	2.85%	18.6
Secured debt ⁽²⁾									
Industrial	597,502	3.77%	16.7	413,012	3.02%	2.9	1,010,514	3.46%	11.0
Other Real Estate Equity	487,320	3.74%	8.1	421,177	3.47%	2.4	908,497	3.62%	5.5
Real Estate Debt	—	—%	—	229,405	3.27%	1.7	229,405	3.27%	1.7
	<u>1,179,230</u>			<u>1,466,711</u>			<u>2,645,941</u>		
Total debt	\$ 1,822,878			\$ 1,934,769			\$ 3,757,647		

⁽¹⁾ The fixed rate recourse debt represents two promissory notes secured by the Company's aircraft, while the variable rate recourse debt at December 31, 2016 represents outstanding amounts from warehouse facilities, which were terminated upon full payoff in 2017.

⁽²⁾ At September 30, 2017, mortgage debt with aggregate outstanding principal of \$611.6 million, primarily in the healthcare and hospitality segments, was either in payment default, including maturity default, or was not in compliance with certain covenants. At December 31, 2016, outstanding principal of \$83.0 million on seller-provided financing on a portfolio of properties in the other real estate equity segment was in payment default. The Company is negotiating with the various lenders and seller to restructure the respective financing arrangements, as applicable.

⁽³⁾ Includes \$2.7 million of outstanding principal of non-recourse unsecured fixed rate debt assumed through the acquisition of CPI.

Corporate Credit Facility

On January 10, 2017, the OP entered into an amended and restated credit agreement (the "JPM Credit Agreement") with several lenders and JPMorgan Chase Bank, N.A. as administrative agent, and Bank of America, N.A. as syndication agent. The JPM Credit Agreement provides a secured revolving credit facility in the maximum principal amount of \$1.0 billion, with an option to increase up to \$1.5 billion, subject to agreement of existing or substitute lenders to provide the additional loan commitment and satisfaction of customary closing conditions. The credit facility matures in January 2021, with two 6-month extension options, each subject to a fee of 0.10% of the commitment amount upon exercise.

The maximum amount available at any time is limited by a borrowing base of certain investment assets, with the valuation of such investment assets generally determined according to a percentage of adjusted net book value or a multiple of base management fee EBITDA (as defined in the JPM Credit Agreement). At September 30, 2017, the borrowing base was sufficient to permit borrowings up to the full \$1.0 billion commitment.

Advances under the JPM Credit Agreement accrue interest at a per annum rate equal to the sum of one-month LIBOR plus 2.25% or a base rate determined according to a prime rate or federal funds rate plus a margin of 1.25%. At September 30, 2017, the Company had no outstanding borrowings. The Company pays a commitment fee of 0.25% or 0.35% per annum of the unused amount (0.35% at September 30, 2017), depending upon the amount of facility utilization.

Some of the Company's subsidiaries guarantee the obligations of the Company under the JPM Credit Agreement. As security for the advances under the JPM Credit Agreement, the Company and some of its affiliates pledged their equity interests in certain subsidiaries through which the Company directly or indirectly owns substantially all of its assets.

The JPM Credit Agreement contains various affirmative and negative covenants, including financial covenants that require the Company to maintain minimum tangible net worth, liquidity levels and financial ratios, as defined in the JPM Credit Agreement. At September 30, 2017, the Company was in compliance with all of the financial covenants.

The JPM Credit Agreement also includes customary events of default, in certain cases subject to reasonable and customary periods to cure. The occurrence of an event of default may result in the termination of the credit facility, accelerate the Company's repayment obligations, in certain cases limit the Company's ability to make distributions, and allow the lenders to exercise all rights and remedies available to them with respect to the collateral. There have been no events of default since the inception of the credit facility.

Convertible and Exchangeable Senior Notes

Convertible and exchangeable senior notes are senior unsecured obligations of the Company and are guaranteed by the Company on a senior unsecured basis.

Upon closing of the Merger, the Company assumed NRF's 7.25% exchangeable notes and 5.375% exchangeable notes at their respective fair values.

Convertible and exchangeable senior notes issued by the Company and outstanding are as follows:

Description	Issuance Date	Due Date	Interest Rate	Conversion or Exchange Price (per share of common stock)	Conversion or Exchange Ratio ⁽²⁾ (In Shares)	Conversion or Exchange Shares (in thousands)	Earliest Redemption Date	Outstanding Principal (in thousands)	
								September 30, 2017	December 31, 2016
5.00% Convertible Notes	April 2013	April 15, 2023	5.00	\$ 15.76	63.4700	12,694	April 22, 2020	\$ 200,000	\$ 200,000
3.875% Convertible Notes	January and June 2014	January 15, 2021	3.875	16.57	60.3431	24,288	January 22, 2019	402,500	402,500
5.375% Exchangeable Notes	June 2013 ⁽¹⁾	June 15, 2033	5.375	12.04	83.0837	1,155	June 15, 2023	13,905	—
								<u>\$ 616,405</u>	<u>\$ 602,500</u>

⁽¹⁾ Represents the initial date of issuance of exchangeable senior notes by NRF prior to the Merger.

⁽²⁾ The conversion or exchange rate for convertible and exchangeable senior notes is subject to periodic adjustments to reflect the carried-forward adjustments relating to common stock splits, reverse stock splits, common stock adjustments in connection with spin-offs and cumulative cash dividends paid on the Company's common stock since the issuance of the convertible and exchangeable senior notes. The conversion or exchange ratios are presented in shares of common stock per \$1,000 principal of each convertible or exchangeable note.

The convertible and exchangeable senior notes mature on their respective due dates, unless redeemed, repurchased or exchanged prior to such date in accordance with the terms of their respective governing documents. The convertible and exchangeable senior notes are redeemable at a redemption price equal to 100% of their principal amount, plus accrued and unpaid interest up to, but excluding, the redemption date.

The Company may redeem the convertible notes for cash at its option at any time on or after their respective redemption dates if the last reported sale price of the Company's common stock has been at least 130% of the conversion price of the convertible notes then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period ending on, and including, the trading day immediately preceding the date on which the Company provides notice of redemption.

The exchangeable notes may be exchanged for cash, common stock or a combination thereof, at the Company's election, upon the occurrence of specified events, and at any time on or after their respective redemption dates, and on the second business day immediately preceding their maturity dates. The holders of the exchangeable notes have the right, at their option, to require the Company to repurchase the exchangeable notes for cash on certain specific dates in accordance with the terms of their respective governing documents.

In June 2017 and July 2017, the Company repurchased all \$13.0 million of the outstanding principal of the 7.25% exchangeable notes for \$13.4 million in aggregate, equal to the sum of outstanding principal and accrued interest, upon exercise of the repurchase option by note holders.

In August 2017, the Company exchanged \$2.5 million of the outstanding principal of the 5.375% exchangeable notes into 207,739 shares of the Company's class A common stock. The excess of fair value of the class A common stock issued over carrying value of the corresponding notes on the exchange date resulted in an immaterial charge to earnings.

Secured and Unsecured Debt

These are primarily investment level financing, which are generally subject to customary non-recourse carve-outs, secured by underlying commercial real estate and mortgage loans receivable.

Securitization Bonds Payable

Securitization bonds payable represent debt issued by securitization vehicles consolidated by the Company (Note 14). This includes CMBS debt as well as collateralized loan obligation debt, which were bonds issued by the consolidated N-Star CDO I and CDO IX that were assumed by the Company at fair value upon the Merger.

Senior notes issued by these securitization trusts were generally sold to third parties and subordinated notes retained by the Company. Payments from underlying collateral loans or securities must be applied to repay the notes until fully paid off, irrespective of the contractual maturities of the notes.

Junior Subordinated Debt

The junior subordinated debt was assumed by the Company through the Merger at fair value. Prior to the Merger, subsidiaries of NRF, which were formed as statutory trusts, NRF Realty Trust Financial LLC I through VIII (the "Trusts"), issued trust preferred securities ("TruPS") in private placement offerings. The sole assets of the Trusts consist of a like amount of junior subordinated notes issued by NRF at the time of the offerings (the "Junior Notes").

The Company may redeem the Junior Notes at par, in whole or in part, for cash, after five years. To the extent the Company redeems the Junior Notes, the Trusts are required to redeem a corresponding amount of TruPS. The ability of the Trusts to pay dividends depends on the receipt of interest payments on the Junior Notes. The Company has the right, pursuant to certain qualifications and covenants, to defer payments of interest on the Junior Notes for up to six consecutive quarters. If payment of interest on the Junior Notes is deferred, the Trust will defer the quarterly distributions on the TruPS for a corresponding period. Additional interest accrues on deferred payments at the annual rate payable on the Junior Notes, compounded quarterly.

Future Minimum Principal Payments

The following table summarizes future scheduled minimum principal payments at September 30, 2017 based on current contractual maturity, except for financing on certain loan portfolios, which are based on the Company's expectation of cash flows from underlying loan collateral as principal repayments on the loan financing depend upon net cash flows from collateral assets and ratio of outstanding principal to collateral.

(In thousands)	Convertible and Exchangeable Senior Notes	Secured and Unsecured Debt	Securitization Bonds Payable⁽²⁾	Junior Subordinated Notes	Total
Year Ending December 31,					
Remaining 2017 ⁽¹⁾	\$ —	\$ 891,120	\$ —	\$ —	\$ 891,120
2018	—	2,002,741	—	—	2,002,741
2019	—	3,905,040	—	—	3,905,040
2020	—	142,221	—	—	142,221
2021	402,500	873,160	—	—	1,275,660
2022 and after	213,905	1,886,968	534,937	280,117	2,915,927
Total	\$ 616,405	\$ 9,701,250	\$ 534,937	\$ 280,117	\$ 11,132,709

⁽¹⁾ At September 30, 2017, \$635.6 million in outstanding principal of secured and unsecured debt maturing in 2017 have met their respective qualifying conditions for extension of maturity.

⁽²⁾ For securitization bonds payable, principal may be repaid earlier if proceeds from underlying loans and securities are repaid by borrowers. Future estimated principal payments on securitization bonds payable at September 30, 2017, if based on reasonable expectations of cash flows from underlying loans and securities, would be as follows:

(In thousands)		Securitization Bonds Payable
Year Ending December 31,		
Remaining 2017		\$ 140,378
2018		245,641
2019		100,000
2020		48,918
Total		<u>\$ 534,937</u>

12. Derivatives

The Company uses derivative instruments to manage the risk of changes in interest rates and foreign exchange rates, arising from both its business operations and economic conditions. Specifically, the Company enters into derivative instruments to manage differences in the amount, timing, and duration of the Company's known or expected cash receipts and cash payments, the values of which are driven by interest rates, principally relating to the Company's investments and borrowings. Additionally, the Company's foreign operations expose the Company to fluctuations in foreign interest rates and exchange rates. The Company enters into derivative instruments to protect the value or fix certain of these foreign denominated amounts in terms of its functional currency, the U.S. dollar. Derivative instruments used in the Company's risk management activities may be designated as qualifying hedge accounting relationships ("designated hedges") or otherwise used for economic hedging purposes ("non-designated hedges").

In connection with the Merger, the Company assumed \$6.1 billion notional of interest rate contracts, including those held by consolidated N-Star CDOs, all of which are non-designated. This includes a \$2.0 billion notional forward starting swap with a 3.39% strike and a maturity date in December 2029, with mandatory settlement at fair value by December 2019. The interest rate swap was intended to hedge the interest rate risk on future refinancing of certain mortgage debt assumed in the Merger. At September 30, 2017, the interest rate swap was out of the money and recorded as a derivative liability of \$161.7 million, which was a \$14.3 million unfavorable change in fair value from the Closing Date.

Gross fair value of derivative assets and derivative liabilities were as follows:

(In thousands)	September 30, 2017			December 31, 2016		
	Designated Hedges	Non-Designated Hedges	Total	Designated Hedges	Non-Designated Hedges	Total
Derivative Assets						
Foreign exchange contracts	\$ 9,466	\$ 939	\$ 10,405	\$ 34,715	\$ 1,103	\$ 35,818
Interest rate contracts	—	424	424	—	283	283
Included in other assets	\$ 9,466	\$ 1,363	\$ 10,829	\$ 34,715	\$ 1,386	\$ 36,101
Derivative Liabilities						
Foreign exchange contracts	\$ (43,028)	\$ (5,368)	\$ (48,396)	\$ (5,011)	\$ (437)	\$ (5,448)
Interest rate contracts	—	(161,754)	(161,754)	—	—	—
Included in accrued and other liabilities	\$ (43,028)	\$ (167,122)	\$ (210,150)	\$ (5,011)	\$ (437)	\$ (5,448)

Certain counterparties to the derivative instruments require the Company to deposit cash or other eligible collateral. The Company had \$8.8 million of cash collateral on deposit in connection with the notional forward starting swap and certain foreign currency contracts that were out of the money at September 30, 2017, and none at December 31, 2016.

Foreign Exchange Contracts

The following table summarizes the aggregate notional amounts of designated and non-designated foreign exchange contracts in place at September 30, 2017, along with certain key terms:

Hedged Currency	Instrument Type	Notional Amount (in thousands)				FX Rates (\$ per unit of foreign currency)	Range of Expiration Dates
		Designated		Non-Designated			
EUR	FX Collar	€	117,963	€	—	Min \$1.06 / Max \$1.53	December 2018 to January 2021
GBP	FX Collar	£	53,528	£	2,472	Min \$1.45 / Max \$1.82	December 2018 to December 2019
EUR	FX Forward	€	331,429	€	4,530	Range from \$1.06 to \$1.27	October 2017 to January 2022
GBP	FX Forward	£	101,921	£	45,229	Range from \$1.23 to \$1.35	June 2018 to December 2020
NOK	FX Forward	NOK	802,816	NOK	120,184	\$0.12	November 2017

Designated Net Investment Hedges

The Company's foreign denominated net investments in subsidiaries or joint ventures were €498.2 million, £237.7 million, CHF0.2 million and NOK802.4 million, or a total of \$1,008.1 million at September 30, 2017, and €394.4 million, £106.2 million, CHF54.5 million and NOK842.1 million, or a total of \$697.4 million at December 31, 2016.

The Company entered into foreign exchange contracts to hedge the foreign currency exposure of certain investments in foreign subsidiaries or equity method joint ventures, designated as net investment hedges, as follows:

- forward contracts whereby the Company agrees to sell an amount of foreign currency for an agreed upon amount of U.S. dollars; and
- foreign exchange collars (caps and floors) without upfront premium costs, which consist of a combination of currency options with single date expirations, whereby the Company gains protection against foreign currency weakening below a specified level and pays for that protection by giving up gains from foreign currency appreciation above a specified level.

These foreign exchange contracts are used to protect certain of the Company's foreign denominated investments and receivables from adverse foreign currency fluctuations, with notional amounts and termination dates based upon the anticipated return of capital from the investments.

Release of accumulated other comprehensive income related to net investment hedges occurs upon losing a controlling financial interest in an investment or obtaining control over an equity method investment. Upon sale, complete or substantially complete liquidation of an investment in a foreign subsidiary, or partial sale of an equity method investment, the gain or loss on the related net investment hedge is reclassified from accumulated other comprehensive income to earnings.

Following the liquidation of underlying investments of foreign subsidiaries, net realized losses on net investment hedges were transferred out of accumulated other comprehensive income into earnings, recorded in other gain (loss), amounting to \$5.2 million for the three months ended September 30, 2017, \$3.9 million for the nine months ended September 30, 2017 and \$0.1 million for the nine months ended September 30, 2016. There were no such transfers in the three months ended September 30, 2016.

Non-Designated Hedges

At the end of each quarter, the Company reassesses the effectiveness of its net investment hedges and as appropriate, dedesignates the portion of the derivative notional that is in excess of the beginning balance of its net investments as non-designated hedges. Any unrealized gain or loss on the dedesignated portion of net investment hedges is transferred into earnings, recorded in other gain (loss), which were unrealized losses of \$1.9 million and \$24,000 for the three months ended September 30, 2017 and 2016, respectively, and an unrealized loss of \$4.0 million and an unrealized gain of \$28,000 for the nine months ended September 30, 2017 and 2016, respectively.

Interest Rate Contracts

The Company uses various interest rate contracts, some of which may be designated as cash flows hedges, to limit its exposure to changes in interest rates on various floating rate debt obligations.

At September 30, 2017, the Company held the following interest rate contracts:

Instrument Type	Notional Amount (in thousands)		Index	Strike Rate / Forward Rate	Expiration
	Non-Designated				
Interest rate swaps	\$	2,000,000	3-Month LIBOR	3.39%	December 2029
Interest rate swaps	\$	3,254	1-Month LIBOR	4.17% - 5.12%	July 2018 to July 2023
Interest rate caps	\$	6,537,135	1-Month LIBOR	2.50% - 5.63%	October 2017 to November 2020
Interest rate caps	\$	336,828	3-Month LIBOR	2.50% - 3.50%	December 2017 to March 2019
Interest rate caps	€	405,759	3-Month EURIBOR	0.75% - 1.50%	October 2018 to June 2022
Interest rate caps	£	431,278	3-Month GBP LIBOR	2.00% - 2.50%	December 2017 to February 2020
Basis swap	\$	10,000	(1)	(1)	January 2019
Deliverable swap futures	\$	7,000	(2)	(2)	December 2017

(1) Basis swap is held by a consolidated N-Star CDO, paying 3-month LIBOR plus 1.95% and receiving 1-month LIBOR plus 1.88%, used to economically hedge the timing of payments between certain underlying securities and corresponding bonds issued by the consolidated N-Star CDO.

(2) A consolidated sponsored investment company sold a 10-year USD deliverable swap futures contract to economically hedge the interest rate exposure on its long dated fixed rate securities.

Amounts recorded in other gain (loss) were as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,					
	2017	2016	2017	2016				
Unrealized gain (loss):								
Cash flow hedge ineffectiveness	\$	—	\$	114	\$	—	\$	215
Non-designated interest rate contracts	\$	(8,790)	\$	(191)	\$	(15,513)	\$	(1,565)

Offsetting Assets and Liabilities

The Company enters into agreements subject to enforceable master netting arrangements with its derivative counterparties that allow the Company to offset the settlement of derivative assets and liabilities in the same currency by derivative instrument type or, in the event of default by the counterparty, to offset all derivative assets and liabilities with the same counterparty. The Company has elected not to net derivative asset and liability positions, notwithstanding the conditions for right of offset may have been met. The Company presents derivative assets and liabilities with the same counterparty on a gross basis on the consolidated balance sheets.

The following table sets forth derivative positions where the Company has a right of offset under netting arrangements with the same counterparty.

(In thousands)	Gross Amounts of Assets (Liabilities) Included on Consolidated Balance Sheets	Gross Amounts Not Offset on Consolidated Balance Sheets		Net Amounts of Assets (Liabilities)
		(Assets) Liabilities	Cash Collateral Received (Pledged)	
September 30, 2017				
Derivative Assets				
Foreign exchange contracts	\$ 10,405	\$ (9,661)	\$ —	\$ 744
Interest rate contracts	424	(4)	—	420
	<u>\$ 10,829</u>	<u>\$ (9,665)</u>	<u>\$ —</u>	<u>\$ 1,164</u>
Derivative Liabilities				
Foreign exchange contracts	\$ (48,396)	\$ 9,661	\$ 3,420	\$ (35,315)
Interest rate contracts	(161,754)	4	5,415	(156,335)
	<u>\$ (210,150)</u>	<u>\$ 9,665</u>	<u>\$ 8,835</u>	<u>\$ (191,650)</u>
December 31, 2016				
Derivative Assets				
Foreign exchange contracts	\$ 35,818	\$ (180)	\$ —	\$ 35,638
Interest rate contracts	283	—	—	283
	<u>\$ 36,101</u>	<u>\$ (180)</u>	<u>\$ —</u>	<u>\$ 35,921</u>
Derivative Liabilities				
Foreign exchange contracts	\$ (5,448)	\$ 180	\$ —	\$ (5,268)
Interest rate contracts	—	—	—	—
	<u>\$ (5,448)</u>	<u>\$ 180</u>	<u>\$ —</u>	<u>\$ (5,268)</u>

13. Fair Value

Recurring Fair Values

Assets and liabilities carried at recurring fair values include financial instruments for which the Company elected to account for under the fair value option.

Investments in Unconsolidated Ventures

The Company elected the fair value option to account for certain investments in unconsolidated ventures, including investments in private funds acquired in connection with the Merger. The Company determined that recording such investments based on the change in fair value of projected future cash flows better represents the underlying economics of the respective investments in the earnings of the Company.

Fair value of investments in unconsolidated ventures is determined using discounted cash flow models based on expected future cash flows for income and realization events of the underlying assets, classified as Level 3 of the fair value hierarchy, with changes in fair value recorded in earnings from investments in unconsolidated ventures. The Company has not elected the practical expedient to measure the fair value of its investments in private funds using the net asset value of the underlying funds.

Securities

N-Star CDO bonds—Fair value of N-Star CDO bonds is based on quotations from financial institutions that generally acted as underwriters of the CDO transactions. These quotations are not adjusted and are generally based on a valuation model using unobservable inputs such as interest rates, expected future cash flows, discount rates, estimated prepayments and projected losses. Fair value of subordinate N-Star CDO bonds is determined using an internal price interpolated based on third-party prices of the senior N-Star CDO bonds of the respective CDOs. All N-Star CDO bonds are classified as Level 3 of the fair value hierarchy.

CMBS and other securities—Fair value is determined based on broker quotes, third party pricing services or an internal price, all of which are generally derived from unobservable inputs, and therefore classified as Level 3 of the fair value hierarchy. Management determines the prices are representative of fair value through a review of available data, including recent transactions as well as its knowledge of and experience in the market.

The Company relies on the third-party pricing exception with respect to the requirement to provide quantitative disclosures about significant Level 3 inputs being used to determine fair value measurements related to CRE securities (including N-Star CDO bonds). The Company believes such pricing service or broker quotation for such items may be based on a market transaction of comparable securities, inputs including forecasted market rates, contractual terms, observable discount rates for similar securities and credit such as credit support and delinquency rates.

Equity securities of consolidated fund—Fair value of equity securities held by a consolidated open-end fund is based on listed prices in active markets and classified as Level 1 of the fair value hierarchy.

Derivatives

Derivative instruments consist of interest rate contracts and foreign exchange contracts that are generally traded over-the-counter, and are valued using a third-party service provider, except for exchange traded futures contracts which are Level 1 fair values. Quotations on over-the-counter derivatives are not adjusted and are generally valued using observable inputs such as contractual cash flows, yield curve, foreign currency rates and credit spreads, and are classified as Level 2 of the fair value hierarchy. If a significant credit valuation adjustment is applied to a derivative instrument to account for the risk of non-performance, such fair value measurement is classified as Level 3 of the fair value hierarchy. For derivatives held in non-recourse CDO financing structures where, by design, the derivative contracts are senior to all the CDO bonds payable, there is no material impact of a credit valuation adjustment.

Due To Affiliates—Contingent Consideration for Internalization

In connection with the Company's acquisition of the investment management business and operations of its former manager in April 2015 (the "Internalization"), contingent consideration is payable to certain senior executives of the Company. Contingent consideration for the Internalization is to be paid in a combination of up to approximately 1.29 million shares of class A common stock, 115,226 shares of class B common stock and approximately 4.40 million OP Units (after giving effect to the Colony exchange ratio of 1.4663), subject to multi-year performance targets for achievement of a contractually-defined funds from operations ("Benchmark FFO") per share target and capital-raising thresholds from the funds management business, adjusted for certain targets that have not been met and that have expired. If the minimum performance target for either of these metrics is not met or exceeded, a portion of the contingent consideration paid in respect of the other metric would not be paid out in full. The contingent consideration is remeasured at fair value each reporting period using a third party valuation service provider and classified as Level 3 of the fair value hierarchy, with changes in fair value recorded in other gain (loss) in the consolidated statement of operations. Fair value of the contingent consideration is measured using a Monte Carlo probability simulation model for the Benchmark FFO component and a discounted payout analysis based on probabilities of achieving prescribed targets for the capital raising component. The Company's class A common stock price and related equity volatilities are applied to convert the contingent consideration payout into shares.

Other Liabilities—Contingent Consideration for THL Hotel Portfolio

In connection with a consensual foreclosure of the THL Hotel Portfolio, contingent consideration is payable to a preferred equity holder of the borrower in an amount up to \$13.0 million (Note 3). Fair value of the contingent consideration is measured using a discounted cash flow based on the probability of the former preferred equity holder receiving such payment.

The table below presents a summary of assets and liabilities carried at fair value on a recurring basis, including financial instruments for which fair value option was elected.

(In thousands)	Fair Value Measurements			
	Level 1	Level 2	Level 3	Total
September 30, 2017				
Assets				
Investments in unconsolidated ventures	\$ —	\$ —	\$ 314,274	\$ 314,274
Debt securities available for sale				
CRE securities of consolidated N-Star CDOs:				
CMBS	—	—	169,063	169,063
Other securities	—	—	65,440	65,440
N-Star CDO bonds	—	—	107,265	107,265
CMBS and other securities	—	20,625	21,825	42,450
Equity securities of consolidated fund	24,445	—	—	24,445
Other assets—derivative assets	76	10,753	—	10,829
Liabilities				
Other liabilities—derivative liabilities	—	210,150	—	210,150
Other liabilities—contingent consideration for THL Hotel Portfolio	—	—	6,771	6,771
Due to affiliates—contingent consideration for Internalization	—	—	26,910	26,910
December 31, 2016				
Assets				
Securities—CMBS	\$ —	\$ 23,446	\$ —	\$ 23,446
Other assets—derivative assets	—	36,101	—	36,101
Liabilities				
Other liabilities—derivative liabilities	—	5,448	—	5,448
Due to affiliates—contingent consideration for Internalization	—	—	41,250	41,250

Level 3 Fair Value Measurements

Quantitative information about recurring level 3 fair value measurements are as follows:

Financial Instrument	Fair Value (In thousands)	Valuation Technique	Key Unobservable Inputs	Input Value Weighted Average (Range)	Effect on Fair Value from Increase in Input Value ⁽¹⁾
September 30, 2017					
Investments in unconsolidated ventures—private funds	\$ 287,886	Discounted cash flows	Discount rate	14.2% (11.1% - 20.0%)	Decrease
Investments in unconsolidated ventures—others	26,388	Discounted cash flows	Discount rate	18.6% (12.5% - 20.1%)	Decrease
Due to affiliates—contingent consideration for Internalization	26,910	Monte Carlo simulation	Benchmark FFO volatility	16.1%	Increase
			Equity volatility	22.0%	Increase
			Correlation ⁽²⁾	80.0%	Increase
Other liabilities—contingent consideration for THL Hotel Portfolio	6,771	Discounted cash flows	Discount rate	20.0%	Decrease
December 31, 2016					
Due to affiliates—contingent consideration for Internalization	\$ 41,250	Monte Carlo simulation	Benchmark FFO volatility	16.1%	Increase
			Equity volatility	32.5%	Increase
			Correlation ⁽²⁾	80.0%	Increase

⁽¹⁾ Represents the directional change in fair value that would result from an increase to the corresponding unobservable input. A decrease to the unobservable input would have the reverse effect. Significant increases or decreases in these inputs in isolation could result in significantly higher or lower fair value measures.

⁽²⁾ Represents assumed correlation between Benchmark FFO and the Company's class A common stock price.

The following table presents changes in recurring Level 3 fair value measurements, including realized and unrealized gains (losses) included in earnings and accumulated other comprehensive income. Any transfers in or out of Level 3 are assumed to occur at the beginning of the year.

(In thousands)	Level 3 Assets		Level 3 Liabilities	
	Investments in Unconsolidated Ventures	Securities	Due To Affiliates—Contingent Consideration for Internalization	Other Liabilities—Contingent Consideration for THL Hotel Portfolio
Fair value at December 31, 2016	\$ —	\$ —	\$ (41,250)	\$ —
Acquired through the Merger	405,626	433,850	—	—
Consideration for business combination	—	—	—	6,771
Purchases / borrowings / amortization / contributions	29,053	35,878	—	—
Paydowns or distributions	(125,680)	(92,266)	—	—
Realized gains (losses) in earnings	—	(12,349)	—	—
Unrealized gains (losses):				
In earnings	5,275	—	14,340	—
In other comprehensive income	—	(1,520)	—	—
Fair value at September 30, 2017	<u>\$ 314,274</u>	<u>\$ 363,593</u>	<u>\$ (26,910)</u>	<u>\$ 6,771</u>
Unrealized gains (losses) related to balance at September 30, 2017:				
In earnings	\$ 5,275	\$ —	\$ 14,340	\$ —
In other comprehensive income	\$ —	\$ (1,520)	\$ —	\$ —
Fair value at December 31, 2015	\$ —	\$ —	\$ (52,990)	\$ —
Unrealized gain in earnings	—	—	13,640	—
Fair value at September 30, 2016	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (39,350)</u>	<u>\$ —</u>
Unrealized gain related to balance at September 30, 2016 recorded in earnings	\$ —	\$ —	\$ 13,640	\$ —

Nonrecurring Fair Values

The Company holds certain assets carried at fair value on a nonrecurring basis, which comprise real estate held for sale carried at the lower of carrying value and fair value less estimated costs to sell, as follows.

(In thousands)	September 30, 2017	December 31, 2016
Real estate held for sale	\$ 70,455	\$ 67,033

Real estate held for sale written down to fair value at September 30, 2017 was estimated based on broker price opinions, bid price or discounted cash flows with a discount rate of 10%, and net of selling costs between 2% to 8% of fair value, classified as level 3 fair value.

Fair Value Information on Financial Instruments Reported at Cost

Carrying amounts and estimated fair values of financial instruments reported at amortized cost are presented below:

(In thousands)	Fair Value Measurements				Carrying Value
	Level 1	Level 2	Level 3	Total	
September 30, 2017					
Assets					
Loans receivable, net	\$ —	\$ —	\$ 3,495,661	\$ 3,495,661	\$ 3,455,902
Liabilities					
Convertible and exchangeable senior notes	614,033	14,966	—	628,999	610,212
Secured and unsecured debt	—	—	9,584,988	9,584,988	9,541,113
Securitization bonds payable	—	444,577	—	444,577	443,872
Junior subordinated debt	—	—	213,735	213,735	196,778
December 31, 2016					
Assets					
Loans receivable, net	\$ —	\$ —	\$ 3,471,797	\$ 3,471,797	\$ 3,430,608
Liabilities					
Corporate credit facility	—	422,600	—	422,600	422,600
Convertible senior notes	606,698	—	—	606,698	592,826
Secured and unsecured debt	—	—	2,163,094	2,163,094	2,205,697
Securitization bonds payable	—	492,481	—	492,481	494,495

Loans Receivable—Loans receivable consist of first mortgages, subordinated mortgages and corporate loans, including such loans held by securitization trusts consolidated by the Company. Fair values were determined by comparing the current yield to the estimated yield of newly originated loans with similar credit risk or the market yield at which a third party might expect to purchase such investment; or based on discounted cash flow projections of principal and interest expected to be collected, which includes consideration of the financial standing of the borrower or sponsor as well as operating results of the underlying collateral. Carrying values of loans held for investment are presented net of allowance for loan losses, where applicable.

Debt—Fair value of the credit facility approximated carrying value as its prevailing interest rate and applicable terms were renegotiated within the last 12 months. Fair value of convertible notes was determined using the last trade price in active markets. Fair value of exchangeable notes was determined based on unadjusted quoted prices in a non-active market. Fair value of secured and unsecured debt were estimated by discounting expected future cash outlays at interest rates currently available to the Company for instruments with similar terms and remaining maturities; and such fair values approximated carrying value for floating rate debt with credit spreads that approximate market rates. Fair value of securitization bonds payable was based on quotations from brokers or financial institutions that act as underwriters of the securitized bonds. Fair value of junior subordinated debt was based on unadjusted quotations from a third party valuation firm, with such quotes derived using a combination of internal valuation models, comparable trades in non-active markets and other market data.

Other—The carrying values of cash, interest receivable, accounts receivable, due from and to affiliates, interest payable and accounts payable approximate fair value due to their short term nature and credit risk, if any, are negligible.

14. Variable Interest Entities

Consolidated VIEs

Operating Subsidiary

The Company's operating subsidiary, OP, is a limited liability company that has governing provisions that are the functional equivalent of a limited partnership. The Company holds the majority of membership interest in OP, acts as the managing member of OP and exercises full responsibility, discretion and control over the day-to-day management of OP. The noncontrolling interests in OP do not have either substantive liquidation rights, or substantive kick-out rights without cause, or substantive participating rights that could be exercised by a simple majority of noncontrolling interest members (including by such a member unilaterally). The absence of such rights, which represent voting rights in a limited partnership equivalent structure, would render OP to be a VIE. The Company, as managing member, has the power to direct the core activities of OP that most significantly affect OP's performance, and through its majority interest in OP, has

both the right to receive benefits from and the obligation to absorb losses of OP. Accordingly, the Company is the primary beneficiary of OP and consolidates OP. As the Company conducts its business and holds its assets and liabilities through OP, the total assets and liabilities of OP comprise substantially all of the total consolidated assets and liabilities of the Company.

Securizations

The Company securitizes loans receivable and CRE debt securities using VIEs. The securitization vehicles are structured as pass-through entities that receive principal and interest on the underlying mortgage loans and debt securities and distribute those payments to the holders of the notes, certificates or bonds issued by the securitization vehicles. The loans and debt securities are transferred into securitization vehicles such that these assets are restricted and legally isolated from the creditors of the Company, and therefore are not available to satisfy the Company's obligations but only the obligations of the securitization vehicles. The obligations of the securitization vehicles do not have any recourse to the general credit of any other consolidated entities, nor to the Company.

The Company retains beneficial interests in the securitization vehicles, usually equity tranches or subordinate securities. Affiliates of the Company or appointed third parties act as special servicer of the underlying collateral mortgage loans and the Company acts as collateral manager of two N-Star CDOs. The special servicer has the power to direct activities during the loan workout process on defaulted and delinquent loans as permitted by the underlying contractual agreements, which is subject to the consent of the Company, as the controlling class representative or directing holder who, under certain circumstances, has the right to unilaterally remove the special servicer. The Company, as collateral manager of the two N-Star CDOs, has the power to invest in additional or replacement collateral during the investment period and subsequent to the investment period, has the power to identify an asset as distressed or credit risk and sell certain distressed collateral. As the Company's rights as the directing holder and controlling class representative or as the collateral manager of the CDOs provide the Company the ability to direct activities that most significantly impact the economic performance of the securitization vehicles, the Company maintains effective control over the loans and debt securities transferred into the securitization vehicles. Considering the interests retained by the Company in the securitization vehicles together with its role as controlling class representative or directing holder or collateral manager of the two N-Star CDOs, the Company is deemed to be the primary beneficiary and consolidates these securitization vehicles. Accordingly, these securitizations did not qualify as sale transactions and are accounted for as secured financing with the underlying mortgage loans and debt securities pledged as collateral.

All of the underlying assets, liabilities, equity, revenues and expenses of the securitization vehicles are consolidated within the Company's consolidated financial statements. The Company's exposure to the obligations of the securitization vehicles is generally limited to its investment in these entities, which was \$511.8 million at September 30, 2017 and \$407.0 million at December 31, 2016. The Company is not obligated to provide any financial support to these securitization vehicles, although it may, in its sole discretion, provide support such as protective and other advances as it deems appropriate. The Company did not provide any such financial support in the three months ended September 30, 2017 and 2016.

Company-Sponsored Fund

The Company sponsors certain funds and other investment vehicles as general partner for the purpose of providing investment management services in exchange for management fees and performance-based fees. These funds are established as limited partnerships or equivalent structures. For certain sponsored private funds, limited partners of the funds do not have either substantive liquidation rights, or substantive kick-out rights without cause, or substantive participating rights that could be exercised by a simple majority of limited partners or by a single limited partner. Accordingly, the absence of such rights in certain sponsored private funds, which represent voting rights in a limited partnership, results in such funds being considered VIEs. The nature of the Company's involvement with its sponsored funds comprise fee arrangements and equity interests. The fee arrangements are commensurate with the level of management services provided by the Company, and contain terms and conditions that are customary to similar at-market fee arrangements.

The Company's equity interest in one of its sponsored open-end private funds is deemed to absorb more than insignificant variability during the early stages of the fund while additional third party capital is being raised. As of September 30, 2017, the Company is considered to be acting in the capacity of a principal of the fund, therefore the Company is the primary beneficiary and currently consolidates the fund. The Company's exposure to the obligation of its consolidated fund is limited to the value of its outstanding investment in the fund of \$5.2 million at September 30, 2017. The Company, as general partner, is not obligated to provide any financial support to its consolidated fund.

Unconsolidated VIEs

Securizations

Prior to the Merger, NRF delegated the collateral management rights for certain sponsored CDOs and two third party-sponsored CDOs to a third-party collateral manager or collateral manager delegate who is entitled to a percentage of the senior and subordinate collateral management fees. The Company continues to receive fees as named collateral manager or collateral manager delegate and retained administrative responsibilities. The Company determined that the fees paid to the third-party collateral manager or collateral manager delegate represents a variable interest in the CDOs and that the third party is acting as a principal. The Company concluded that it does not have the power to direct the activities that most significantly impact the economic performance of these CDOs, which includes but is not limited to the ability to sell distressed collateral, and therefore is no longer the primary beneficiary of such CDOs. As a result, the Company does not consolidate the assets and liabilities of the CDOs for which the Company does not retain the collateral management function. The Company's exposure to loss is limited to its investment in these CDOs, comprising CDO equity and CDO bonds, which aggregate to \$149.7 million at September 30, 2017.

Trusts

The Company, through the Merger, acquired the Trusts, which are wholly-owned subsidiaries of NRF formed as statutory trusts. The Trusts issued preferred securities in private placement offerings, and used the proceeds to purchase junior subordinated notes to evidence loans made to NRF (Note 11). The Company owns all of the common stock of the Trusts, however, the Company's interests in the Trusts do not represent variable interests. The Company determined that the holders of the preferred securities issued by the Trusts are the primary beneficiaries of the Trusts, therefore, the Company does not consolidate the Trusts. The Company accounts for its interest in the Trusts under the equity method and its maximum exposure to loss is limited to its investment carrying value of \$3.7 million at September 30, 2017, recorded in investments in unconsolidated ventures on the consolidated balance sheet (Note 6). The junior subordinated notes are recorded as debt on the Company's consolidated balance sheet.

Company-Sponsored Funds

The Company may invest alongside certain of its sponsored funds through joint ventures between the Company and its sponsored funds. These co-investment joint ventures are consolidated by the Company. As general partner, the Company has capital commitments directly to these sponsored funds. The Company may also have capital commitments satisfied directly through the co-investment joint ventures as an affiliate of the general partner. The Company's equity interests in these sponsored funds absorb insignificant variability. As the Company is considered to be acting in the capacity of an agent of these sponsored funds, the Company is not the primary beneficiary and does not consolidate these sponsored funds. The Company accounts for its equity interests in these sponsored funds under the equity method. The Company's maximum exposure to loss is limited to the carrying value of its investment in these sponsored funds, totaling \$5.1 million at September 30, 2017 and \$1.7 million at December 31, 2016, included within investments in unconsolidated ventures on the consolidated balance sheet.

15. Stockholders' Equity

The table below summarizes the share activities of the Company's preferred and common stock.

As a result of the Merger, each outstanding share of Colony's class A and class B common stock was converted into the right to receive 1.4663 shares of Colony NorthStar's class A and class B common stock, respectively. Accordingly, the Company's common shares outstanding for all prior periods presented have been adjusted to reflect the Colony exchange ratio of 1.4663.

(In thousands)	Number of Shares		
	Preferred Stock	Class A Common Stock	Class B Common Stock
Shares outstanding at December 31, 2015	25,030	163,777	801
Repurchase of preferred stock ⁽¹⁾	(964)	—	—
Contribution of preferred stock to an affiliate ⁽¹⁾	964	—	—
Shares issued upon redemption of OP units	—	1,186	—
Conversion of Class B to Class A common stock	—	28	(28)
Equity-based compensation, net of forfeitures	—	1,504	—
Shares canceled for tax withholding on vested stock awards	—	(216)	—
Shares outstanding at September 30, 2016	<u>25,030</u>	<u>166,279</u>	<u>773</u>
Shares outstanding at December 31, 2016	25,030	166,440	770
Consideration for the Merger ⁽²⁾	39,466	392,120	—
Issuance of preferred stock	26,400	—	—
Redemption of preferred stock ⁽³⁾	(25,432)	—	—
Shares canceled ⁽⁴⁾	—	(2,984)	—
Shares issued upon redemption of OP Units	—	1,680	—
Conversion of Class B to Class A common stock	—	28	(28)
Repurchase of common stock ⁽⁵⁾	—	(17,296)	—
Exchange of notes for Class A common stock	—	208	—
Equity-based compensation, net of forfeitures	—	8,075	—
Shares canceled for tax withholding on vested stock awards	—	(427)	—
Shares outstanding at September 30, 2017	<u>65,464</u>	<u>547,844</u>	<u>742</u>

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- (1) In January 2016, the Company repurchased 963,718 shares in aggregate of its preferred stock for approximately \$20.0 million. In March 2016, the Company contributed the preferred stock at its purchase price to an investment vehicle (the "REIT Securities Venture"), which is a joint venture with a private fund managed by the Company. The Company holds an approximate 4.4% interest in the REIT Securities Venture, accounted for under the equity method. The REIT Securities Venture invests in equity of publicly traded U.S. REITs, including securities of the Company.
- (2) Shares were legally issued by Colony NorthStar, as the surviving combined company, as consideration for the Merger. However, as the Merger is accounted for as a reverse acquisition, the consideration transferred was measured based upon the number of shares of common stock and preferred stock that Colony, as the accounting acquirer, would theoretically have to issue to the shareholders of NSAM and NRF to achieve the same ratio of ownership in Colony NorthStar upon completion of the Merger (Note 3).
- (3) Includes 12,884,700 shares of preferred stock for which redemption requests were made in September 2017 and settled in October 2017.
- (4) Represents NRF shares held by NSAM that were canceled upon consummation of the Merger, after giving effect to the exchange ratio.
- (5) Includes 520,422 shares of common stock repurchased by the Company in September 2017 and settled in October 2017

Preferred Stock

In the event of a liquidation or dissolution of the Company, preferred stockholders have priority over common stockholders for payment of dividends and distribution of net assets.

The table below summarizes the preferred stock issued and outstanding at September 30, 2017:

Description	Dividend Rate Per Annum	Initial Issuance Date	Shares Outstanding (in thousands)	Par Value (in thousands)	Liquidation Preference (in thousands)	Earliest Redemption Date
Series B	8.25%	February 2007 ⁽¹⁾	6,114	\$ 61	\$ 152,855	Currently redeemable
Series D	8.5%	April 2013 ⁽¹⁾	8,000	80	200,000	April 10, 2018
Series E	8.75%	May 2014 ⁽¹⁾	10,000	100	250,000	May 15, 2019
Series G	7.5%	June 2014 ⁽¹⁾	3,450	35	86,250	June 19, 2019
Series H	7.125%	April 2015 ⁽¹⁾	11,500	115	287,500	April 13, 2020
Series I	7.15%	June 2017	13,800	138	345,000	June 5, 2022
Series J	7.125%	September 2017	12,600	126	315,000	September 22, 2022
			65,464	\$ 655	\$ 1,636,605	

⁽¹⁾ Represents initial issuance date pre-Merger by NRF or Colony, as applicable.

All series of preferred stock are at parity with respect to dividends and distributions, including distributions upon liquidation, dissolution or winding up of the Company. Dividends on each series of preferred stock of Colony NorthStar are payable quarterly in arrears, in the case of the Series B, D and E preferred stock, in February, May, August and November, and in the case of Series G, H, I and J preferred stock, in January, April, July and October.

Each series of preferred stock is redeemable on or after the earliest redemption date for that series at \$25.00 per share plus accrued and unpaid dividends (whether or not declared) exclusively at the Company's option. The redemption period for each series of preferred stock is subject to the Company's right under limited circumstances to redeem the preferred stock earlier in order to preserve its qualification as a REIT or upon the occurrence of a change of control (as defined in the articles supplementary relating to each series of preferred stock).

Preferred stock generally does not have any voting rights, except if the Company fails to pay the preferred dividends for six or more quarterly periods (whether or not consecutive). Under such circumstances, the preferred stock will be entitled to vote, together as a single class with any other series of parity stock upon which like voting rights have been conferred and are exercisable, to elect two additional directors to the Company's board of directors, until all unpaid dividends have been paid or declared and set aside for payment. In addition, certain changes to the terms of any series of preferred stock cannot be made without the affirmative vote of holders of at least two-thirds of the outstanding shares of each such series of preferred stock voting separately as a class for each series of preferred stock.

Effect of the Merger

Upon consummation of the Merger, each share of Series A, B, C, D and E preferred stock of NRF and each share of Series A, B and C preferred stock of Colony that was issued and outstanding immediately prior to the effective time of the Merger was canceled and converted into the right to receive one share of Series A, B, C, D, E, F, G and H preferred stock of Colony NorthStar, respectively, with substantially identical terms.

The Colony NorthStar preferred stock issued in exchange for NRF preferred stock formed part of the merger consideration and was recorded at fair value upon issuance based on the closing price of the respective series of NRF preferred stock at the Closing Date. While the Colony preferred stock was legally canceled and converted into Colony NorthStar preferred stock upon closing of the Merger, the event was treated, for accounting purposes, as a modification with carryover of existing carrying value, not an extinguishment and reissuance of preferred stock, as the underlying terms of the preferred stock were substantially identical pre and post Merger.

Issuance and Redemption of Preferred Stock

The Company issued 13.8 million shares of Series I preferred stock in June 2017 and 12.6 million shares of Series J preferred stock in September 2017 with dividend rates of 7.15% and 7.125% per annum, respectively. Proceeds received for Series I and Series J preferred stock totaled \$637.9 million, net of underwriting discounts and offering costs payable by the Company. The Company applied the proceeds from the offerings, combined with available cash, to redeem all of the outstanding shares of Series A, Series F and Series C preferred stock and a portion of the outstanding shares of Series B preferred stock for \$644.9 million in aggregate, based on a redemption price of \$25.00 per share liquidation preference plus accrued and unpaid dividends prorated to the respective redemption dates. The excess or deficit of the \$25.00 per share liquidation preference over the carrying value of the preferred stock redeemed results in a decrease or increase to net income attributable to common stockholders, respectively. For the three and nine months ended September 30, 2017, a \$0.9 million increase and a \$4.5 million decrease to net income available to common stockholders, respectively, was recorded as a result of the redemptions of Series A and Series F preferred stock in June 2017 and Series C and Series B

preferred stock in September 2017. The redemption notices for Series B and Series C preferred stock were issued in September 2017 and settled in October 2017. At September 30, 2017, settlement of the redemptions was pending and presented as preferred stock redemptions payable of \$322.1 million on the consolidated balance sheet.

Common Stock

Except with respect to voting rights, class A common stock and class B common stock have the same rights and privileges and rank equally, share ratably in dividends and distributions, and are identical in all respects as to all matters. class A common stock has one vote per share.

Class B common stock has thirty-six and one-half votes per share. This gives the holders of class B common stock a right to vote that reflects the aggregate outstanding non-voting economic interest in the Company (in the form of OP Units) attributable to class B common stock holders and therefore, does not provide any disproportionate voting rights. Each share of class B common stock shall convert automatically into one share of class A common stock if the Executive Chairman or his beneficiaries directly or indirectly transfer beneficial ownership of class B common stock or OP Units held by them, other than to certain qualified transferees, which generally includes affiliates and employees. In addition, each holder of class B common stock has the right, at the holder's option, to convert all or a portion of such holder's class B common stock into an equal number of shares of class A common stock.

As the Merger was accounted for as a reverse acquisition, the shares of common stock issued in connection with the Merger represents the number of shares Colony, as the accounting acquirer, would theoretically have to issue to the shareholders of NSAM and NRF to achieve the same ratio of ownership in Colony NorthStar upon completion of the Merger.

In connection with the consummation of the Merger, on January 20, 2017, the Company paid a dividend of \$0.04444 per share of each Colony and NRF common stock to stockholders of record on January 9, 2017, representing a pro rata dividend for the period from January 1, 2017 through January 10, 2017 on a pre-exchange basis (or \$0.03 after giving effect to the Colony exchange ratio of 1.4663). Additionally, the Company declared a dividend of \$0.24 per share for the period from January 11, 2017 through March 31, 2017. Accordingly, dividends declared for the first quarter of 2017 per common share is equivalent to \$0.27 per share after giving effect to the exchange ratio.

On January 27, 2017, the Company paid a one-time special dividend of \$1.16 per share of common stock to former NSAM stockholders of record on January 3, 2017.

Common Stock Repurchases

On February 23, 2017, the Company's board of directors authorized a common stock repurchase program pursuant to which the Company may repurchase up to \$300 million of its outstanding shares of class A common stock over a one-year period, either in the open market or through privately negotiated transactions. During the nine months ended September 30, 2017, the Company repurchased 17,295,914 shares of its class A common stock, at an aggregate cost of approximately \$224.6 million including commissions, or a weighted-average price of \$12.99 per share. This included 2,150,120 shares of class A common stock repurchased for \$29.8 million concurrent with the termination of the Call Spread, as discussed below.

At-The-Market Stock Offering Program ("ATM Program")

In May 2015, the Company entered into separate "at-the-market" equity distribution agreements with certain sales agents to offer and sell, from time to time, shares of its common stock having an aggregate offering price of up to \$300 million. Sales of the shares may be made in negotiated transactions and/or transactions that are deemed to be "at the market" offerings, including sales made by means of ordinary brokers' transactions, including directly on the NYSE, or sales made to or through a market maker other than on an exchange. The Company pays each sales agent a commission not to exceed 2% of the gross sales proceeds for any common stock sold through such agent. There were no shares offered through the ATM Program in 2017 prior to the Merger and the ATM Program was terminated upon closing of the Merger.

Dividend Reinvestment and Direct Stock Purchase Plan

Colony's Dividend Reinvestment and Direct Stock Purchase Plan in effect prior to the Merger (the "Colony DRIP Plan") provided Colony's existing common stockholders and other investors the opportunity to purchase shares (or additional shares, as applicable) of Colony's class A common stock by reinvesting some or all of the cash dividends received on their shares of Colony's class A common stock or making optional cash purchases within specified parameters. The Colony DRIP Plan involved the acquisition of Colony's class A common stock either in the open market, directly from Colony as newly issued common stock, or in privately negotiated transactions with third parties. There were

no shares of Colony's class A common stock acquired under the Colony DRIP Plan in 2017 prior to the Merger and the Colony DRIP Plan was terminated upon closing of the Merger. Concurrent with the closing of the Merger, the Company established a Dividend Reinvestment and Direct Stock Purchase Plan (the "Colony NorthStar DRIP Plan") with substantially the same terms and conditions as the Colony DRIP Plan. There were no shares of class A common stock acquired under the Colony NorthStar DRIP Plan for the period from January 10, 2017 through, and including, September 30, 2017.

Call Spread

In September 2015, NSAM entered into a call spread transaction (the "Call Spread") with a third-party counterparty related to its share repurchase program. In connection with the Call Spread, certain subsidiaries of NSAM had purchased and sold a call option on NSAM's common stock with a notional amount of \$100.0 million with various expiration dates beginning in December 2018 and a final maturity date in February 2019. At maturity, NSAM can, at its election, exercise the purchased call option on a cash basis, share basis or a net share basis. In the event there is an early unwind of one or more components of the Call Spread, the amount of cash to be received by NSAM will depend upon the market price of its common stock and the remaining term of the Call Spread.

Subsequent to the Merger, the obligation to the counterparty under the sold call option is guaranteed by the Company. In March 2017, the Company terminated the Call Spread and received \$21.9 million in settlement, including the release of \$15.0 million of cash pledged as collateral. The net settlement was accounted for as a capital transaction.

Accumulated Other Comprehensive Income (Loss) ("AOCI")

The following tables present the changes in each component of AOCI attributable to stockholders and noncontrolling interests in investment entities, net of immaterial tax effect. AOCI attributable to noncontrolling interests in Operating Company is immaterial.

Changes in Components of AOCI—Stockholders

(In thousands)	Company's Share in AOCI of Equity Method Investments	Unrealized Gain (Loss) on Securities	Unrealized Gain (Loss) on Cash Flow Hedges	Foreign Currency Translation Gain (Loss)	Unrealized Gain (Loss) on Net Investment Hedges	Total
AOCI at December 31, 2015	\$ —	\$ —	\$ (245)	\$ (42,125)	\$ 23,948	\$ (18,422)
Other comprehensive income (loss) before reclassifications	234	21	7	130	(5,654)	(5,262)
Amounts reclassified from AOCI	(8)		(162)	(67)	24	(213)
AOCI at September 30, 2016	<u>\$ 226</u>	<u>\$ 21</u>	<u>\$ (400)</u>	<u>\$ (42,062)</u>	<u>\$ 18,318</u>	<u>\$ (23,897)</u>
AOCI at December 31, 2016	\$ 85	\$ (112)	\$ (41)	\$ (76,426)	\$ 44,385	\$ (32,109)
Other comprehensive income (loss) before reclassifications	3,711	(1,065)	41	116,545	(64,752)	54,480
Amounts reclassified from AOCI	(29)	(106)	—	(2,232)	5,827	3,460
AOCI at September 30, 2017	<u>\$ 3,767</u>	<u>\$ (1,283)</u>	<u>\$ —</u>	<u>\$ 37,887</u>	<u>\$ (14,540)</u>	<u>\$ 25,831</u>

Changes in Components of AOCI—Noncontrolling Interests in Investment Entities

(In thousands)	Unrealized Gain (Loss) on Securities	Unrealized Gain (Loss) on Cash Flow Hedges	Foreign Currency Translation Gain (Loss)	Unrealized Gain (Loss) on Net Investment Hedges	Total
AOCI at December 31, 2015	\$ —	\$ (149)	\$ 51	\$ (1)	\$ (99)
Other comprehensive income (loss) before reclassifications	100	—	(12,520)	9,143	(3,277)
Amounts reclassified from AOCI	—	(43)	(785)	(120)	(948)
AOCI at September 30, 2016	<u>\$ 100</u>	<u>\$ (192)</u>	<u>\$ (13,254)</u>	<u>\$ 9,022</u>	<u>\$ (4,324)</u>
AOCI at December 31, 2016	\$ (527)	\$ —	\$ (57,213)	\$ 11,798	\$ (45,942)
Other comprehensive income (loss) before reclassifications	981	—	86,501	(9,018)	78,464
Amounts reclassified from AOCI	(454)	—	(1,678)	1,730	(402)
AOCI at September 30, 2017	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 27,610</u>	<u>\$ 4,510</u>	<u>\$ 32,120</u>

Reclassifications out of AOCI—Stockholders

Information about amounts reclassified out of AOCI attributable to stockholders by component is presented below:

(In thousands)	Three months ended September 30,		Nine months ended September 30,		Affected Line Item in the Consolidated Statements of Operations
	2017	2016	2017	2016	
Component of AOCI reclassified into earnings					
Equity in realized gain on sale of marketable securities of unconsolidated ventures	\$ —	\$ —	\$ 106	\$ —	Earnings (losses) from investments in unconsolidated ventures
Unrealized gain on ineffective cash flow hedge	—	60	—	162	Other gain (loss), net
Release of cumulative translation adjustments	3,166	—	2,232	67	Other gain (loss), net
Unrealized gain (loss) on dedesignated net investment hedges	(1,365)	(122)	(2,109)	(76)	Other gain (loss), net
Realization of gain (loss) on net investment hedges	(4,678)	—	(3,718)	52	Other gain (loss), net
Release of equity in AOCI of unconsolidated ventures	49	8	29	8	Other gain (loss), net

16. Noncontrolling Interests

Redeemable Noncontrolling Interests

Certain members of Townsend management own interests in the form of class B units in Townsend (which is an investment management subsidiary of the Company that is held for sale at September 30, 2017) where they have the ability to redeem a certain percentage of their interests through December 31, 2020 or upon the occurrence of certain triggering events. Redemptions may be settled in cash, the Company's common stock, or a combination thereof, at the Company's option, subject to certain conditions, and payable by the end of the fiscal quarter following the exercise of the redemption.

In connection with an open-end fund sponsored and consolidated by the Company, limited partners of the fund have the right to withdraw a portion or all of their interests in the fund for cash.

The following table presents a summary of changes in redeemable noncontrolling interests:

(In thousands)	
Balance at December 31, 2016	\$ —
Assumed through the Merger	78,843
Assumed through consolidation of sponsored fund	24,763
Contributions	4,200
Distributions	(1,731)
Net income	3,015
Currency translation adjustment and other	(100)
Balance at September 30, 2017	<u>\$ 108,990</u>

Noncontrolling Interests in Investment Entities

These are interests in consolidated investment entities held by private investment funds managed by the Company, or by third party joint venture parties.

In January 2017, the Company sold an 18.7% noncontrolling interest in its healthcare real estate portfolio through a newly formed joint venture pursuant to a purchase and sale agreement executed in November 2016 based upon terms negotiated prior to the Merger. The net excess of the carrying value of the noncontrolling interest sold over the consideration received resulted in a \$41.4 million decrease to additional paid-in capital, including \$9.2 million of cost of new capital. Together with existing noncontrolling interests with a 16.4% interest in the healthcare real estate portfolio, noncontrolling interests own approximately 28.7% of the Company's healthcare portfolio.

For the nine months ended September 30, 2017, contributions from new limited partners reduced the Company's ownership interest in its industrial joint venture. The new limited partners were admitted at net asset value of the joint venture, based upon valuations determined by independent third parties, at the time of contributions. The difference between contributions received and the noncontrolling interests' share of the joint venture resulted in an increase to additional paid-in capital of \$21.9 million.

Noncontrolling Interests in Operating Company

Certain employees of the Company directly or indirectly own interests in OP, presented as noncontrolling interests in the Operating Company. Noncontrolling interests in OP have the right to require OP to redeem part or all of such member's OP Units for cash based on the market value of an equivalent number of shares of class A common stock at the time of redemption, or at the Company's election as managing member of OP, through issuance of shares of class A common stock (registered or unregistered) on a one-for-one basis. At the end of each period, noncontrolling interests in OP is adjusted to reflect their ownership percentage in OP at the end of the period, through a reallocation between controlling and noncontrolling interests in OP, as applicable.

For the nine months ended September 30, 2017, the Company redeemed 2,072,957 OP Units, of which 1,680,913 of OP Units were redeemed through the issuance of an equal number of shares of class A common stock on a one-for-one basis, and 392,044 OP units were redeemed for cash of approximately \$5.1 million to satisfy tax obligations.

For the year ended December 31, 2016, the Company redeemed 1,594,475 OP Units through the issuance of 1,369,911 shares of class A common stock (adjusted for the Merger exchange ratio) on a one-for-one basis and cash settlement of approximately \$2.6 million to satisfy tax obligations.

17. Discontinued Operations

Asset groups acquired in connection with purchase business combinations that meet the criteria to be accounted for as held for sale at the date of acquisition are reported as discontinued operations.

Discontinued operations consisted primarily of a manufactured housing portfolio acquired through the Merger and certain properties acquired through consensual foreclosure of the THL Hotel Portfolio.

The manufactured housing portfolio was valued at its contracted sale price of \$2.0 billion upon closing of the Merger, with \$1.3 billion of related mortgage financing assumed by the buyer. The sale of the manufactured housing portfolio closed in March 2017, with the Company having received approximately \$664.4 million in net proceeds, as adjusted for prorations and other reimbursements, for its interest in the portfolio.

Net income generated from operations of these held for sale asset groups for the three and nine months ended September 30, 2017 (or through their disposition dates, if earlier) is presented below. There were no discontinued operations in the three and nine months ended September 30, 2016.

(In thousands)	Three Months Ended September 30, 2017	Nine Months Ended September 30, 2017
Revenues		
Property operating income	\$ 6,446	\$ 40,303
Other income	95	2,352
Expenses		
Property operating expenses	(5,056)	(17,451)
Interest expense	—	(9,028)
Loss on sale of real estate assets	—	(2,108)
Other expenses	(4)	(27)
Net income from discontinued operations	1,481	14,041
Net income from discontinued operations attributable to:		
Noncontrolling interests—investments	(648)	(648)
Noncontrolling interests—Operating Company	(46)	(46)
Net income from discontinued operations attributable to Colony NorthStar, Inc.	\$ 787	\$ 13,347

18. Earnings per Share

The following table provides the basic and diluted earnings per common share computations:

(In thousands, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Net income allocated to common stockholders				
Net income from continuing operations	\$ 71,108	\$ 71,904	\$ 215,930	\$ 266,071
Income from discontinued operations	1,481	—	14,041	—
Net income	72,589	71,904	229,971	266,071
Net income attributable to noncontrolling interests:				
Redeemable noncontrolling interests	(1,678)	—	(3,015)	—
Investment entities	(36,906)	(32,744)	(87,765)	(130,508)
Operating Company	(97)	(4,189)	(1,344)	(15,528)
Net income attributable to Colony NorthStar, Inc.	33,908	34,971	137,847	120,035
Preferred stock redemption	918	—	(4,530)	—
Preferred dividends	(33,176)	(12,093)	(98,328)	(36,066)
Net income attributable to common stockholders	1,650	22,878	34,989	83,969
Net income allocated to participating securities	(2,677)	(577)	(7,461)	(1,723)
Net income allocated to common stockholders—basic	(1,027)	22,301	27,528	82,246
Interest expense attributable to convertible notes ⁽¹⁾	—	—	—	—
Net income allocated to common stockholders—diluted	\$ (1,027)	\$ 22,301	\$ 27,528	\$ 82,246
Weighted average common shares outstanding ⁽²⁾				
Weighted average number of common shares outstanding—basic	542,855	164,846	531,251	164,420
Weighted average effect of dilutive shares ⁽³⁾	—	—	—	—
Weighted average number of common shares outstanding—diluted	542,855	164,846	531,251	164,420
Basic earnings per share				
Net income from continuing operations	\$ 0.00	\$ 0.14	\$ 0.03	\$ 0.50
Income from discontinued operations	0.00	0.00	0.02	0.00
Net income per basic common share	\$ 0.00	\$ 0.14	\$ 0.05	\$ 0.50
Diluted earnings per share				
Net income from continuing operations	\$ 0.00	\$ 0.14	\$ 0.03	\$ 0.50
Income from discontinued operations	0.00	0.00	0.02	0.00
Net income per diluted common share	\$ 0.00	\$ 0.14	\$ 0.05	\$ 0.50

⁽¹⁾ For the three months ended September 30, 2017 and 2016, excluded from the calculation of diluted earnings per share is the effect of adding back \$7.1 million and \$6.8 million of interest expense and 38,246,500 and 36,582,700 weighted average dilutive common share equivalents, respectively, for the assumed conversion or the exchange of the Company's outstanding convertible and exchangeable notes, as applicable, as their inclusion would be antidilutive. For the nine months ended September 30, 2017 and 2016, excluded from the calculation of diluted earnings per share is the effect of adding back \$21.8 million and \$20.5 million of interest expense, respectively, and 38,599,200 and 36,582,700 weighted average dilutive common share equivalents, respectively, for the assumed conversion or exchange of the Company's outstanding convertible and exchangeable notes, as applicable, as their inclusion would be antidilutive.

⁽²⁾ As a result of the Merger, each outstanding share of common stock of Colony was exchanged for 1.4663 of newly issued common shares of Colony NorthStar. Accordingly, the historical data related to quarterly earnings per share for the periods ended before September 30, 2017 have been adjusted by the exchange ratio of 1.4663.

⁽³⁾ OP Units, subject to lock-up agreements, may be redeemed for registered or unregistered class A common shares on a one-for-one basis. At September 30, 2017 and 2016, there were 32,285,700 and 30,480,500 redeemable OP Units, respectively. These OP Units would not be dilutive and were not included in the computation of diluted earnings per share for all periods presented.

Additionally, the computation of diluted earnings per share excluded shares of the Company's class A common stock that are contingently issuable pursuant to the contingent consideration arrangement (Note 13) as the pre-defined performance thresholds would not have been met had the measurement period ended at September 30, 2017.

19. Fee Income

The Company's real estate investment management platform manages capital on behalf of institutional and retail investors in private funds, non-traded and traded REITs and investment companies, for which the Company earns fee income. For investment vehicles in which the Company co-sponsors with a third party or for which the Company engages a third party sub-advisor, such fee income is shared with the respective co-sponsor or sub-advisor. The Company also owns NorthStar Securities, a captive broker-dealer platform which raises capital in the retail market.

Fee income earned by the Company consists of the following:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Base management fees (\$42,786, \$16,450, \$123,959 and \$47,873 from affiliates, respectively)	\$ 47,633	\$ 16,450	\$ 137,036	\$ 47,873
Asset management fees—from affiliates	7,440	783	16,931	1,474
Incentive fees (\$69, \$0, \$93 and \$0 from affiliates, respectively)	414	—	684	—
Other fee income	4,206	—	12,611	—
Total fee income (\$50,294, \$17,233, \$140,983 and \$49,347 from affiliates, respectively)	\$ 59,693	\$ 17,233	\$ 167,262	\$ 49,347

Base Management Fees—The Company earns base management fees for the day-to-day operations and administration of its managed private funds, non-traded REITs, investment companies, NRE and Townsend private funds, calculated as follows:

- Private Funds—generally 1% per annum of the limited partners' net funded capital;
- Non-Traded REITs—1% to 2% per annum of gross assets or equity;
- Investment Companies—1.25% per annum of average net assets;
- NRE—a fixed fee of \$14.2 million per annum, subject to increase by an amount equal to 1.5% per annum of certain provisions in accordance with terms set out in its governing agreement; and
- Townsend private funds—at a fixed percentage of assets under management, net asset value, total assets, committed capital or invested capital.

Asset Management Fees—The Company also earns asset management fees, including fees related to acquisition and disposition of investments, as follows:

- Private Funds—a one-time fee upon closing of each investment, calculated as a fixed percentage, generally 0.5% of the limited partners' net funded capital on each investment; and
- Non-Traded REITs (except NorthStar/RXR NY Metro)—1% to 2.25% of the amount funded or allocated by the non-traded REITs to originate or acquire an investment, and 1% to 2% of the contractual sales price for disposition of an investment.

Incentive Fees—The Company may earn incentive fees from its sponsored private funds, traded and non-traded REITs, certain investment companies and Townsend private funds. Incentive fees are determined based on the performance of the investment vehicles subject to the achievement of minimum return levels, with such thresholds varying across investment vehicles in accordance with the terms set out in their respective governing agreements.

Other Fee Income—Other fees include advisory fees from Townsend clients at a fixed annual retainer, advisory fee in connection with real estate acquisitions by a third party client, as well as selling commission and dealer manager fees. The Company, through NorthStar Securities, earns fees for selling equity in certain classes of shares in the retail companies, calculated as a percentage of the gross offering proceeds raised, up to 7% for selling commissions and up to 3% for dealer manager fees, depending on the share classes of the retail companies. All or a portion of selling commission and dealer manager fees may be reallocated to participating broker-dealers.

20. Equity-Based Compensation

Upon consummation of the Merger, each outstanding Colony employee award granted under the 2014 Equity Incentive Plan (the "Colony Equity Incentive Plan") that did not vest and was not forfeited was assumed by the Company and was converted into an equivalent Colony NorthStar equity award, as set forth in the merger agreement. Outstanding

equity awards granted under Colony's 2009 Non-Executive Director Stock Plan (the "Colony Director Stock Plan") fully vested upon consummation of the Merger, as discussed further below.

Substantially all of the outstanding NSAM and NRF equity awards prior to the Merger, except for certain awards as described below, vested upon consummation of the Merger. The vested equity awards were settled in NSAM and NRF shares respectively and converted into Colony NorthStar class A common stock based on the exchange ratios of one share of Colony NorthStar class A common stock for each share of NSAM common stock and 1.0996 shares of Colony NorthStar class A common stock for each share of NRF common stock, rounded down to the nearest whole share. All of the vested NSAM and NRF equity awards relate to pre-combination services and are part of the merger consideration.

Colony Director Stock Plan

Upon consummation of the Merger, all outstanding restricted share awards granted under the Colony Director Stock Plan vested and were settled through the issuance of 44,464 shares of Colony NorthStar class A common stock based on the exchange ratio of 1.4663 shares of Colony NorthStar class A common stock for each share of Colony class A common stock, rounded down to the nearest whole share. The Colony Director Stock Plan was assumed by Colony NorthStar upon closing of the Merger.

Colony Equity Incentive Plan

As of January 2, 2017, all shares reserved under the Colony Equity Incentive Plan had been issued. Upon consummation of the Merger, the Colony Equity Incentive Plan was assumed by Colony NorthStar. Each outstanding restricted stock award granted under the Colony Equity Incentive Plan that did not vest by its terms in connection with the consummation of the Merger (and was not forfeited) was assumed by Colony NorthStar and was converted into the right to receive an award in the same form for that number of shares of Colony NorthStar restricted common stock (rounded down to the nearest whole share) equal to the product of: (i) the number of shares of the Company's class A common stock subject to such unvested equity award multiplied by (ii) 1.4663. While the Colony Equity Incentive Plan continues to exist following the Merger, no new awards will be granted under this plan.

NSAM 2014 Stock Plan

Upon consummation of the Merger, the Company assumed the following outstanding awards previously issued under NSAM's 2014 Omnibus Stock Incentive Plan ("NSAM 2014 Stock Plan"). Subsequent to the Merger, the Company adopted the NSAM 2014 Stock Plan, as further described below.

Townsend

In connection with NSAM's acquisition of Townsend's investment management business in January 2016, certain members of Townsend's management team, who are employees of the Company, were granted restricted stock awards. These equity awards did not vest by their terms in connection with the Merger. Upon consummation of the Merger, the outstanding restricted stock awards were converted into Colony NorthStar restricted stock awards on a one-for-one basis. These awards have a service condition only and are subject to graded vesting through December 31, 2020.

American Healthcare Investors Joint Venture

In December 2014, NSAM acquired a 43% interest in American Healthcare Investors, LLC ("AHI") and AHI Newco, LLC ("AHI Venture"), a direct wholly owned subsidiary of AHI. NSAM's investment in AHI Venture was structured as a joint venture between NSAM and the principals of AHI, a healthcare-focused real estate investment management firm, and James F. Flaherty III, former Chief Executive Officer of HCP, Inc., that is accounted for as an equity method investment.

In connection with this arrangement, NSAM was obligated to issue \$2.0 million in equity awards over a two year period to certain AHI employees. As the award is for a fixed dollar amount with a variable number of shares, it is classified as a liability award. Equity-based compensation is recorded in earnings from investments in unconsolidated ventures on the consolidated statement of operations as it is a non-employee award granted to an equity method investee, with a corresponding liability on the consolidated balance sheet. At the time of consummation of the Merger, equity awards issued to certain AHI employees for \$1.0 million in shares of NSAM's common stock were outstanding and did not accelerate in the Merger. In March 2017, in full satisfaction of this obligation, \$1.0 million in shares of the Company's class A common stock were issued in settlement of the equity award to certain AHI employees, equivalent to 70,261 shares of class A common stock issued, and the corresponding \$1.0 million outstanding liability was relieved.

Pursuant to a separate contractual arrangement entered into in connection with the investment in AHI Venture, the AHI principals, subject to certain annual performance targets being met, are also entitled to incremental grants of the Company's common stock, which will vest immediately upon issuance. As of September 30, 2017, no incremental awards have been granted.

NRF Incentive Plan

Upon consummation of the Merger, the Company assumed the following outstanding non-employee stock awards that were previously issued under NRF's Third Amended and Restated 2004 Omnibus Stock Incentive Plan (the "NRF Incentive Plan"), and which continue to be governed by the terms of the NRF Incentive Plan subsequent to the Merger.

Healthcare Strategic Partnership

In January 2014, NRF entered into a strategic partnership with James F. Flaherty, III, focused on expanding the Company's healthcare business ("Healthcare Strategic Partnership"). In connection with this arrangement, Mr. Flaherty was granted NRF restricted stock units ("RSUs"), which upon the spin-off of NSAM from NRF in July 2014, were adjusted to also relate to an equal number of units of NSAM RSUs, and continue to be governed by the NRF Incentive Plan. These RSUs will cliff vest in five years in January 2019, subject to a service condition, unless certain conditions are met. This RSU award did not vest by its terms in connection with the consummation of the Merger and was converted into the right to receive an award in the same form for that number of units of Colony NorthStar RSU (rounded down to the nearest whole unit) equal to the product of: (i) the number of units of RSUs subject to such unvested equity award multiplied by (ii) (a) 1.0 for NSAM RSUs and (b) 1.0996 for NRF RSUs.

As a non-employee award, the RSUs are remeasured each period end based on the closing price of the Company's class A common stock as of such period end, with related equity-based compensation cost recorded in investment, servicing and commission expense on the consolidated statement of operations and in equity on the consolidated balance sheet.

In September 2017, the RSU award became fully vested upon the occurrence of a vesting event under the terms of the applicable governing agreement.

CLNS Equity Incentive Plan

Following the Merger, the Company adopted the NSAM 2014 Stock Plan as the Company's successor equity incentive plan and renamed such plan the Colony NorthStar 2014 Omnibus Stock Incentive Plan (the "CLNS Equity Incentive Plan"). The CLNS Equity Incentive Plan provides for the grant of restricted stock, Long Term Incentive Plan ("LTIP") units, RSUs, deferred stock units ("DSUs"), options, warrants or rights to purchase shares of the Company's common stock, cash incentives and other equity-based awards.

LTIP units are designated as profits interests for federal income tax purposes. Each LTIP unit is convertible, at the election of the holder, into one common OP Unit and upon conversion, subject to the redemption terms of OP Units (Note 16). Equity-based compensation cost related to LTIP units represents an allocation to noncontrolling interest in the Operating Company.

RSUs may be entitled to dividend equivalents prior to vesting and may be settled either in shares of the Company's class A common stock or in cash at the option of the Company.

Certain non-employee directors may elect to defer the receipt of annual base fees and/or awards of restricted stock, and in lieu of such fees or awards, receive awards of DSUs. DSUs are not shares of the Company's stock and do not entitle the holders to the rights of a shareholder of common stock. However, a holder of a DSU is entitled to a dividend equivalent, which is the right to receive an additional number of DSUs based on dividends declared and paid on common stock, and any such additional DSUs will also be credited with additional DSUs as cash dividends are subsequently paid, subject to the same restrictions and conditions as the original DSUs with respect to which it was credited, including vesting conditions, if any. DSUs awarded in lieu of annual base director fees are fully vested upon their grant date, while DSUs awarded in lieu of awards of restricted stock vest on the first anniversary of their grant date. Upon separation of service from the Company, DSUs are to be settled in shares of the Company's class A common stock or cash, at the option of the Company.

Other than awards issued as equity incentives to employees and non-employee directors in the normal course of business in 2017, the Company issued certain awards, which have a service condition only, in connection with the Merger. This included replacement equity awards issued in January 2017 to certain executives of NSAM, consisting of an aggregate of 4,669,518 shares of restricted common stock and 3,506,387 LTIP units. The number of shares and units issued for the replacement awards were generally determined based on the volume-weighted average price of the Company's class A common stock over the first five trading days following the Closing Date, subject to a floor of \$15.00 per share, and where applicable, actual number of shares and units issued were determined based on the per share floor of \$15.00. The replacement equity awards will vest on the one-year anniversary of the Closing Date. Additional shares of restricted class A common stock were also granted to certain employees as retention awards, which are subject to graded vesting through January 2020. The restricted stock and LTIP units issued for the replacement and retention awards were valued based on the price of the Company's class A common stock on the date of grant.

At September 30, 2017, an aggregate of 20,208,270 shares of the Company's class A common stock were reserved for the issuance of awards under the CLNS Equity Incentive Plan, subject to equitable adjustment upon the occurrence of certain corporate events, provided that this number automatically increases each January 1st by 2% of the outstanding number of shares of the Company's class A common stock on the immediately preceding December 31st.

Equity-based compensation expense was included in the following line items in the consolidated statements of operations:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Compensation expense	\$ 38,184	\$ 3,484	\$ 107,173	\$ 10,326
Earnings from investments in unconsolidated ventures	—	—	61	—
Investment, servicing and commission expense	3,022	—	4,070	—
	<u>\$ 41,206</u>	<u>\$ 3,484</u>	<u>\$ 111,304</u>	<u>\$ 10,326</u>

Changes in the Company's unvested equity awards are summarized below:

	Restricted Stock	RSUs	LTIP Units	DSUs	Total	Weighted Average Grant Date Fair Value
Unvested shares at December 31, 2016 ⁽¹⁾	2,089,007	—	—	—	2,089,007	\$ 14.44
Awards assumed in the Merger	592,504	774,900	—	—	1,367,404	14.68
Granted	8,210,647	—	3,506,387	100,548	11,817,582	14.38
Vested	(1,124,421)	(774,900)	—	(23,940)	(1,923,261)	14.87
Forfeited	(135,692)	—	—	—	(135,692)	14.71
Unvested shares at September 30, 2017	<u>9,632,045</u>	<u>—</u>	<u>3,506,387</u>	<u>76,608</u>	<u>13,215,040</u>	<u>14.54</u>

⁽¹⁾ The number of unvested shares at December 31, 2016 and weighted average grant date fair value have been adjusted to give effect to the Colony exchange ratio of 1.4663 at the individual award level.

Fair value of equity awards that vested during the three months ended September 30, 2017 and 2016 was \$11.1 million and \$22,000, respectively. Fair value of equity awards that vested during the nine months ended September 30, 2017 and 2016 was \$27.4 million and \$9.9 million, respectively. Fair value of vested awards is determined based on the closing price of the Company's class A common stock on the date of grant or date of remeasurement for employee awards, and vesting date for non-employee awards. For awards granted during the nine months ended September 30, 2017 and 2016, the weighted average grant-date fair value per share was \$14.38 and \$13.14, respectively.

At September 30, 2017, aggregate unrecognized compensation cost for all unvested equity awards was \$86.7 million, which is expected to be recognized over a weighted-average period of 1.2 years.

21. Transactions with Affiliates

Affiliates include (i) private funds, traded and non-traded REITs and investment companies in which the Company manages or sponsors and has an equity interest in or co-invests with; (ii) the Company's investments in unconsolidated ventures; as well as (iii) directors, senior executives and employees of the Company (collectively, "employees").

Amounts due from and due to affiliates consist of the following:

(In thousands)	September 30, 2017	December 31, 2016
Due from affiliates		
Investment vehicles and unconsolidated ventures		
Fee income	\$ 26,011	\$ 9,074
Cost reimbursements and recoverable expenses	37,013	606
Advances	26,332	—
N-Star CDOs	1,508	—
Employees and other affiliates	375	291
	<u>\$ 91,239</u>	<u>\$ 9,971</u>
Due to affiliates		
Investment vehicles and unconsolidated ventures	\$ 5,474	\$ —
Employees—contingent consideration for Internalization	26,910	41,250
	<u>\$ 32,384</u>	<u>\$ 41,250</u>

Transactions with affiliates include the following:

Fee Income—Fee income earned from investment vehicles in which the Company manages and/or sponsors, and has an equity interest in or co-invests with, are presented in Note 19.

Cost Reimbursements—The Company received cost reimbursements related primarily to the following arrangements:

- direct and indirect operating costs, including but not limited to compensation, overhead and other administrative costs, for managing the operations of the non-traded REITs, with reimbursements limited to the greater of 2% of average invested assets or 25% of net income (net of 1% to 1.25% of asset management fees);
- direct and indirect operating costs, including but not limited to compensation, professional service costs, overhead and other administrative costs, for managing the operations of the investment companies;
- allocation of indirect costs to NRE related to employees, occupancy and other administrative costs, which shall not exceed 20% of the combined total of the general and administrative costs of NRE and of the Company (excluding NRE), as adjusted;
- certain expenses incurred on behalf of the clients of Townsend such as legal, due diligence and investment advisory team travel expenses;
- services provided to the Company's unconsolidated investment ventures for servicing and managing their loan portfolios, including foreclosed properties;
- administrative services provided to an equity method investee (only through July 2017); and
- administrative services provided to certain senior executives of the Company.

Cost reimbursements, included in other income, were as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Retail Companies	\$ 4,324	\$ —	\$ 14,994	\$ —
Townsend	693	—	1,752	—
Other	949	1,441	2,896	3,502
	<u>\$ 5,966</u>	<u>\$ 1,441</u>	<u>\$ 19,642</u>	<u>\$ 3,502</u>

Recoverable Expenses—In the normal course of business, the Company pays certain expenses on behalf of the retail companies and certain private funds that it manages, for which the Company recovers from these investment vehicles, such as:

- cost incurred in performing investment due diligence;
- costs incurred for the administration of certain investment companies; and
- organization and offering costs associated with formation and offering of the retail companies, with reimbursement amounts of up to 1% of the proceeds expected to be raised from the offering (excluding shares offered pursuant to distribution reinvestment plans).

Advances—The balance at September 30, 2017 includes protective advances made by the Company, on behalf of noncontrolling interests, to certain senior lenders in order to meet the debt covenant ratios of its investment venture, and bridge financing to an equity method investee.

N-Star CDOs—The Company earns collateral management fees as the collateral manager or collateral manager delegate of the N-Star CDOs. Such fees are included in other income and are immaterial for the nine months ended September 30, 2017. The Company holds N-Star CDO bonds that it repurchased from the market as well as retained equity interests in the N-Star CDOs. Amounts related to the two consolidated N-Star CDOs, including interest, have been eliminated upon consolidation.

Healthcare Strategic Partnership—The Healthcare Strategic Partnership was formed to expand the Company's healthcare business (Note 20). In connection with this arrangement, the Healthcare Strategic Partnership is entitled to incentive fees ranging from 20% to 25% of distributions above certain hurdles for new and existing healthcare real estate investments held by the Company and a portion of incentive fees earned from NorthStar Healthcare. For the nine months ended September 30, 2017, there were no incentive fees earned by the Healthcare Strategic Partnership.

American Healthcare Investors Joint Venture—The Company has an equity method investment in AHI Ventures, jointly held with the principals of AHI and Mr. Flaherty (Note 20). AHI provides certain healthcare-focused real estate investment management and related services to the Company and NorthStar Healthcare in order to assist the Company in managing current and future healthcare assets (excluding certain joint venture assets) acquired by the Company and, subject to certain conditions, other managed companies. For the three and nine months ended September 30, 2017, the Company incurred property management fees and sub-advisory fees totaling \$1.3 million and \$3.5 million, respectively.

Distribution Support—The Company committed up to \$10.0 million to invest as distribution support in future sponsored retail companies, as discussed in Note 6.

Arrangements with Company-Sponsored Private Fund—The Company co-invests alongside a Company sponsored private fund through joint ventures between the Company and the sponsored private fund. These co-investment joint ventures are consolidated by the Company. The Company has capital commitments, as general partner, directly into the private fund and as an affiliate of the general partner, capital commitments satisfied through co-investment joint ventures. In connection with the Company's commitments as an affiliate of the general partner, the Company is allocated a proportionate share of the costs of the private fund such as financing and administrative costs. Such costs expensed during the nine months ended September 30, 2017 and 2016 were immaterial and they relate primarily to the Company's share of deferred financing costs on borrowings of the fund.

Contingent Consideration for Internalization—Contingent consideration for Internalization is payable to certain senior executives of the Company in connection with Colony's acquisition of the real estate investment management business and operations of its former manager in April 2015, as discussed in Note 13.

Selling Commissions—Certain NorthStar Securities employees earn selling commissions related to the sale of equity in the retail companies. For the nine months ended September 30, 2017, commissions paid or payable to these employees were immaterial.

Advances to Employees—Certain employees are permitted to participate in co-investment vehicles which generally invest in private funds managed by the Company. Additionally, the Company grants loans to certain employees in the form of promissory notes bearing interest at the prime rate with varying terms and repayment conditions. Outstanding advances were immaterial at September 30, 2017 and December 31, 2016.

Corporate Aircraft—The Company's corporate aircraft may occasionally be used for business purposes by affiliated entities or for personal use by certain senior executives of the Company. Affiliated entities and senior executives reimburse the Company for their usage based on the incremental cost to the Company of making the aircraft available for such use, and includes direct and indirect variable costs of operating the flights. These reimbursements amounted to \$0.6 million and \$0.2 million for the three months ended September 30, 2017 and 2016, respectively, and \$1.5 million and \$0.4 million for the nine months ended September 30, 2017 and 2016, respectively.

22. Commitments and Contingencies

Lease Commitments

Office Leases—The Company leases office space under noncancellable operating leases with expiration dates through 2028. The lease agreements require minimum rent payments and reimbursement of operating expenses incurred

by the landlord, subject to escalation clauses. Rent expense on office leases, included in administrative expenses, was \$3.9 million and \$1.4 million for the three months ended September 30, 2017 and 2016, respectively, and \$9.9 million and \$4.2 million for the nine months ended September 30, 2017 and 2016, respectively. Future contractual minimum rental payments for office leases at September 30, 2017 are as follows:

Year Ending December 31,	(In thousands)
Remaining 2017	\$ 2,493
2018	6,978
2019	7,983
2020	7,659
2021	7,287
2022 and after	43,572
Total ⁽¹⁾	<u>\$ 75,972</u>

⁽¹⁾ Excludes contractual minimum rental payments on Townsend office leases.

Contingent Consideration

The consideration for the Company's acquisition of substantially all of the real estate investment management business and operations of its former manager in April 2015 included a contingent portion payable in shares of class A and class B common stock as well as OP Units, subject to multi-year performance targets, as discussed in Note 13.

In connection with a consensual foreclosure of the THL Hotel Portfolio, contingent consideration is payable to a preferred equity holder of the borrower in an amount up to \$13.0 million, as discussed in Notes 3 and 13.

Litigation and Claims

The Company may be involved in litigation and claims in the ordinary course of business. As of September 30, 2017, the Company was not involved in any legal proceedings that are expected to have a material adverse effect on the Company's results of operations, financial position or liquidity.

23. Segment Reporting

The Company conducts its business through the following five reportable segments:

- *Healthcare*—The Company's healthcare segment is composed of a diverse portfolio of medical office buildings, senior housing, skilled nursing and other healthcare properties. The Company earns rental income from medical office buildings and properties structured under net leases to healthcare operators, and resident fee income from senior housing operating facilities that operate through management agreements with independent third-party operators.
- *Industrial*—The Company's industrial segment is composed primarily of light industrial assets in infill locations throughout the U.S. that are vital for e-commerce and other tenants that require increasingly quick delivery times.
- *Hospitality*—The Company's hotel portfolio is geographically diverse and is composed of primarily extended stay hotels and premium branded select service hotels primarily located in major metropolitan markets with the majority affiliated with top hotel brands.
- *Other Equity and Debt*—The Company's other equity and debt includes our portfolios of net lease, multifamily and multi-tenant office properties, the THL Hotel Portfolio, our interest in a portfolio of CRE loans and securities, limited partnership interests in real estate private equity funds and various other equity investments.
- *Investment Management*—The Company generates fee income through investment management services, sponsoring numerous investment products across a diverse set of institutional and retail investors.

Following the Merger, the acquired real estate portfolios in healthcare and hotel formed the Company's new healthcare and hospitality segments, respectively, while the acquired investment management business is included within the Company's existing investment management segment. All non-core real estate equity and real estate debt investments of the combined organization is aggregated into the other equity and debt segment.

In the second quarter of 2017, the Company determined that all non-core investments in unconsolidated ventures, previously included in the investment management segment or otherwise not allocated to a business segment, would form part of the other equity and debt segment. This included the Company's nominal interest as sponsor of its various investment vehicles, except that the Company's interest in its industrial fund is attributed to the industrial segment.

Remaining investments in unconsolidated ventures in the investment management segment represent the Company's interests in third party asset managers. The reclassification of investments in unconsolidated ventures and corresponding earnings of investments in unconsolidated ventures was applied retrospectively to all prior periods presented, as applicable, and the amounts reclassified in each period were not material.

Amounts not allocated to specific segments include corporate level cash and corresponding interest income, fixed assets, corporate level financing and related interest expense, income and expense related to cost reimbursement arrangements with affiliates, costs in connection with unconsummated investments, compensation expense not directly attributable to reportable segments, corporate level administrative and overhead costs as well as Merger-related transaction and integration costs.

The chief operating decision maker assesses the performance of the business based on net income (loss) of each of the reportable segments. The various reportable segments generate distinct revenue streams, consisting of property operating income, interest income and fee income. Costs which are directly attributable, or otherwise can be subjected to a reasonable and systematic allocation, have been allocated to each of the reportable segments.

Selected Segment Results of Operations

The following table presents selected results of operations of the Company's reportable segments:

(In thousands)	Healthcare	Industrial	Hospitality	Other Equity and Debt	Investment Management	Amounts Not Allocated to Segments	Total
Three Months Ended September 30, 2017							
Total revenues	\$ 157,732	\$ 63,410	\$ 221,987	\$ 279,952	\$ 64,918	\$ 1,854	\$ 789,853
Property operating expenses	73,217	16,620	143,042	99,127	—	—	332,006
Interest expense	48,586	8,803	35,351	46,333	—	12,981	152,054
Depreciation and amortization	44,646	29,010	34,549	38,579	14,457	1,453	162,694
Provision for loan loss	1,588	—	—	3,528	—	—	5,116
Impairment loss	8,250	44	—	6,718	9,061	—	24,073
Gain on sale of real estate	—	—	—	72,541	—	—	72,541
Earnings from investments in unconsolidated ventures	—	34	—	13,071	4,342	—	17,447
Income tax benefit (expense)	408	(16)	(1,262)	(982)	9,552	2,913	10,613
Net income (loss) from continuing operations	(22,318)	5,775	4,169	145,077	30,723	(92,318)	71,108
Income from discontinued operations	—	—	—	1,481	—	—	1,481
Net income (loss)	(22,318)	5,775	4,169	146,558	30,723	(92,318)	72,589
Net income (loss) attributable to Colony NorthStar, Inc.	(17,219)	1,636	3,319	103,123	28,450	(85,401)	33,908
Three Months Ended September 30, 2016							
Total revenues	\$ —	\$ 49,494	\$ —	\$ 143,874	\$ 17,233	\$ 1,466	\$ 212,067
Property operating expenses	—	13,921	—	14,982	—	—	28,903
Interest expense	—	11,532	—	19,475	—	11,189	42,196
Depreciation and amortization	—	22,295	—	16,332	3,779	1,187	43,593
Provision for loan loss	—	—	—	6,569	—	—	6,569
Impairment loss	—	—	—	941	—	—	941
Gain on sale of real estate	—	1,949	—	9,202	—	—	11,151
Earnings (losses) from investments in unconsolidated ventures	—	—	—	12,805	3,879	—	16,684
Income tax benefit (expense)	—	(31)	—	1,507	1,711	222	3,409
Net income (loss)	—	439	—	100,321	8,433	(37,289)	71,904
Net income (loss) attributable to Colony NorthStar, Inc.	—	1,169	—	56,326	7,128	(29,652)	34,971

(In thousands)	Healthcare	Industrial	Hospitality	Other Equity and Debt	Investment Management	Amounts Not Allocated to Segments	Total
Nine Months Ended September 30, 2017							
Total revenues	\$ 455,902	\$ 176,577	\$ 619,222	\$ 635,011	\$ 185,089	\$ 4,589	\$ 2,076,390
Property operating expenses	206,363	49,312	401,351	145,046	—	—	802,072
Interest expense	137,522	29,163	98,484	112,782	—	40,641	418,592
Depreciation and amortization	135,104	79,453	98,098	93,691	42,534	4,345	453,225
Provision for loan losses	1,588	—	—	11,319	—	—	12,907
Impairment loss	8,250	44	—	27,998	9,061	—	45,353
Gain on sale of real estate	—	8,695	—	88,006	—	—	96,701
Earnings (losses) from investments in unconsolidated ventures	—	62	—	241,462	12,309	—	253,833
Income tax benefit (expense)	(1,624)	(2,164)	(2,209)	(3,020)	13,762	2,245	6,990
Net income (loss) from continuing operations	(42,978)	15,394	6,303	510,615	76,796	(350,200)	215,930
Income from discontinued operations	—	—	—	1,481	—	12,560	14,041
Net income (loss)	(42,978)	15,394	6,303	512,096	76,796	(337,640)	229,971
Net income (loss) attributable to Colony NorthStar, Inc.	(33,728)	4,877	5,122	403,046	70,672	(312,142)	137,847
Nine Months Ended September 30, 2016							
Total revenues	\$ —	\$ 143,956	\$ —	\$ 433,646	\$ 49,347	\$ 3,435	\$ 630,384
Property operating expenses	—	41,636	—	47,833	—	—	89,469
Interest expense	—	30,906	—	62,103	—	33,626	126,635
Depreciation and amortization	—	65,461	—	49,333	11,083	3,399	129,276
Provision for loan losses	—	—	—	17,412	—	—	17,412
Impairment loss	—	137	—	5,004	320	—	5,461
Gain on sale of real estate	—	2,749	—	65,365	—	—	68,114
Earnings (losses) from investments in unconsolidated ventures	—	—	—	69,189	3,037	—	72,226
Income tax benefit (expense)	—	(37)	—	(4,400)	5,364	(62)	865
Net income (loss)	—	652	—	349,928	17,040	(101,549)	266,071
Net income (loss) attributable to Colony NorthStar, Inc.	—	4,304	—	181,712	14,375	(80,356)	120,035

Total assets and equity method investments of the reportable segments are summarized as follows:

(In thousands)	Healthcare	Industrial	Hospitality	Other Equity and Debt	Investment Management	Amounts Not Allocated to Segments	Total
September 30, 2017							
Total assets	\$ 5,839,055	\$ 2,676,964	\$ 4,131,809	\$ 9,676,262	\$ 3,163,848	\$ 502,826	\$ 25,990,764
Equity method investments	—	1,073	—	946,382	190,978	3,742	1,142,175
December 31, 2016							
Total assets	\$ —	\$ 2,268,699	\$ —	\$ 6,640,377	\$ 781,852	\$ 70,064	\$ 9,760,992
Equity method investments	—	1,027	—	939,045	13,187	—	953,259

Geography

Geographic information about the Company's total income and long-lived assets are as follows. Geography is generally presented as the location in which the income producing assets reside or the location in which income generating services are performed.

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Total income by geography:				
United States	\$ 714,518	\$ 177,898	\$ 2,072,950	\$ 550,488
Europe	85,909	47,622	234,922	143,764
Other	907	1,790	2,709	4,856
Total ⁽¹⁾	<u>\$ 801,334</u>	<u>\$ 227,310</u>	<u>\$ 2,310,581</u>	<u>\$ 699,108</u>

(In thousands)	September 30, 2017	December 31, 2016
Long-lived assets by geography:		
United States	\$ 14,990,692	\$ 2,951,290
Europe	1,782,251	1,242,272
Total ⁽²⁾	<u>\$ 16,772,943</u>	<u>\$ 4,193,562</u>

⁽¹⁾ Total income includes earnings from investments in unconsolidated ventures and excludes cost reimbursement income from affiliates.

⁽²⁾ Long-lived assets comprise real estate, intangible assets other than investment management contracts and customer relationships, goodwill and fixed assets; and exclude financial instruments and assets held for sale.

24. Subsequent Events

Common Stock Repurchases

Between October 1, 2017 and November 8, 2017, the Company repurchased 3,498,278 shares of its class A common stock at an aggregate cost of \$43.8 million including commissions, or a weighted average price of \$12.53 per share. As of November 8, 2017, \$31.6 million of the previously authorized \$300.0 million was remaining in its stock repurchase program.

Exchangeable Senior Notes

On November 2, 2017, the Company exchanged \$0.3 million of the outstanding principal of the 5.375% exchangeable notes into 24,930 shares of the Company's class A common stock.

NRE Management Agreement

On November 9, 2017, the Company agreed to amend and restate its management agreement with NRE effective January 1, 2018. Key terms of the amendment include, among other terms: 1) the restructuring of the base management fee, which will change from a fixed base fee to a variable fee based on the European Public Real Estate Association Net Asset Value ("EPRA NAV" as defined in the agreement); 2) modification of the incentive fee, which will change from being based on Cash Available for Distribution ("CAD" as defined in the agreement) per share to 20% over the excess of the total stockholder return (defined as dividends and stock price appreciation, and subject to a high water mark established when a prior incentive is realized) over a cumulative 10% annual hurdle rate; and 3) reduction of term from an initial twenty year term to a five year term. Under the terms of the amended and restated management agreement, beginning with NRE's 2018 annual stockholders' meeting, the Company will have the right to nominate one director (who is expected to be one of NRE's current directors employed by the Company) to NRE's Board of Directors. In addition, NRE provided the Company with an ownership waiver under NRE's charter, which allows the Company to purchase up to 45% of NRE's common stock. In connection with the waiver, the Company agreed that for all matters submitted to a vote of NRE's stockholders, to the extent the Company owns more than 25% of NRE's common stock, the Company will vote the excess shares in the same proportion that the remaining NRE shares not owned by the Company are voted. The amendments to NRE's management agreement and the ownership waiver were approved by a strategic review committee formed earlier this year by NRE's Board of Directors.

FORWARD-LOOKING STATEMENTS

Some of the statements contained in this Quarterly Report on Form 10-Q (this “Quarterly Report”) constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and we intend such statements to be covered by the safe harbor provisions contained therein. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as “may,” “will,” “should,” “expects,” “intends,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” or “potential” or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

The forward-looking statements contained in this Quarterly Report reflect our current views about future events and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause our actual results to differ significantly from those expressed in any forward-looking statement. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- the market, economic and environmental conditions in the healthcare, hospitality and industrial real estate, other commercial real estate equity and debt, and investment management sectors;
- any decrease in our net income and funds from operations as a result of the Merger, or our other acquisition activity;
- our ability to manage and integrate following the Merger and our other acquisitions effectively and maintain consistent standards and controls and realize the anticipated benefits of the acquisitions;
- our exposure to risks to which we have not historically been exposed, including liabilities with respect to the assets acquired through the Merger and our other acquisitions;
- our business and investment strategy, including the ability of the businesses in which we have a significant investment to execute their business strategies;
- performance of our investments relative to our expectations and the impact on our actual return on invested equity, as well as the cash provided by these investments and available for distribution;
- our ability to grow our business by raising capital for the companies that we manage;
- the impact of adverse conditions affecting a specific asset class in which we have investments;
- the availability of attractive investment opportunities;
- our ability to satisfy and manage our capital requirements;
- the general volatility of the securities markets in which we participate;
- our ability to obtain and maintain financing arrangements, including securitizations;
- changes in interest rates and the market value of our assets;
- interest rate mismatches between our assets and any borrowings used to fund such assets;
- effects of hedging instruments on our assets;
- the impact of economic conditions on third parties on which we rely;
- any litigation and contractual claims against us and our affiliates, including potential settlement and litigation of such claims;
- adverse domestic or international economic conditions and the impact on the commercial real estate or real-estate related sectors;
- our ability to realize substantial efficiencies and synergies as well as anticipated strategic and financial benefits, and the impact of legislative, regulatory and competitive changes;
- actions, initiatives and policies of the U.S. and non-U.S. governments and changes to U.S. or non-U.S. government policies and the execution and impact of these actions, initiatives and policies;

- our ability to maintain our qualification as a real estate investment trust for U.S. federal income tax purposes;
- our ability to maintain our exemption from registration as an investment company under the Investment Company Act of 1940, as amended (the “1940 Act”);
- availability of qualified personnel; and
- our understanding of our competition.

While forward-looking statements reflect our good faith beliefs, assumptions and expectations, they are not guarantees of future performance. Furthermore, we disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. Moreover, because we operate in a very competitive and rapidly changing environment, new risk factors are likely to emerge from time to time. We caution investors not to place undue reliance on these forward-looking statements and urge you to carefully review the disclosures we make concerning risks in sections entitled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion should be read in conjunction with our unaudited consolidated financial statements and the accompanying notes thereto, which are included in Item 1 of this Quarterly Report, as well as the information contained in our Form 10-K for the year ended December 31, 2016, which is accessible on the SEC's website at www.sec.gov.

Overview

We are a leading global real estate and investment management firm, principally located in Los Angeles, California and New York, New York, with more than 500 employees in offices across 18 cities in ten countries. We have significant property holdings in the healthcare, industrial and hospitality sectors, other equity and debt investments, as well as an embedded institutional and retail investment management business. We currently have assets under management, including both our balance sheet investments and third party managed investments, of \$57 billion, and manage capital on behalf of our stockholders, as well as institutional and retail investors in private funds, non-traded and traded REITs and registered investment companies. We also own NorthStar Securities, LLC, a captive broker-dealer platform that raises capital in the retail market.

We were organized on May 31, 2016 as a Maryland corporation, and intend to elect to be taxed as a REIT for U.S. federal income tax purposes commencing with our initial taxable year ending December 31, 2017. We conduct our operations as a REIT, and generally are not subject to U.S. federal income taxes on our taxable income to the extent that we annually distribute all of our taxable income to stockholders and maintain qualification as a REIT, although we are subject to U.S. federal income tax on income earned through our taxable subsidiaries. We also operate our business in a manner that will permit us to maintain our exemption from registration as an investment company under the 1940 Act.

We conduct all of our activities and hold substantially all of our assets and liabilities through the OP, the Company's operating subsidiary. As of September 30, 2017, certain of our employees owned a 5.6% noncontrolling interest in the OP.

Merger

On January 10, 2017, the Merger among NSAM, Colony and NRF to form Colony NorthStar was completed in an all-stock exchange.

The Merger created a significantly larger, more scalable and diversified, internally-managed equity REIT that includes an established institutional and retail investment management platform.

The senior executives of Colony make up predominantly the senior management of Colony NorthStar with Thomas J. Barrack, Jr. as the Executive Chairman and Richard B. Saltzman as the Chief Executive Officer. David Hamamoto, previously the Executive Chairman of NSAM, serves as Vice Chairman of Colony NorthStar. The board of directors of Colony NorthStar consists of ten members, eight of whom are independent.

Refer to Note 3 to the Consolidated Financial Statements for further details. Additional information about the Merger and the merger agreement are set forth in Colony's Current Reports on Form 8-K filed with the SEC on June 8, 2016 and October 17, 2016, the joint proxy statement/prospectus on Form S-4 initially filed by Colony NorthStar with the SEC on July 29, 2016, as amended from time to time and the Current Report on Form 8-K12B filed by Colony NorthStar on January 10, 2017.

Commercial Real Estate Credit REIT

On August 25, 2017, certain subsidiaries of the Company entered into a combination agreement with NorthStar Income I, NorthStar Income II and certain other subsidiaries of the foregoing. Pursuant to the combination agreement, certain subsidiaries of the Company will contribute the CLNS Contributed Portfolio to Colony NorthStar Credit and its operating company, and NorthStar Income I and NorthStar Income II will merge in all-stock mergers into Colony NorthStar Credit. The closing of the Combination is conditioned upon a listing of Colony NorthStar Credit's class A common stock on a national securities exchange (through an initial public offering or otherwise), which may be effected up to nine months following the later of the approval of the transaction by the stockholders of NorthStar Income I and NorthStar Income II.

The CLNS Contributed Portfolio comprises the Company's interests in certain of its commercial real estate loans, net lease properties and limited partnership interests in third party sponsored funds, which represent a select portfolio of U.S. investments within the Company's Other Equity and Debt segment that are transferable assets consistent with Colony NorthStar Credit's strategy.

The contribution of the CLNS Contributed Portfolio is intended to be tax-free to the Company and the mergers of NorthStar Income I and NorthStar Income II are intended to qualify as tax-free reorganizations.

Upon closing of the Combination, the Company and its affiliates, NorthStar Income I stockholders and NorthStar Income II stockholders will each own approximately 37%, 32% and 31%, respectively, of Colony NorthStar Credit in the Combination on a fully diluted basis, subject to certain adjustments as set forth in the combination agreement.

The Combination will create a prominent publicly-listed commercial real estate credit REIT. It is expected that Kevin Traenkle, the Company's Chief Investment Officer, and Sujan Patel, the Company's Co-Head of U.S. Investment Management, will be Chief Executive Officer and Chief Financial Officer, respectively, of Colony NorthStar Credit. The board of directors of Colony NorthStar Credit will be comprised of seven directors, four of whom will be independent.

The Combination has been approved by the board of directors of the Company, as well as the special committees and boards of directors of NorthStar Income I and NorthStar Income II.

The Combination is expected to close in the first quarter of 2018, conditioned upon, among other things, approval by NorthStar Income I and NorthStar Income II stockholders, and an initial public offering of Colony NorthStar Credit's class A common stock or a listing without an initial public offering of Colony NorthStar Credit's class A common stock on a national securities exchange.

Refer to Note 1 to the Consolidated Financial Statements for further information related to the Combination. Additional details about the Combination is set forth in the Company's Current Report on Form 8-K filed with the SEC on August 28, 2017.

Our Business

Our vision is to establish Colony NorthStar as the leading global equity REIT, with a unique and powerful embedded investment management platform, resulting in multiple avenues to drive growth and create value for stockholders. We believe our deep understanding of commercial real estate provides us a significant advantage in identifying relative value throughout real estate cycles. Through our prudent sector or subsector capital allocation and operational capabilities, we aim to generate outsized total returns to stockholders. In addition, we have third-party investor participation in sponsored investment vehicles that serve as a potential enhancement to stockholder returns through fee income and as an additional source of liquidity and growth. We expect our embedded investment management platform to allow us to scale our core segments while providing revenue diversification.

We conduct our business through the following five segments:

- *Healthcare*—Our healthcare segment is composed of a diverse portfolio of medical office buildings, senior housing, skilled nursing and other healthcare properties. We earn rental income from medical office buildings and properties structured under net leases to healthcare operators, and resident fee income from senior housing operating facilities that operate through management agreements with independent third-party operators.
- *Industrial*—Our industrial segment is composed primarily of light industrial assets in infill locations throughout the U.S. that are vital for e-commerce and other tenants that require increasingly quick delivery times.
- *Hospitality*—Our hotel portfolio is geographically diverse and is composed of primarily extended stay hotels and premium branded select service hotels primarily located in major metropolitan markets with the majority affiliated with top hotel brands.
- *Other Equity and Debt*—Our other equity and debt segment includes our portfolios of net lease, multifamily and multi-tenant office properties, the THL Hotel Portfolio, our interest in a portfolio of CRE loans and securities, limited partnership interests in real estate private equity funds and various other equity investments.
- *Investment Management*—We generate fee income through investment management services, sponsoring numerous investment products across a diverse set of institutional and retail investors.

Highlights

Significant developments affecting our business and results of operations for the nine months ended September 30, 2017 include:

- Consummated the Merger with NSAM and NRF on January 10, 2017 in an all stock transaction valued at \$6.7 billion at closing;
- Entered into a definitive agreement in August 2017 with NorthStar Income I and Northstar Income II to create Colony NorthStar Credit, a publicly traded commercial real estate credit REIT to be externally managed by us, with the proposed transaction subject to the approval of NorthStar Income I and Northstar Income II stockholders;

- Increased the borrowing capacity of our credit facility from \$850 million to \$1 billion and extended its maturity to January 2021, with two six-month extension options, at our election;
- Closed on two strategic asset sales initiated by NRF pre-Merger: (i) sale of an 18.7% minority interest in our healthcare platform for \$350 million (including \$20 million of pre-funded capital items); and (ii) sale of our manufactured housing portfolio for \$2.0 billion with proceeds of \$664 million net of financing assumed by the buyer;
- Acquired a controlling interest in CPI, a real estate investment group in Europe, through a restructuring of our loan receivable, resulting in the assumption of \$566 million of real estate with underlying debt of \$278 million;
- Sold all of our interest in SFR, generating net proceeds of \$501 million and a gain of \$191 million;
- Acquired an additional 4.7 million shares of NRE common stock, increasing our ownership interest in NRE to approximately 9%;
- Acquired the THL Hotel Portfolio consisting of 148 limited service hotels across the Southwest and Midwest U.S. in July 2017 through a consensual foreclosure of our loan receivable, resulting in the assumption of \$1.3 billion of real estate with underlying debt of \$908 million;
- Sold two net lease properties in Switzerland that were acquired in January 2015 for a gain of \$68 million;
- Entered into a definitive agreement to sell the Townsend business for \$475 million (subject to certain purchase price adjustments), with net proceeds for our 84% interest after transaction and other expenses estimated to be approximately \$379 million. The sale is expected to close in the fourth quarter of 2017 or first quarter of 2018;
- Repurchased approximately 17.3 million shares of our class A common stock at an aggregate cost of \$225 million under our stock repurchase program;
- Refinanced debt with outstanding principal of \$1.6 billion in our hotel portfolio at a moderately reduced interest rate and extended their maturity dates;
- Repurchased all \$13 million of outstanding principal of our 7.25% exchangeable notes and exchanged \$2.5 million of outstanding principal of our 5.375% exchangeable notes into 0.2 million shares of our class A common stock;
- Issued 13.8 million shares of our new Series I preferred stock and 12.6 million shares of our new Series J preferred stock with dividend rates of 7.15% and 7.125% per annum, respectively, for total net proceeds of \$637.9 million. A portion of the proceeds was used to redeem all of the outstanding shares of our Series A, Series F and Series C preferred stock and some of the outstanding shares of our Series B preferred stock for \$645 million in aggregate; and
- Closed on approximately \$1.7 billion of additional third party institutional and retail capital commitments, including our pro rata share from equity method investments in third party asset managers.

Results of Operations

As a result of the Merger, comparisons of the period to period financial information of Colony NorthStar as set forth herein may not be meaningful. The historical financial information included herein as of any date, or for any periods, on or prior to January 10, 2017, represents the pre-merger financial information of Colony on a stand-alone basis. The results of operations of NSAM and NRF are incorporated into Colony NorthStar effective from January 11, 2017.

The following table summarizes our results of operations by segment:

(in thousands)	Total Revenue		Net Income (Loss)		Net Income (Loss) Attributable to Colony NorthStar, Inc.	
	2017	2016	2017	2016	2017	2016
Three Months Ended September 30,						
Healthcare	\$ 157,732	\$ —	\$ (22,318)	\$ —	\$ (17,219)	\$ —
Industrial	63,410	49,494	5,775	439	1,636	1,169
Hospitality	221,987	—	4,169	—	3,319	—
Other Equity and Debt	279,952	143,874	146,558	100,321	103,123	56,326
Investment Management	64,918	17,233	30,723	8,433	28,450	7,128
Amounts not allocated to segments	1,854	1,466	(92,318)	(37,289)	(85,401)	(29,652)
	<u>\$ 789,853</u>	<u>\$ 212,067</u>	<u>\$ 72,589</u>	<u>\$ 71,904</u>	<u>\$ 33,908</u>	<u>\$ 34,971</u>

(in thousands)	Total Revenue		Net Income (Loss)		Net Income (Loss) Attributable to Colony NorthStar, Inc.	
	2017	2016	2017	2016	2017	2016
Nine Months Ended September 30,						
Healthcare	\$ 455,902	\$ —	\$ (42,978)	\$ —	\$ (33,728)	\$ —
Industrial	176,577	143,956	15,394	652	4,877	4,304
Hospitality	619,222	—	6,303	—	5,122	—
Other Equity and Debt	635,011	433,646	512,096	349,928	403,046	181,712
Investment Management	185,089	49,347	76,796	17,040	70,672	14,375
Amounts not allocated to segments	4,589	3,435	(337,640)	(101,549)	(312,142)	(80,356)
	<u>\$ 2,076,390</u>	<u>\$ 630,384</u>	<u>\$ 229,971</u>	<u>\$ 266,071</u>	<u>\$ 137,847</u>	<u>\$ 120,035</u>

Selected Balance Sheet Data

(in thousands)	Healthcare	Industrial	Hospitality	Other Equity and Debt	Investment Management	Amounts Not Allocated to Segments	Total
September 30, 2017							
Real estate, net	\$ 5,162,548	\$ 2,439,209	\$ 3,892,081	\$ 2,860,703	\$ —	\$ —	\$ 14,354,541
Loans receivable, net	72,763	—	—	3,383,139	—	—	3,455,902

Investments in unconsolidated ventures	—	1,073	—	1,376,799	190,978	3,742	1,572,592
Securities, at fair value	—	—	—	408,663	—	—	408,663
Debt, net	3,263,901	860,413	2,551,882	3,269,078	—	846,701	10,791,975
December 31, 2016							
Real estate, net	\$ —	\$ 1,969,247	\$ —	\$ 1,274,384	\$ —	\$ —	\$ 3,243,631
Loans receivable, net	—	—	—	3,430,608	—	—	3,430,608
Investments in unconsolidated ventures	—	1,027	—	1,038,781	13,187	—	1,052,995
Securities, at fair value	—	—	—	23,446	—	—	23,446
Debt, net	—	999,560	—	1,659,484	—	1,056,574	3,715,618

Consolidated Results of Operations

Our consolidated results of operations for the three and nine months ended September 30, 2017 and 2016 were as follows:

(In thousands)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2017	2016	Change	2017	2016	Change
Revenues						
Property operating income	\$ 613,665	\$ 92,505	\$ 521,160	\$ 1,541,050	\$ 279,470	\$ 1,261,580
Interest income	106,479	98,275	8,204	333,286	291,496	41,790
Fee income	59,693	17,233	42,460	167,262	49,347	117,915
Other income	10,016	4,054	5,962	34,792	10,071	24,721
Total revenues	789,853	212,067	577,786	2,076,390	630,384	1,446,006
Expenses						
Property operating expense	332,006	28,903	303,103	802,072	89,469	712,603
Interest expense	152,054	42,196	109,858	418,592	126,635	291,957
Investment, servicing and commission expense	18,421	5,115	13,306	43,968	17,448	26,520
Transaction costs	4,636	6,190	(1,554)	94,416	18,638	75,778
Depreciation and amortization	162,694	43,593	119,101	453,225	129,276	323,949
Provision for loan loss	5,116	6,569	(1,453)	12,907	17,412	(4,505)
Impairment loss	24,073	941	23,132	45,353	5,461	39,892
Compensation expense	85,022	29,582	55,440	257,599	80,689	176,910
Administrative expenses	26,502	12,891	13,611	82,561	38,760	43,801
Total expenses	810,524	175,980	634,544	2,210,693	523,788	1,686,905
Other income						
Gain on sale of real estate	72,541	11,151	61,390	96,701	68,114	28,587
Other gain (loss), net	(8,822)	4,573	(13,395)	(7,291)	18,270	(25,561)
Earnings from investments in unconsolidated ventures	17,447	16,684	763	253,833	72,226	181,607
Income before income taxes	60,495	68,495	(8,000)	208,940	265,206	(56,266)
Income tax benefit (expense)	10,613	3,409	7,204	6,990	865	6,125
Net income from continuing operations	71,108	71,904	(796)	215,930	266,071	(50,141)
Income from discontinued operations	1,481	—	1,481	14,041	—	14,041
Net income	72,589	71,904	685	229,971	266,071	(36,100)
Net income attributable to noncontrolling interests:						
Redeemable noncontrolling interests	1,678	—	1,678	3,015	—	3,015
Investment entities	36,906	32,744	4,162	87,765	130,508	(42,743)
Operating Company	97	4,189	(4,092)	1,344	15,528	(14,184)
Net income (loss) attributable to Colony NorthStar, Inc.	33,908	34,971	(1,063)	137,847	120,035	17,812
Preferred stock redemption	(918)	—	(918)	4,530	—	4,530
Preferred stock dividends	33,176	12,093	21,083	98,328	36,066	62,262
Net income attributable to common stockholders	\$ 1,650	\$ 22,878	\$ (21,228)	\$ 34,989	\$ 83,969	\$ (48,980)

Three Months Ended September 30, 2017 and 2016

Property Operating Income and Property Operating Expenses

(In thousands)	Three Months Ended September 30,		Change
	2017	2016	
Property operating income:			
Healthcare	\$ 156,107	\$ —	\$ 156,107
Industrial	62,711	49,256	13,455
Hospitality	221,965	—	221,965
Other Equity and Debt	172,882	43,249	129,633
	<u>\$ 613,665</u>	<u>\$ 92,505</u>	521,160
Property operating expenses:			
Healthcare	\$ 73,217	\$ —	\$ 73,217
Industrial	16,620	13,921	2,699
Hospitality	143,042	—	143,042
Other Equity and Debt	99,127	14,982	84,145
	<u>\$ 332,006</u>	<u>\$ 28,903</u>	303,103

Subsequent to the Merger, we earn resident fee income and rental income from our healthcare portfolio as well as hotel operating income from our hotel portfolio acquired from NRF, and incur corresponding operating expenses. We also acquired other properties through the Merger, mainly net lease, multifamily and multi-tenant offices, included in our other equity and debt segment. These acquired assets, in aggregate, generated property operating income of \$392.6 million and incurred property operating expenses of \$222.1 million for the three months ended September 30, 2017.

Industrial—Increases in total property operating income and expenses in our industrial portfolio reflect continued growth of the portfolio through acquisitions and increase in base rents. As of September 30, 2017 and 2016, the industrial portfolio consisted of 388 and 336 buildings, respectively, with a net addition of 52 buildings between September 30, 2016 and September 30, 2017.

Comparing our industrial portfolio on a same store basis for the three months ended September 30, 2017 and 2016, property operating income increased as a result of higher rental rates on new and renewal leases as well as contractual rental rate increases within existing leases. Property operating expenses decreased marginally due to lower repair and maintenance costs.

(\$ in thousands)	Three Months Ended September 30,		% change
	2017	2016	
Industrial: ⁽¹⁾			
Same store property operating income	\$ 48,335	\$ 47,050	2.7 %
Same store property operating expenses	13,251	13,449	(1.5)%

⁽¹⁾ Our same store portfolio consisted of 312 buildings, which consisted of the same buildings that were owned during the three months ended September 30, 2017 and 2016.

Other Equity and Debt—Excluding properties acquired through the Merger, property operating income and property operating expenses related to our remaining other equity and debt portfolio increased \$115.1 million and \$78.3 million, respectively, for the three months ended September 30, 2017 compared to the same period in 2016. The increases were driven by \$105.0 million of property operating income and \$70.9 million of property operating expenses from the THL Hotel Portfolio which we acquired through a consensual foreclosure in July 2017.

Interest Income

The increase in interest income in 2017 can be attributed to interest earning assets acquired from NRF and NSAM, specifically \$19.2 million and \$6.7 million of interest income from CRE securities and loans receivable, respectively, for the three months ended September 30, 2017. Excluding interest earning assets from the Merger, remaining interest income decreased \$17.7 million between the third quarter of 2017 and 2016 due to loan repayments, pay-offs, sales as well as foreclosures, which more than offset income from new loans and additional draws on existing loans.

Fee Income

Fee income was earned from the following sources:

(In thousands)	Three Months Ended September 30,		
	2017	2016	Change
Institutional funds	\$ 16,001	\$ 17,233	\$ (1,232)
Retail Companies	25,142	—	25,142
Public company—NRE	3,770	—	3,770
Broker dealer, Townsend funds and other clients	14,780	—	14,780
	<u>\$ 59,693</u>	<u>\$ 17,233</u>	<u>42,460</u>

In the third quarter of 2017, we earned \$43.7 million of additional fee income following the Merger, primarily management fees from the retail companies and NRE, as well as management fees and advisory fees from Townsend private funds and clients.

Fee income from Colony private funds decreased \$1.2 million in the third quarter of 2017 compared to the third quarter of 2016 as \$2.4 million of additional fee income from private funds that we sponsor was offset by fee concessions and the continued liquidation of investments by various legacy private funds that we manage.

Other Income

The majority of other income for the three months ended September 30, 2017 consisted of \$6.0 million of cost reimbursements, of which \$4.3 million was from managing the operations of the retail companies. For the same period in 2016, other income was made up of \$1.4 million of cost reimbursements, with the remainder attributed primarily to expense recoveries from borrowers and other recoveries from resolution of our loan investments.

Interest Expense

(In thousands)	Three Months Ended September 30,		
	2017	2016	Change
Investment-level financing:			
Healthcare	\$ 48,586	\$ —	\$ 48,586
Industrial	8,803	11,532	(2,729)
Hospitality	35,351	—	35,351
Other Equity and Debt	46,333	19,475	26,858
Corporate-level debt	12,981	11,189	1,792
	<u>\$ 152,054</u>	<u>\$ 42,196</u>	<u>109,858</u>

Net increase in interest expense between the third quarter of 2017 compared to the same period in 2016 resulted from the following:

- \$93.1 million of interest expense on \$6.5 billion of investment level debt assumed in the Merger, financing NRF assets in the healthcare, hospitality as well as other equity and debt segments;
- \$2.7 million of lower interest expense in our industrial portfolio as (i) the three months ended September 30, 2016 included approximately \$1.0 million of accelerated deferred financing costs, and (ii) lower average debt balance in the three months ended September 30, 2017 compared to the same period in 2016 as we paid off the remaining balance on our variable rate acquisition debt in 2017;
- \$17.7 million net increase in interest expense on legacy Colony debt in the other equity and debt segment from new investment level financing as well as debt assumed from acquisitions of CPI and THL Hotel Portfolio. These increases were partially offset by the paydown of debt, primarily from sales of our loan and real estate investments, particularly in our non-core portfolio of limited service hotels; and
- \$1.8 million net increase in interest expense on corporate level debt driven by (i) \$3.4 million of interest expense on NRF exchangeable notes and junior subordinated debt assumed in the Merger, largely offset by (ii) \$1.9 million decrease in interest expense on our corporate credit facility due to lower utilization of our credit line as we applied some of the net proceeds from sale of our manufactured housing portfolio for working capital purposes.

Investment, Servicing and Commission Expense

This includes on-going costs incurred by the Company for servicing and managing loan portfolios and foreclosed properties, fees paid to third parties for management of our real estate portfolios, and un consummated deal costs. The

\$13.3 million increase between the three months ended September 30, 2017 compared to the same period in 2016 can be attributed largely to \$9.5 million of expenses incurred in relation to assets and service arrangements acquired from NSAM and NRF, and \$1.6 million in connection with special servicing and hotel management fees on the THL Hotel Portfolio.

Transaction Costs

The higher transaction costs in the third quarter of 2016 was due to \$4.9 million related to the Merger. In the same period in 2017, the majority of transaction costs were incurred in connection with the foreclosure of the THL Hotel Portfolio and the potential Combination transaction to create a new publicly traded commercial real estate credit REIT.

Depreciation and Amortization

Depreciation and amortization was significantly higher for the three months ended September 30, 2017 as a result of the real estate and related intangible assets as well as the investment management intangible assets acquired from NRF and NSAM, respectively, which contributed \$97.7 million in aggregate. Depreciation and amortization on Colony real estate and intangible assets increased \$21.4 million, attributable largely to the acquisition of the THL Hotel Portfolio and continued growth of our industrial portfolio, partially offset by decreases due to sales or classification of real estate as held for sale, mainly in our non-core hotel and European portfolios.

Provision for Loan Losses

(In thousands)	Three Months Ended September 30,		Change
	2017	2016	
Non-PCI loans	\$ 3,965	\$ 36	\$ 3,929
PCI loans	1,151	6,533	(5,382)
Total provision for loan losses	\$ 5,116	\$ 6,569	(1,453)

While provision for loan losses in both periods reflected largely a decrease in expected cash flows on PCI loans, the three months ended September 30, 2017 also included a \$1.8 million reversal of provision following higher recoveries upon the bulk sale of a portfolio of PCI loans, as well as provision on non-PCI loans, specifically \$1.8 million on a development loan based on revised cash flow projections and \$1.6 million on a loan in the healthcare segment due to a decline in collateral value.

For the three months ended September 30, 2017 and 2016, \$2.5 million and \$5.4 million of provision for loan losses, respectively, were attributed to noncontrolling interests in investment entities.

Impairment Loss

(In thousands)	Three Months Ended September 30,		Change
	2017	2016	
Healthcare	\$ 8,250	\$ —	\$ 8,250
Industrial	44	—	44
Other Equity and Debt	6,718	941	5,777
Investment Management	9,061	—	9,061
	\$ 24,073	\$ 941	23,132

Healthcare—Impairment of \$7.6 million was recorded on three net lease properties in Illinois which were classified as held for sale in September 2017. The remaining \$0.6 million of impairment, net of expected insurance recoveries, was taken on four senior housing operating facilities in Texas as a result of Hurricane Harvey.

Other Equity and Debt—Impairment in both periods pertained largely to properties that were sold or held for sale. The higher impairment in the three months ended September 30, 2017 can be attributed primarily to \$3.2 million on three net lease warehouses in Ohio based on their contracted selling price, \$1.2 million from the sale of our remaining two non-core limited service hotels, and a \$0.8 million increase in impairment on our European properties. Additionally, twenty-five hotels in our THL Hotel Portfolio located in Texas, Florida and Georgia suffered varying degrees of physical damage from Hurricanes Harvey and Irma in the third quarter of 2017, resulting in estimated impairment loss of approximately \$0.8 million, net of insurance recoveries.

Investment Management—The \$9.1 million impairment represents a write-down of goodwill allocated to the Townsend operating segment based on the net asset value of the Townsend business compared to its contracted sale price. The sale is expected to close in the fourth quarter of 2017 or the first quarter of 2018.

Impairment loss of \$4.7 million and \$0.8 million in the three months ended September 30, 2017 and 2016, respectively, were attributed to noncontrolling interests in investment entities.

Compensation Expense

The following table provides the components of compensation expense. In addition to a significantly larger workforce following the Merger, the three months ended September 30, 2017 also included Merger-related compensation expense.

(In thousands)	Three Months Ended September 30,		
	2017	2016	Change
Cash compensation and benefits	\$ 43,969	\$ 26,098	\$ 17,871
Equity-based compensation	7,848	3,484	4,364
	51,817	29,582	22,235
Merger-related compensation expense			
Equity-based compensation for replacement awards to NSAM executives subject to one year vesting	30,336	—	30,336
Severance and other employee transition	2,869	—	2,869
	33,205	—	33,205
	\$ 85,022	\$ 29,582	55,440

Administrative Expense

In addition to operating a much larger organization following the Merger, the three months ended September 30, 2017 also included \$4.9 million of administrative costs in connection with integrating the operations of the combined entities, including but not limited to system integration, legal fees and other professional fees paid to third party advisors and consultants. Such costs are not expected to recur and do not represent the on-going costs of a fully integrated combined organization.

Gain on Sale of Real Estate

(In thousands)	Three Months Ended September 30,		
	2017	2016	Change
Industrial	\$ —	\$ 1,949	\$ (1,949)
Other Equity and Debt	72,541	9,202	63,339
	\$ 72,541	\$ 11,151	61,390

Industrial—In the third quarter of 2017, there was no gain resulting from the sale of one industrial property in Atlanta, while the gain in the third quarter of 2016 arose largely from the sale of our industrial properties in Memphis.

Other Equity and Debt—The significantly higher gain in the third quarter of 2017 was driven by a \$68.1 million gain from the sale of two net lease properties in Switzerland which we acquired in January 2015. In the same period last year, we recorded gains primarily from the sale of our non-core limited service hotels and a net lease property.

Gain on sale of \$3.1 million and \$4.4 million in the three months ended September 30, 2017 and 2016, respectively, were attributed to noncontrolling interests in investment entities.

Other Gain (Loss), Net

Net loss of \$8.8 million in the third quarter of 2017 can be attributed primarily to the combined effect of the following:

- \$8.5 million unrealized loss on an undesignated out-of-money interest rate swap assumed through the Merger. The swap was intended to economically hedge future refinancing risk on certain NRF mortgage debt; and
- \$10.4 million loss due to OTTI and write off of basis, primarily on CMBS securities held by consolidated N-Star CDOs, as the underlying securitization tranches continue to wind up.

These losses were offset by:

- \$6.1 million gain due to a decrease in fair value of the contingent consideration liability from the Internalization transaction in 2015;
- \$2.0 million gain on remeasurement of a foreign currency loan receivable in our healthcare segment; and

- approximately \$2.0 million gain resulting from the syndication of 90% of the equity in a California office building in September 2017. The new equity partners were granted certain participation rights in the business, resulting in a deconsolidation of the investment. The deconsolidation resulted in a gain, which represents the excess of proceeds from the syndication over the carrying value of our equity that was sold.

In contrast, in the third quarter of 2016, we recorded a net gain of \$4.6 million due to the decrease in fair value of the contingent consideration liability from the Internalization. The estimated fair value of the contingent consideration from the Internalization is affected by various factors, including projected performance targets and probabilities of achieving those targets, and as the contingent consideration is payable in shares of the Company, our class A common stock price.

Earnings from Investments in Unconsolidated Ventures

(In thousands)	Three Months Ended September 30,		
	2017	2016	Change
Industrial	\$ 34	\$ —	\$ 34
Other Equity and Debt	13,071	12,805	266
Investment Management	4,342	3,879	463
	<u>\$ 17,447</u>	<u>\$ 16,684</u>	763

Through the Merger, we acquired approximately \$0.7 billion of investments in unconsolidated ventures, which include interests in a healthcare investment manager, real estate investment managers, various real estate joint ventures and limited partnership interests in third party sponsored private equity funds. These investments contributed \$6.3 million in net losses in the third quarter of 2017, driven by decreases in expected future cash flows of certain investments in private funds accounted for under the fair value option.

The legacy Colony investments contributed \$23.7 million in earnings in the three months ended September 30, 2017, a \$7.1 million increase from the same period in 2016, resulting from new investments since the third quarter of 2016 and additional preferred equity investments in July 2017.

Income Tax Benefit

A net income tax benefit of \$10.6 million was recorded in the three months ended September 30, 2017 compared to a \$3.4 million net income tax benefit in the same period in 2016. The higher income tax benefit can be attributed in part to a net loss in the Townsend investment management business as a result of an impairment charge taken in the third quarter of 2017.

Income from Discontinued Operations

Income from discontinued operations represents net income generated from businesses that we acquired through the business combinations which were classified as held for sale at the time of acquisition. In the three months ended September 30, 2017, net income from discontinued operations of \$1.5 million relates to hotels held for sale in our THL Hotel Portfolio acquired in July 2017.

Preferred Stock Redemption

In the three months ended September 30, 2017, \$0.9 million was recorded to increase net income available to common stockholders, representing the excess in aggregate carrying value of the legacy NRF Series B and Series C preferred stock, for which redemption notices were delivered in September 2017, over their redemption price of \$25.00 per share. This was because the Series C preferred stock carrying value included a premium that was recognized based on its trading price at the closing of the Merger.

Nine Months Ended September 30, 2017 and 2016

Property Operating Income and Property Operating Expenses

(In thousands)	Nine Months Ended September 30,		Change
	2017	2016	
Property operating income:			
Healthcare	\$ 451,099	\$ —	\$ 451,099
Industrial	175,064	142,693	32,371
Hospitality	619,027	—	619,027
Other Equity and Debt	295,860	136,777	159,083
	<u>\$ 1,541,050</u>	<u>\$ 279,470</u>	1,261,580
Property operating expenses:			
Healthcare	\$ 206,363	\$ —	\$ 206,363
Industrial	49,312	41,636	7,676
Hospitality	401,351	—	401,351
Other Equity and Debt	145,046	47,833	97,213
	<u>\$ 802,072</u>	<u>\$ 89,469</u>	712,603

Subsequent to the Merger, we earn resident fee income and rental income from our healthcare portfolio as well as hotel operating income from our hotel portfolio acquired from NRF, and incur corresponding operating expenses. We also acquired other properties through the Merger, mainly net lease, multifamily and multi-tenant offices, included in our other equity and debt segment. These acquired assets, in aggregate, generated property operating income of \$1,110.6 million and incurred property operating expenses of \$623.5 million for the nine months ended September 30, 2017.

Industrial—Increases in total property operating income and expenses in our industrial portfolio reflect continued growth of the portfolio through acquisitions and increase in base rents. As of September 30, 2017 and 2016, the industrial portfolio consisted of 388 and 336 buildings, respectively, with a net addition of 52 buildings between September 30, 2016 and September 30, 2017.

Comparing our industrial portfolio on a same store basis for the nine months ended September 30, 2017 and 2016, the increase in property operating income reflects an increase in average occupancy from 93.6% to 94.6%, and generally, higher rental rates on new and renewal leases as well as contractual rental rate increases within existing leases. Same store property operating expenses also increased during this period due to higher real estate taxes, bad debt expense and property management fees, partially offset by lower repair and maintenance costs.

(\$ in thousands)	Nine Months Ended September 30,		% change
	2017	2016	
Industrial: ⁽¹⁾			
Same store property operating income	\$ 139,413	\$ 134,778	3.4%
Same store property operating expenses	39,693	38,838	2.2%

⁽¹⁾ Our same store portfolio consisted of 306 buildings, which consisted of the same buildings that were owned during the nine months ended September 30, 2017 and 2016.

Other Equity and Debt—Excluding properties acquired through the Merger, property operating income and property operating expenses related to our remaining other equity and debt portfolio increased \$118.6 million and \$81.4 million, respectively, for the nine months ended September 30, 2017 compared to the same period in 2016. The increases were driven by \$105.0 million of property operating income and \$70.9 million of property operating expenses from the THL Hotel Portfolio which we acquired through a consensual foreclosure in July 2017.

Interest Income

The increase in interest income in 2017 can be attributed to interest earning assets acquired from NRF and NSAM, specifically \$56.4 million and \$20.4 million of interest income from CRE securities and loans receivable, respectively. Excluding interest earning assets from the Merger, remaining interest income from the Colony portfolio of loans receivable decreased \$35.0 million between the nine months ended September 30, 2017 and 2016 due to loan repayments, pay-offs, sales as well as foreclosures, which more than offset income from new loans and additional draws on existing loans.

Fee Income

Fee income was earned from the following sources:

(In thousands)	Nine Months Ended September 30,		
	2017	2016	Change
Institutional funds	\$ 46,287	\$ 49,347	\$ (3,060)
Retail Companies	67,674	—	67,674
Public company—NRE	10,495	—	10,495
Broker dealer, Townsend funds and other clients	42,806	—	42,806
	<u>\$ 167,262</u>	<u>\$ 49,347</u>	<u>117,915</u>

For the period following the Merger through September 30, 2017, we earned \$121.0 million of additional fee income, primarily management fees from the retail companies and NRE, as well as management fees, incentive income and advisory fees from Townsend private funds and clients.

Fee income from Colony private funds decreased \$3.1 million in the year-to-date 2017 compared to the same period in 2016. While the private funds that we sponsor contributed a \$5.8 million increase in fee income, predominantly from our distressed credit and industrial funds, this was more than offset by fee concessions and continued realization of investments by various legacy private funds that we manage.

Other Income

The majority of other income for the nine months ended September 30, 2017 consisted of \$19.6 million of cost reimbursements, of which \$15.0 million was from managing the operations of the retail companies, as well as approximately \$6.4 million of expense recoveries from borrowers and other recoveries from loan resolutions. For the same period in 2016, other income was made up of \$3.5 million of cost reimbursements, with the remainder attributed primarily to recoveries related to our loan investments.

Interest Expense

(In thousands)	Nine Months Ended September 30,		
	2017	2016	Change
Investment-level financing:			
Healthcare	\$ 137,522	\$ —	\$ 137,522
Industrial	29,163	30,906	(1,743)
Hospitality	98,484	—	98,484
Other Equity and Debt	112,782	62,103	50,679
Corporate-level debt	40,641	33,626	7,015
	<u>\$ 418,592</u>	<u>\$ 126,635</u>	<u>291,957</u>

The significant net increase in interest expense between the nine months ended September 30, 2017 and 2016 was a result of the following:

- \$261.9 million of interest expense on \$6.5 billion of investment level debt assumed in the Merger, financing NRF assets in the healthcare, hospitality as well as other equity and debt segments;
- \$1.7 million decrease in interest expense in our industrial segment due to a lower average debt balance in 2017 as we paid off the remaining balance on our variable rate acquisition debt in 2017;
- \$24.8 million net increase in interest expense on legacy Colony debt in the other equity and debt segment from additional investment level financing as well as debt assumed from acquisition of CPI and THL Hotel Portfolio. These increases were partially offset by decreases in interest expense due debt paydowns, primarily from sales of our loans and real estate investments, particularly in our non-core hotel portfolio; and
- \$7.0 million net increase in interest expense on corporate level debt driven by (i) \$10.5 million of interest expense on NRF exchangeable notes and junior subordinated debt assumed in the Merger, partially offset by (iii) \$3.6 million decrease in interest expense on our corporate credit facility with lower utilization of our credit line as we applied some of the net proceeds from sale of our manufactured housing portfolio for working capital purposes.

Investment, Servicing and Commission Expense

This includes costs incurred by the Company for servicing and managing loan portfolios and foreclosed properties, fees paid to third parties for management of our real estate portfolios, and unconsummated deal costs. The \$26.5 million

increase in costs between the nine months ended September 30, 2017 compared to the same period in 2016 can be attributed predominantly to expenses incurred in relation to assets and service arrangements acquired from NSAM and NRF.

Transaction Costs

For the nine months ended September 30, 2017, transaction costs of \$85.3 million were incurred in connection with the Merger. These costs consisted primarily of professional fees for legal, financial advisory, accounting and consulting services, as well as fees incurred on a bridge loan facility commitment that was terminated on the Closing Date. Approximately \$66.8 million of transaction costs represent fees paid to investment bankers that were contingent upon consummation of the Merger. Excluding Merger-related costs, other transaction costs were related predominantly to new acquisitions and the potential Combination transaction to create a new publicly traded commercial real estate credit REIT.

For the nine months ended September 30, 2016, we incurred \$11.3 million of transaction costs related to the Merger, with remaining costs pertaining primarily to new investments.

Depreciation and Amortization

The significant increase in the nine months ended September 30, 2017 was driven by the real estate and related intangible assets as well as the investment management intangible assets acquired from NRF and NSAM, respectively, which contributed \$293.7 million of depreciation and amortization in aggregate. Colony real estate and intangible assets recorded an \$30.2 million increase in depreciation and amortization resulting largely from the acquisitions of CPI and THL Hotel Portfolio as well as continued growth in our industrial portfolio, partially offset by real estate sales or classification as held for sale, mainly in our non-core hotel and European portfolios.

Provision for Loan Losses

(In thousands)	Nine Months Ended September 30,		Change
	2017	2016	
Non-PCI loans	\$ 6,890	\$ 4,101	\$ 2,789
PCI loans	6,017	13,311	(7,294)
Total provision for loan losses	\$ 12,907	\$ 17,412	(4,505)

Provision for loan losses in both periods reflected primarily a decrease in expected cash flows on PCI loans. In 2017, this was net of a \$2.1 million reversal of provision following higher recoveries upon the bulk sale of a portfolio of PCI loans.

Significant drivers of provision for loan losses on non-PCI loans in 2017 included \$1.8 million on a development loan based on revised cash flow projections, \$1.6 million on a loan in the healthcare segment due to a decline in collateral value and \$1.5 million on certain securitized loans which were subsequently resolved. In 2016, provision for loan losses on non-PCI loans reflected primarily a decrease in underlying collateral value and losses on a TDR loan.

For the nine months ended September 30, 2017 and 2016, provision for loan losses of \$6.3 million and \$10.6 million, respectively, were attributed to noncontrolling interests in investment entities.

Impairment Loss

(In thousands)	Nine Months Ended September 30,		Change
	2017	2016	
Healthcare	\$ 8,250	\$ —	\$ 8,250
Industrial	44	137	(93)
Other Equity and Debt	27,998	5,004	22,994
Investment Management	9,061	320	8,741
	\$ 45,353	\$ 5,461	39,892

Healthcare—Impairment of \$7.6 million was recorded on three net lease properties in Illinois which were classified as held for sale in September 2017. The remaining \$0.6 million of impairment, net of expected insurance recoveries, was taken on four senior housing operating facilities in Texas as a result of Hurricane Harvey.

Industrial—Impairment loss reflects selling costs on properties sold.

Other Equity and Debt—The higher impairment in 2017 can be attributed to a \$13.9 million increase in impairment on our European real estate due to declining performance or decreases in value of properties to be sold, \$5.1 million from the sale of our remaining six non-core limited service hotels, and \$3.2 million on three net lease warehouses in Ohio based on their contracted selling price. Additionally, twenty-five hotels in our THL Hotel Portfolio located in Texas, Florida and Georgia suffered varying degrees of physical damage from Hurricanes Harvey and Irma in the third quarter of 2017, resulting in estimated impairment loss of approximately \$0.8 million, net of insurance recoveries.

Investment Management—The \$9.1 million impairment in 2017 represents a write-down of goodwill allocated to the Townsend operating segment based on the net asset value of the Townsend business compared to its contracted sale price. The sale is expected to close in the fourth quarter of 2017 or the first quarter of 2018. In 2016, our investment management contract intangible was written down by \$0.3 million due to a change in fee basis on a liquidating fund.

Impairment loss of \$20.2 million and \$4.0 million in the nine months ended September 30, 2017 and 2016, respectively, were attributed to noncontrolling interests in investment entities.

Compensation Expense

The following table provides the components of compensation expense. In addition to a significantly larger workforce following the Merger, the nine months ended September 30, 2017 also included Merger-related compensation expense:

(In thousands)	Nine Months Ended September 30,		Change
	2017	2016	
Cash compensation and benefits	\$ 126,623	\$ 70,363	\$ 56,260
Equity-based compensation	20,783	10,326	10,457
	<u>147,406</u>	<u>80,689</u>	66,717
Merger-related compensation expense			
Equity-based compensation for replacement awards to NSAM executives subject to one year vesting	86,390	—	86,390
Severance and other employee transition	23,803	—	23,803
	<u>110,193</u>	<u>—</u>	110,193
	<u>\$ 257,599</u>	<u>\$ 80,689</u>	176,910

Administrative Expense

In addition to operating a much larger organization following the Merger, in the nine months ended September 30, 2017, we also incurred \$11.1 million of administrative costs in connection with integrating the operations of the combined entities, including but not limited to system integration, office lease rationalization, legal costs as well as other professional fees paid to third party advisors and consultants. Such costs are not expected to recur and do not represent the on-going costs of a fully integrated combined organization.

Gain on Sale of Real Estate

(In thousands)	Nine Months Ended September 30,		Change
	2017	2016	
Industrial	\$ 8,695	\$ 2,749	\$ 5,946
Other Equity and Debt	88,006	65,365	22,641
	<u>\$ 96,701</u>	<u>\$ 68,114</u>	28,587

Industrial—The higher gain in the nine months ended September 30, 2017 was driven by the sale of eight industrial properties in the Chicago market in May 2017.

Other Equity and Debt—We recorded significant gains from a single sale transaction in each of the nine months ended September 30, 2017 and 2016, comprised of a \$68.1 million gain from the sale of two net lease properties in Switzerland in July 2017 and a \$49.3 million gain from the sale of a foreclosed property in Germany in February 2016, respectively.

Gain on sale of \$14.3 million and \$44.7 million in the nine months ended September 30, 2017 and 2016, respectively, were attributed to noncontrolling interests in investment entities.

Other Gain (Loss), Net

During the nine months ended September 30, 2017, a net loss of \$7.3 million was recorded, resulting primarily from the net impact of the following:

- \$14.3 million unrealized loss on an undesignated out-of-money interest rate swap assumed through the Merger; and
- \$12.5 million loss due to OTTI and write off of basis, primarily on CMBS securities held by consolidated N-Star CDOs, as the underlying securitization tranches continue to wind up.

These losses were offset by:

- \$14.3 million gain due to a decrease in fair value of the contingent consideration liability from the Internalization transaction in 2015;
- \$6.2 million gain on remeasurement of a foreign currency loan receivable in our healthcare segment; and
- approximately \$2.0 million gain resulting from the syndication of 90% of the equity in a California office building in September 2017. The new equity partners were granted certain participation rights in the business, resulting in a deconsolidation of the investment. The deconsolidation resulted in a gain, which represents the excess of proceeds from the syndication over the carrying value of our equity that was sold.

In the same period in 2016, the gain of \$18.3 million was due to a \$13.6 million decrease in fair value of the contingent consideration liability from the Internalization, with other unrealized gains from derivative fair value changes.

Earnings from Investments in Unconsolidated Ventures

(In thousands)	Nine Months Ended September 30,		
	2017	2016	Change
Industrial	\$ 62	\$ —	\$ 62
Other Equity and Debt	241,462	69,189	172,273
Investment Management	12,309	3,037	9,272
	<u>\$ 253,833</u>	<u>\$ 72,226</u>	181,607

The significant increase in earnings from investments in unconsolidated ventures in the nine months ended September 30, 2017 was driven by a \$191.2 million gain from the sale of all of our 14% interest in SFR and \$22.5 million of net earnings from investments acquired through the Merger. This was partially offset by a \$45.0 million gain from the redemption of our preferred equity in a joint venture investment in the nine months ended September 30, 2016.

Income Tax Expense

While we incurred additional income tax expense on the healthcare, industrial and hospitality segments, there was a larger income tax benefit in the investment management segment post Merger, which resulted in an overall higher net income tax benefit of \$7.0 million in the nine months ended September 30, 2017 compared to a \$0.9 million income tax benefit in the same period in 2016.

Income from Discontinued Operations

Income from discontinued operations represents net income generated from businesses that we acquired through business combinations which were classified as held for sale at the time of acquisition. In the nine months ended September 30, 2017, net income from discontinued operations included \$12.6 million from the operations of our manufactured housing portfolio during the two month period prior to its disposition in March 2017 and \$1.5 million from the operations of hotels held for sale in the THL Hotel Portfolio acquired in July 2017.

Preferred Stock Redemption

A \$4.5 million charge against net income available to common stockholders was recorded in the nine months ended September 30, 2017, representing the excess of the redemption price of \$25.00 per share over the carrying value of our Series A and F preferred stock which we redeemed in June 2017 and Series B and C preferred stock for which redemption notices were delivered in September 2017 and settled in October 2017.

Segments

The following discussion summarizes key information on each of our five segments.

Net operating income ("NOI") and earnings before interest, income tax, depreciation and amortization ("EBITDA") for our core real estate segments were determined as follows. NOI and EBITDA are discussed further and reconciled to GAAP in "*—Non-GAAP Measures.*"

(In thousands)	Three Months Ended September 30, 2017			Three Months Ended September 30, 2016
	Healthcare	Industrial	Hospitality	Industrial
Total revenues	\$ 157,732	\$ 63,410	\$ 221,987	\$ 49,494
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(6,513)	(2,011)	(3)	(608)
Interest income	—	(165)	—	—
Property operating expenses ⁽¹⁾	(73,217)	(16,620)	(143,042)	(13,921)
Compensation expense ⁽¹⁾	—	(336)	—	(238)
NOI or EBITDA	\$ 78,002	\$ 44,278	\$ 78,942	\$ 34,727

(In thousands)	Nine Months Ended September 30, 2017			Nine Months Ended September 30, 2016
	Healthcare	Industrial	Hospitality	Industrial
Total revenues	\$ 455,902	\$ 176,577	\$ 619,222	\$ 143,956
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(21,897)	(4,824)	(30)	(2,410)
Interest income	—	(165)	—	—
Property operating expenses ⁽¹⁾	(206,363)	(49,312)	(401,351)	(41,636)
Transaction, investment and servicing costs	—	(101)	—	(14)
Compensation expense ⁽¹⁾	—	(1,229)	—	(1,264)
NOI or EBITDA	\$ 227,642	\$ 120,946	\$ 217,841	\$ 98,632

⁽¹⁾ For healthcare and hospitality, fees paid to third parties for property management are included in property operating expenses. For industrial, compensation costs of employees engaged in property management and operations are included in compensation expense.

Healthcare

Our healthcare segment is composed of a diverse portfolio of medical office buildings, senior housing, skilled nursing and other healthcare properties. Over half of our healthcare properties are medical office buildings and properties structured under net leases to healthcare operators for which we earn rental income. Substantially all of our net leases include annual escalating rent provisions. We also earn resident fee income from senior housing operating facilities that operate through management agreements with independent third-party operators, predominantly through structures permitted by RIDEA, which allows us, through a TRS, to have direct exposure to resident fee income and incur customary related operating expenses.

In connection with our on-going sales initiative, subsequent to the Merger, we closed on the sale of an 19% noncontrolling interest in our healthcare real estate portfolio through a newly formed joint venture for \$350 million (including \$20 million of certain pre-funded capital items). Our healthcare joint venture in turn owns approximately 88% of our healthcare portfolio, with the remaining 12% owned by existing minority interest holders. We act as the manager of our healthcare joint venture and are responsible for the day-to-day business and affairs of our healthcare portfolio.

At September 30, 2017, our interest in our healthcare segment was approximately 71%.

Our healthcare portfolio is located across 33 states domestically and 10% of our portfolio (based on property count) is in the United Kingdom.

The following table presents selected operating metrics of our healthcare segment:

Type	Number of Buildings at September 30, 2017	Capacity at September 30, 2017	Average Occupancy ⁽¹⁾	Average Remaining Lease Term (Years)	NOI for Three Months Ended September 30, 2017 (In thousands)	NOI for Nine Months Ended September 30, 2017 (In thousands)
Medical office buildings	109	3.9 million square feet	83.5%	4.9	\$ 13,843	\$ 40,225
Senior housing—operating	109	6,436 units	87.8%	N/A	18,704	54,436
Net lease—senior housing	82	4,065 units	82.3%	11.1	14,638	41,506
Net lease—skilled nursing facilities	103	12,420 beds	82.1%	7.2	25,513	75,801
Net lease—hospitals	14	872 beds	61.5%	11.7	5,304	15,674
Total	417		82.9%	9.0	\$ 78,002	\$ 227,642

⁽¹⁾ Occupancy represents property operator's patient occupancy for all types except medical office buildings. Average occupancy is based on the number of units, beds or square footage by type of facility. Occupancy percentage is as of the last day of the quarter presented for medical office buildings, average of the quarter presented for senior housing—operating, and average of the prior quarter for net lease properties.

Revenue mix of our healthcare portfolio weighted by NOI was as follows. This data is presented for the trailing twelve months ended June 30, 2017 as our operators report on a quarter lag and excludes two operating partners who do not track or report payor source data.

Payor Sources	Revenue Mix %
Private Pay	56%
Medicaid	33%
Medicare	11%
Total	100%

Subsequent to the Merger, we sold five medical office buildings totaling 0.2 million square feet and four skilled nursing facilities totaling 374 beds for aggregate net proceeds of \$2.8 million. At September 30, 2017, we had one portfolio, one medical office building and four skilled nursing facilities held for sale, with an aggregate real estate carrying value of \$197.5 million and corresponding debt carrying value of \$143.4 million. These activities reflect our continued monetization initiatives on non core assets.

As a result of Hurricanes Harvey and Irma in the third quarter of 2017, a small number of medical office buildings and net lease properties in Texas and Florida suffered some physical damage. This includes the closure of one hospital in Texas, which is expected to re-open in December 2017. Our senior housing operating facilities, however, experienced only minor damage. As of September 30, 2017, we have recognized \$0.6 million of impairment loss for damage on our properties, after taking into consideration approximately \$7.0 million of anticipated insurance recoveries for property damage.

Industrial

Our industrial segment is composed primarily of light industrial assets. Our strategy is to pursue accretive asset acquisitions, capturing the benefits of scale as one of the few institutional investors primarily focused on the fragmented light industrial sector.

Light industrial buildings are generally either multi-tenant buildings of up to 500,000 square feet or single tenant buildings of up to 250,000 square feet with an office build-out of less than 20%. They are typically located in supply-constrained locations and are designed to meet the local and regional distribution needs of businesses of every size, from large international to local and regional firms, by providing smaller industrial distribution spaces located closer to a company's customer base.

Our investment in the industrial portfolio is made alongside third party limited partners through a joint venture, composed of two sponsored and managed partnerships, including an open-end industrial fund. We also have a wholly-owned industrial operating platform which provides vertical integration from acquisition and development to asset management and property management of the industrial assets.

At September 30, 2017, we owned 41% of our industrial portfolio based on net asset value through our capital contributions of \$750.0 million. Our ownership interest decreased from 49% at December 31, 2016 as we continue to expand our industrial portfolio through third party capital.

In the nine months ended September 30, 2017, we called an additional \$457.3 million of third party capital and contributed \$131.5 million of additional capital from our balance sheet. In May 2017, we fully paid off our variable rate acquisition debt, which had an outstanding principal balance of \$413.0 million at December 31, 2016, primarily through proceeds from new capital contributions and refinancing with new fixed rate debt.

Our portfolio is well-diversified with over 44 million square feet and over 1,000 tenants across 17 major U.S. markets, with significant concentrations (by total square feet) in Atlanta (18%) and Dallas (17%).

The following table presents selected operating metrics of our industrial portfolio:

	Number of Buildings	Rentable Square Feet (in thousands)	Leased %	Average Remaining Lease Term (Years)	Annualized Gross Rent ⁽¹⁾ (in thousands)
September 30, 2017	388	44,146	95%	3.6	\$ 194,885
December 31, 2016	346	37,613	96%	3.7	161,102

⁽¹⁾ Represents annualized fixed base rental amount using rental revenue computed on a straight-line basis in accordance with GAAP and excludes the impact of amortization of above- and below-market lease values.

At September 30, 2017, 75% of our tenants (based on leased square feet) were international and national companies, with the top ten tenants making up only 9% of our portfolio based on annualized gross rent.

2017 Activity

- Total portfolio leased percentage declined marginally from 96% at December 31, 2016 to 95% at September 30, 2017. In the nine months ended September 30, 2017, we added 6.5 million of net rentable square feet, taking into account both acquisitions and dispositions during the period.
- Leasing activity continued at a steady pace with 80 new leases totaling 2.1 million square feet and 74 lease renewals totaling 3.3 million square feet. At September 30, 2017, no more than 18% of existing leases were scheduled to expire in any single year over the next ten years.
- Acquisitions and dispositions during the nine months ended September 30, 2017 are summarized below. We continually recycle capital into newer assets to improve the overall quality of our portfolio.

	Number of Buildings	Rentable Square Feet (in thousands)	Weighted Average Occupancy % At Acquisition	Purchase Price ⁽¹⁾ (in thousands)	Gross Sales Proceeds (in thousands)	Realized Gain (in thousands)
Acquisitions	52	7,971	90%	\$ 603,591	NA	NA
Dispositions	10	1,438	NA	NA	\$ 41,021	\$ 8,695

⁽¹⁾ Purchase price includes transaction costs for asset acquisitions.

At September 30, 2017, we had a purchase commitment of \$8.5 million on one property in Las Vegas totaling 103,000 square feet that was 100% leased. The acquisition closed in November 2017. Also, at September 30, 2017, 12 buildings in Atlanta and one building in Dallas with aggregate carrying value of \$62.8 million were held for sale.

- None of our light industrial properties suffered structural damage as a result of Hurricanes Harvey and Irma in the third quarter of 2017. Certain properties in Orlando experienced minor damage. All of these properties remain fully operational.

Net Operating Income

NOI generated by our industrial portfolio was as follows:

(In thousands)	Three Months Ended September 30,		Change		Nine Months Ended September 30,		Change	
	2017	2016	\$	%	2017	2016	\$	%
NOI—Industrial	\$ 44,278	\$ 34,727	\$ 9,551	27.5%	\$ 120,946	98,632	\$ 22,314	22.6%

The increase in NOI in both the quarter to-date and year to-date periods reflect primarily the continued growth of our portfolio, with a 7.7 million net increase in rentable square feet between September 30, 2016 and September 30, 2017, taking into account both acquisitions and dispositions during this period. Additionally, rental rates were higher across new

and renewal leases, including contractual rental rate increases within existing leases, which in aggregate, offset the higher real estate taxes incurred. Occupancy rate was largely stable at 95% across these periods.

Hospitality

Our hotel portfolio consists primarily of extended stay hotels and premium branded select service hotels. Select service hotels generally generate higher operating margins and have less volatile cash flow streams relative to full service hotels.

We seek to achieve value optimization through capital improvements, asset management and as appropriate, opportunistic asset sales.

At September 30, 2017, we owned approximately 94% of our hospitality segment.

Our hotel portfolio is geographically diverse, located across 26 states, with concentrations (based on EBITDA) in California (17%), Texas (9%) and New Jersey (9%).

The following table presents selected operating metrics of our hotel portfolio:

Type	At September 30, 2017		Three Months Ended September 30, 2017				Nine Months Ended September 30, 2017	
	Number of Hotel Properties	Number of Rooms	Average Occupancy	ADR ⁽¹⁾	RevPAR ⁽²⁾	EBITDA (In thousands)	EBITDA (In thousands)	
Select service	97	13,193	74.5%	\$ 123	\$ 92	\$ 40,944	\$ 117,386	
Extended stay	66	7,936	84.4%	138	117	35,337	91,078	
Full service	4	962	74.2%	153	114	2,661	9,377	
Total	167	22,091	78.1%	130	102	\$ 78,942	\$ 217,841	

⁽¹⁾ Average daily rate ("ADR") is calculated by dividing room revenue by total rooms sold.

⁽²⁾ Revenue per available room ("RevPAR") is calculated by dividing room revenue by room nights available for the period.

A majority of our portfolio is affiliated with top hotel brands. Composition of our hotel portfolio by brand at September 30, 2017 was as follows:

Brands	% by Rooms
Marriott	79%
Hilton	16%
Hyatt	4%
Intercontinental	1%
Total	100%

In the second quarter of 2017, we refinanced debt with outstanding principal of \$1.6 billion in our hotel portfolio at a moderately reduced interest rate and extended their fully extended maturity dates from 2019 to 2022.

There was only minor damage and business interruption to a small number of our hotels in the hospitality segment caused by Hurricanes Harvey and Irma in the third quarter of 2017. Business interruption losses were fully offset by incremental revenue from hurricane-related demand.

Other Equity and Debt

Our interests in other equity and debt assets are held as direct interests as well as through unconsolidated ventures. Over time, we intend to recycle capital from our other equity and debt investments and shift our balance sheet exposure to our core real estate segments.

Significant investments in our other equity and debt portfolio at September 30, 2017 were as follows:

Type	Carrying Value (In thousands)
Other real estate equity	\$ 2,860,703
Investments in unconsolidated ventures—third party private equity funds ⁽¹⁾	287,886
Investments in unconsolidated ventures—other ⁽²⁾	1,088,913
Loans receivable	3,383,139
Securities	408,663

⁽¹⁾ Carrying value reflects fair value of our limited partnership interests in third party sponsored private equity funds as we elected fair value option accounting.

⁽²⁾ Represents various equity method and cost method investments. Significant investments include acquisition, development and construction loans (\$330 million) and preferred equity investments (\$433 million).

Significant activities during the nine months ended September 30, 2017 were as follows:

- Acquired a portfolio of distressed CRE loans in Ireland for \$578 million, at approximately 60% discount to par, utilizing approximately 64% debt financing.
- Acquired a controlling interest in CPI, a real estate investment group in Europe, through a restructuring of our loan receivable, resulting in the assumption of \$566 million of real estate with underlying debt of \$278 million.
- Sold all of our interest in SFR for net proceeds of \$501 million and a gain of \$191 million.
- Acquired an additional 4.7 million shares of NRE common stock, increasing our ownership interest in NRE to approximately 9%, valued at \$66 million based on the closing price of NRE on November 7, 2017.
- Acquired a Class A office building in Los Angeles in June 2017 for \$456 million, including transaction costs. In September 2017, we syndicated 90% of the equity to third party investors and deconsolidated the property holding entity, with our remaining interest reflected as an equity method investment.
- Acquired the THL Hotel Portfolio of 148 limited service hotels across the Southwest and Midwest U.S. in July 2017 through a consensual foreclosure of our loan receivable, resulting in the assumption of \$1,260 million of real estate with underlying debt of \$908 million. As a result of Hurricanes Harvey and Irma in the third quarter of 2017, 25 hotels in the THL Hotel Portfolio suffered varying degrees of damage, with certain hotels experiencing business interruption. One hotel was forced to close and is expected to re-open in January 2018. As of September 30, 2017, we have recognized \$0.8 million of impairment loss for property damage, after taking into consideration \$1.2 million of anticipated insurance recoveries for property damage. We are still assessing the estimated business interruption losses affecting certain of our hotels.
- Sold two net lease properties in Switzerland that were acquired in January 2015 for a gain of \$68 million.
- At September 30, 2017, we had \$713 million of real estate held for sale, financed with \$364 million of debt.

Investment Management

We manage capital on behalf of third party institutional and retail investors through private funds, traded and non-traded REITs and investment companies, which provide a stable stream of management fee income. We also have an embedded broker-dealer platform which raises capital in the retail market.

Our investment management platform allows us to raise private third party capital in partnership with our own balance sheet to further scale our core real estate segments and also allows us to pursue a balance sheet light tactical strategy.

For the nine months ended September 30, 2017, we closed on approximately \$1.7 billion of third party capital commitments, including our pro rata share from equity method investments in third party asset managers.

Our total third party assets under management ("AUM") were as follows:

(In billions)	September 30, 2017	December 31, 2016
Third party AUM ⁽¹⁾	\$41.7	\$10.7

⁽¹⁾ All references to AUM herein refer to third party investments that we manage, excluding our own balance sheet investments. AUM refers to the assets for which the Company and its affiliates provide investment management services, including assets for which the Company may or may not charge management fees and/or performance allocations. AUM is generally based on reported gross undepreciated carrying value of managed investments as reported by each underlying vehicle at September 30, 2017, except that AUM of the retail companies and NRE are presented as of November 3, 2017. AUM further includes a) uncalled capital commitments and b) for corporate investments in affiliates with asset and investment management functions, the Company's pro rata share of assets of each affiliate as presented and calculated by the affiliate. The Company's calculation of AUM may differ from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Prior to the Merger, the Company's AUM was determined based on the gross fair value of managed investments. The AUM at December 31, 2016 is presented above in accordance with the current definition of AUM based on gross undepreciated carrying value of managed investments.

The acquisition of NSAM's investment management business, including Townsend and NSAM's investments in third party asset managers, contributed \$31.5 billion of our third party AUM at September 30, 2017. Colony's third party AUM of \$10.2 billion at September 30, 2017 decreased \$0.4 billion from December 31, 2016 due to continued realization of investments by liquidating funds, including the sale of shares in SFR held by our managed funds, partially offset by the July 2017 acquisition of the THL Hotel Portfolio which is co-invested with our managed funds, as well as the acquisition and subsequent syndication of a California office building investment to third party investors in September 2017.

Our third party AUM at September 30, 2017 by type is summarized below:

Type	Products	Description	AUM (in billions)
Institutional Funds	Credit funds, opportunistic funds, value-add funds, Colony industrial open end fund, other co-investment vehicles and special accounts	Earns base and asset management fees, potential for incentives on sponsored funds	\$ 10.6
Retail Companies	NorthStar Income I, NorthStar Income II NorthStar Healthcare NorthStar/RXR NY Metro ⁽¹⁾ NorthStar Capital Fund NorthStar/Townsend ⁽²⁾	Public non-traded REITs and investment companies Broker-dealer subsidiary acts as dealer-manager for non-traded REIT product offerings or wholesale marketing agent for investment company product offerings Earns base management fees from all retail companies, acquisition and disposition fees from non-traded REITs (except for NorthStar/RXR NY Metro), and potential for performance fees (except for NorthStar/Townsend)	7.0
Public Companies	NorthStar Realty Europe Corp.	NYSE-listed European equity REIT Earns base management fees, potential for incentives	2.1
Townsend ⁽³⁾	Commingled funds, segregated mandates, advisory services	84% interest in Townsend Group Manage fund-of-funds and custom portfolios primarily invested in direct real estate funds Source co-investments and joint ventures alongside GPs Earns base management fees, performance fees, advisory fees	14.8
Pro Rata Corporate Investments	Joint venture investments	Earns share of earnings from unconsolidated ventures Includes investments in RXR Realty (27% interest), a real estate owner, developer and asset manager with AUM over \$12 billion; and AHI (43% interest), a healthcare asset manager and sponsor of non-traded vehicles with AUM of \$2.9 billion	7.2
			\$ 41.7

⁽¹⁾ Fee income is shared between the Company and its co-advisor, RXR Realty.

⁽²⁾ NorthStar/Townsend Institutional Real Estate Fund Inc. ("NorthStar/Townsend") submitted a registration statement on Form N-2 to the SEC in May 2017, which as of November 7, 2017, is not yet effective. Townsend is the advisor for NorthStar/Townsend and an affiliate of Colony NorthStar will act as administrator and sub-advisor for certain investments.

⁽³⁾ The Townsend investment management business is held for sale as of September 30, 2017.

Sale of Townsend Business

In September 2017, we entered into a definitive agreement to sell the Townsend business for \$475 million, subject to certain purchase price adjustments. Net proceeds for our 84% interest after transaction and other expenses is estimated to be approximately \$379 million. The sale is expected to close in the fourth quarter of 2017 or first quarter of 2018.

NRE Management Agreement Amendment

On November 9, 2017, the Company agreed to amend and restate its management agreement with NRE effective January 1, 2018. Key terms of the amendment include, among other terms: 1) the restructuring of the base management fee, which will change from a fixed base fee to a variable fee based on the European Public Real Estate Association Net

Asset Value ("EPRA NAV" as defined in the agreement); 2) modification of the incentive fee, which will change from being based on Cash Available for Distribution ("CAD" as defined in the agreement) per share to 20% over the excess of the total stockholder return (defined as dividends and stock price appreciation, and subject to a high water mark established when a prior incentive is realized) over a cumulative 10% annual hurdle rate; and 3) reduction of term from an initial twenty year term to a five year term. Under the terms of the amended and restated management agreement, beginning with NRE's 2018 annual stockholders' meeting, the Company will have the right to nominate one director (who is expected to be one of NRE's current directors employed by the Company) to NRE's Board of Directors. In addition, NRE provided the Company with an ownership waiver under NRE's charter, which allows the Company to purchase up to 45% of NRE's common stock. In connection with the waiver, the Company agreed that for all matters submitted to a vote of NRE's stockholders, to the extent the Company owns more than 25% of NRE's common stock, the Company will vote the excess shares in the same proportion that the remaining NRE shares not owned by the Company are voted. The amendments to NRE's management agreement and the ownership waiver were approved by a strategic review committee formed earlier this year by NRE's Board of Directors.

Non-GAAP Supplemental Financial Measures

The Company reports funds from operations ("FFO") as an overall non-GAAP supplemental financial measure. The Company also reports NOI for the healthcare and industrial segments and EBITDA for the hospitality segment, which are supplemental non-GAAP financial measures widely used in the equity REIT industry. FFO, NOI and EBITDA should not be considered alternatives to GAAP net income as indications of operating performance, or to cash flows from operating activities as measures of liquidity, nor as indications of the availability of funds for our cash needs, including funds available to make distributions. Our calculation of FFO, NOI and EBITDA may differ from methodologies utilized by other REITs for similar performance measurements, and, accordingly, may not be comparable to those of other REITs.

Funds from Operations

We calculate FFO in accordance with standards established by the National Association of Real Estate Investment Trusts, which defines FFO as net income or loss calculated in accordance with GAAP, excluding extraordinary items, as defined by GAAP, gains and losses from sales of depreciable real estate and impairment write-downs associated with depreciable real estate, plus real estate-related depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures. Included in FFO are gains and losses from sales of assets which are not depreciable real estate such as loans receivable, investments in unconsolidated joint ventures as well as investments in debt and other equity securities, as applicable.

We believe that FFO is a meaningful supplemental measure of the operating performance of our business because historical cost accounting for real estate assets in accordance with GAAP assumes that the value of real estate assets diminishes predictably over time, as reflected through depreciation. Because real estate values fluctuate with market conditions, management considers FFO an appropriate supplemental performance measure by excluding historical cost depreciation, as well as gains or losses related to sales of previously depreciated real estate.

The following table presents a reconciliation of net income attributable to common stockholders to FFO attributable to common interests in Operating Company and common stockholders. Amounts in the table include our share of activity in unconsolidated ventures.

(In thousands)	Three Months Ended September 30,	
	2017	2016
Net income attributable to common stockholders	\$ 1,650	\$ 22,878
Adjustments for FFO attributable to common interests in Operating Company and common stockholders:		
Net income attributable to noncontrolling common interests in Operating Company	97	4,189
Real estate depreciation and amortization	146,026	46,239
Impairment of real estate	19,610	991
Gain on sales of real estate	(72,541)	(14,970)
Less: Adjustments attributable to noncontrolling interests in investment entities ⁽¹⁾	(46,160)	(13,049)
FFO attributable to common interests in Operating Company and common stockholders	\$ 48,682	\$ 46,278

⁽¹⁾ For the three months ended September 30, 2017, adjustments attributable to noncontrolling interests in investment entities include \$44.0 million of real estate depreciation and amortization, \$4.9 million of impairment of real estate, offset by \$2.7 million of gain on sales of real estate. For the three months ended September 30, 2016, adjustments attributable to noncontrolling interests in investment entities include \$16.0 million of real estate depreciation and amortization, \$0.8 million of impairment of real estate, offset by \$4.4 million of gain on sales of real estate. The adjustments attributable to noncontrolling interests also reflect the correction of a \$0.7 million over-allocation of loss to noncontrolling interests in the three

months ended September 30, 2016 that was recorded in the fourth quarter of 2016. The correction was not material to net income attributable to common stockholders or FFO attributable to common interests in the Operating Company for the period presented.

NOI and EBITDA

NOI for healthcare and industrial segments represents total property and related income less property operating expenses, adjusted for the effects of (i) straight-line rental income adjustments; (ii) amortization of acquired above- and below-market lease adjustments to rental income; and (iii) other items such as adjustments for our share of NOI of unconsolidated ventures.

EBITDA for the hospitality segment represents net income from continuing operations of that segment, excluding interest expense, income tax expense or benefit, and depreciation and amortization.

We believe that NOI and EBITDA are useful measures of operating performance of our respective real estate portfolios as they are more closely linked to the direct results of operations at the property level. NOI also reflects actual rents received during the period after adjusting for the effects of straight-line rents and amortization of above- and below-market leases; therefore, a comparison of NOI across periods better reflects the trend in occupancy rates and rental rates at our properties.

NOI and EBITDA exclude historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjust for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. This allows for comparability of operating performance of our properties period over period and also against the results of other equity REITs in the same sectors.

Additionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of our properties, NOI and EBITDA provide a measure of operating performance independent of our capital structure and indebtedness.

However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of our properties, and transaction costs and administrative costs, may limit the usefulness of NOI and EBITDA.

The following tables present reconciliations of net income (loss) from continuing operations of the healthcare, industrial and hospitality segments to NOI or EBITDA of the respective segments.

(In thousands)	Three Months Ended September 30, 2017			Three Months Ended September 30, 2016
	Healthcare	Industrial	Hospitality	Industrial
Net income (loss) from continuing operations	\$ (22,318)	\$ 5,775	\$ 4,169	\$ 439
Adjustments:				
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(6,513)	(2,011)	(3)	(608)
Interest income	—	(165)	—	—
Interest expense	48,586	8,803	35,351	11,532
Transaction, investment and servicing costs	4,631	7	1,784	612
Depreciation and amortization	44,646	29,010	34,549	22,295
Provision for loan losses	1,588	—	—	—
Impairment loss	8,250	44	—	—
Compensation and administrative expense	1,511	2,833	1,681	2,489
Gain on sale of real estate	—	—	—	(1,949)
Other (gain) loss, net	(1,971)	—	149	(114)
Earnings from investments in unconsolidated ventures	—	(34)	—	—
Income tax (benefit) expense	(408)	16	1,262	31
NOI or EBITDA	\$ 78,002	\$ 44,278	\$ 78,942	\$ 34,727

(In thousands)	Nine Months Ended September 30, 2017			Nine Months Ended September 30, 2016
	Healthcare	Industrial	Hospitality	Industrial
Net income (loss) from continuing operations	\$ (42,978)	\$ 15,394	\$ 6,303	\$ 652
Adjustments:				
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(21,897)	(4,824)	(30)	(2,410)
Interest income	—	(165)	—	—
Interest expense	137,522	29,163	98,484	30,906
Transaction, investment and servicing costs	9,052	33	6,570	1,038
Depreciation and amortization	135,104	79,453	98,098	65,461
Provision for loan losses	1,588	—	—	—
Impairment loss	8,250	44	—	137
Compensation and administrative expense	5,302	8,441	5,763	5,773
Gain on sale of real estate	—	(8,695)	—	(2,749)
Other (gain) loss, net	(5,925)	—	444	(213)
Earnings from investments in unconsolidated ventures	—	(62)	—	—
Income tax (benefit) expense	1,624	2,164	2,209	37
NOI or EBITDA	\$ 227,642	\$ 120,946	\$ 217,841	\$ 98,632

Liquidity and Capital Resources

Our financing strategy is to employ investment-specific financing principally on a non-recourse basis with matching terms and currencies, as available and applicable, through first mortgages, senior loan participations or securitizations. In addition to investment-specific financings, we may use and have used credit facilities and repurchase facilities on a shorter term basis and public and private, secured and unsecured debt issuances on a longer term basis.

Our current primary liquidity needs are to fund:

- acquisitions of our target assets and related ongoing commitments;
- our general partner commitments to our future investment vehicles and co-investment commitments to other investment vehicles;
- principal and interest payments on our borrowings, including interest obligation on our convertible debt;
- our operations, including compensation, administrative and overhead costs;
- distributions to our stockholders;
- acquisitions of common stock under our common stock repurchase program; and
- income tax liabilities of taxable REIT subsidiaries and of the Company subject to limitations as a REIT.

Our current primary sources of liquidity are:

- cash on hand;
- our credit facilities;
- fees received from our investment management business;
- cash flow generated from our investments, both from operations and return of capital;
- proceeds from full or partial realization of investments;
- investment-level financing;
- proceeds from public or private equity and debt offerings; and
- third party capital commitments of sponsored investment vehicles.

We believe that our capital resources are sufficient to meet our short-term and long-term capital requirements. Distribution requirements imposed on us to qualify as a REIT generally require that we distribute to our stockholders 90% of our taxable income, which constrains our ability to accumulate operating cash flows.

Additional discussions of our liquidity needs and sources of liquidity are presented below.

Liquidity Needs

Commitments

Our commitments in connection with our investment activities and other activities are described in “—*Contractual Obligations, Commitments and Contingencies.*”

Dividends

U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay tax at regular corporate rates to the extent that it annually distributes less than 100% of its net taxable income. We intend to pay regular quarterly dividends to our stockholders in an amount equal to our net taxable income, if and to the extent authorized by our board of directors. Before we pay any dividend, whether for U.S. federal income tax purposes or otherwise, we must first meet both our operating requirements and debt service, if any. If our cash available for distribution is less than our net taxable income, we may be required to sell assets or borrow funds to make cash distributions or we may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

Common Stock—Our board of directors declared the following dividends in 2017:

Declaration Date	Record Date	Payment Date	Dividend Per Share
February 23, 2017	March 31, 2017	April 17, 2017	\$ 0.27 ⁽¹⁾
May 4, 2017	June 30, 2017	July 17, 2017	0.27
August 3, 2017	September 30, 2017	October 16, 2017	0.27
November 2, 2017	December 29, 2017	January 15, 2018	0.27

⁽¹⁾ In connection with the consummation of the Merger, on January 20, 2017, the Company paid a dividend of \$0.04444 per share of each Colony and NRF common stock to stockholders of record on January 9, 2017, representing a pro rata dividend for the period from January 1, 2017 through January 10, 2017 on a pre-exchange basis (or \$0.03 after giving effect to the Colony exchange ratio of 1.4663). Additionally, the Company declared a dividend of \$0.24 per share for the period from January 11, 2017 through March 31, 2017. Accordingly, dividends declared for the first quarter of 2017 per common share is equivalent to \$0.27 per share after giving effect to the exchange ratio.

Preferred Stock—We are required to make quarterly cash distributions on our outstanding preferred stock as follows:

Description	Dividend Rate Per Annum	Shares Outstanding September 30, 2017 (In thousands)	Quarterly Cash Distributions	
			Total (In thousands)	Per Share
Series B	8.25%	6,114	\$ 3,153	\$ 0.5156250
Series D	8.5%	8,000	4,250	0.5312500
Series E	8.75%	10,000	5,469	0.5468750
Series G	7.5%	3,450	1,617	0.4687500
Series H	7.125%	11,500	5,121	0.4453125
Series I	7.15%	13,800	6,167	0.4468750
Series J	7.125%	12,600	5,611	0.4453125
		65,464	\$ 31,388	

Common Stock Repurchases

On February 23, 2017, our board of directors authorized a common stock repurchase program, pursuant to which we may repurchase up to \$300 million of our outstanding class A common stock over a one-year period, and of which \$224.6 million has been repurchased as of September 30, 2017. This is described further in Note 15 to the consolidated financial statements.

Sources of Liquidity

Cash From Operations

Our investments generate cash, either from operations or as a return of our invested capital. We primarily generate revenue from net operating income of our real estate properties. We also generate interest income from commercial real estate related loans and securities as well as receive periodic distributions from some of our investments in unconsolidated ventures. Such income is partially offset by interest expense associated with borrowings against our investments.

Additionally, we generate fee revenue from our investment management segment through the management of various types of investment products, including both institutional and retail capital. Management fee income is generally a predictable and stable revenue stream, while performance based incentive income is by nature less predictable in amount and timing. Our ability to establish new investment vehicles and raise investor capital depends on general market conditions and availability of attractive investment opportunities as well as availability of debt capital.

Investment-Level Financing

We have various forms of investment-level financing, including securitizations, as described in Note 11 to the consolidated financial statements.

Our ability to raise and access third party capital in our sponsored investment vehicles would allow us to scale our investment activities by pooling capital to access larger transactions and diversify our investment exposure.

Corporate Credit Facility

As described in Note 11 to the consolidated financial statements, the JPM Credit Agreement provides a secured revolving credit facility in the maximum principal amount of \$1.0 billion, which may be increased up to \$1.5 billion, subject to customary conditions. The JPM Credit Agreement matures in January 2021, with two 6-month extension options.

The maximum amount available at any time is limited by a borrowing base of certain investment assets. As of November 7, 2017, the borrowing base valuation was sufficient to permit borrowings of up to the full \$1.0 billion commitment, of which \$971.0 million was available to be drawn.

The JPM Credit Agreement contains covenants and restrictions requiring us to meet certain financial ratios. We were in compliance with the financial covenants as of September 30, 2017.

Convertible and Exchangeable Senior Notes

Convertible and exchangeable senior notes issued by us and that remain outstanding are described in Note 11 to the consolidated financial statements.

In June 2017 and July 2017, we repurchased all \$13.0 million of the outstanding principal of the 7.25% exchangeable notes upon exercise of the repurchase option by the note holders.

On November 2, 2017, we exchanged \$2.8 million of the outstanding principal of the 5.375% exchangeable notes into shares of our class A common stock.

Public Offerings

We may offer and sell various types of securities under our shelf registration statement. These securities may be issued from time to time at our discretion based on our needs and depending upon market conditions and available pricing.

We issued 13.8 million shares of Series I preferred stock in June 2017 and 12.6 million shares of Series J preferred stock in September 2017 with dividend rates of 7.15% and 7.125% per annum, respectively. We applied the proceeds from the offerings, combined with available cash, to redeem all of the outstanding shares of Series A, Series F and Series C preferred stock and a portion of the outstanding shares of Series B preferred stock. This is discussed in Note 15 to the consolidated financial statements.

Cash Flows

As a result of the Merger, comparisons of the period to period cash flows may not be meaningful. The periods as of and prior to January 10, 2017 represent the pre-merger cash flows of Colony, while the cash flows of NSAM and NRF are incorporated into Colony NorthStar effective from January 11, 2017.

The following table summarizes our cash flow activity for the periods presented:

(In thousands)	Nine Months Ended September 30,	
	2017	2016
Net cash provided by (used in):		
Operating activities	\$ 385,493	\$ 300,719
Investing activities	607,710	183,478
Financing activities	(478,377)	(230,296)

Operating Activities

Cash inflows from operating activities are generated primarily through property operating income from our real estate portfolio, interest received from loans receivable and securities, distributions of earnings received from unconsolidated ventures, and fee income from our investment management business. This is partially offset by payment of operating expenses supporting our various lines of business, including property management and operations, loan servicing and workout of loans in default, investment transaction costs, as well as compensation and general administrative costs.

Our operating activities generated cash of \$385.5 million and \$300.7 million for the nine months ended September 30, 2017 and 2016, respectively. The nine months ended September 30, 2017 included the operating activities of NSAM's investment management business, and the operating activities of NRF's real estate business, primarily in healthcare and hospitality. Additionally, we incurred significant payments of Merger-related costs, including \$66.8 million of success-based fees paid to investment bankers.

We believe cash flows from operations, available cash balances and our ability to generate cash through short- and long-term borrowings are sufficient to fund our operating liquidity needs.

Investing Activities

Investing activities include cash outlays for acquisition of real estate, disbursements on new and/or existing loans, and contributions to unconsolidated ventures, which are partially offset by repayments and sales of loan receivables, distributions of capital received from unconsolidated ventures, proceeds from sale of real estate, as well as proceeds from maturity or sale of securities.

Although the Merger was completed in an all-stock exchange, we assumed certain liabilities of NSAM and NRF which arose as a result of the Merger and were settled shortly after the Closing Date. These amounts included approximately \$226.1 million which was paid to former NSAM stockholders, representing a one-time special dividend, and approximately \$78.9 million in payroll taxes, representing shares that were canceled and remitted to taxing authorities on behalf of employees whose equity-based compensation was accelerated and fully vested upon closing of the Merger. These amounts, net of \$260.6 million of cash assumed, are presented as investing cash outflows in the consolidated statement of cash flows.

Investing activities in the nine months ended September 30, 2017 generated net cash inflow of \$607.7 million, resulting from our initiative to monetize non-core investments in 2017. This included the sale of all of our interest in SFR for \$500.5 million, net of amounts held in escrow, and proceeds from the sale of various non-core real estate investments totaling \$1,340.1 million, of which \$664.4 million was from the sale of our manufactured housing portfolio. This was partially offset by various property acquisitions and capital expenditures of \$1,194.2 million, including the continuous recycle of capital into newer assets in our industrial portfolio, as well as net cash outlay of \$198.6 million on additional contributions and/or new investments in unconsolidated ventures, net of distributions received. Our loan investments generated minimal net cash outflows with receipts, primarily from repayments and sales proceeds totaling \$786.0 million and cash outflows for loan disbursements and acquisitions of \$821.8 million, of which \$538.1 million, net of deposits, was for the acquisition of a distressed loan portfolio in Ireland.

In the nine months ended September 30, 2016, investing activities generated net cash inflow of \$183.5 million as receipts from our loan portfolios, primarily from repayments and proceeds from sales totaling \$731.3 million exceeded cash outflows for loan disbursements and acquisitions of \$430.4 million. Our real estate investing activities resulted in minimal net cash outflow in aggregate with receipts from sale proceeds of \$344.3 million and acquisitions and capital expenditures totaling \$373.0 million.

Financing Activities

We finance our investing activities largely through borrowings secured by our investments along with capital from third party or affiliated co-investors. We also have the ability to raise capital in the public markets through issuances of preferred stock, common stock and debt such as our convertible and exchangeable notes, as well as draw upon our

corporate credit facility, to finance our investing and operating activities. Accordingly, we incur cash outlays for payments on our corporate debt and third party debt, as well as dividends to our preferred and common stockholders as well as distributions to our noncontrolling interests. We have a common stock repurchase program approved in 2017 that allows us to repurchase up to \$300 million of our outstanding class A common stock through February 2018.

Net cash used in financing activities for the nine months ended September 30, 2017 was \$478.4 million.

In the second quarter of 2017, we refinanced debt with \$1.6 billion of outstanding principal in our hotel portfolio at a moderately reduced interest rate and extended their maturity dates.

In addition to financing activities related to our third party borrowings, which are used primarily to fund our real estate and loan investments, other significant financing activities during the nine months ended September 30, 2017 included the following:

- sold a minority interest in our healthcare platform for \$330 million (excluding pre-funded capital expenditures);
- terminated a call spread arrangement assumed through the Merger in which we received \$21.9 million in settlement, including the release of \$15.0 million of cash pledged as collateral;
- repurchased 17.3 million shares of our class A common stock for \$224.6 million (including commissions);
- repurchased all of our 7.25% exchangeable notes for \$13.4 million; and
- issued 13.8 million shares of Series I preferred stock in June 2017 and 12.6 million shares of Series J preferred stock in September 2017 with dividend rates of 7.15% and 7.125% per annum, respectively. We applied proceeds from the offerings totaling \$637.9 million, combined with available cash, to redeem all of the outstanding shares of Series A, Series F and Series C preferred stock and a portion of the outstanding shares of Series B preferred stock for \$644.9 million in aggregate.

In 2017, the availability of cash from asset sales resulted in a lower utilization of our corporate credit facility for working capital purposes.

For the nine months ended September 30, 2016, our net cash used in financing activities was \$230.3 million, driven largely by \$447.6 million of distributions made to noncontrolling interests in investment entities, of which a significant portion was related to proceeds from sale of a foreclosed property in Germany.

Contractual Obligations, Commitments and Contingencies

The following table sets forth our known contractual obligations and contingencies on an undiscounted basis as of September 30, 2017 and the future periods in which we expect to settle such obligations and contingencies. Amounts in the table do not reflect repayments or draws on our line of credit or new financing obtained subsequent to September 30, 2017 and exclude obligations that are not fixed and determinable such as amounts due under our derivative contracts.

(In thousands)	Payments Due by Period				
	Total	Remaining 2017	2018-2019	2020-2021	2022 and after
Corporate credit facility ⁽¹⁾	\$ 11,647	\$ 894	\$ 7,097	\$ 3,656	\$ —
Convertible and exchangeable senior notes ⁽²⁾	734,932	6,586	52,688	440,241	235,417
Secured and unsecured debt ⁽³⁾	10,582,803	890,502	6,553,334	1,048,240	2,090,727
Securitization bonds payable ⁽⁴⁾	550,711	143,659	356,879	50,173	—
Junior subordinated notes	501,261	2,983	23,670	23,702	450,906
Ground lease obligations ⁽⁵⁾	186,228	1,592	12,920	13,011	158,705
Office lease obligations ⁽⁶⁾	75,972	2,493	14,961	14,946	43,572
	12,643,554	\$ 1,048,709	\$ 7,021,549	\$ 1,593,969	\$ 2,979,327
Contingent consideration ⁽⁷⁾	33,681				
Lending commitments ⁽⁸⁾	71,038				
Investment commitments ⁽⁹⁾	192,696				
Total	\$ 12,940,969				

⁽¹⁾ Future interest payments on our corporate credit facility were estimated based on the applicable index at September 30, 2017 and unused commitment fee of 0.35% per annum, assuming principal is repaid on the initial maturity date of January 2021. See “—Liquidity and Capital Resources.” There was no outstanding principal on the corporate credit facility at September 30, 2017.

- (2) The convertible and exchangeable senior notes mature on their respective due dates, unless redeemed, repurchased or exchanged in accordance with their terms prior to such date. Amounts reflect future principal and interest payments through contractual maturity dates of the respective notes. See Note 11 to the Consolidated Financial Statements.
- (3) Amounts include minimum principal or principal curtailment based upon cash flows from collateral loans after payment of certain loan servicing fees and monthly interest, as well as fixed or floating rate interest obligations and unused commitment fee on investment level credit facilities, through initial maturity date of the respective secured and unsecured debt. Interest on floating rate debt was determined based on the applicable index at September 30, 2017. Excludes investment-level debt financing related to assets held for sale. See Note 11 to the Consolidated Financial Statements.
- (4) The timing of future principal payments was estimated based on expected future cash flows of underlying collateral loans. Repayments are estimated to be earlier than contractual maturity only if proceeds from underlying loans are repaid by the borrowers.
- (5) We assumed noncancellable operating ground leases as lessee or sublessee in connection with certain properties acquired. The amounts represent minimum future base rent commitments through initial expiration dates of the respective leases, excluding any contingent rent payments, as well as exclude ground leases which require only nominal annual payments and those associated with real estate held for sale. Rents paid under ground leases are recoverable from tenants.
- (6) We lease office space under noncancellable operating leases. The amounts reflect only minimum lease payments and do not project any potential escalation or other lease-related payments. Excludes contractual minimum rental payments on Townsend office leases.
- (7) Contingent consideration liability is in connection with the following:
- (i) our acquisition of the investment management business and operations of our former external manager. The amount is payable to certain senior executives of the Company in shares of class A and class B common stock, as well as OP Units, subject to achievement of multi-year performance targets. Although the earnout period expires on June 30, 2018, portions of contingent consideration related to capital raising targets may become due upon achieving those targets. See Note 13 to the Consolidated Financial Statements.
 - (ii) our acquisition of the THL Hotel Portfolio through a consensual foreclosure. An amount up to \$13.0 million is payable to a preferred equity holder of the former borrower based on performance of the THL Hotel Portfolio, subject to meeting certain repayment and return thresholds. See Note 3 to the Consolidated Financial Statements.
- The amount presented reflects the aggregate estimated fair value of the contingent considerations at September 30, 2017:
- (8) Future lending commitments may be subject to certain conditions that borrowers must meet to qualify for such fundings. Commitment amount assumes future fundings meet the terms to qualify for such fundings. Amount presented reflects only our share of investment commitments, excluding commitments attributable to noncontrolling interests. Potential future commitments that we have approved but are not yet legally binding as of September 30, 2017 are not included. See Note 5 to the Consolidated Financial Statements.
- (9) Amounts are in connection with our investments in unconsolidated ventures, including ADC arrangements accounted for as equity method investments, property acquisitions as well as commitments to third party-sponsored funds and Company-sponsored funds that are not consolidated. Potential future commitments that we have approved but are not yet legally binding as of September 30, 2017 are not included. See Notes 4 and 6 to the Consolidated Financial Statements.

Guarantees and Off-Balance Sheet Arrangements

In connection with financing arrangements for certain unconsolidated ventures, we provided customary non-recourse carve-out guarantees. We believe that the likelihood of making any payments under the guarantees is remote and no liability has been recorded as of September 30, 2017.

In connection with certain hotel acquisitions, we entered into guarantee agreements with various hotel franchisors, pursuant to which we guaranteed the franchisees' obligations, including payments of franchise fees and marketing fees, for the term of the agreements, which expire between 2025 and 2030. At September 30, 2017, the Company did not have any obligations under these guarantees.

We have off-balance sheet arrangements with respect to our retained interests in certain deconsolidated N-Star CDOs. In each case, our exposure to loss is limited to the carrying value of our investment.

Risk Management

Risk management is a significant component of our strategy to deliver consistent risk-adjusted returns to our stockholders. Given our need to maintain our qualification as a REIT for U.S. federal income tax purposes and our exemption from registration under the 1940 Act, we closely monitor our portfolio and actively manage risks associated with, among other things, our assets and interest rates. In addition, the risk committee of our board of directors, in consultation with our chief risk officer, internal auditor and other senior management, will periodically review our policies with respect to risk assessment and risk management, including key risks to which we are subject, including credit risk, liquidity risk, financing risk, foreign currency risk and market risk, and the steps that management has taken to monitor and control such risks. The audit committee of our board of directors will maintain oversight of financial reporting risk matters.

Underwriting

Prior to making any equity or debt investment, our underwriting team, in conjunction with third-party providers, undertakes a rigorous asset-level due diligence process, involving intensive data collection and analysis, to ensure that we understand fully the state of the market and the risk-reward profile of the asset. In addition, we evaluate material

accounting, legal, financial and business issues surrounding such investment. These issues and risks are built into the valuation of an asset and ultimate pricing of an investment.

During the underwriting process, we review the following data, including, but not limited to: property financial data including historic and budgeted financial statements, liquidity and capital expenditure plans, property operating metrics (including occupancy, leasing activity, lease expirations, sales information, tenant credit review, tenant delinquency reports, operating expense efficiency and property management efficacy) and local real estate market conditions including vacancy rates, absorption, new supply, rent levels and comparable sale transactions, as applicable. For debt investments, we also analyze metrics such as loan-to-collateral value ratios, debt service coverage ratios, debt yields, sponsor credit ratings and performance history.

In addition to evaluating the merits of any particular proposed investment, we evaluate the diversification of our portfolio of assets. Prior to making a final investment decision, we determine whether a target asset will cause our portfolio of assets to be too heavily concentrated with, or cause too much risk exposure to, any one real estate sector, geographic region, source of cash flow such as tenants or borrowers, or other geopolitical issues. If we determine that a proposed investment presents excessive concentration risk, we may decide not to pursue an otherwise attractive investment.

Asset Management

The comprehensive portfolio management process generally includes day-to-day oversight by the portfolio management and servicing team, regular management meetings and quarterly credit review process. These processes are designed to enable management to evaluate and proactively identify asset-specific credit issues and trends on a portfolio-wide basis for both assets on our balance sheet and assets of the companies within our investment management business. Nevertheless, we cannot be certain that such review will identify all issues within our portfolio due to, among other things, adverse economic conditions or events adversely affecting specific assets; therefore, potential future losses may also stem from investments that are not identified during these credit reviews.

We use many methods to actively manage our credit risk to preserve our income and capital, in order to minimize credit losses that could decrease income and portfolio value. For commercial real estate equity and debt investments, frequent re-underwriting and dialogue with tenants, operators, partners and/or borrowers and regular inspections of our collateral and owned properties have proven to be an effective process for identifying issues early. With respect to our healthcare properties, we consider the impact of regulatory changes on operator performance and property values. During the quarterly credit review, or more frequently as necessary, investments are monitored and identified for possible asset impairment and loan loss reserves, as appropriate, based upon several factors, including missed or late contractual payments, significant declines in collateral performance and other data which may indicate a potential issue in our ability to recover our invested capital from an investment. In addition, we seek to utilize services of certain strategic partnerships and joint ventures with third parties with expertise in commercial real estate or other sectors and markets to assist our portfolio management.

Given our need to maintain our qualification as a REIT for U.S. federal income tax purposes and our exemption from registration under the 1940 Act, and in order to maximize returns and manage portfolio risk, we may dispose of an asset earlier than anticipated or hold an asset longer than anticipated if we determine it to be appropriate depending upon prevailing market conditions or factors regarding a particular asset. We can provide no assurances, however, that we will be successful in identifying or managing all of the risks associated with acquiring, holding or disposing of a particular asset or that we will not realize losses on certain assets.

Interest Rate and Foreign Currency Hedging

Subject to maintaining our qualification as a REIT for U.S. federal income tax purposes and our exemption from registration under the 1940 Act, we may mitigate the risk of interest rate volatility through the use of hedging instruments, such as interest rate swap agreements and interest rate cap agreements. The goal of our interest rate management strategy is to minimize or eliminate the effects of interest rate changes on the value of our assets, to improve risk-adjusted returns and, where possible, to lock in, on a long-term basis, a favorable spread between the yield on our assets and the cost of financing such assets.

In addition, because we are exposed to foreign currency exchange rate fluctuations, we employ foreign currency risk management strategies, including the use of, among others, currency hedges, and matched currency financing.

We can provide no assurances, however, that our efforts to manage interest rate and foreign currency exchange rate volatility will successfully mitigate the risks of such volatility on our portfolio.

Financing Strategy

Our financing strategy is to employ investment-specific financing principally on a non-recourse basis with matching terms and currencies, as available and applicable, through first mortgages, senior loan participations or securitizations. In addition to investment-specific financings, we may use and have used credit facilities on a shorter term basis and repurchase facilities and public and private, secured and unsecured debt issuances on a longer term basis. The amount of leverage we use is based on our assessment of a variety of factors, including, among others, the anticipated liquidity and price volatility of the assets in our investment portfolio, the potential for losses and extension risk in our portfolio, the ability to raise additional equity to reduce leverage and create liquidity for future investments, the availability of credit at favorable prices or at all, the credit quality of our assets, our outlook for borrowing costs relative to the income earned on our assets and financial covenants within our credit facilities. Our decision to use leverage to finance our assets is at our discretion and not subject to the approval of our stockholders.

We currently expect to target an overall leverage rate of approximately 50% or less. To the extent that we use leverage in the future, we may mitigate interest rate risk through utilization of hedging instruments, primarily interest rate swap and cap agreements, to serve as a hedge against future interest rate increases on our borrowings.

Critical Accounting Policies and Estimates

Our financial statements are prepared in accordance with GAAP, which requires the use of estimates and assumptions that involve the exercise of judgment and that affect the reported amounts of assets, liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

Certain accounting policies are considered to be critical accounting policies. Critical accounting policies are those that are most important to the portrayal of our financial condition and results of operations and require management's subjective and complex judgments, and for which the impact of changes in estimates and assumptions could have a material effect on our financial statements. We believe that all of the decisions and assessments upon which our financial statements are based were reasonable at the time made, based upon information available to us at that time.

We highlight below certain sections of our accounting policies that we believe are critical based on the nature of our operations and require management judgment. Refer to discussion of these significant accounting policies in Note 2 to our consolidated financial statements included in Item 1 of this Quarterly Report.

- Principles of consolidation—VIE assessment
- Business combinations—evaluation of whether definition of a business is met; valuation of assets acquired, liabilities assumed and noncontrolling interests; purchase price allocation
- Real estate assets—valuation of real estate and related intangibles at acquisition; classification as held for sale, impairment assessment; recognition of gain on sale of real estate
- Loans receivable—nonaccrual policy; assessment of loan impairment and allowance for loan losses; accounting for PCI loans, including estimate of expected cash flows; accounting for ADC loans
- Investments in unconsolidated ventures—impairment assessment
- Securities—OTTI assessment; accounting for PCI debt securities
- Identifiable intangibles—impairment assessment
- Goodwill—assignment to reporting units; impairment assessment
- Transfers of financial assets—qualification for sale accounting
- Income taxes—assessment of deferred taxes and uncertain tax positions

Recent Accounting Updates

Recent accounting updates are included in Note 2 to our consolidated financial statements in Item 1 of this Quarterly Report.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk.

Market risk includes the exposure to loss resulting from changes in interest rates, credit curve spreads, foreign currency exchange rates, commodity prices, equity prices and credit risk in our underlying investments. Our primary market risks are credit risk, interest rate risk, credit curve spread risk, foreign currency risk and inflation, either directly or indirectly through our investments in unconsolidated ventures.

Credit Risk

We are subject to the credit risk of the tenant/operators of our properties. We seek to undertake a rigorous credit evaluation of each tenant and healthcare operator prior to acquiring properties. This analysis includes an extensive due diligence investigation of the tenant/operator's business as well as an assessment of the strategic importance of the underlying real estate to the tenant/operator's core business operations. Where appropriate, we may seek to augment the tenant/operator's commitment to the facility by structuring various credit enhancement mechanisms into the underlying leases. These mechanisms could include security deposit requirements or guarantees from entities we deem creditworthy.

In addition, our investment in loans receivable is subject to a high degree of credit risk through exposure to loss from loan defaults. Default rates are subject to a wide variety of factors, including, but not limited to, borrower financial condition, property performance, property management, supply/demand factors, construction trends, consumer behavior, regional economics, interest rates, the strength of the U.S. economy and other factors beyond our control. All loans are subject to a certain probability of default. We manage credit risk through the underwriting process, acquiring our investments at the appropriate discount to face value, if any, and establishing loss assumptions. We also carefully monitor

the performance of the loans, including those held through our joint venture investments, as well as external factors that may affect their value.

For more information, see Item 2 "Management's Discussion and Analysis—Risk Management."

Interest Rate and Credit Curve Spread Risk

Interest rate risk relates to the risk that the future cash flow of a financial instrument will fluctuate because of changes in market interest rates. Interest rate risk is highly sensitive to many factors, including governmental, monetary and tax policies, domestic and international economic and political considerations and other factors beyond our control. Credit curve spread risk is highly sensitive to the dynamics of the markets for loans and securities we hold. Excessive supply of these assets combined with reduced demand will cause the market to require a higher yield. This demand for higher yield will cause the market to use a higher spread over the U.S. Treasury securities yield curve, or other benchmark interest rates, to value these assets.

As U.S. Treasury securities are priced to a higher yield and/or the spread to U.S. Treasuries used to price the assets increases, the price at which we could sell some of our fixed rate financial assets may decline. Conversely, as U.S. Treasury securities are priced to a lower yield and/or the spread to U.S. Treasuries used to price the assets decreases, the value of our fixed rate financial assets may increase. Fluctuations in LIBOR may affect the amount of interest income we earn on our floating rate borrowings and interest expense we incur on borrowings indexed to LIBOR, including under credit facilities and investment-level financing.

In connection with the Merger, we assumed a \$2 billion notional forward starting interest rate swap intended to hedge against future refinancing costs of certain mortgage debt assumed in the Merger. The interest rate swap is currently out of the money and may be subject to future margin calls. If an early termination event were to occur with respect to the swap, we would be required to pay the termination value to our counterparty. As of November 7, 2017, the termination value was approximately \$171.9 million. This interest rate swap does not qualify for hedge accounting, therefore, unrealized gains (losses) resulting from fair value changes at the end of each reporting period are recognized in earnings. As of November 7, 2017, a hypothetical 100 basis point increase or decrease in the 10-year treasury forward curve applied to our interest rate swap would result in an unrealized gain of approximately \$173.8 million or unrealized loss of \$199.7 million.

We utilize a variety of financial instruments on some of our investments, including interest rate swaps, caps, floors and other interest rate exchange contracts, in order to limit the effects of fluctuations in interest rates on our operations. The use of these types of derivatives to hedge interest-earning assets and/or interest-bearing liabilities carries certain risks, including the risk that losses on a hedge position will reduce the funds available for distribution and that such losses may exceed the amount invested in such instruments. A hedge may not perform its intended purpose of offsetting losses of rising interest rates. Moreover, with respect to certain of the instruments used as hedges, we are exposed to the risk that the counterparties with which we trade may cease making markets and quoting prices in such instruments, which may render us unable to enter into an offsetting transaction with respect to an open position. If we anticipate that the income from any such hedging transaction will not be qualifying income for REIT income purposes, we may conduct all or part of our hedging activities through a to-be-formed corporate subsidiary that is fully subject to federal corporate income taxation. Our profitability may be adversely affected during any period as a result of changing interest rates.

Foreign Currency Risk

We have foreign currency rate exposures related to our foreign currency-denominated investments. Changes in foreign currency rates can adversely affect the fair values and earnings of our non-U.S. holdings. We mitigate this risk by utilizing currency instruments to hedge the capital portion of our foreign currency risk. The types of hedging instruments that we may employ on our foreign currency denominated investments are forwards and costless collars (buying a protective put while writing an out-of-the-money covered call with a strike price at which the premium received is equal to the premium of the protective put purchased) which involved no initial capital outlay. The puts are generally structured with strike prices up to 10% lower than our cost basis in such investments, thereby limiting any foreign exchange fluctuations to up to 10% of the original capital invested.

At September 30, 2017, we had approximately €498.2 million, £237.7 million, CHF0.2 million and NOK 802.4 million or a total of \$1,008.1 million, in European investments. A 1% change in these foreign currency rates would result in a \$10.1 million increase or decrease in translation gain or loss included in other comprehensive income. At September 30, 2017, our share of net tax-effected accumulated foreign exchange gain on the European investments was approximately \$24.7 million, net of effect of hedging.

A summary of the foreign exchange contracts in place at September 30, 2017, including notional amount and key terms, is included in Note 12 to the consolidated financial statements. The maturity dates of these instruments

approximate the projected dates of related cash flows for specific investments. Termination or maturity of currency hedging instruments may result in an obligation for payment to or from the counterparty to the hedging agreement. We are exposed to credit loss in the event of non-performance by counterparties for these contracts. To manage this risk, we select major international banks and financial institutions as counterparties and perform a quarterly review of the financial health and stability of our trading counterparties. Based on our review at September 30, 2017, we do not expect any counterparty to default on its obligations.

Inflation

Many of our assets and liabilities are interest rate sensitive in nature. As a result, interest rates and other factors influence our performance more so than inflation, although inflation rates can often have a meaningful influence over the direction of interest rates. Furthermore, our financial statements are prepared in accordance with U.S. GAAP and our distributions as determined by our board of directors will be primarily based on our taxable income, and, in each case, our activities and balance sheet are measured with reference to historical cost and/or fair value without considering inflation.

ITEM 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act) that are designed to ensure that information required to be disclosed in our reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

As required by Rule 13a-15(b) of the Exchange Act, we have evaluated, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures. Based upon our evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at September 30, 2017.

Changes in Internal Control over Financial Reporting

As a result of the Merger, we are in the process of integrating the systems, processes and internal controls of Colony, NSAM and NRF, and we expect the integration to be sufficiently completed at the end of the current fiscal year. We will continue to review our internal control practices for the combined company in consideration of future integration and post-merger activities.

Except as described above in the preceding paragraph, during the quarter ended September 30, 2017, there was no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II—OTHER INFORMATION

ITEM 1. Legal Proceedings.

The Company may be involved in litigations and claims in the ordinary course of business. As of September 30, 2017, the Company was not involved in any material legal proceedings.

ITEM 1A. Risk Factors.

Risks Related to the Proposed Combination among the Company, NorthStar I and NorthStar II

We cannot be sure of the market price of the Colony NorthStar Credit common stock we will receive as consideration for our contribution of the CLNS Contributed Portfolio.

Upon completion of the Combination, we will receive shares of Colony NorthStar Credit's Class A common stock (or Class B common stock in the event of a listing without an initial public offering). We anticipate that Colony NorthStar Credit's Class A common stock will be traded on a national securities exchange; however, prior to the Combination, there has not been and will not be an established public trading market for Colony NorthStar Credit's common stock. The market price of Colony NorthStar Credit's class A common stock following the Combination will be unknown until the commencement of trading of Colony NorthStar Credit's class A common stock upon the consummation of the Combination. The value of Colony NorthStar Credit's class B common stock will be based on the market price of Colony NorthStar Credit's class A common stock at the time that the applicable class of Colony NorthStar Credit's class B common stock converts to Colony NorthStar Credit's class A common stock.

The number of Colony NorthStar Credit shares we will receive in consideration for our contribution of the CLNS Contributed Portfolio is fixed and generally will not be adjusted for changes in the value of the assets and liabilities that comprise the CLNS Contributed Portfolio.

If the Combination is completed, we will receive a fixed number of Colony NorthStar Credit's class A common stock (or Colony NorthStar Credit's class B common stock in the event of a listing without an initial public offering) in consideration for the CLNS Contributed Portfolio.

The number of shares of Colony NorthStar Credit's class A common stock (or Colony NorthStar Credit's class B common stock in the event of a listing without an initial public offering) is fixed and may be adjusted only under certain limited circumstances as set forth in the combination agreement and will not be adjusted to reflect any changes in the value of the assets and liabilities that comprise the CLNS Contributed Portfolio between the signing of the combination agreement and the closing of the Combination. However, immediately prior to the closing of the Combination, Colony NorthStar Credit will, if necessary, declare a special distribution to us in an amount that is intended to provide us a true up for the difference between (i) the sum of (a) the loss in value of NorthStar I and NorthStar II as a result of the distributions made by NorthStar I and NorthStar II in excess of funds from operations from July 1, 2017 through the day immediately preceding the closing date of the Combination (excluding the dividend payment made by each of NorthStar I and NorthStar II on July 1, 2017), (b) funds from operations of the investment entities in which subsidiaries of the Company own interests to be contributed to Colony NorthStar Credit (the "CLNS Investment Entities") from July 1, 2017 through the day immediately preceding the closing date of the Combination, (c) cash contributions or contributions of certain intercompany receivables made to the CLNS Investment Entities from July 1, 2017 through the day immediately preceding the closing date of the Combination and (d) the expected present value of certain unreimbursed operating expenses of NorthStar I and NorthStar II paid on each company's behalf by their respective advisors, and (ii) cash distributions made by the CLNS Investment Entities from July 1, 2017 through the day immediately preceding the closing date of the Combination, excluding that certain distribution made by the CLNS Investment Entities in July 2017 relating to the partial repayment of a certain investment.

Completion of the Combination is subject to many conditions and if these conditions are not satisfied or waived, the Combination will not be completed.

Completion of the Combination is subject to many conditions that must be satisfied or waived under the combination agreement for the Combination to be completed including, among others, receipt of approval of the stockholders of NorthStar I and NorthStar II.

In addition, each of the parties may terminate the combination agreement under certain circumstances, including, among other reasons, if the Combination is not completed by the outside date (as set forth in the combination agreement).

There can be no assurance that the conditions to the closing of the Combination will be satisfied or waived. For example, Colony NorthStar Credit's ability to qualify as a REIT depends, in part, on its acquisition of NorthStar I's and NorthStar II's qualifying REIT assets in the Combination. Accordingly, for Colony NorthStar Credit's counsel to deliver the REIT qualification opinion that is a condition to the closing of the Combination, Colony NorthStar Credit must be able to project, and its counsel to reasonably assume, that Colony NorthStar Credit will satisfy the REIT income and asset tests for the entire taxable year of the Combination. Accordingly, there can be no assurance that the Combination will be completed.

If the Combination does not occur, we may incur payment obligations to the others.

If the combination agreement is terminated under certain circumstances, we may be required to pay NorthStar I and NorthStar II certain termination fees or transaction expenses of up to \$10 million each (depending on the specific circumstances), NorthStar I may be required to pay us and NorthStar II certain termination fees or transaction expenses of up to \$10 million each (depending on the specific circumstances) and NorthStar II may be required to pay us or NorthStar I certain termination fees, as applicable, or transaction expenses of up to \$10 million each (depending on the specific circumstances).

If the Combination is approved by the NorthStar I and NorthStar II stockholders, the date on which we will receive Colony NorthStar Credit common stock is uncertain.

Even if the Combination is approved by the NorthStar I and NorthStar II stockholders, the date on which the Combination is consummated and we receive Colony NorthStar Credit common stock will remain uncertain, and may not occur at all. Although it is expected that the Combination will be consummated the first quarter of 2018, the completion date of the Combination might be later than expected due to delays in satisfying the conditions to the closing of the Combination (including the listing by Colony NorthStar Credit of its class A common stock on a national securities exchange) or other unforeseen events. In addition, there can be no assurance that the Combination will be completed even if the required stockholder approvals are obtained.

Failure to complete the Combination could negatively affect our value and our future business and financial results.

If the combination agreement is terminated and the Combination is not completed for any reason, including as a result of the NorthStar I stockholders' or NorthStar II stockholders' failing to approve the necessary proposals, our ongoing business could be adversely affected and, without realizing any of the benefits of having completed the Combination, may be subject to several risks, including that:

- we may experience negative reactions from our investors;
- we will be required to pay certain costs relating to the Combination, whether or not the Combination is completed, and, depending on the circumstances relating to a termination, may be required to pay certain termination fees or transaction expenses; and
- our management's focus and resources may be diverted from operational matters and other strategic opportunities while working to implement the Combination.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Issuance of Equity Securities Upon Redemption of OP Units

In February 2017, we issued 45,371 shares of our class A common stock upon redemption of an equal number of our OP Units, of which 31,171 OP Units were held by FHB Holding LLC (which is controlled by certain of our employees) and 14,200 OP Units were allocated between two educational institutions that held the OP Units prior to their respective redemption requests. Such institutions received the OP Units as a charitable contribution from FHB Holdings LLC.

In April 2017, we issued 1,053,306 shares of our class A common stock upon redemption of an equal number of our OP Units, of which 607,841 OP Units were held by limited liability companies controlled by Thomas J. Barrack, Jr. and 445,465 OP Units were held by FHB Holdings LLC. In connection with such redemption of OP Units, we issued 28,166 shares of our class A common stock upon conversion of an equal number of shares of our class B common stock.

In May 2017, we issued 287,035 shares of our class A common stock upon redemption of an equal number of our OP Units held collectively by an educational institution and a religious institution, who in turn had received such units as charitable contributions from Colony Capital, LLC (which is controlled by certain members of our senior management).

In August 2017, we issued 295,201 shares of our class A common stock upon redemption of an equal number of our OP Units held by certain of our employees.

Such shares of class A common stock were issued and sold in reliance on Section 4(a)(2) of the Securities Act of 1933, as amended (the "Securities Act").

Issuance of Equity Securities Upon Exchange of Notes

In August 2017, we issued 207,739 shares of our class A common stock to a holder of the 5.375% exchangeable notes upon exchange by such holder of \$2,500,000 of outstanding principal on the 5.375% exchangeable notes. No consideration was received by the Company upon exchange of the 5.375% exchangeable notes for shares of our class A common stock. Such shares of class A common stock were issued in reliance on Section 4(a)(2) of the Securities Act.

Issuer Repurchase of Equity Securities

The number and weighted average price per share of shares purchased in the quarter ended September 30, 2017 is set forth in the table below:

Period	Total Number of Shares Purchased	Weighted Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ⁽¹⁾	Dollar Value of Shares that May Yet Be Purchased Under the Program ⁽¹⁾
July 1, 2017 through July 31, 2017	—	N/A	—	\$ 132,014,594
August 1, 2017 through August 31, 2017	1,388,432	\$ 13.08	1,388,432	113,855,223
September 1, 2017 through September 30, 2017	2,974,145	12.93	2,974,145	75,387,959
Total	4,362,577	\$ 12.98	4,362,577	75,387,959

⁽¹⁾ The Company's common stock repurchase program was announced by the Company on February 28, 2017. Pursuant to the common stock repurchase program, the Company may repurchase up to \$300 million of the Company's class A common stock over a one-year period.

ITEM 3. Defaults Upon Senior Securities.

None.

ITEM 4. Mine Safety Disclosures.

Not applicable.

ITEM 5. Other Information.

Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On November 7, 2017, David Hamamoto delivered a Notice of Resignation to the Company, effective as of January 11, 2018, by which Mr. Hamamoto tendered his voluntary resignation of all director and officer positions held with the Company, its affiliates, subsidiaries and any other entity in which the Company or its affiliates is the manager or serves in a similar capacity. Mr. Hamamoto's resignation did not involve a disagreement with the Company or any matter relating to the Company's operations, policies or practices.

On November 7, 2017, the Board of Directors appointed Richard B. Saltzman, the Company's Chief Executive Officer & President, as a director to fill the vacancy created by Mr. Hamamoto's resignation. The appointment of Mr. Saltzman will be effective concurrently with the effective date of Mr. Hamamoto's resignation.

ITEM 6. Exhibits.

Exhibit Number	Description
2.1	Master Combination Agreement, dated as of August 25, 2017, among Colony Capital Operating Company, LLC, NRF RED REIT Corp., NorthStar Real Estate Income Trust, Inc., NorthStar Real Estate Income Trust Operating Partnership, LP, NorthStar Real Estate Income II, Inc., NorthStar Real Estate Income Operating Partnership II, LP, Colony NorthStar Credit Real Estate, Inc. and Credit RE Operating Company, LLC (incorporated by reference to Exhibit 2.1 to Colony NorthStar, Inc.'s Current Report on Form 8-K filed on August 28, 2017)
3.1	Articles Supplementary designating Colony NorthStar, Inc.'s 7.125% Series J Cumulative Redeemable Perpetual Preferred Stock, liquidation preference \$25.00 per share, par value \$0.01 per share (incorporated by reference to Exhibit 3.3 to Colony NorthStar, Inc.'s Registration Statement on Form 8-A filed on September 22, 2017)
4.1	Form of stock certificate evidencing the 7.125% Series J Cumulative Redeemable Perpetual Preferred Stock, liquidation preference \$25.00 per share, par value \$0.01 per share (incorporated by reference to Exhibit 4.1 to Colony NorthStar, Inc.'s Registration Statement on Form 8-A filed on September 22, 2017)
10.1*	Amendment No. 2 to the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC, dated as of October 13, 2017
10.2*	Amendment No. 3 to the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC, dated as of October 18, 2017
31.1*	Certification of Richard B. Saltzman, President and Chief Executive Officer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Darren J. Tangen, Chief Financial Officer and Treasurer, pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Richard B. Saltzman, President and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Darren J. Tangen, Chief Financial Officer and Treasurer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101**	Financial statements from the Quarterly Report on Form 10-Q of Colony NorthStar, Inc. for the quarter ended September 30, 2017, formatted in XBRL (eXtensible Business Reporting Language): (1) Condensed Consolidated Balance Sheets, (2) Condensed Consolidated Statements of Operations, (3) Condensed Consolidated Statements of Comprehensive Income, (4) Condensed Consolidated Statements of Equity, (5) Condensed Consolidated Statements of Cash Flows and (6) Notes to Condensed Consolidated Financial Statements.

* Filed herewith

** Pursuant to Rule 406T of Regulation S-T, the interactive data files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

**AMENDMENT NO. 2
TO
THIRD AMENDED AND RESTATED
LIMITED LIABILITY COMPANY AGREEMENT
OF
COLONY CAPITAL OPERATING COMPANY, LLC**

This Amendment No. 2 to the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC (this "**Amendment**") is made as of October 13, 2017 by Colony NorthStar, Inc., a Maryland corporation, as the sole Managing Member (the "**Company**") of Colony Capital Operating Company, LLC, a Delaware limited liability company (the "**Operating Partnership**"), pursuant to the authority granted to the Company in the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC, dated as of January 10, 2017 (the "**Partnership Agreement**"). Capitalized terms used and not defined herein shall have the meanings set forth in the Partnership Agreement.

WHEREAS, a Pricing Committee of the Board of Directors (the "**Board**") of the Company adopted resolutions on May 24, 2017 classifying and designating 13,800,000 shares of Preferred Stock (as defined in the Articles of Amendment and Restatement of the Company (the "**Charter**")) as Series I Preferred Shares (as defined in Amendment No. 1 to the Partnership Agreement);

WHEREAS, the Company filed Articles Supplementary to the Charter with the State Department of Assessments and Taxation of Maryland, effective on June 5, 2017, establishing the Series I Preferred Shares, with such preferences, rights, powers, restrictions, limitations as to distributions, qualifications and terms and conditions of redemption as described therein;

WHEREAS, on June 5, 2017, the Company issued 13,800,000 Series I Preferred Shares;

WHEREAS, on June 23, 2017, the Company used a portion of the net proceeds from the issuance of the Series I Preferred Shares to redeem all of its issued and outstanding shares of 8.75% Series A Cumulative Redeemable Perpetual Preferred Stock and 8.50% Series F Cumulative Redeemable Perpetual Preferred Stock, and in connection therewith all of the Operating Partnership's outstanding Series A Company Preferred Units and Series F Company Preferred Units were recapitalized into 12,954,764 Series I Company Preferred Units;

WHEREAS, a Pricing Committee of the Board of the Company adopted resolutions on September 13, 2017 classifying and designating 12,650,000 shares of Preferred Stock as Series J Preferred Shares (as defined below);

WHEREAS, the Company filed Articles Supplementary to the Charter with the State Department of Assessments and Taxation of Maryland, effective on September 22, 2017, establishing the Series J Preferred Shares, with such preferences, rights, powers, restrictions, limitations as to distributions, qualifications and terms and conditions of redemption as described therein;

WHEREAS, on September 22, 2017, the Company issued 12,600,000 Series J Preferred Shares, consisting of 11,000,000 Series J Preferred Shares issued in a public offering of securities (the "**Series J Primary Securities**") and 1,600,000 Series J Preferred Shares issued pursuant to an option granted to the underwriters in connection with the public offering;

WHEREAS, on October 13, 2017, the Company used the remaining net proceeds from the issuance of the Series I Preferred Shares and the net proceeds from the issuance of the Series J Primary Securities to redeem 6,335,100 of the 13,998,005 issued and outstanding shares of 8.25% Series B Cumulative Redeemable Perpetual

Preferred Stock and all of the 5,000,000 issued and outstanding shares of 8.875% Series C Cumulative Redeemable Perpetual Preferred Stock; and

WHEREAS, the Company has determined that, in connection with the redemption of the Preferred Stock of the Company as described in the preceding recital, it is necessary and desirable to amend the Partnership Agreement (i) to classify and designate additional Company Preferred Units as Series J Company Preferred Units, and (ii) to recapitalize the Operating Partnership by converting 6,335,190 of the Series B Company Preferred Units and all of the 5,000,000 outstanding Series C Company Preferred Units into an additional 845,236 Series I Company Preferred Units and 10,858,626 Series J Company Preferred Units.

NOW, THEREFORE, in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the Partnership Agreement is hereby amended as follows:

1. Article 1 of the Partnership Agreement is hereby amended and restated with regard to the following definitions:

“Company Preferred Unit” means a fractional share of the Membership Interests of a particular class or series that the Managing Member has authorized pursuant to Section 4.1 or 4.2 hereof that has distribution rights, or rights upon liquidation, winding up and dissolution, that are superior or prior to the Membership Common Units, including the Series B Company Preferred Units, the Series D Company Preferred Units, the Series E Company Preferred Units, the Series G Company Preferred Units, the Series H Company Preferred Units, the Series I Company Preferred Units and the Series J Company Preferred Units.”

“Preferred Share” means a share of stock of CLNS now or hereafter authorized, designated or reclassified that has dividend rights, or rights upon liquidation, winding up and dissolution, that are superior or prior to the REIT Shares, including the Series B Preferred Shares, the Series D Preferred Shares, the Series E Preferred Shares, the Series G Preferred Shares, the Series H Preferred Shares, Series I Preferred Shares and the Series J Preferred Shares.

2. Article 1 of the Partnership Agreement is hereby amended to add the following definitions:

“Series J Company Preferred Unit” means a Company Preferred Unit with the designations, preferences and relative, participating, optional or other special rights, powers and duties as are set forth in Exhibit N hereto. It is the intention of the Managing Member that each Series J Company Preferred Unit shall be substantially the economic equivalent of one Series J Preferred Share.

“Series J Preferred Share” means a share of 7.125% Series J Cumulative Redeemable Perpetual Preferred Stock of CLNS, par value \$0.01 per share.

3. In accordance with Section 4.2 of the Partnership Agreement, a new class of Company Preferred Units hereby is created and designated as Series J Company Preferred Units, the terms of which are set forth in Exhibit N hereto. The Partnership Agreement is amended to incorporate such Exhibit N as Exhibit N.

4. The Operating Partnership hereby is recapitalized by converting 6,335,190 of the outstanding Series B Company Preferred Units and all of the 5,000,000 outstanding Series C Company Preferred Units into 845,236 additional Series I Company Preferred Units and 10,858,626 Series J Company Preferred Units. Immediately upon such conversion, each Holder of Series I Company Preferred Units and Series J Company Preferred Units shall be deemed to have made a Capital Contribution to the Operating Partnership equal to Twenty-Five Dollars (\$25.00) per Series I Company Preferred Unit and Series J Company Preferred Unit owned by such Holder.

5. Exhibit G to the Partnership Agreement is hereby deleted in its entirety.

6. Except as modified herein, all terms and conditions of the Partnership Agreement shall remain in full force and effect, which terms and conditions the Company hereby ratifies and confirms.

7. This Amendment shall be construed and enforced in accordance with and governed by the laws of the State of Delaware, without regard to conflicts of law.

8. If any provision of this Amendment is or becomes invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained herein shall not be affected thereby.

[Signature page follows]

IN WITNESS WHEREOF, the undersigned has executed this Amendment as of the date first set forth above.

COLONY NORTHSTAR, INC.
as Managing Member of Colony Capital Operating
Company, LLC

By: /s/ Ronald M. Sanders
Ronald M. Sanders
Executive Vice President, Chief Legal
Officer and Secretary

[Signature Page to Amendment No. 2 to the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC]

EXHIBIT N: SERIES J COMPANY PREFERRED UNIT DESIGNATION

- A. **Designation and Number.** A series of Company Preferred Units, designated as Series J Company Preferred Units, is hereby established. The maximum number of Series J Company Preferred Units shall be 12,650,000.
- B. **Rank.** The Series J Company Preferred Units will, with respect to rights to receive distributions and to participate in distributions or payments upon liquidation, dissolution or winding up of the Company, rank (a) senior to the Membership Common Units and any other class of Membership Units of the Company, now or hereafter issued and outstanding, the terms of which provide that such Membership Units rank, as to distributions and upon liquidation, dissolution or winding up of the Company, junior to such Series J Company Preferred Units (“Junior Units”), (b) on a parity with the Series B Company Preferred Units, Series D Company Preferred Units, Series E Company Preferred Units, Series G Company Preferred Units, Series H Company Preferred Units and Series I Company Preferred Units (in each case as defined in the Limited Liability Company Agreement of the Company), and any Membership Units the Company may authorize or issue in the future that, pursuant to the terms thereof, rank on parity with the Series J Company Preferred Units with respect to distributions or payments in the event of the liquidation, dissolution or winding up of the Company (“Parity Units”); and (c) junior to all Membership Units of the Company the terms of which specifically provide that such Membership Units rank senior to the Series J Company Preferred Units with respect to distributions or payments in the event of the liquidation, dissolution or winding up of the Company (“Senior Units”). Any authorization or issuance of Senior Units would require the affirmative vote of the holders of at least two-thirds of the outstanding Series J Company Preferred Units voting together as a single class with all other classes or series of Parity Units upon which like voting rights have been conferred and are exercisable. Any convertible or exchangeable debt securities that the Company may issue are not considered to be equity securities for these purposes.
- C. **Distributions.**
- (i) CLNS, in its capacity as the holder of the then outstanding Series J Company Preferred Units, shall be entitled to receive, when, as and if authorized by the Company, out of funds legally available for payment of distributions, cumulative cash distributions at the rate of 7.125% per annum of the \$25.00 liquidation preference of each Series J Company Preferred Unit (equivalent to \$1.78125 per annum per Series J Company Preferred Unit).
- (ii) Distributions on each outstanding Series J Company Preferred Unit shall be cumulative from and including September 22, 2017 and shall be payable (i) for the period from September 22, 2017 to January 14, 2018, on January 15, 2018, and (ii) for each quarterly distribution period thereafter, quarterly in equal amounts in arrears on the 15th day of each January, April, July and October, commencing on July 15, 2018 (each such day being hereinafter called a “Series J Distribution Payment Date”) at the then applicable annual rate; provided, however, that if any Series J Distribution Payment Date falls on any day other than a Business Day (as defined in the Articles Supplementary establishing and fixing the rights and preferences of the Series J Preferred Shares (the “Series J Preferred Share Terms”)), the distribution that would otherwise have been payable on such Series J Distribution Payment Date may be paid on the next succeeding Business Day with the same force and effect as if paid on such Series J Distribution Payment Date, and no interest or other sums shall accrue on the amount so payable from such Series J Distribution Payment Date to such next succeeding Business Day. Each distribution is payable to holders of record as they appear on the books and records of the Company at the close of business on the record date, not exceeding 30 days preceding the applicable Series J Distribution Payment Date, as shall be fixed by the Company. Distributions shall accumulate from September 22, 2017 or the most recent Series J Distribution Payment Date to which distributions have been paid, whether or not in any such distribution period or periods there shall be funds legally available for the payment of such distributions, whether the Company has earnings or whether such distributions are authorized. No interest, or sum of money in lieu of interest, shall be payable in respect of any distribution payment or payments on the Series J Company Preferred Units that may be in arrears. Holders of the Series J Company Preferred Units shall not be entitled to any distributions, whether payable in cash, property or stock, in excess of full cumulative distributions, as herein provided, on the Series J Company Preferred Units. Distributions payable on the Series J Company Preferred Units for any period greater or less than a full distribution period will be computed on the basis of a 360-day year consisting of twelve 30-day months. Distributions payable on the Series J Company Preferred Units for each full distribution period will be computed by dividing the

applicable annual distribution rate by four. After full cumulative distributions on the Series J Company Preferred Units have been paid, the holders of Series J Company Preferred Units will not be entitled to any further distributions with respect to that distribution period.

(iii) So long as any Series J Company Preferred Units are outstanding, no distributions, except as described in the immediately following sentence, shall be authorized and declared or paid or set apart for payment on any series or class or classes of Parity Units for any period unless full cumulative distributions have been declared and paid or are contemporaneously declared and paid or declared and a sum sufficient for the payment thereof set apart for such payment on the Series J Company Preferred Units for all prior distribution periods. When distributions are not paid in full or a sum sufficient for such payment is not set apart, as aforesaid, all distributions authorized and declared upon the Series J Company Preferred Units and all distributions authorized and declared upon any other series or class or classes of Parity Units shall be authorized and declared ratably in proportion to the respective amounts of distributions accumulated and unpaid on the Series J Company Preferred Units and such Parity Units.

(iv) So long as any Series J Company Preferred Units are outstanding, no distributions (other than distributions paid solely in Junior Units of, or in options, warrants or rights to subscribe for or purchase, Junior Units) shall be authorized and declared or paid or set apart for payment or other distribution authorized and declared or made upon Junior Units, nor shall any Junior Units be redeemed, purchased or otherwise acquired (other than a redemption, purchase or other acquisition of Membership Units made for purposes of and in compliance with requirements of an employee incentive or benefit plan of CLNS or any subsidiary, or a conversion into or exchange for Junior Units or redemptions for the purpose of preserving CLNS's qualification as a REIT (as defined in the Charter), or redemptions of Membership Units pursuant to Article 15 of the Limited Liability Company Agreement of the Company), for any consideration (or any monies to be paid to or made available for a sinking fund for the redemption of any such units) by the Company, directly or indirectly (except by conversion into or exchange for Junior Units), unless in each case full cumulative distributions on all outstanding shares of Series J Company Preferred Units and any Parity Units at the time such distributions are payable shall have been paid or set apart for payment for all past distribution periods with respect to the Series J Company Preferred Units and all past distribution periods with respect to such Parity Units.

(v) Any distribution payment made on the Series J Company Preferred Units shall first be credited against the earliest accrued but unpaid distribution due with respect to such Series J Company Preferred Units which remains payable.

(vi) Except as provided herein, the Series J Company Preferred Units shall not be entitled to participate in the earnings or assets of the Company.

(vii) As used herein, the term "distribution" does not include distributions payable solely in Junior Units on Junior Units, or in options, warrants or rights to holders of Junior Units to subscribe for or purchase any Junior Units.

D. Liquidation Preference.

(i) In the event of any liquidation, dissolution or winding up of the Company, whether voluntary or involuntary, before any payment or distribution of the assets of the Company shall be made to or set apart for the holders of Junior Units, the holders of the Series J Company Preferred Units shall be entitled to receive \$25.00 per Series J Company Preferred Unit (the "Liquidation Preference") plus an amount per Series J Company Preferred Unit equal to all accrued and unpaid distributions (whether or not earned or declared) thereon to, but not including, the date of final distribution to such holders; but such holders of the Series J Company Preferred Units shall not be entitled to any further payment. If, upon any such liquidation, dissolution or winding up of the Company, the assets of the Company, or proceeds thereof, distributable among the holders of the Series J Company Preferred Units shall be insufficient to pay in full the preferential amount aforesaid and liquidating payments on any other Parity Units, then such assets, or the proceeds thereof, shall be distributed among the holders of such Series J Company Preferred Units and any such other Parity Units ratably in accordance with the respective amounts that would be payable on such Series J Company Preferred Units and any such other Parity Units if all amounts payable thereon were paid in full. For the purposes of this Section D, none of (i) a consolidation or merger of the Company with one or more

entities, (ii) a statutory unit exchange by the Company, or (iii) a sale or transfer of all or substantially all of the Company's assets shall be deemed to be a liquidation, dissolution or winding up, voluntary or involuntary, of the Company.

(ii) Until payment shall have been made in full to the holders of the Series J Company Preferred Units, as provided in this Section D, and to the holders of Parity Units, subject to any terms and provisions applying thereto, no payment will be made to any holder of Junior Units upon the liquidation, dissolution or winding up of the Company. Subject to the rights of the holders of Parity Units, upon any liquidation, dissolution or winding up of the Company, after payment shall have been made in full to the holders of the Series J Company Preferred Units, as provided in this Section D, any series or class or classes of Junior Units shall, subject to any respective terms and provisions applying thereto, be entitled to receive any and all assets remaining to be paid or distributed, and the holders of the Series J Company Preferred Units shall not be entitled to share therein.

E. Redemption. In connection with the redemption by CLNS of any Series J Preferred Shares in accordance with the provisions of the Series J Preferred Share Terms, and at such times as CLNS is required or determines to make, deposit or set aside such payment, the Company shall provide cash to CLNS for such purpose which shall be equal to the redemption price (as set forth in the Series J Preferred Share Terms), plus any accrued and unpaid dividends on the Series J Preferred Shares (whether or not declared), to, but not including, the redemption date, and one Series J Company Preferred Unit shall be concurrently redeemed with respect to each Series J Preferred Share so redeemed by CLNS. If a redemption date for Series J Preferred Shares falls after a record date for a Series J Preferred Shares dividend payment and prior to the corresponding dividend payment date, then the Company shall provide cash to CLNS equal to the dividend payable on such Series J Preferred Shares on such dividend payment date notwithstanding the redemption of such Series J Preferred Shares and corresponding Series J Company Preferred Units prior to such dividend payment date. From and after the applicable redemption date, the Series J Company Preferred Units so redeemed shall no longer be outstanding and all rights hereunder, to distributions or otherwise, with respect to such Series J Company Preferred Units shall cease. Any Series J Company Preferred Units so redeemed may be reissued to CLNS at such time as CLNS reissues a corresponding number of Series J Preferred Shares so redeemed or repurchased, in exchange for the contribution by CLNS to the Company of the proceeds from such reissuance.

F. Voting Rights. Except as required by applicable law or the Limited Liability Company Agreement of the Company, the holder of the Series J Company Preferred Units, as such, shall have no voting rights.

G. Conversion. The Series J Company Preferred Units are not convertible into or exchangeable for any other property or securities of the Company, except as provided herein.

(i) In the event of a conversion of any Series J Preferred Shares into Class A common stock of CLNS, par value \$0.01 per share ("Common Stock"), in accordance with the Series J Preferred Share Terms, upon conversion of such Series J Preferred Shares, the Company shall convert an equal whole number of the Series J Company Preferred Units into Membership Common Units as such Series J Preferred Shares are converted into shares of Common Stock. In the event of a conversion of any Series J Preferred Shares into consideration other than Common Stock in accordance with the Series J Preferred Share Terms, the Company shall retire a number of Series J Company Preferred Units equal to the number of Series J Preferred Shares converted into such other form of consideration. In the event of a conversion of the Series J Preferred Shares into Common Stock, to the extent CLNS is required to pay cash in lieu of fractional shares of Common Stock pursuant to the Series J Preferred Share Terms in connection with such conversion, the Company shall distribute an equal amount of cash to CLNS.

(ii) Following any such conversion or retirement by the Company pursuant to this Section G, the Company shall make such revisions to the Limited Liability Company Agreement of the Company as it determines are necessary to reflect such conversion.

H. Restriction on Ownership. The Series J Company Preferred Units shall be owned and held solely by CLNS.

I. Allocations. Allocations of the Company's items of income, gain, loss and deduction with respect to the Series J Company Preferred Units shall be allocated to CLNS as the sole holder of Series J Company Preferred Units in accordance with Article 6 of the Limited Liability Company Agreement of the Company.

**AMENDMENT NO. 3
TO
THIRD AMENDED AND RESTATED
LIMITED LIABILITY COMPANY AGREEMENT
OF
COLONY CAPITAL OPERATING COMPANY, LLC**

This Amendment No. 3 to the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC (this "**Amendment**") is made as of October 18, 2017 by Colony NorthStar, Inc., a Maryland corporation, as the sole Managing Member (the "**Company**") of Colony Capital Operating Company, LLC, a Delaware limited liability company (the "**Operating Partnership**"), pursuant to the authority granted to the Company in the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC, dated as of January 10, 2017 (the "**Partnership Agreement**"). Capitalized terms used and not defined herein shall have the meanings set forth in the Partnership Agreement.

WHEREAS, a Pricing Committee of the Board of Directors (the "**Board**") of the Company adopted resolutions on September 13, 2017 classifying and designating 12,650,000 shares of Preferred Stock (as defined in the Articles of Amendment and Restatement of the Company (the "**Charter**")) as Series J Preferred Shares (as defined in Amendment No. 2 to the Partnership Agreement);

WHEREAS, the Company filed Articles Supplementary to the Charter with the State Department of Assessments and Taxation of Maryland, effective on September 22, 2017, establishing the Series J Preferred Shares, with such preferences, rights, powers, restrictions, limitations as to distributions, qualifications and terms and conditions of redemption as described therein;

WHEREAS, on September 22, 2017, the Company issued 12,600,000 Series J Preferred Shares, consisting of 11,000,000 Series J Preferred Shares issued in a public offering of securities and 1,600,000 Series J Preferred Shares issued pursuant to an option granted to the underwriters in connection with the public offering (the "**Series J Option Securities**");

WHEREAS, on October 18, 2017, the Company used the net proceeds from the issuance of the Series J Option Securities to redeem 1,549,600 of the 7,662,905 issued and outstanding shares of 8.25% Series B Cumulative Redeemable Perpetual Preferred Stock; and

WHEREAS, the Company has determined that, in connection with the redemption of the Preferred Stock of the Company as described in the preceding recital, it is necessary and desirable to amend the Partnership Agreement (i) to classify and designate additional Company Preferred Units as Series J Company Preferred Units, and (ii) to recapitalize the Operating Partnership by converting 1,549,600 of the Series B Company Preferred Units into an additional 1,600,000 Series J Company Preferred Units.

NOW, THEREFORE, in consideration of the premises and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the Partnership Agreement is hereby amended as follows:

1. The Operating Partnership hereby is recapitalized by converting 1,549,600 of the outstanding Series B Company Preferred Units into 1,600,000 additional Series J Company Preferred Units. Immediately upon such conversion, each Holder of Series J Company Preferred Units shall be deemed to have made a Capital Contribution to the Operating Partnership equal to Twenty-Five Dollars (\$25.00) per Series J Company Preferred Unit owned by such Holder.

2. Except as modified herein, all terms and conditions of the Partnership Agreement shall remain in full force and effect, which terms and conditions the Company hereby ratifies and confirms.

3. This Amendment shall be construed and enforced in accordance with and governed by the laws of the State of Delaware, without regard to conflicts of law.

4. If any provision of this Amendment is or becomes invalid, illegal or unenforceable in any respect, the validity, legality and enforceability of the remaining provisions contained herein shall not be affected thereby.

[Signature page follows]

IN WITNESS WHEREOF, the undersigned has executed this Amendment as of the date first set forth above.

COLONY NORTHSTAR, INC.
as Managing Member of Colony Capital Operating
Company, LLC

By: /s/ Ronald M. Sanders
Ronald M. Sanders
Executive Vice President, Chief Legal
Officer and Secretary

[Signature Page to Amendment No. 3 to the Third Amended and Restated Limited Liability Company Agreement of Colony Capital Operating Company, LLC]

**Certification of Chief Executive Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Richard B. Saltzman, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Colony NorthStar, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2017

/s/ RICHARD B. SALTZMAN

**Richard B. Saltzman
Chief Executive Officer and President**

**Certification of Chief Financial Officer
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Darren J. Tangen, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Colony NorthStar, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2017

/s/ DARREN J. TANGEN

**Darren J. Tangen
Chief Financial Officer and Treasurer**

**Certification of Chief Executive Officer
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Colony NorthStar, Inc. (the "Company") on Form 10-Q for the three months ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard B. Saltzman, Chief Executive Officer and President of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (i) the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2017

/s/ RICHARD B. SALTZMAN

Richard B. Saltzman
Chief Executive Officer and President

The foregoing certification is being furnished solely pursuant to 18 U.S.C §1350 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended or incorporated by reference in any registration statement of the Company filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**Certification of Chief Financial Officer
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Quarterly Report of Colony NorthStar, Inc. (the "Company") on Form 10-Q for the three months ended September 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Darren J. Tangen, Chief Financial Officer and Treasurer of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (i) the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2017

/s/ DARREN J. TANGEN

Darren J. Tangen
Chief Financial Officer and Treasurer

The foregoing certification is being furnished solely pursuant to 18 U.S.C §1350 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended or incorporated by reference in any registration statement of the Company filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.