

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 8, 2020

COLONY CAPITAL, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland
(State or Other Jurisdiction of
Incorporation or Organization)

001-37980
(Commission
File Number)

46-4591526
(I.R.S. Employer
Identification No.)

515 South Flower Street, 44th Floor
Los Angeles, California 90071
(Address of Principal Executive Offices, Including Zip Code)

(310) 282-8820
Registrant's telephone number, including area code:

N/A
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Class A Common Stock, \$0.01 par value	CLNY	New York Stock Exchange
Preferred Stock, 7.50% Series G Cumulative Redeemable, \$0.01 par value	CLNY.PRG	New York Stock Exchange
Preferred Stock, 7.125% Series H Cumulative Redeemable, \$0.01 par value	CLNY.PRH	New York Stock Exchange
Preferred Stock, 7.15% Series I Cumulative Redeemable, \$0.01 par value	CLNY.PRI	New York Stock Exchange
Preferred Stock, 7.125% Series J Cumulative Redeemable, \$0.01 par value	CLNY.PRJ	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On May 8, 2020, Colony Capital, Inc. (the "Company") issued a press release announcing its financial position as of March 31, 2020 and its financial results for the quarter ended March 31, 2020. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

On May 8, 2020, the Company made available a Corporate Overview and Supplemental Financial Disclosure Presentation for the quarter ended March 31, 2020 on the Company's website at www.clny.com. A copy of the Corporate Overview and Supplemental Financial Disclosure Presentation is attached as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated herein by reference.

The information included in this Current Report on Form 8-K (including Exhibits 99.1 and 99.2 hereto) shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing made by the Company under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Use of Website to Distribute Material Company Information

The Company's website address is www.clny.com. The Company uses its website as a channel of distribution for important company information. Important information, including press releases, analyst presentations and financial information regarding the Company, is routinely posted on and accessible on the Public Shareholders subpage of its website, which is accessible by clicking on the tab labeled "Public Shareholders" on the website home page. The Company also uses its website to expedite public access to time-critical information regarding the Company in advance of or in lieu of distributing a press release or a filing with the U.S. Securities and Exchange Commission disclosing the same information. Therefore, investors should look to the Public Shareholders subpage of the Company's website for important and time-critical information. Visitors to the Company's website can also register to receive automatic e-mail and other notifications alerting them when new information is made available on the Public Shareholders subpage of the website.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits.* The following exhibits are being furnished herewith to this Current Report on Form 8-K.

Exhibit No.	Description
99.1	Press Release dated May 8, 2020
99.2	Corporate Overview and Supplemental Financial Disclosure Presentation for the quarter ended March 31, 2020
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 8, 2020

COLONY CAPITAL, INC.

By: _____ /s/ Mark M. Hedstrom
Mark M. Hedstrom
Chief Financial Officer, Chief Operating Officer and Treasurer

COLONY CAPITAL ANNOUNCES FIRST QUARTER 2020 FINANCIAL RESULTS

LOS ANGELES, May 8, 2020 - Colony Capital, Inc. (NYSE:CLNY) and subsidiaries (collectively, "Colony Capital," or the "Company") today announced financial results for the first quarter ended March 31, 2020.

- Total revenues of \$508 million
- GAAP net loss attributable to common stockholders of \$(361.6) million, or \$(0.76) per share, which included \$313 million of non-cash impairments
- Core FFO of \$(20.0) million, or \$(0.04) per share
- Core FFO of \$2.3 million excluding net losses of \$22.3 million primarily attributable to net investment losses in Other Equity & Debt
- Colony achieved further milestones in its digital evolution, most notably by closing the \$14 billion Zayo transaction, bringing digital assets under management ("AUM") to 41% of total AUM, and adding approximately \$840 million of new fee-bearing third-party capital
- The Company announced a series of proactive steps to mitigate the economic impact of COVID-19 on its legacy businesses in order to enhance the Company's liquidity position and financial flexibility

"COVID-19 is causing an unprecedented impact on the global economy; consequently, we are taking decisive action to preserve the financial flexibility and liquidity necessary to maintain the long-term resilience of our company, which in turn, benefits our customers, our communities, and our shareholders," said Thomas J. Barrack, Jr., Executive Chairman and Chief Executive Officer. "The continued growth in the demand for digital infrastructure underscores the importance of our strategic pivot; and, by maintaining financial strength, we will continue to invest growth capital and position ourselves as the leading real asset solutions provider of occupancy, connectivity, and capital to the world's leading mobile communications and technology logos."

"As we navigate a shifting macro environment, we remain laser-focused on delivering for our customers and executing our strategy to simplify the business. We made some great progress in the quarter, most notably closing the Zayo acquisition," said Marc Ganzi, CEO of Digital Colony and CEO-elect of Colony Capital. "Between Digital Colony Partners, our flagship digital infrastructure fund and access to capital at our digital portfolio companies we have access to over \$3 billion to play 'digital offense'."

For more information and a reconciliation of net income/(loss) to common stockholders to Core FFO and/or NOI, please refer to the non-GAAP financial measure definitions and tables at the end of this press release.

First Quarter 2020 Financial Results and Highlights

Financial Summary	1Q 2020	1Q 2019	Change	Change %
<i>(\$ in thousands, represents consolidated amounts except for Core FFO)</i>				
Revenues				
Property operating income	\$ 425,416	\$ 458,898	\$ (33,482)	(7.3)%
Interest income	32,868	46,070	(13,202)	(28.7)%
Fee income	43,505	31,028	12,477	40.2 %
Other income	5,724	12,063	(6,339)	(52.5)%
Total revenues (consolidated)	\$ 507,513	\$ 548,059	\$ (40,546)	(7.4)%
Net loss attributable to common stockholders	\$ (361,633)	\$ (102,113)	\$ (259,520)	
Net loss attributable to common stockholders per share	\$ (0.76)	\$ (0.21)	\$ (0.55)	
Core FFO	\$ (19,983)	\$ 58,272 (1)	\$ (78,255)	
Core FFO per share	\$ (0.04)	\$ 0.11 (1)	\$ (0.15)	
Core FFO excluding net losses	\$ 2,303	\$ 72,293 (1)	\$ (69,990)	
Core FFO excluding net losses per share	\$ —	\$ 0.14 (1)	\$ (0.14)	

(1) First quarter 2019 Core FFO and Core FFO excluding net losses amounts include an adjustment to previously disclosed first quarter 2019 Core and Core FFO excluding net losses to reflect CLNC's amendment of its definition of Core Earnings during the third quarter 2019, which was to include provision for loan losses, but exclude realized and unrealized real estate gains and losses (consistent with NAREIT FFO) and earnings related to legacy, non-strategic assets and businesses to focus CLNC's results on the earnings of its Core Portfolio.

During the first quarter 2020, the Company:

Digital Evolution

- Completed the acquisition of Zayo Group Holdings, Inc. ("Zayo") for \$14.3 billion, adding a global leader in fiber connectivity with over 13 million fiber miles and 40 data centers to the Digital Colony Partners ("DCP") portfolio
- Raised approximately \$840 million of new fee-earnings equity under management ("FEEUM") for co-investment into two investments including \$708 million for Zayo
- As part of a \$2 billion European expansion, Vantage Data Centers, Digital Colony's hyperscale data center platform, acquired Etx Everywhere, expanding its presence into Europe with data center campuses under construction or development in Frankfurt, Berlin, Warsaw, Milan, and Zurich
- Digital Colony Partners, the Company's inaugural \$4.1 billion digital infrastructure fund is now 73% invested and committed following these digital real estate and infrastructure investments
- Increased digital AUM to \$20.6 billion as of March 31, 2020, which represents approximately 41% of the Company's overall AUM
- Finalized timing of the Company's leadership succession, establishing July 1, 2020 as the date Marc Ganzi will become Chief Executive Officer and Jacky Wu will become Chief Financial Officer
- Established a Digital reporting segment designed to improve transparency and enhance the investment community's ability to evaluate and monitor Colony's pivot to digital infrastructure

Dispositions

- \$339 million in asset monetizations since the beginning of 2020
- Completed the sale of the Company's interest in two non-wholly owned real estate investment management platforms for a combined \$219, most notably, its 27% ownership interest in RXR Realty
- Completed the planned sales of certain other assets, with net equity proceeds of \$120 million within the Other Equity and Debt segment, including \$73 million that was achieved subsequent to quarter end

Corporate

- The Company's Board of Directors ("Board") declared and paid a first quarter 2020 dividend of \$0.11 per share to holders of Class A and B common stock
- Entered into a cooperation agreement with Blackwells Capital LLC ("Blackwells"), a stockholder of the Company, which included an agreement as to the Company's Board composition and establishment of a joint venture which acquired the Company's common stock in the open market, among other terms
- Jeannie Diefenderfer was elected to the Company's Board at the 2020 Annual Meeting of Stockholders held on May 5, 2020, increasing the number of independent directors to 11 of 12. Ms. Diefenderfer brings an extensive background in digital investing and digital real estate, which the Board of Directors believes will further enhance the Board's oversight and implementation of the Company's digital-focused strategy

Proactive Steps to Mitigate the Impact of Covid-19 Pandemic

The COVID-19 pandemic and related government-imposed stay-at-home restrictions have had and will continue to have a severe impact on global economic conditions and on the business environment within which the Company operates. In response to this unprecedented disruption, management and the Board of Directors have undertaken a series of proactive steps to mitigate the impacts of COVID-19 on its assets and business operations, with a principal focus on enhancing the Company's liquidity and financial flexibility.

- **Suspension of Common Dividend** - The Company is suspending its common dividend for the second quarter of 2020 as the Board and management believe it is prudent to conserve cash during this period of uncertainty. If maintained for the balance of the year, the dividend will result in savings of approximately \$175 million relative to the prior \$0.11 per share quarterly dividend. As the Company continues its pivot to digital infrastructure, the Board of Directors will evaluate go-forward dividend policy in alignment with an increased emphasis on a 'total return' approach, which focuses more on capital appreciation relative to current yield as components of total shareholder return.
- **Deferred Consideration of Preferred Dividend** - The Board has elected to defer the declaration of a dividend on its preferred stock until June 30, 2020 in accordance with regulatory timetables and subject to its assessment of the impact and trajectory of COVID-19.
- **Revolver Draw** - The Company drew \$600 million from its revolving credit facility as a precaution to ensure funds are available to meet its commercial and debt service obligations for an extended period. As of May 5, 2020, the Company remained in compliance with all terms of the credit facility.
- **Corporate G&A Savings** - Management identified and began executing a new cost reduction program with over \$40 million in annual run-rate cost savings, mostly from headcount and compensation-related cost reductions, which are expected to be implemented during the course of 2020.
- **Hospitality Operations and Capital Structure** - The Company is working with an external advisor to evaluate strategic and financial alternatives to maximize the value of its hospitality assets.
- **New Leadership at Colony Credit Real Estate, Inc. ("CLNC")** - In March, the Company appointed Michael J. Mazzei as Chief Executive Officer and President of CLNC. Mr. Mazzei brings 35 years of experience, knowledge of navigating through cycles, and strong executive leadership in the commercial real estate finance and mortgage REIT business. CLNC reported its first quarter earnings yesterday, outlining a series of actions it has taken over the past 45 days to further enhance liquidity and position CLNC for a recovery.
- **Other Equity & Debt ("OED") Monetization** - Despite withdrawing guidance with respect to the magnitude of OED monetizations due to the impact of COVID-19, the Company is increasingly intent on accelerating the sale of these non-core assets, where reasonable values can be attained. Most recently, in April 2020, the Company recapped an OED investment generating approximately \$73 million of net proceeds, well in excess of carrying costs.

Financial Status & Outlook

As of May 5, 2020, the Company had approximately \$1.0 billion of corporate cash-on-hand and an outstanding balance of \$600 million under its revolving credit facility.

The Company's results of operations in the first quarter of 2020 were primarily impacted by COVID-19 in the month of March, particularly within the non-digital businesses, including our hospitality portfolio. The Company expects the effects of COVID-19 to be more significant in future periods beginning with the second quarter of 2020. Further, while the Company is currently in compliance with all of its covenants under its revolving credit facility, and anticipates having the ability to meet its liquidity needs, the length and severity of the crisis remains uncertain. The Company's business and operations will also be affected by the health of the capital markets and future government actions, among other factors. Consequently, the Company continues to evaluate opportunities to address near-term maturities and enhance its long-term capital structure and liquidity profile including, but not limited to, asset sales and re-financings, the issuance of new securities, modifications and/or extensions to existing credit agreements.

Until economic and financial conditions stabilize and become more predictable, the Company will refrain from providing forward looking guidance with respect to Core FFO or other operating metrics.

Assets Under Management ("AUM")

As of March 31, 2020, the Company had \$50 billion of AUM, a net increase of 15% from the same period a year ago:

(\$ in billions)	March 31, 2020		March 31, 2019	
	Amount	% of Grand Total	Amount	% of Grand Total
Balance Sheet (CLNY OP Share):				
Digital ⁽¹⁾	\$ 0.5	1.0%	\$ —	—%
Healthcare	3.5	7.0%	3.9	9.0%
Industrial ⁽²⁾	—	—%	1.5	3.5%
Hospitality	3.6	7.2%	3.9	9.0%
Other Equity and Debt ⁽¹⁾⁽²⁾	2.8	5.6%	3.3	7.6%
CLNC ⁽³⁾	2.0	4.0%	2.0	4.6%
Balance Sheet Subtotal	12.4	24.8%	14.6	33.7%
Investment Management:				
Digital	20.1	40.3%	1.9	4.4%
Other Institutional Funds	8.8	17.7%	9.9	22.7%
Colony Credit Real Estate (NYSE:CLNC) ⁽⁴⁾	3.4	6.8%	3.5	8.1%
NorthStar Realty Europe (NYSE:NRE)	—	—%	1.6	3.7%
Retail Companies	3.4	6.8%	3.5	8.1%
Non-Wholly Owned REIM Platforms ⁽⁵⁾	1.8	3.6%	8.4	19.3%
Investment Management Subtotal	37.5	75.2%	28.8	66.3%
Grand Total	\$ 49.9	100.0%	\$ 43.4	100.0%

(1) For purposes of comparison period over period, March 31, 2019 Digital balance sheet AUM includes \$43 million of digital assets which were previously classified under Other Equity and Debt.

(2) For purposes of comparison period over period, March 31, 2019 Other Equity and Debt includes \$190 million of bulk industrial assets which were previously classified under Industrial.

(3) Represents the Company's 36% ownership share of CLNC's total pro-rata share of assets of \$5.4 billion as of March 31, 2020 and \$5.5 billion as of March 31, 2019.

(4) Represents third-party 64% ownership share of CLNC's total pro-rata share of assets of \$5.4 billion as of March 31, 2020 and \$5.5 billion as of March 31, 2019.

(5) REIM: Real Estate Investment Management (Alpine Energy LLC and American Healthcare Investors). First quarter 2019 included RXR Realty AUM of \$5.1 billion.

First Quarter 2020 Operating Results and Investment Activity by Segment

The Company is providing operating results and investment activity for the following segments: Digital; Other Investment Management; Healthcare Real Estate; Hospitality Real Estate; CLNC; and Other Equity and Debt.

Digital Real Estate and Investment Management ("Digital")

The Company's Digital Segment is comprised of (i) the digital infrastructure and real estate investment management business, which currently manages the \$4.1 billion DCP fund, six separately capitalized digital real estate portfolio companies and other digital real estate investment funds and (ii) balance sheet equity interests in digital infrastructure and real estate, including the 20% interest in DataBank, and GP co-investments in management funds, primarily comprised of the \$250 million commitment to DCP.

During the first quarter 2020, this segment's net loss attributable to common stockholders was \$(3.8) million and Core FFO was \$8.3 million.

Digital Investment Management

The digital infrastructure and real estate investment management business currently manages the \$4.1 billion DCP fund, six separately capitalized digital real estate portfolio companies and other digital real estate investment funds. Following the acquisition of Zayo, DCP is now composed of ten portfolio companies across cell towers, data centers, small cells and fiber networks, which are geographically diversified across North America, South America, and Europe. As of March 31, 2020, the Company had \$20.1 billion of third-party digital AUM compared to \$1.9 billion as of March 31, 2019. As of March 31, 2020, digital FEEUM was \$7.7 billion compared to \$1.9 billion as of March 31, 2019. The weighted average management fee across the digital FEEUM was approximately 1.0% as of March 31, 2020. The increase in digital FEEUM was primarily attributable to the acquisition of the Digital Bridge investment management business in July 2019 and net capital inflows since the acquisition.

During the first quarter 2020, digital investment management generated \$18.9 million of revenues and Digital Fee Related Earnings ("FRE") of \$10.1 million after deducting operating expenses. Net income attributable to common stockholders was \$2.5 million and Core FFO was \$9.4 million.

During the first quarter 2020, DCP completed the acquisition of Zayo, a global leader in fiber connectivity with over 13 million fiber miles and over 40 data centers. The transaction, with a total capitalization of \$14.3 billion, represents the largest syndicated private equity investment, the fifth largest Media & Communications LBO and the second largest LBO overall since 2008. With the consummation of Zayo and two other digital infrastructure investments, DCP has now invested or committed 73% of its total capital commitments. Further, the Company raised approximately \$840 million of new fee-earnings equity under management ("FEEUM") for co-investment into two investments including \$708 million for Zayo.

Digital Balance Sheet Investment

As of March 31, 2020, the Company had \$230 million of GP co-investments primarily comprised of the \$115 million it has funded of its \$250 million GP commitment to DCP. The GP co-investments are subject to the fair value accounting of the underlying funds.

The Company also owns a 20.0% interest in DataBank, a leading edge/colocation data center company, which is consolidated on the Company's financial statements.

During the first quarter 2020, net loss attributable to common stockholders was \$(6.3) million and Core FFO was \$(1.1) million for the digital balance sheet investments, of which \$(3.8) million of net loss and \$1.4 million of Core FFO was from DataBank. The following table provides other key operating metrics and statistics related to DataBank on a consolidated basis.

(\$ in millions, unless otherwise noted)

	Q1 2020	Q1 2019
Adjusted EBITDA	\$ 16.1	\$ 14.0
Number of Data Centers	19	17
Total Capacity (RSF - raised sq. ft.)	516,489	444,640
Sellable RSF	410,974	348,968
Occupied RSF	301,791	259,142
% Utilization Rate	73.4%	74.3%
MRR (Annualized)	\$ 171.2	\$ 133.0
Bookings (Annualized)	\$ 7.4	\$ 6.9
Quarterly Churn (% of Prior Quarter MRR)	2.7%	4.5%

Other Investment Management

The Company's Other Investment Management segment includes the management of traditional commercial real estate investments through private real estate credit funds and related co-investment vehicles, CLNC, a public non-traded healthcare REIT and interests in other investment management platforms, among other smaller investment funds. The Company earns management fees, generally based on the amount of assets or capital managed, and contractual incentive fees or potential carried interest based on the performance of the investment vehicles managed subject to the achievement of minimum return hurdles.

As of March 31, 2020, the Company had \$17.4 billion of non-digital third-party AUM compared to \$26.9 billion as of March 31, 2019. As of March 31, 2020, FEEUM was \$10.8 billion compared to \$15.9 billion as of March 31, 2019. The decrease in FEEUM was primarily attributable to sales of the light industrial platform, NorthStar Realty Europe, REIM interests, including RXR Realty, other assets underlying managed funds and the reduction of CLNC's fee base and NorthStar Healthcare Income's NAV.

During the first quarter 2020, this segment generated fee-related revenues of \$24.6 million, while net income attributable to common stockholders was \$16.4 million and Core FFO was \$5.5 million. Net income included the Company's share of impairments of \$71 million related to write-down of goodwill resulting from a reduction in value of the non-digital investment management businesses. Impairments are added back to the Company's net income (loss) to calculate FFO and Core FFO. In addition, this segment's net income and Core FFO included the reversal of \$9.2 million of net unrealized carried interest income as a result of fair value decreases in certain of the Company's managed investments.

During the first quarter 2020, the Company completed the sale of its 27.2% ownership interest in RXR Realty, a non-wholly owned real estate investment management platform, for approximately \$200 million. The carrying value of the investment was \$93 million as of December 31, 2019 resulting in a gain before income taxes of \$106 million, which is deducted from the Company's net loss to calculate Core FFO.

Healthcare Real Estate

As of March 31, 2020, the consolidated healthcare portfolio consisted of 357 properties: 154 senior housing properties, 106 medical office properties, 88 skilled nursing facilities and 9 hospitals. The Company's equity interest in the consolidated Healthcare Real Estate segment was approximately 71% as of March 31, 2020. The healthcare portfolio earns rental income from our senior housing, skilled nursing facilities and hospital assets that are under net leases to single tenants/operators and from medical office buildings which are both single tenant and multi-tenant. In addition, the Company also earns resident fee income from senior housing properties that are managed by operators under a REIT Investment Diversification and Empowerment Act of 2007 ("RIDEA") structure.

During the first quarter 2020, this segment generated revenues of \$139.2 million, net loss attributable to common stockholders of \$(48.0) million, Core FFO of \$15.7 million and consolidated NOI of \$68.6 million. Net loss included the Company's share of impairments of \$35 million related primarily to assets which have fair market values below their respective carrying values due principally to anticipated weaker future operating performance. Impairments are added back to the Company's net income (loss) to calculate FFO and Core FFO. Compared to the same period last year, first quarter 2020 same store NOI decreased (2.4)%, primarily due to increased wages and other non-labor expenses in the Senior Housing Operating portfolio and lower rent collections from certain tenants in the Triple-Net Lease Skilled Nursing Facilities and Hospitals portfolios. The healthcare same store portfolio is defined as properties in operation throughout the full periods presented under the comparison and included 357 properties in the comparisons. Properties acquired or disposed during these periods are excluded for the same store portfolio.

The following table presents NOI and certain operating metrics by property types in the Company's Healthcare Real Estate segment:

(\$ in millions)	Consolidated		CLNY OP		Same Store					
	NOI		Share NOI ⁽¹⁾		Consolidated NOI		Occupancy % ⁽²⁾		TTM Lease Coverage ⁽³⁾	
	Q1 2020	Q1 2020	Q1 2020	Q1 2020	Q1 2020	Q1 2019	Q1 2020	Q1 2019	12/31/19	12/31/18
Senior Housing - Operating	\$ 16.9	\$ 12.0	\$ 16.9	\$ 17.3	85.3%	86.7%	N/A	N/A		
Medical Office Buildings (MOB)	12.9	9.2	12.9	12.4	82.2%	82.4%	N/A	N/A		
<i>Triple-Net Lease:</i>										
Senior Housing	14.3	10.1	14.3	14.6	79.9%	81.4%	1.3x	1.3x		
Skilled Nursing Facilities	22.5	16.0	22.3	22.8	79.9%	82.6%	1.2x	1.2x		
Hospitals	2.0	1.4	2.0	3.0	64.8%	59.5%	1.6x	1.4x		
Healthcare Total	\$ 68.6	\$ 48.7	\$ 68.4	\$ 70.1						

- (1) CLNY OP Share NOI represents first quarter 2020 Consolidated NOI multiplied by CLNY OP's ownership interest as of March 31, 2020.
 (2) Occupancy % for Senior Housing - Operating represents average during the presented quarter, for MOB's represents as of last day in the quarter and for other types represents average during the prior quarter.
 (3) Represents the ratio of the tenant's/operator's EBITDAR to cash rent payable to the Company's Healthcare Real Estate segment on a trailing twelve month basis and due to timing of availability of data tenants/operators provide information from prior quarter.

Asset Dispositions

During the first quarter 2020, the Company sold a skilled nursing facility for gross consideration of \$7 million, or \$5 million CLNY OP share, net proceeds were utilized to pay down the asset's respective financing.

Hospitality Real Estate

As of March 31, 2020, the consolidated hospitality portfolio consisted of 157 properties: 87 select service properties, 66 extended stay properties and 4 full service properties. The Company's equity interest in the consolidated Hospitality Real Estate segment was approximately 94% as of March 31, 2020. The hospitality portfolio consists primarily of select service and extended stay hotels located mostly in major metropolitan markets in the U.S., with the majority affiliated with top hotel brands, most notably Marriott which is the brand affiliation at 78% of the hotels. The select service hospitality portfolio referred to as the THL Hotel Portfolio, which the Company acquired through consensual transfer during the third quarter 2017, is not included in the Hospitality Real Estate segment and is included in the Other Equity and Debt segment.

During the first quarter 2020, this segment generated revenues of \$153.5 million and the net loss attributable to common stockholders was \$(241.2) million, Core FFO was \$0.2 million and consolidated NOI before FF&E Reserve was \$32.8 million. Net loss included the Company's share of impairments of \$203 million related primarily to assets which are anticipated to be divested or sold in the near term and have fair market values below their respective carrying values. Impairments are added back to the Company's net income (loss) to calculate FFO and Core FFO.

Compared to the same period last year, first quarter 2020 hospitality same store portfolio revenues decreased (18.4)% and NOI before FF&E Reserve decreased (44.7)% primarily due to the impact of COVID-19 across the entire hospitality portfolio during the month of March 2020. The hospitality same store portfolio is defined as hotels in operation throughout the full periods presented under the comparison and included 157 hotels.

The following table presents NOI before FF&E Reserve and certain operating metrics by brands in the Company's Hospitality Real Estate segment:

(\$ in millions)	Consolidated		CLNY OP Share		Same Store							
	NOI before FF&E Reserve ⁽¹⁾		NOI before FF&E Reserve ⁽²⁾		Consolidated		Occupancy % ⁽⁴⁾		Avg. Daily Rate		RevPAR ⁽³⁾	
	Q1 2020		Q1 2020		NOI before FF&E Reserve		Q1 2020		(In dollars) ⁽⁴⁾		(In dollars) ⁽⁴⁾	
	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019
Marriott	\$ 24.8	\$ 24.8	\$ 23.3	\$ 46.1	57.2%	69.3%	\$ 128	\$ 132	\$ 73	\$ 91		
Hilton	5.6	5.6	5.3	9.7	61.8%	74.1%	124	127	76	94		
Other	2.4	2.4	2.2	3.6	68.6%	80.4%	116	127	80	102		
Total/W.A.	\$ 32.8	\$ 32.8	\$ 30.8	\$ 59.4	58.6%	70.7%	\$ 127	\$ 131	\$ 74	\$ 92		

- (1) First quarter 2020 consolidated FF&E reserve was \$6.3 million.
 (2) CLNY OP Share NOI before FF&E Reserve represents first quarter 2020 Consolidated NOI before FF&E Reserve multiplied by CLNY OP's ownership interest as of March 31, 2020.
 (3) RevPAR, or revenue per available room, represents a hotel's total guestroom revenues divided by the room count and the number of days in the period being measured.
 (4) For each metric, data represents average during the presented quarter.

Non-Recourse Debt

The Company's hospitality portfolio and the THL portfolio have total debt outstanding as of March 31, 2020 is \$3.5 billion (\$3.0 billion CLNY OP share). \$3.2 billion of consolidated debt (\$2.6 billion CLNY OP share) is currently in default and, in May 2020, the Company received a notice of acceleration with respect to \$780 million of defaulted consolidated debt (\$702 million CLNY OP share). The remaining debt is not in default as of the date of this report. The Company is in active negotiations with all lenders to execute forbearances and/or debt modifications, including extension of upcoming maturities in 2020, or seek other accommodations. There can be no assurances that the Company will be successful in such negotiations.

Colony Credit Real Estate, Inc. ("CLNC")

Colony Credit Real Estate, Inc. is a commercial real estate credit REIT externally managed by the Company with \$5.4 billion in assets and \$2.0 billion in GAAP book equity value as of March 31, 2020. The Company owns approximately 48.0 million shares and share equivalents, or 36%, of CLNC and earns an annual base management fee of 1.5% on stockholders' equity (as defined in the CLNC management agreement) and an incentive fee of 20% of CLNC's Core Earnings over a 7% hurdle rate.

During the first quarter 2020, this segment's net loss attributable to common stockholders was \$(9.1) million and Core FFO was \$17.0 million. The Company's Core FFO pickup from CLNC represents a 36% share of CLNC's Core Earnings. Please refer to CLNC's earnings release and financial supplemental furnished on its Form 8-K and its Quarterly Report on its Form 10-Q filed with the SEC for additional details.

Other Equity and Debt ("OED")

The Company owns a diversified group of non-digital real estate and real estate-related debt and equity investments, including GP co-investments, which is the Company's share of an investment managed for a thirty party, other real estate equity and debt investments and other real estate-related securities, among other holdings. Over time, the Company expects to monetize the bulk of its existing portfolio as it completes its digital evolution.

During the first quarter 2020, this segment's net loss attributable to common stockholders was \$(1.2) million and Core FFO was \$(14.0) million. Net loss included the Company's share of impairments of \$4 million. Impairments are added back to the Company's net income (loss) to calculate FFO and Core FFO. Core FFO included an aggregate \$24.5 million of impairments in unconsolidated joint ventures and other net investment losses primarily related to the sale of a U.S. multi-tenant office property. Excluding the impairments and net investment losses, Core FFO excluding net-losses was \$10.5 million.

As of March 31, 2020, the undepreciated carrying value of assets and equity within the OED segment were \$2.8 billion and \$1.6 billion, respectively.

(\$ in millions)	CLNY OP Share Undepreciated Carrying Value			
	March 31, 2020		March 31, 2019	
	Assets	Equity	Assets	Equity
GP co-investments ⁽¹⁾	1,189	726	1,432	840
Other Real Estate Equity & Albertsons	1,133	548	1,372	704
Real Estate Debt	206	206	290	290
Net Lease Real Estate Equity	188	85	182	74
CRE Securities and Real Estate Private Equity Funds	59	59	70	70
Total Other Equity and Debt	\$ 2,775	\$ 1,624	\$ 3,346	\$ 1,978

(1) For purposes of comparison period over period, March 31, 2019 GP co-investments excludes \$43 million of digital assets which are classified under the Company's Digital segment beginning with the first quarter 2020, and includes \$190 million of bulk industrial assets which were previously classified under the Company's Industrial segment.

OED Segment Asset Dispositions

During the first quarter 2020, the Company completed the planned sales and/or monetization of \$75 million of assets, with net equity proceeds of \$47 million from various investments, including \$21 million from the Real Estate Debt category, \$19 million from the Other Real Estate Equity category and \$7 million from the GP co-investments category.

Subsequent to the first quarter 2020, the Company recapped an OED investment generating approximately \$73 million of net proceeds, well in excess of carrying costs.

Common Stock and Operating Company Units

As of May 5, 2020, the Company had 481.9 million shares of Class A and B common stock outstanding and the Company's operating partnership had 53.1 million operating company units outstanding held by members other than the Company or its subsidiaries.

Common Stock Repurchases

During the first quarter 2020, the Company repurchased 13.7 million shares of its class A common stock at an aggregate price of approximately \$26.2 million, or a weighted average price of \$1.91 per share. 9.6 million shares were contributed to the \$14.7 million joint venture with Blackwells to acquire the Company's common stock.

Common and Preferred Dividends

On February 19, 2020, the Company's Board declared a quarterly cash dividend of \$0.11 per share to holders of Class A and Class B common stock for the first quarter of 2020, which was paid on April 15, 2020 to respective stockholders of record on March 31, 2020. The Board also declared cash dividends with respect to each series of the Company's cumulative redeemable perpetual preferred stock each in accordance with terms of such series as follows: with respect to each of the Series G stock - \$0.46875 per share, Series H stock - \$0.4453125 per share, Series I stock - \$0.446875 per share and Series J stock - \$0.4453125 per share, such dividends were paid on April 15, 2020 to the respective stockholders of record on April 10, 2020.

The Company is suspending its common dividend for the second quarter of 2020 as the Board and management believe it is prudent to conserve cash during this period of uncertainty. The Board has elected to defer the declaration of a dividend on its preferred stock until June 30, 2020 in accordance with regulatory timetables and subject to its assessment of the impact and trajectory of COVID-19.

First Quarter 2020 Conference Call

The Company will conduct a conference call to discuss the financial results on Friday, May 8, 2020 at 7:00 a.m. PT / 10:00 a.m. ET. To participate in the event by telephone, please dial (877) 407-4018 ten minutes prior to the start time (to allow time for registration). International callers should dial (201) 689-8471. The call will also be broadcast live over the Internet and can be accessed on the Public Shareholders section of the Company's website at www.clny.com. A webcast of the call will be available for 90 days on the Company's website.

For those unable to participate during the live call, a replay will be available starting May 8, 2020, at 10:00 a.m. PT / 1:00 p.m. ET, through May 15, 2020, at 8:59 p.m. PT / 11:59 p.m. ET. To access the replay, dial (844) 512-2921 (U.S.), and use passcode 13701871. International callers should dial (412) 317-6671 and enter the same conference ID number.

Corporate Overview and Supplemental Financial Report

A First Quarter 2020 Corporate Overview and Supplemental Financial Report is available in the Financial Information section of the Public Shareholders tab on the Company's website at www.clny.com. This information has also been furnished to the U.S. Securities and Exchange Commission in a Current Report on Form 8-K.

About Colony Capital, Inc.

Colony Capital, Inc. (NYSE: CLNY) is a global investment firm focused on building, financing, and owning digital infrastructure assets serving the world's leading technology and telecommunications companies. The Company has assets under management of approximately \$50 billion composed of \$38 billion of capital managed on behalf of third-party institutional and retail investors and \$12 billion of investment interests on its own balance sheet. The Company owns and operates an investment management business with \$20 billion in digital real estate investments and \$18 billion in traditional commercial real estate debt and equity investments. With respect to investment interests on its balance sheet, the Company owns (a) a controlling 20% interest in DataBank, a leading provider of enterprise-class data center, cloud, and connectivity services (b) a 71% interest in 357 healthcare properties, (c) a 94% interest in 157 hospitality properties, (d) approximately 48 million shares of Colony Credit Real Estate, Inc. (NYSE: CLNC) and (e) interests in various other equity and debt investments including general partnership interests in funds management by the Company, commercial real estate equity and debt investments and other real estate-related securities. The Company is headquartered in Los Angeles with key offices in Boca Raton, New York, Paris and London, and has over 400 employees across 21 locations in 12 countries. For additional information regarding the Company and its management and business, please refer to www.clny.com.

Cautionary Statement Regarding Forward-Looking Statements

This press release may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond the Company's control, and may cause the Company's actual results to differ significantly from those expressed in any forward-looking statement. Factors that might cause such a difference include, without limitation, the Company's ability to preserve the financial flexibility and liquidity necessary to maintain the long-term resilience of the Company and whether any of the Company's customers, communities and shareholders will realize any related benefits, the impact of COVID-19 on the global economy, including the Company's businesses, the resilience and growth in demand for digital infrastructure, the Company's ability to continue to invest growth capital and position itself as the leading real asset solutions provider of occupancy,

connectivity, and capital to the world's leading mobile communications and technology logos, the ability to execute on the Company's initiatives related to its strategic pivot to digital real estate and infrastructure and whether the Company and its stockholders will realize any benefits from such initiatives, including the Company's ability to simplify its business and continue to grow its digital assets under management, the Company's digital portfolio companies' access to capital and our ability to play digital offense, as well as whether such access to capital will result in any of the anticipated benefits to the Company's stockholders, whether the Company will continue to pivot away from certain non-digital investment management businesses and any resulting impact of such pivot on the Company's financial condition, the Company's ability to transition and rotate to an investment management and operating business focused on digital real estate and infrastructure, the impact of management changes at CLNC, whether the Company's operations of its non-digital business units will result in maximizing cash flows and value over time, including the impact of COVID-19 on such operations and cash flows, the impact of impairments, the Company's ability to successfully negotiate accommodations with lenders or refinance its mortgage debt on hospitality properties on attractive terms, or at all, and any resulting impact on the Company's financial condition and liquidity, whether the Company will pay dividends on its preferred stock, the impact of changes to the Company's management or board of directors, employee and organizational structure, including the implementation and timing of CEO succession plans, the Company's financial flexibility and liquidity, including borrowing capacity under its revolving credit facility (including as a result of the impact of COVID-19), the use of sales proceeds and available liquidity, the performance of the Company's investment in CLNC (including as a result of the impact of COVID-19), including the CLNC share price as compared to book value and how the Company evaluates the Company's investment in CLNC, whether the Company's exploration of potential opportunities to maximize value of the credit and opportunity fund investment management business will result in a definitive transaction in the form of a joint venture, sale or realignment of operational management or at all, the Company's ability to minimize balance sheet commitments to its managed investment vehicles, the performance of the Company's investment in DataBank and whether the Company will continue to invest in edge/colocation data center sector and support future growth opportunities through potential add-on acquisitions and greenfield edge data center developments, and whether if consummated such additional investments and growth opportunities result in any of the benefits we anticipate or at all, the Company's portfolio composition, whether the Company will continue to generate liquidity by additional sales of assets in its Other Equity and Debt segment (other than Digital related investments) within the timeframe, in the amounts targeted or at all, the Company's expected taxable income and net cash flows, excluding the contribution of gains, the Company's ability to pay or grow the dividend at all in the future, the impact of any changes to the Company's management agreements with NorthStar Healthcare Income, Inc., CLNC and other managed investment vehicles, whether Colony Capital will be able to maintain its qualification as a REIT for U.S. federal income tax purposes, the timing of and ability to deploy available capital, including whether any redeployment of capital will generate higher total returns, Colony Capital's ability to maintain inclusion and relative performance on the RMZ, Colony Capital's leverage, including the Company's ability to reduce debt and the timing and amount of borrowings under its credit facility, increased interest rates and operating costs, adverse economic or real estate developments in Colony Capital's markets, Colony Capital's failure to successfully operate or lease acquired properties, decreased rental rates, increased vacancy rates or failure to renew or replace expiring leases, increased costs of capital expenditures, defaults on or non-renewal of leases by tenants, the impact of economic conditions (including the impact of COVID-19 on such conditions) on the borrowers of Colony Capital's commercial real estate debt investments and the commercial mortgage loans underlying its commercial mortgage backed securities, adverse general and local economic conditions, an unfavorable capital market environment, decreased leasing activity or lease renewals, and other risks and uncertainties, including those detailed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2019, under the heading "Risk Factors," as such factors may be updated from time to time in our subsequent periodic filings with the U.S. Securities and Exchange Commission ("SEC"). All forward-looking statements reflect the Company's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Additional information about these and other factors can be found in Colony Capital's reports filed from time to time with the SEC.

Colony Capital cautions investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this press release. Colony Capital is under no duty to update any of these forward-looking statements after the date of this press release, nor to conform prior statements to actual results or revised expectations, and Colony Capital does not intend to do so.

Source: Colony Capital, Inc.

Investor Contacts:

Severin White
Managing Director, Head of Public Investor Relations
212-547-2777
swhite@clny.com

Non-GAAP Financial Measures and Definitions

Assets Under Management ("AUM")

Assets for which the Company and its affiliates provide investment management services, including assets for which the Company may or may not charge management fees and/or performance allocations. AUM is based on reported gross undepreciated carrying value of managed investments as reported by each underlying vehicle at March 31, 2020. AUM further includes a) uncalled capital commitments and b) includes the Company's pro-rata share of each affiliate non wholly-owned real estate investment management platform's assets as presented and calculated by the affiliate. Affiliates include Alpine Energy LLC and American Healthcare Investors. The Company's calculations of AUM may differ materially from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

CLNY Operating Partnership ("CLNY OP")

The operating partnership through which the Company conducts all of its activities and holds substantially all of its assets and liabilities. CLNY OP share excludes noncontrolling interests in investment entities.

Earnings Before Interest, Tax, Depreciation, Amortization and Rent ("EBITDAR")

Represents earnings before interest, taxes, depreciation, amortization and rent for facilities accruing to the tenant/operator of the property (not the Company) for the period presented. The Company uses EBITDAR in determining TTM Lease Coverage for triple-net lease properties in its Healthcare Real Estate segment. EBITDAR has limitations as an analytical tool. EBITDAR does not reflect historical cash expenditures or future cash requirements for facility capital expenditures or contractual commitments. In addition, EBITDAR does not represent a property's net income or cash flow from operations and should not be considered an alternative to those indicators. The Company utilizes EBITDAR as a supplemental measure of the ability of the Company's operators/tenants to generate sufficient liquidity to meet related obligations to the Company.

Fee-Earning Equity Under Management ("FEEUM")

Equity for which the Company and its affiliates provides investment management services and derives management fees and/or performance allocations. FEEUM generally represents a) the basis used to derive fees, which may be based on invested equity, stockholders' equity, or fair value pursuant to the terms of each underlying investment management agreement and b) the Company's pro-rata share of fee bearing equity of each affiliate as presented and calculated by the affiliate. Affiliates include Alpine Energy LLC and American Healthcare Investors. The Company's calculations of FEEUM may differ materially from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Fee Related Earnings ("FRE")

The Company calculates FRE for its investment management business within the digital segment as base management fees, other service fee income, and other income inclusive of cost reimbursements, less compensation expense (excluding equity-based compensation), administrative expenses, and other operating expenses related to the investment management business. The Company uses FRE as a supplemental performance measure as it may provide additional insight into the profitability of the digital investment management business.

Funds From Operations ("FFO") and Core Funds From Operations ("Core FFO")

The Company calculates funds from operations ("FFO") in accordance with standards established by the Board of Governors of the National Association of Real Estate Investment Trusts, which defines FFO as net income or loss calculated in accordance with GAAP, excluding (i) extraordinary items, as defined by GAAP; (ii) gains and losses from sales of depreciable real estate; (iii) impairment write-downs associated with depreciable real estate; (iv) gains and losses from a change in control in connection with interests in depreciable real estate or in-substance real estate, plus (v) real estate-related depreciation and amortization; and (vi) including similar adjustments for equity method investments. Included in FFO are gains and losses from sales of assets which are not depreciable real estate such as loans receivable, equity method investments, as well as equity and debt securities, as applicable.

The Company computes core funds from operations ("Core FFO") by adjusting FFO for the following items, including the Company's share of these items recognized by its unconsolidated partnerships and joint ventures: (i) gains and losses from sales of depreciable real estate within the Other Equity and Debt segment, net of depreciation, amortization and impairment previously adjusted for FFO; (ii) gains and losses from sales of businesses within the Investment Management segment and impairment write-downs associated with the Investment Management segment; (iii) equity-based compensation expense; (iv) effects of straight-line rent revenue and expense; (v) amortization of acquired above- and below-market lease values; (vi) amortization of deferred financing costs and debt premiums and discounts; (vii) unrealized fair value gains or losses on interest rate and foreign currency hedges, and foreign currency remeasurements; (viii) acquisition and merger related transaction costs; (ix) restructuring and merger integration costs; (x) amortization and impairment of finite-lived intangibles related to investment management contracts and customer relationships; (xi) gain on remeasurement of consolidated investment entities and the effect of amortization thereof; (xii) non-real estate depreciation and amortization; (xiii) change in fair value of contingent

consideration; and (xiv) tax effect on certain of the foregoing adjustments. Beginning with the first quarter of 2018, the Company's Core FFO from its interest in Colony Credit Real Estate (NYSE: CLNC) represented its percentage interest multiplied by CLNC's Core Earnings. Refer to CLNC's filings with the SEC for the definition and calculation of Core Earnings.

FFO and Core FFO should not be considered alternatives to GAAP net income as indications of operating performance, or to cash flows from operating activities as measures of liquidity, nor as indications of the availability of funds for our cash needs, including funds available to make distributions. FFO and Core FFO should not be used as supplements to or substitutes for cash flow from operating activities computed in accordance with GAAP. The Company's calculations of FFO and Core FFO may differ from methodologies utilized by other REITs for similar performance measurements, and, accordingly, may not be comparable to those of other REITs.

The Company uses FFO and Core FFO as supplemental performance measures because, in excluding real estate depreciation and amortization and gains and losses from property dispositions, it provides a performance measure that captures trends in occupancy rates, rental rates, and operating costs. The Company also believes that, as widely recognized measures of the performance of REITs, FFO and Core FFO will be used by investors as a basis to compare its operating performance with that of other REITs. However, because FFO and Core FFO exclude depreciation and amortization and capture neither the changes in the value of the Company's properties that resulted from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of its properties, all of which have real economic effect and could materially impact the Company's results from operations, the utility of FFO and Core FFO as measures of the Company's performance is limited. FFO and Core FFO should be considered only as supplements to GAAP net income as a measure of the Company's performance. Additionally, Core FFO excludes the impact of certain fair value fluctuations, which, if they were to be realized, could have a material impact on the Company's operating performance. The Company also presents Core FFO excluding gains and losses from sales of certain investments as well as its share of similar adjustments for CLNC. The Company believes that such a measure is useful to investors as it excludes periodic gains and losses from sales of investments that are not representative of its ongoing operations.

This release also includes certain forward-looking non-GAAP information including Core FFO. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these estimates, together with some of the excluded information not being ascertainable or accessible, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable efforts.

Net Operating Income ("NOI")

NOI for our real estate segments represents total property and related income less property operating expenses, adjusted for the effects of (i) straight-line rental income adjustments; (ii) amortization of acquired above- and below-market lease adjustments to rental income; and (iii) other items such as adjustments for the Company's share of NOI of unconsolidated ventures.

The Company believes that NOI is a useful measure of operating performance of its respective real estate portfolios as it is more closely linked to the direct results of operations at the property level. NOI also reflects actual rents received during the period after adjusting for the effects of straight-line rents and amortization of above- and below- market leases; therefore, a comparison of NOI across periods better reflects the trend in occupancy rates and rental rates of the Company's properties.

NOI excludes historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjust for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. This allows for comparability of operating performance of the Company's properties period over period and also against the results of other equity REITs in the same sectors. Additionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of the Company's properties, NOI provides a measure of operating performance independent of the Company's capital structure and indebtedness. However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of the Company's properties, and transaction costs and administrative costs, may limit the usefulness of NOI. NOI may fail to capture significant trends in these components of U.S. GAAP net income (loss) which further limits its usefulness.

NOI should not be considered as an alternative to net income (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance. In addition, the Company's methodology for calculating NOI involves subjective judgment and discretion and may differ from the methodologies used by other comparable companies, including other REITs, when calculating the same or similar supplemental financial measures and may not be comparable with other companies.

NOI before Reserve for Furniture, Fixtures and Equipment Expenditures ("NOI before FF&E Reserve")

For our hospitality real estate segment, NOI before FF&E Reserve represents NOI before the deduction of reserve contributions for the repair, replacement and refurbishment of furniture, fixtures, and equipment ("FF&E"), which are typically 4% to 5% of revenues, and required under certain debt agreements and/or franchise and brand-managed hotel agreements.

TTM Lease Coverage

Represents the ratio of EBITDAR to recognized cash rent for owned facilities on a trailing twelve month basis. TTM Lease Coverage is a supplemental measure of a tenant's/operator's ability to meet their cash rent obligations to the Company. However, its usefulness is limited by, among other things, the same factors that limit the usefulness of EBITDAR.

The information related to the Company's tenants/operators that is provided in this press release has been provided by, or derived from information provided by, such tenants/operators. The Company has not independently verified this information and has no reason to believe that such information is inaccurate in any material respect. The Company is providing this data for informational purposes only.

Definitions applicable to DataBank**Contracted Revenue Growth ("Bookings")**

The Company defines Bookings as either (1) a new data center customer contract for new or additional services over and above any services already being provided by DataBank as well as (2) an increase in contracted rates on the same services when a contract renews. In both instances a booking is considered to be generated when a new contract is signed with the recognition of new revenue to occur when the new contract begins billing.

Churn

The Company calculates Churn as the percentage of MRR lost during the period divided by the prior period's MRR. Churn is intended to represent data center customer contracts which are terminated during the period, not renewed or are renewed at a lower rate.

Earnings before Interest, Taxes, Depreciation and Amortization for Real Estate (EBITDAre) and Adjusted EBITDA

The Company calculates EBITDAre in accordance with the standards established by the National Association of Real Estate Investment Trusts, which defines EBITDAre as net income or loss calculated in accordance with GAAP, excluding interest, taxes, depreciation and amortization, gains or losses from the sale of depreciated property, and impairment of depreciated property. The Company calculates Adjusted EBITDA by adjusting EBITDAre for the effects of straight-line rental income/expense adjustments and amortization of acquired above- and below-market lease adjustments to rental income, equity-based compensation expense, restructuring and integration costs, transaction costs from unsuccessful deals and business combinations, litigation expense, the impact of other impairment charges, gains or losses from sales of undepreciated land, and gains or losses on early extinguishment of debt and hedging instruments. Revenues and corresponding costs related to the delivery of services that are not ongoing, such as installation services, are also excluded from Adjusted EBITDA. The Company uses EBITDAre and Adjusted EBITDA as supplemental measures of our performance because they eliminate depreciation, amortization, and the impact of the capital structure from its operating results. However, because EBITDAre and Adjusted EBITDA are calculated before recurring cash charges including interest expense and taxes, and are not adjusted for capital expenditures or other recurring cash requirements, their utilization as a cash flow measurement is limited.

Monthly Recurring Revenue ("MRR")

The Company defines MRR as revenue from ongoing services that is generally fixed in price and contracted for longer than 30 days.

(FINANCIAL TABLES FOLLOW)

COLONY CAPITAL, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands, except per share data)

	March 31, 2020 (unaudited)	December 31, 2019
Assets		
Cash and cash equivalents	\$ 1,361,769	\$ 1,205,190
Restricted cash	166,568	203,923
Real estate, net	10,458,057	10,860,518
Loans receivable	1,588,427	1,566,328
Equity and debt investments	2,177,961	2,313,805
Goodwill	1,373,891	1,452,891
Deferred leasing costs and intangible assets, net	595,250	638,853
Assets held for sale	749,416	870,052
Other assets	640,220	669,144
Due from affiliates	48,503	51,480
Total assets	\$ 19,160,062	\$ 19,832,184
Liabilities		
Debt, net	\$ 9,453,338	\$ 8,983,908
Accrued and other liabilities	837,281	1,015,898
Intangible liabilities, net	102,077	111,484
Liabilities related to assets held for sale	260,959	268,152
Due to affiliates	34,301	34,064
Dividends and distributions payable	77,228	83,301
Preferred stock redemptions payable	—	402,855
Total liabilities	10,765,184	10,899,662
Commitments and contingencies		
Redeemable noncontrolling interests	3,162	6,107
Equity		
Stockholders' equity:		
Preferred stock, \$0.01 par value per share; \$1,033,750 liquidation preference; 250,000 shares authorized; 41,350 shares issued and outstanding	999,490	999,490
Common stock, \$0.01 par value per share		
Class A, 949,000 shares authorized; 480,118 and 487,044 shares issued and outstanding, respectively	4,802	4,871
Class B, 1,000 shares authorized; 734 shares issued and outstanding	7	7
Additional paid-in capital	7,532,213	7,553,599
Accumulated deficit	(3,806,308)	(3,389,592)
Accumulated other comprehensive income	16,222	47,668
Total stockholders' equity	4,746,426	5,216,043
Noncontrolling interests in investment entities	3,233,910	3,254,188
Noncontrolling interests in Operating Company	411,380	456,184
Total equity	8,391,716	8,926,415
Total liabilities, redeemable noncontrolling interests and equity	\$ 19,160,062	\$ 19,832,184

COLONY CAPITAL, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data, unaudited)

	Three Months Ended March 31,	
	2020	2019
Revenues		
Property operating income	\$ 425,416	\$ 458,898
Interest income	32,868	46,070
Fee income	43,505	31,028
Other income	5,724	12,063
Total revenues	507,513	548,059
Expenses		
Property operating expense	263,633	270,742
Interest expense	123,413	134,889
Investment and servicing expense	12,178	18,449
Transaction costs	421	2,504
Depreciation and amortization	136,858	111,352
Provision for loan loss	—	3,611
Impairment loss	387,268	25,622
Compensation expense		
Cash and equity-based compensation	53,034	31,517
Carried interest and incentive fee compensation	(9,181)	1,272
Administrative expenses	32,758	22,694
Settlement loss	5,090	—
Total expenses	1,005,472	622,652
Other income (loss)		
Gain on sale of real estate assets	7,932	29,453
Other gain (loss), net	(3,471)	(49,069)
Equity method earnings	115,702	34,063
Equity method earnings (losses) - carried interest	(18,411)	4,896
Loss before income taxes	(396,207)	(55,250)
Income tax benefit (expense)	(8,324)	(1,198)
Loss from continuing operations	(404,531)	(56,448)
Income from discontinued operations	474	26,293
Net loss	(404,057)	(30,155)
Net income (loss) attributable to noncontrolling interests:		
Redeemable noncontrolling interests	(548)	1,444
Investment entities	(21,749)	49,988
Operating Company	(39,601)	(6,611)
Net loss attributable to Colony Capital, Inc.	(342,159)	(74,976)
Preferred stock dividends	19,474	27,137
Net loss attributable to common stockholders	\$ (361,633)	\$ (102,113)
Basic loss per share		
Loss from continuing operations per basic common share	\$ (0.76)	\$ (0.23)
Net loss per basic common share	\$ (0.76)	\$ (0.21)
Diluted loss per share		
Loss from continuing operations per diluted common share	\$ (0.76)	\$ (0.23)
Net loss per diluted common share	\$ (0.76)	\$ (0.21)
Weighted average number of shares		
Basic	479,106	478,874
Diluted	479,106	478,874

COLONY CAPITAL, INC.
FUNDS FROM OPERATIONS AND CORE FUNDS FROM OPERATIONS
(In thousands, except per share data, unaudited)

	Three Months Ended	
	March 31, 2020	March 31, 2019
Net loss attributable to common stockholders	\$ (361,633)	\$ (102,113)
Adjustments for FFO attributable to common interests in Operating Company and common stockholders:		
Net loss attributable to noncontrolling common interests in Operating Company	(39,601)	(6,611)
Real estate depreciation and amortization	130,523	154,402
Impairment of real estate	308,268	25,622
Gain from sales of real estate	(7,933)	(55,234)
Less: Adjustments attributable to noncontrolling interests in investment entities	(82,329)	(35,274)
FFO attributable to common interests in Operating Company and common stockholders	<u>(52,705)</u>	<u>(19,208)</u>
Additional adjustments for Core FFO attributable to common interests in Operating Company and common stockholders:		
Gains and losses from sales of depreciable real estate within the Other Equity and Debt segment, net of depreciation, amortization and impairment previously adjusted for FFO ⁽¹⁾	(14,111)	(11,135)
Gains and losses from sales of businesses within the Investment Management segment and impairment write-downs associated with the Investment Management segment	(26,371)	2,542
CLNC Core Earnings and NRE Cash Available for Distribution adjustments ⁽²⁾	5,300	(3,429)
Equity-based compensation expense	8,857	7,353
Straight-line rent revenue and expense	(2,027)	(5,495)
Amortization of acquired above- and below-market lease values, net	(3,645)	(3,866)
Amortization of deferred financing costs and debt premiums and discounts	14,974	18,312
Unrealized fair value losses on interest rate and foreign currency hedges, and foreign currency remeasurements	18,821	58,143
Acquisition and merger-related transaction costs	1,139	2,895
Restructuring and merger integration costs ⁽³⁾	15,674	769
Amortization and impairment of investment management intangibles	9,182	8,662
Non-real estate depreciation and amortization	4,048	1,577
Amortization of gain on remeasurement of consolidated investment entities	105	3,779
Tax effect of Core FFO adjustments, net	449	(2,663)
Less: Adjustments attributable to noncontrolling interests in investment entities	327	36
Core FFO attributable to common interests in Operating Company and common stockholders	<u>\$ (19,983)</u>	<u>\$ 58,272</u>
FFO per common share / common OP unit ⁽⁴⁾	<u>\$ (10.00)</u>	<u>\$ (0.04)</u>
FFO per common share / common OP unit—diluted ⁽⁴⁾⁽⁵⁾	<u>\$ (10.00)</u>	<u>\$ (0.04)</u>
Core FFO per common share / common OP unit ⁽⁴⁾	<u>\$ (0.04)</u>	<u>\$ 0.11</u>
Core FFO per common share / common OP unit—diluted ⁽⁴⁾⁽⁵⁾⁽⁶⁾	<u>\$ (0.04)</u>	<u>\$ 0.11</u>
Weighted average number of common OP units outstanding used for FFO and Core FFO per common share and OP unit ⁽⁴⁾	<u>540,441</u>	<u>515,494</u>
Weighted average number of common OP units outstanding used for FFO per common share and OP unit—diluted ⁽⁴⁾⁽⁵⁾	<u>540,441</u>	<u>515,494</u>
Weighted average number of common OP units outstanding used for Core FFO per common share and OP unit—diluted ⁽⁴⁾⁽⁵⁾⁽⁶⁾	<u>540,441</u>	<u>519,446</u>

(1) For the three months ended March 31, 2020 and March 31, 2019, net of \$32.6 million consolidated or \$26.9 million CLNY OP share and \$43.4 million consolidated or \$24.3 million CLNY OP share, respectively, of depreciation, amortization and impairment charges previously adjusted to calculate FFO.

(2) Represents adjustments to align the Company's Core FFO and NRE's Cash Available for Distribution ("CAD") with CLNC's definition of Core Earnings and NRE's definition of CAD to reflect the Company's percentage interest in the respective company's earnings.

(3) Restructuring and merger integration costs primarily represent costs and charges incurred as a result of corporate restructuring and reorganization to implement the digital evolution. These costs and charges include severance, retention, relocation, transition, shareholder

settlement and other related restructuring costs, which are not reflective of the Company's core operating performance and the Company does not expect to incur these costs subsequent to the completion of the digital evolution.

- (4) Calculated based on weighted average shares outstanding including participating securities and assuming the exchange of all common OP units outstanding for common shares.
- (5) For the three months ended March 31, 2020 and March 31, 2019, excluded from the calculation of diluted FFO and Core FFO per share is the effect of adding back interest expense associated with convertible senior notes and weighted average dilutive common share equivalents for the assumed conversion of the convertible senior notes as the effect of including such interest expense and common share equivalents would be antidilutive. For the three months ended March 31, 2020, excluded from the calculation of diluted FFO and Core FFO per share are weighted average performance stock units, which are subject to both a service condition and market condition.
- (6) For the three months ended March 31, 2019, included in the calculation of diluted Core FFO per share are 3.8 million weighted average performance stock units, which are subject to both a service condition and market condition, and 137,918 weighted average shares of non-participating restricted stock.

COLONY CAPITAL, INC.
RECONCILIATION OF NET INCOME (LOSS) TO NOI

The following tables present: (1) a reconciliation of property and other related revenues less property operating expenses for properties in our Healthcare and Hospitality segments to NOI and (2) a reconciliation of such segments' net income (loss) for the three months ended March 31, 2020 to NOI:

(In thousands)	Three Months Ended March 31, 2020	
	Healthcare	Hospitality
Total revenues	\$ 139,182	\$ 153,526
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(3,966)	314
Interest income	(27)	—
Property operating expenses ⁽¹⁾	(66,567)	(120,995)
NOI ⁽²⁾	\$ 68,622	\$ 32,845

⁽¹⁾ For healthcare and hospitality, property operating expenses include property management fees paid to third parties. For industrial, there are direct costs of managing the portfolio which are included in compensation expense.

⁽²⁾ For hospitality, NOI is before FF&E Reserve.

(In thousands)	Three Months Ended March 31, 2020	
	Healthcare	Hospitality
Net income (loss)	\$ (64,145)	\$ (295,757)
Adjustments:		
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(3,966)	314
Interest income	(27)	—
Interest expense	39,866	39,789
Transaction, investment and servicing costs	2,898	1,421
Depreciation and amortization	37,460	36,444
Impairment loss	48,532	250,162
Compensation and administrative expense	2,483	2,507
Other (gain) loss, net	5,651	(156)
Income tax (benefit) expense	(130)	(1,879)
NOI ⁽¹⁾	\$ 68,622	\$ 32,845

⁽¹⁾ For hospitality, NOI is before FF&E Reserve.

The following table summarizes first quarter 2020 net income (loss) by segment:

(In thousands)	Net Income (Loss)
Digital	\$ (19,220)
Healthcare	(64,145)
Hospitality	(295,757)
CLNC	(10,069)
Other Equity and Debt	30,451
Investment Management	18,130
Amounts Not Allocated to Segments	(63,447)
Total Consolidated	<u>\$ (404,057)</u>

RECONCILIATION OF NET INCOME (LOSS) TO DIGITAL INVESTMENT MANAGEMENT FRE

(In thousands)	Three Months Ended March 31, 2020
Digital Investment Management	\$ 2,529
Digital Balance Sheet (DataBank)	(18,295)
Digital Balance Sheet (ex-DataBank)	(3,454)
Net income (loss)	<u>(19,220)</u>
Digital Investment Management Net income (loss)	2,529
Adjustments:	
Interest income	(30)
Depreciation and amortization	6,603
Compensation expense—equity-based	589
Administrative expenses—straight-line rent	16
Other gain (loss), net	(50)
Income tax benefit (expense)	393
FRE	<u>\$ 10,050</u>

RECONCILIATION OF NET INCOME (LOSS) TO DATABANK ADJUSTED EBITDA

The following tables present: (1) a reconciliation of property and other related revenues less property operating expenses for DataBank to Adjusted EBITDA and (2) a reconciliation of net income (loss) for the three months ended March 31, 2020 to Adjusted EBITDA:

(In thousands)	Three Months Ended March 31, 2020
Total revenues	\$ 45,167
Property operating expenses	(16,906)
Administrative expenses	(3,657)
Compensation expense	(8,999)
Transaction, investment and servicing costs	(197)
EBITDAre:	<u>15,408</u>
Straight-line rent expenses and amortization of above- and below-market lease intangibles	(338)
Installation services	289
Restructuring & integration costs	551
Transaction, investment and servicing costs	197
Adjusted EBITDA:	<u>\$ 16,107</u>

<u>(In thousands)</u>	<u>Three Months Ended March 31, 2020</u>	
Net income (loss) from continuing operations	\$	(18,295)
Adjustments:		
Interest expense		9,402
Income tax (benefit) expense		(5,730)
Depreciation and amortization		30,031
EBITDAre:		15,408
Straight-line rent expenses and amortization of above- and below-market lease intangibles		(338)
Installation services		289
Restructuring & integration costs		551
Transaction, investment and servicing costs		197
Adjusted EBITDA:	\$	16,107



ColonyCapital

May 8, 2020

CORPORATE OVERVIEW
AND SUPPLEMENTAL
FINANCIAL REPORT
FIRST QUARTER 2020

Cautionary Statement Regarding Forward-Looking Statements

This presentation may contain forward-looking statements within the meaning of the federal securities laws. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

Forward-looking statements involve known and unknown risks, uncertainties, assumptions and contingencies, many of which are beyond the Company's control, and may cause the Company's actual results to differ significantly from those expressed in any forward-looking statement. Factors that might cause such a difference include, without limitation, the Company's ability to build the leading digital real estate provider and funding source for the occupancy, infrastructure, equity and credit needs of the world's mobile communications and data-driven companies, including , the potential impact of COVID-19 on the Company's business and operations, including the ability to execute on the Company's initiatives related to its strategic pivot to digital real estate and infrastructure, the Company's ability to simplify its business and continue to grow its digital assets under management, whether the Company will continue to pivot away from certain non-digital investment management businesses and any resulting impact of such pivot on the Company's financial condition, the Company's ability to transition and rotate to an investment management and operating business focused on digital real estate and infrastructure, the impact of management changes at CLNC, whether the Company's operations of its non-digital business units will result in maximizing cash flows and value over time, including the impact of COVID-19 on such operations and cash flows, the impact of impairments, the impact of changes to the Company's management or board of directors, employee and organizational structure, including the implementation and timing of CEO succession plans, the Company's financial flexibility and liquidity, including borrowing capacity under its revolving credit facility (including as a result of the impact of COVID-19), the use of sales proceeds and available liquidity, the performance of the Company's investment in CLNC (including as a result of the impact of COVID-19), including the CLNC share price as compared to book value and how the Company evaluates the Company's investment in CLNC, whether the Company's exploration of potential opportunities to maximize value of the credit and opportunity fund investment management business will result in a definitive transaction in the form of a joint venture, sale or realignment of operational management or at all, the Company's ability to minimize balance sheet commitments to its managed investment vehicles, the performance of the Company's investment in DataBank and whether the Company will continue to invest in edge/ colocation data center sector and support future growth opportunities through potential add-on acquisitions and greenfield edge data center developments, and whether if consummated such additional investments and growth opportunities result in any of the benefits we anticipate or at all, whether the Company will realize any anticipated benefits from the Alpine Energy joint venture, the Company's portfolio composition, whether the Company will continue to generate liquidity by additional sales of assets in its Other Equity and Debt segment (other than Digital related investments) within the timeframe, in the amounts targeted or at all, the Company's expected taxable income and net cash flows, excluding the contribution of gains, whether the Company will maintain or produce higher Core FFO per share (including or excluding gains and losses from sales of certain investments) in the coming quarters, or ever, the Company's ability to pay or grow the dividend at all in the future, the impact of any changes to the Company's management agreements with NorthStar Healthcare Income, Inc. and CLNC and other managed investment vehicles, whether Colony Capital will be able to maintain its qualification as a REIT for U.S. federal income tax purposes, the timing of and ability to deploy available capital, including whether any redeployment of capital will generate higher total returns, the Company's ability to maintain inclusion and relative performance on the RMZ, Colony Capital's leverage, including the Company's ability to reduce debt and the timing and amount of borrowings under its credit facility, increased interest rates and operating costs, adverse economic or real estate developments in Colony Capital's markets, Colony Capital's failure to successfully operate or lease acquired properties, decreased rental rates, increased vacancy rates or failure to renew or replace expiring leases, increased costs of capital expenditures, defaults on or non-renewal of leases by tenants, the impact of economic conditions on the borrowers of Colony Capital's commercial real estate debt investments and the commercial mortgage loans underlying its commercial mortgage backed securities, adverse general and local economic conditions, an unfavorable capital market environment, decreased leasing activity or lease renewals, and other risks and uncertainties, including those detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, under the heading "Risk Factors," as such factors may be updated from time to time in our subsequent periodic filings with the U.S. Securities and Exchange Commission ("SEC").

All forward-looking statements reflect Colony Capital's good faith beliefs, assumptions and expectations, but they are not guarantees of future performance. Additional information about these and other factors can be found in Colony Capital's reports filed from time to time with the SEC. Colony Capital cautions investors not to unduly rely on any forward-looking statements. The forward-looking statements speak only as of the date of this presentation. Colony Capital is under no duty to update any of these forward-looking statements after the date of this presentation, nor to conform prior statements to actual results or revised expectations, and Colony Capital does not intend to do so.

This presentation may contain statistics and other data that has been obtained or compiled from information made available by third-party service providers. Colony Capital has not independently verified such statistics or data.

This presentation is for informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities of Colony Capital. This information is not intended to be indicative of future results. Actual performance of Colony Capital may vary materially.

The appendices herein contain important information that is material to an understanding of this presentation and you should read this presentation only with and in context of the appendices.

Important Note Regarding Non-GAAP Financial Measures

This supplemental package includes certain "non-GAAP" supplemental measures that are not defined by generally accepted accounting principles, or GAAP, including the financial metrics defined below, of which the calculations may vary from methodologies utilized by other REITs for similar performance measurements, and accordingly, may not be comparable to those of other REITs.

FFO: The Company calculates funds from operations ("FFO") in accordance with standards established by the Board of Governors of the National Association of Real Estate Investment Trusts, which defines FFO as net income or loss calculated in accordance with GAAP, excluding (i) extraordinary items, as defined by GAAP; (ii) gains and losses from sales of depreciable real estate; (iii) impairment write-downs associated with depreciable real estate; (iv) gains and losses from a change in control in connection with interests in depreciable real estate or in-substance real estate, plus (v) real estate-related depreciation and amortization; and (vi) including similar adjustments for equity method investments. Included in FFO are gains and losses from sales of assets which are not depreciable real estate such as loans receivable, equity method investments, as well as equity and debt securities, as applicable.

Core FFO: The Company computes core funds from operations ("Core FFO") by adjusting FFO for the following items, including the Company's share of these items recognized by its unconsolidated partnerships and joint ventures: (i) gains and losses from sales of depreciable real estate within the Other Equity and Debt segment, net of depreciation, amortization and impairment previously adjusted for FFO; (ii) gains and losses from sales of businesses within the Investment Management segment and impairment write-downs associated with the Investment Management segment; (iii) equity-based compensation expense; (iv) effects of straight-line rent revenue and expense; (v) amortization of acquired above- and below-market lease values; (vi) amortization of deferred financing costs and debt premiums and discounts; (vii) unrealized fair value gains or losses on interest rate and foreign currency hedges, and foreign currency remeasurements; (viii) acquisition and merger related transaction costs; (ix) restructuring and merger integration costs; (x) amortization and impairment of finite-lived intangibles related to investment management contracts and customer relationships; (xi) gain on remeasurement of consolidated investment entities and the effect of amortization thereof; (xii) non-real estate depreciation and amortization; (xiii) change in fair value of contingent consideration; and (xiv) tax effect on certain of the foregoing adjustments. Beginning with the first quarter of 2018, the Company's Core FFO from its interest in Colony Credit Real Estate (NYSE: CLNC) represented its percentage interest multiplied by CLNC's Core Earnings. Refer to CLNC's filings with the SEC for the definition and calculation of Core Earnings.

FFO and Core FFO should not be considered alternatives to GAAP net income as indications of operating performance, or to cash flows from operating activities as measures of liquidity, nor as indications of the availability of funds for our cash needs, including funds available to make distributions. FFO and Core FFO should not be used as supplements to or substitutes for cash flow from operating activities computed in accordance with GAAP.

The Company uses FFO and Core FFO as supplemental performance measures because, in excluding real estate depreciation and amortization and gains and losses from property dispositions, it provides a performance measure that captures trends in occupancy rates, rental rates, and operating costs. The Company also believes that, as widely recognized measures of the performance of REITs, FFO and Core FFO will be used by investors as a basis to compare its operating performance with that of other REITs. However, because FFO and Core FFO exclude depreciation and amortization and capture neither the changes in the value of the Company's properties that resulted from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of its properties, all of which have real economic effect and could materially impact the Company's results from operations, the utility of FFO and Core FFO as measures of the Company's performance is limited. FFO and Core FFO should be considered only as supplements to GAAP net income as a measure of the Company's performance. Additionally, Core FFO excludes the impact of certain fair value fluctuations, which, if they were to be realized, could have a material impact on the Company's operating performance. The Company also presents Core FFO excluding gains and losses from sales of certain investments as well as its share of similar adjustments for CLNC. The Company believes that such a measure is useful to investors as it excludes periodic gains and losses from sales of investments that are not representative of its ongoing operations.

Earnings before Interest, Taxes, Depreciation and Amortization for Real Estate (EBITDAre) and Adjusted EBITDA

The Company calculates EBITDAre in accordance with the standards established by the National Association of Real Estate Investment Trusts, which defines EBITDAre as net income or loss calculated in accordance with GAAP, excluding interest, taxes, depreciation and amortization, gains or losses from the sale of depreciated property, and impairment of depreciated property. The Company calculates Adjusted EBITDA by adjusting EBITDAre for the effects of straight-line rental income/expense adjustments and amortization of acquired above- and below-market lease adjustments to rental income, equity-based compensation expense, restructuring and integration costs, transaction costs from unsuccessful deals and business combinations, litigation expense, the impact of other impairment charges, gains or losses from sales of undepreciated land, and gains or losses on early extinguishment of debt and hedging instruments. Revenues and corresponding costs related to the delivery of services that are not ongoing, such as installation services, are also excluded from Adjusted EBITDA. The Company uses EBITDAre and Adjusted EBITDA as supplemental measures of our performance because they eliminate depreciation, amortization, and the impact of the capital structure from its operating results. However, because EBITDAre and Adjusted EBITDA are calculated before recurring cash charges including interest expense and taxes, and are not adjusted for capital expenditures or other recurring cash requirements, their utilization as a cash flow measurement is limited.

Important Note Regarding Non-GAAP Financial Measures

Fee Related Earnings ("FRE"): The Company calculates FRE for its investment management business within the digital segment as base management fees, other service fee income, and other income inclusive of cost reimbursements, less compensation expense (excluding equity-based compensation), administrative expenses, and other operating expenses related to the investment management business. The Company uses FRE as a supplemental performance measure as it may provide additional insight into the profitability of the digital investment management business.

NOI: NOI for our real estate segments represents total property and related income less property operating expenses, adjusted for the effects of (i) straight-line rental income adjustments; (ii) amortization of acquired above- and below-market lease adjustments to rental income; and (iii) other items such as adjustments for the Company's share of NOI of unconsolidated ventures.

The Company believes that NOI is a useful measure of operating performance of its respective real estate portfolios as it is more closely linked to the direct results of operations at the property level. NOI also reflects actual rents received during the period after adjusting for the effects of straight-line rents and amortization of above- and below- market leases; therefore, a comparison of NOI across periods better reflects the trend in occupancy rates and rental rates of the Company's properties.

NOI excludes historical cost depreciation and amortization, which are based on different useful life estimates depending on the age of the properties, as well as adjust for the effects of real estate impairment and gains or losses on sales of depreciated properties, which eliminate differences arising from investment and disposition decisions. This allows for comparability of operating performance of the Company's properties period over period and also against the results of other equity REITs in the same sectors. Additionally, by excluding corporate level expenses or benefits such as interest expense, any gain or loss on early extinguishment of debt and income taxes, which are incurred by the parent entity and are not directly linked to the operating performance of the Company's properties, NOI provides a measure of operating performance independent of the Company's capital structure and indebtedness. However, the exclusion of these items as well as others, such as capital expenditures and leasing costs, which are necessary to maintain the operating performance of the Company's properties, and transaction costs and administrative costs, may limit the usefulness of NOI. NOI may fail to capture significant trends in these components of U.S. GAAP net income (loss) which further limits its usefulness. NOI should not be considered as an alternative to net income (loss), determined in accordance with U.S. GAAP, as an indicator of operating performance.

NOI before Reserve for Furniture, Fixtures and Equipment Expenditures ("NOI before FF&E Reserve"): For our hospitality real estate segment, NOI before FF&E Reserve represents NOI before the deduction of reserve contributions for the repair, replacement and refurbishment of furniture, fixtures, and equipment ("FF&E"), which are typically 4% to 5% of revenues, and required under certain debt agreements and/or franchise and brand-managed hotel agreements.

Pro-rata: The Company presents pro-rata financial information, which is not, and is not intended to be, a presentation in accordance with GAAP. The Company computes pro-rata financial information by applying its economic interest to each financial statement line item on an investment-by-investment basis. Similarly, noncontrolling interests' share of assets, liabilities, profits and losses was computed by applying noncontrolling interests' economic interest to each financial statement line item. The Company provides pro-rata financial information because it may assist investors and analysts in estimating the Company's economic interest in its investments. However, pro-rata financial information as an analytical tool has limitations. Other equity REITs may not calculate their pro-rata information in the same methodology, and accordingly, the Company's pro-rata information may not be comparable to such other REITs' pro-rata information. As such, the pro-rata financial information should not be considered in isolation or as a substitute for our financial statements as reported under GAAP, but may be used as a supplement to financial information as reported under GAAP.

Tenant/operator provided information: The information related to the Company's tenants/operators that is provided in this presentation has been provided by, or derived from information provided by, such tenants/operators. The Company has not independently verified this information and has no reason to believe that such information is inaccurate in any material respect. The Company is providing this data for informational purposes only.

Note Regarding CLNY Reportable Segments / Consolidated and OP Share of Consolidated Amounts

This presentation includes supplemental financial information for the following segments: Digital, Other Investment Management; Healthcare Real Estate; Hospitality Real Estate; CLNC; and Other Equity and Debt.

Digital

The Company's Digital Segment is comprised of (i) the digital infrastructure and real estate investment management business, which currently manages the \$4.1 billion DCP fund, six separately capitalized digital real estate portfolio companies and other digital real estate investment funds and (ii) balance sheet equity interests in digital infrastructure and real estate, including the 20% interest in DataBank, and GP co-investments in management funds, primarily comprised of the \$250 million commitment to DCP.

Other Investment Management

The Company's Other Investment Management segment includes the management of traditional commercial real estate investments through private real estate credit funds and related co-investment vehicles, CLNC, a public non-traded healthcare REIT and interests in other investment management platforms, among other smaller investment funds. The Company earns management fees, generally based on the amount of assets or capital managed, and contractual incentive fees or potential carried interest based on the performance of the investment vehicles managed subject to the achievement of minimum return hurdles.

Healthcare Real Estate

As of March 31, 2020, the consolidated healthcare portfolio consisted of 357 properties: 154 senior housing properties, 106 medical office properties, 88 skilled nursing facilities and 9 hospitals. The Company's equity interest in the consolidated Healthcare Real Estate segment was approximately 71% as of March 31, 2020. The healthcare portfolio earns rental income from our senior housing, skilled nursing facilities and hospital assets that are under net leases to single tenants/operators and from medical office buildings which are both single tenant and multi-tenant. In addition, the Company also earns resident fee income from senior housing properties that are managed by operators under a REIT Investment Diversification and Empowerment Act of 2007 ("RIDEA") structure.

Hospitality Real Estate

As of March 31, 2020, the consolidated hospitality portfolio consisted of 157 properties: 87 select service properties, 66 extended stay properties and 4 full service properties. The Company's equity interest in the consolidated Hospitality Real Estate segment was approximately 94% as of March 31, 2020. The hospitality portfolio consists primarily of select service and extended stay hotels located mostly in major metropolitan markets in the U.S., with the majority affiliated with top hotel brands, most notably Marriott which is the brand affiliation at 78% of the hotels. The select service hospitality portfolio referred to as the THL Hotel Portfolio, which the Company acquired through consensual transfer during the third quarter 2017, is not included in the Hospitality Real Estate segment and is included in the Other Equity and Debt segment.

Colony Credit Real Estate, Inc. ("CLNC")

Colony Credit Real Estate, Inc. is a commercial real estate credit REIT externally managed by the Company with \$5.4 billion in assets and \$2.0 billion in GAAP book equity value as of March 31, 2020. The Company owns approximately 48.0 million shares and share equivalents, or 36%, of CLNC and earns an annual base management fee of 1.5% on stockholders' equity (as defined in the CLNC management agreement) and an incentive fee of 20% of CLNC's Core Earnings over a 7% hurdle rate.

Other Equity and Debt

The Company owns a diversified group of non-digital real estate and real estate-related debt and equity investments, including GP co-investments, which is the Company's share of an investment managed for a thirty party, other real estate equity and debt investments and other real estate-related securities, among other holdings. Over time, the Company expects to monetize the bulk of its existing portfolio as it completes its digital evolution.

Throughout this presentation, consolidated figures represent the interest of both the Company (and its subsidiary Colony Capital Operating Company or the "CLNY OP") and noncontrolling interests. Figures labeled as CLNY OP share represent the Company's pro-rata share.

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I. Corporate Overview – Colony Capital

Colony Capital, Inc. (NYSE: CLNY) is a global investment firm focused on building, financing, and owning digital infrastructure assets to serve the world's leading technology and telecommunications companies.

- Founded in 1991 by Thomas J. Barrack, Jr., Colony manages \$50 billion in assets globally having invested over \$100 billion in 20+ countries
- Leadership succession finalized with Marc C. Ganzi as CEO and Jacky Wu as CFO effective July 1, 2020 to lead the Company in its ongoing digital transformation
 - Colony is the only global REIT that owns, manages and operates assets across all major components of digital ecosystem including data centers, cell towers, fiber networks and small cells
 - Colony is positioned to continue rotating the Company's balance sheet into more digital investments and scale Digital AUM by leveraging sector expertise and the base of \$21 billion of digital AUM

AT A GLANCE

Founded / Countries

1991 / 12

Assets Under Management ("AUM")¹

\$50 Billion Total
\$21 Billion / 41% Digital

Fee Earning Equity Under Management ("FEEUM")¹

\$19 Billion Total
\$8 Billion / 41% Digital

(1) As of March 31, 2020.

I. Corporate Overview – Business Overview

Colony owns and operates an investment management business with \$38 billion of assets under management and investment interests on its balance sheet, which both work together to align the interests of both public shareholders and private limited partners and help each other grow

INVESTMENT MANAGEMENT: ~\$38 Billion Third Party Assets Under Management

Digital \$20.1Bn	Other Institutional Funds \$8.8Bn	Public Vehicle \$3.4Bn	Retail \$3.4Bn	Affiliates (REIM) \$1.8Bn
<ul style="list-style-type: none"> Digital infrastructure assets including cell towers, small cells, fiber and data centers Opportunistic, credit and liquid strategies 	<ul style="list-style-type: none"> Private capital in real estate credit funds and other opportunistic and value-add real estate strategies 	<ul style="list-style-type: none"> External manager of commercial mortgage REIT, Colony Credit Real Estate (NYSE: CLNC) 	<ul style="list-style-type: none"> Primarily NorthStar Healthcare Income Fund, a public non-traded REIT 	<ul style="list-style-type: none"> Minority interests in Alpine Energy LLC and American Healthcare Investors

REAL ESTATE VERTICALS: ~\$12 Billion Colony Balance Sheet Interest



DIGITAL REAL ESTATE
\$0.5Bn PORTFOLIO¹
 Colony Interest: Various %
 Includes interests in digital real estate direct investments and GP co-investment commitments



GLOBAL HEALTHCARE
\$3.5Bn PORTFOLIO¹
 Colony Interest: 71%
 Senior Housing, Medical Office Buildings, Skilled Nursing Facilities, and Hospitals



HOSPITALITY
\$3.8Bn PORTFOLIO¹
 Colony Interest: 94%
 Extended Stay and Premium-Branded Select Service Hotels



CLNC
\$1.9Bn PORTFOLIO¹
 Colony interest: 36%
 48 million shares and share equivalents, of CLNC



GLOBAL EQUITY & DEBT
\$2.8Bn PORTFOLIO¹
 Colony Interest: Various %
 Includes interests in non-digital GP co-investments and other real estate equity & debt

(1) Represents pro rata undepreciated carrying value of assets as of March 31, 2020.

I. Corporate Overview – Digital Overview

\$21 billion of AUM, of which \$20 billion is investment management and \$0.5 billion is on Colony's balance sheet, both of which are expected to grow as the Company continues its Digital evolution

Investment Management Strategies

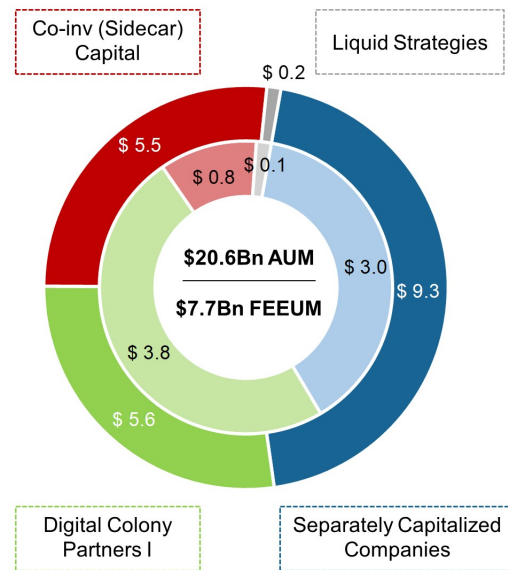
- **Digital Colony Partners I (“DCP”)**: \$4.1 billion opportunity fund with 9 portfolio companies as of 3/31/20 (10 as of 5/5/20)
- **Separately Capitalized Companies**: 6 portfolio companies as of 3/31/20 (1 in common with DCP)
- **Co-investment (Sidecar) Capital**: Additional third party capital for significant investments within existing funds
- **Liquid Strategies**: Digital infrastructure public equities investment platform
- **Digital Credit**: Leveraging extensive sector expertise to grow investment management franchise in credit

Assets Under Management (“AUM”)

(\$ in billions)	Investment Management	Balance Sheet
Separately Capitalized Companies	\$ 9.0	\$ 0.3
Digital Colony Partners I	5.5	0.1
Co-Inv (Sidecar) Capital	5.5	–
Liquid Strategies	0.1	0.1
Total AUM	\$ 20.1	\$ 0.5

(1) Represents carrying value of assets for Colony's 20% controlling interest in DataBank.

AUM & FEEUM as of March 31st, 2020



I. Corporate Overview – Digital Investment Management

Digital investment management is now the largest within Colony's investment management business and is expected to be the dominant driver of growth for the Company

- Since 2017, Colony has raised ~\$5 billion in 3rd party capital to invest in digital infrastructure
- During 1Q20, digital investment management generated \$10 million of fee-related earnings
- 14 portfolio companies under management as of 3/31/20 (15 as of 5/5/20) encompassing the entire digital infrastructure ecosystem of cell towers, data centers, fiber networks and small cells

Digital Investment Management Portfolio Companies (as of March 31, 2020)

TOWER ASSETS

>350,000 Sites

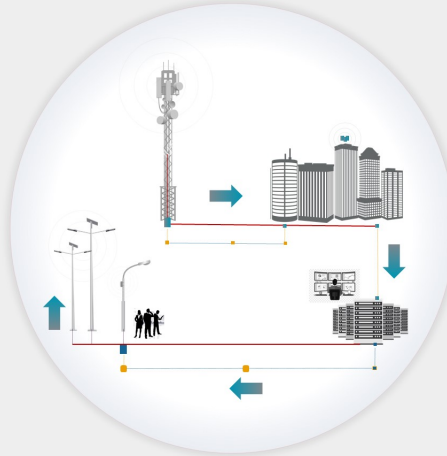
Provide critical network coverage and capacity



SMALL CELL ASSETS

>35,000 Nodes

Enable additional network densification in high demand areas



FIBER ASSETS

>135,000 Route Miles

Fueling global innovation. Providing mission-critical connectivity



ENTERPRISE & HYPERSCALE DATA CENTER ASSETS

94 Data Centers

Data centers will continue to play a vital role in the ingestion, computation, storage and management of information



(1) Colony's balance sheet owns a ~20% controlling interest through a \$185 million acquisition of third party interests in December 2019.

I. Corporate Overview – Digital Balance Sheet

Colony has deployed approximately \$330 million of its balance sheet representing \$520 million of AUM (inclusive of leverage) into digital infrastructure investments primarily comprised of its interest in DataBank and GP co-investment in DCP

DataBank

- Leading private owner and manager of Edge Data Centers in the United States with a nationwide footprint
- In December 2019, the Company acquired a ~20% interest for \$185 million of equity

Key Stats as of 3/31/20

# of Data Centers	19
# of Markets Served	9
Total Capacity (RSF)	516,489
1Q20 Consolidated Adjusted EBITDA	\$16MM
Monthly Recurring Revenue Annualized (MRR)	\$171MM
CLNY Ownership	20%

DCP GP co-investment

- The Company committed \$250 million of co-invest capital alongside \$3.8 billion of 3rd party FEEUM to invest in a portfolio of companies across a diverse spectrum of geographies and sectors within the digital infrastructure segment

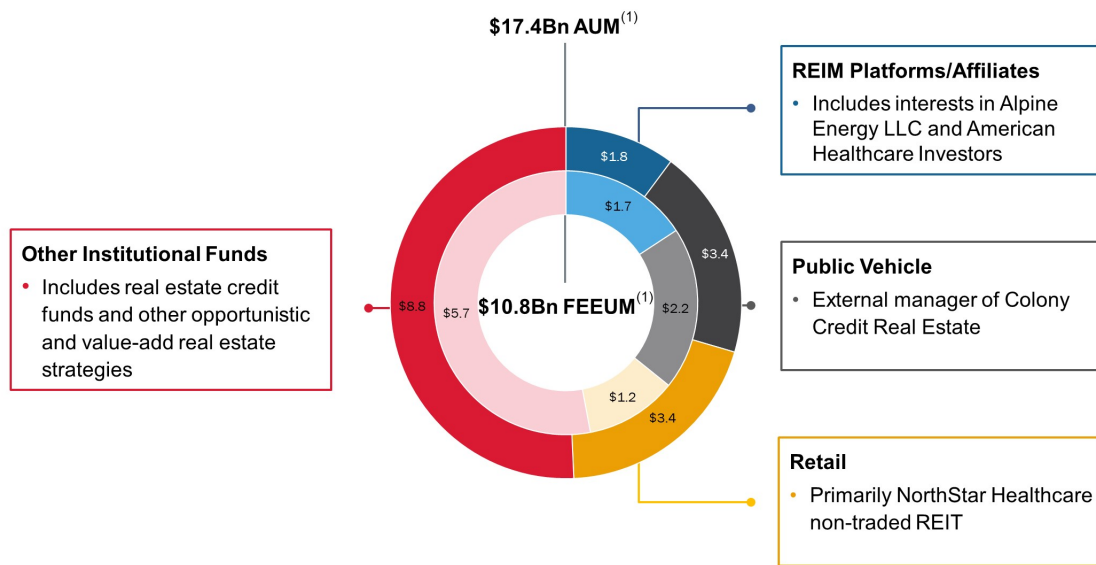
DCP GP Equity Commitments ⁽¹⁾



(1) As of March 31, 2020

I. Corporate Overview – Other Investment Management

Colony continues to manage legacy investment management vehicles including private institutional funds, CLNC, non-traded healthcare REIT and interests in certain REIM platforms



(1) As of March 31, 2020.

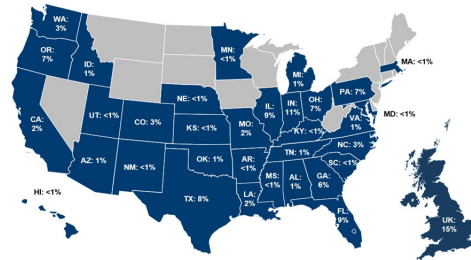
I. Corporate Overview – Healthcare Real Estate Vertical

Diversified and scaled portfolio; balance sheet portfolio synergistic with ~\$3Bn AUM Healthcare non-traded REIT managed by CLNY

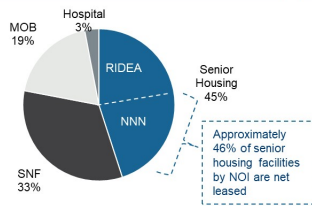
Consolidated Key Stats as of 3/31/20

Property Count	357
Beds / Units	~21,500
MOB Total SF	3.8MM
1Q20 Consolidated NOI	\$69MM
Sr. Housing - Operating Occupancy	85.3%
MOB Occupancy	82.2%
NNN Rent Coverage	1.3x
% of NOI - NNN	57%
CLNY Ownership	71%

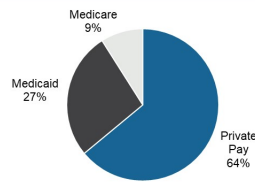
Geographic Overview (% of 1Q20 NOI)



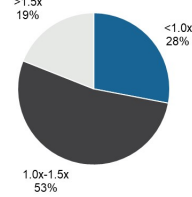
Sub-Sector Composition ^{1,2}



Revenue Mix ^{1,2}



NNN Rent Coverage ^{1,3}



(1) Data as of March 31, 2020 unless otherwise noted.
 (2) Based on NOI for the quarter ended March 31, 2020, at CLNY share.
 (3) Overall percentages are weighted by December 31, 2019 trailing twelve month NOI exposure in each category.

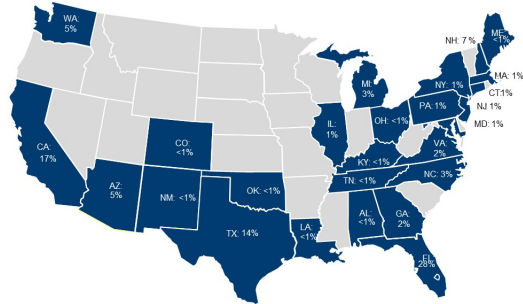
I. Corporate Overview – Hospitality Real Estate Vertical

Attractive select service portfolio with strong cash flow profile and leading operator relationships

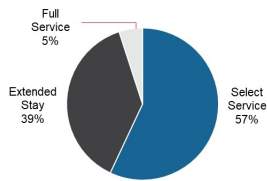
Consolidated Key Stats as of 3/31/20

Hotels	157
Keys	20,639
1Q20 Consolidated NOI before FF&E Reserve	\$33MM
1Q20 Occupancy	58.6%
1Q20 ADR	\$127
1Q20 RevPAR	\$74
1Q20 NOI Margin	21%
CLNY Ownership	94%

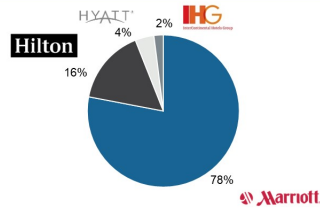
Geographic Overview (% of 1Q20 NOI before FF&E Reserve)



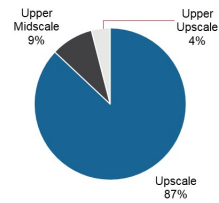
Hotel Type ¹



Brand ¹



Chain Scale ¹



(1) Based on room count.

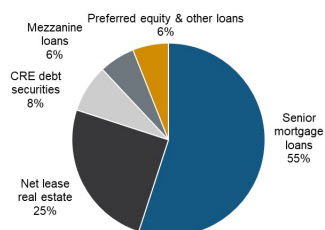
I. Corporate Overview – Colony Credit Real Estate (CLNC)

Real estate credit REIT, externally managed by CLNY, with \$5.4 billion of assets and \$2.0 billion of net book value

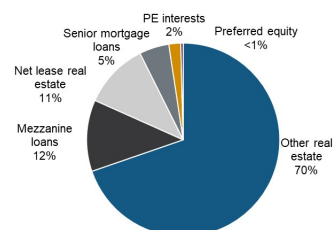
Key Stats as of 3/31/20	
1Q20 Core Earnings (Core Port.)	\$46MM
Per Share	\$0.35
Total At-Share Assets ¹	\$5.4Bn
Net Book Value ¹	\$2.0Bn
Debt-to-Asset Ratio ²	60%
Net Debt-to-Equity Ratio ³	1.4x
CLNY Ownership	36%

- In March, the Company appointed Michael J. Mazzei as Chief Executive Officer and President of CLNC.
- Mr. Mazzei brings 35 years of experience, knowledge of navigating through cycles, and strong executive leadership in the commercial real estate finance and mortgage REIT business.
- In its first quarter earnings, CLNC outlined a series of actions it has taken over the past 45 days to further enhance liquidity and position CLNC for a recovery including the suspension of its monthly dividend

Core Portfolio - Investment Type ⁴



Legacy Non-Strategic Portfolio - Investment Type ⁴



(1) Represents assets and GAAP book equity value at CLNC share as of March 31, 2020. Includes noncontrolling interest in operating partnership and excludes noncontrolling interest in investment entities.

(2) Debt-to-asset ratio based on total outstanding secured debt agreements (UPB) at CLNC share divided by total assets at CLNC share as of March 31, 2020.

(3) Represents CLNC's share of total outstanding secured debt agreements (UPB) less unrestricted cash at CLNC share divided by total stockholders' equity as of March 31, 2020; stockholders' equity includes noncontrolling interest in operating partnership and excludes noncontrolling interest in investment entities.

(4) Based on carrying values at CLNC share as of March 31, 2020.

I. Corporate Overview – Other Equity and Debt

Total \$2.8Bn Assets and \$1.6Bn Net Equity; Segment includes GP co-investments (alongside fee bearing capital), real estate equity, real estate debt, net lease and PE secondary & CDO interests; All assets in the OED segment are budgeted to ultimately monetized

Selected Assets



Tolka Loan Portfolio
(Dublin, Ireland)

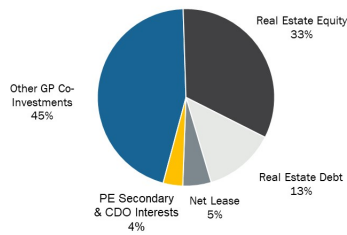


One California Plaza
(Los Angeles)



THL Hotel Portfolio
(U.S., Nationwide)

Asset Type ¹

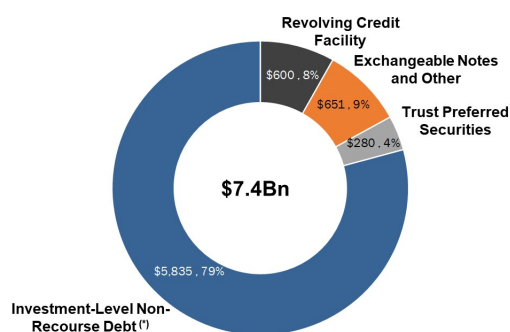


(1) Based on total undepreciated carrying value of equity of \$1.6 billion as of March 31, 2020.

I. Corporate Overview – Debt Capitalization

\$7.4 billion of total Company's share of debt outstanding, of which approximately 80% is investment-level debt and non-recourse to the Company

Debt Capitalization as of 03/31/20



- Corporate cash on hand of \$1.0Bn as of 5/5/20
- Corporate Debt: \$1.5Bn
 - Approximately 20% of total outstanding debt
- Investment-Level Non-Recourse Debt: \$5.8Bn (at-share)
 - 93% floating rate / 7% fixed rate
 - Hospitality: \$2.5Bn
 - Healthcare: \$2.1Bn
 - OED: \$1.2Bn
 - Digital: \$103MM

Debt Statistics

Non-Recourse Debt / Total Debt	79%
Floating Debt / Total Debt	86%
Investment-Level Debt Wtd. Avg. Interest Rate ⁽¹⁾	4.1%
Corporate Debt Wtd. Avg. Interest Rate ⁽¹⁾	3.8%

Preferred Equity

- The Company is also capitalized by \$1.0Bn of perpetual preferred equity
- Four series of preferred equity with a weighted average dividend rate of 7.2%

* Non-recourse debt default update: Mortgage debt in the hospitality, healthcare and other real estate equity segments with aggregate outstanding principal of \$3.5 billion (\$2.9 billion CLNY OP share) through the date of this report was either in payment default or was not in compliance with certain debt and/or lease covenants primarily as a result of the negative impact of COVID-19. \$2.3 billion of consolidated debt (\$) related to hospitality, \$894 million (CLNY OP share) related to other real estate equity and \$327 million related to Healthcare. The Company is in active negotiations with all lenders to execute forbearances and/or debt modifications, including extension of upcoming maturities in 2020, or seek other accommodations. There can be no assurances that the Company will be successful in such negotiations.

(1) Based on 1-month LIBOR of 0.99% and 3-month LIBOR of 1.45% for floating rate debt

Ila. Financial Overview - Summary Metrics

(\$ and shares in thousands, except per share data and as noted; as of or for the three months ended March 31, 2020, unless otherwise noted) (Unaudited)

Financial Data

Net income (loss) attributable to common stockholders	\$	(361,633)
Net income (loss) attributable to common stockholders per basic share		(0.76)
Core FFO ⁽¹⁾		(19,983)
Core FFO per basic share		(0.04)
Q2 2020 dividend per share ⁽²⁾		—

Balance Sheet, Capitalization and Trading Statistics

Total consolidated assets	\$	19,160,062
CLNY OP share of consolidated assets		13,149,318
Total consolidated debt ⁽³⁾		9,862,223
CLNY OP share of consolidated debt ⁽³⁾		7,365,939
Shares and OP units outstanding as of March 31, 2020		534,113
Shares and OP units outstanding as of May 5, 2020		535,013
Share price as of May 5, 2020		2.05
Market value of common equity & OP units as of May 5, 2020		1,096,777
Liquidation preference of perpetual preferred equity		1,033,750
Insider ownership of shares and OP units as of May 5, 2020		9.6%
Total Company Assets Under Management ("AUM")	\$	49.9 billion
Total Company Fee Earning Equity Under Management ("FEEUM")	\$	18.5 billion

Notes:

In evaluating the information presented throughout this presentation see the appendices to this presentation for definitions and reconciliations of non-GAAP financial measures to GAAP measures.

(1) First quarter 2020 Core FFO included net losses of \$22.3 million.

(2) The Company is suspending its common dividend for the second quarter of 2020 as the Board and management believe it is prudent to conserve cash during this period of uncertainty. If maintained for the balance of the year, the dividend will result in savings of approximately \$175 million relative to the prior \$0.11 per share quarterly dividend.

(3) Represents principal balance and excludes debt issuance costs, discounts and premiums.

IIb. Financial Overview - Summary of Segments

(\$ in thousands; as of or for the three months ended March 31, 2020, unless otherwise noted)

	Consolidated amount	CLNY OP share of consolidated amount
Digital		
Digital Investment Management		
Third-party AUM (\$ in millions)	\$	20,107
FEEUM (\$ in millions)		7,742
Q1 2020 fee related earnings (FRE) ⁽¹⁾		10,050
Annualized Q1 2020 FRE		40,200
Digital Balance Sheet		
GP co-investments and DataBank - net carrying value	1,085,103	330,437
Balance sheet investment - DataBank - Q1 2020 Adjusted EBITDA ⁽²⁾	16,107	3,223
Balance sheet investment - DataBank - annualized Q1 2020 Adjusted EBITDA	64,428	12,892
Other Investment Management		
Third-party AUM (\$ in millions)		17,365
FEEUM (\$ in millions)		10,771
Q1 2020 fee revenue and REIM platform equity method earnings ⁽³⁾		133,171
Healthcare Real Estate		
Q1 2020 net operating income ⁽⁴⁾⁽⁵⁾	68,622	48,722
Annualized net operating income	274,488	194,888
Investment-level non-recourse financing ⁽⁶⁾	2,926,375	2,085,600
Hospitality Real Estate		
Q1 2020 NOI before FF&E Reserve ⁽⁵⁾	32,845	30,841
TTM NOI before FF&E Reserve ⁽⁷⁾	247,058	232,317
Investment-level non-recourse financing ⁽⁶⁾	2,666,910	2,495,526

Notes:

- (1) For a reconciliation of net income/(loss) to FRE, please refer to the appendix to this presentation.
- (2) For a reconciliation of net income/(loss) from continuing operations to Adjusted EBITDA, please refer to the appendix to this presentation.
- (3) During the first quarter 2020, the Company completed the sale of its interest in RXR Realty for approximately \$200 million. The carrying value of the investment was \$93 million as of December 31, 2019 resulting in a gain before income taxes of \$106 million, which is deducted from the Company's net loss to calculate Core FFO.
- (4) NOI includes \$0.9 million consolidated or \$0.6 million CLNY OP share of interest earned related to \$48 million consolidated or \$33 million CLNY OP share carrying value of healthcare real estate loans. This interest income is in the Interest Income line item on the Company's Statement of Operations.
- (5) For a reconciliation of net income/(loss) from continuing operations to NOI, please refer to the appendix to this presentation.
- (6) Represents unpaid principal balance.
- (7) TTM = trailing twelve month.

Ilb. Financial Overview - Summary of Segments (cont'd)

(\$ in thousands except as noted; as of or for the three months ended March 31, 2020, unless otherwise noted)

	Consolidated amount	CLNY OP share of consolidated amount
CLNC		
Net carrying value of 36% interest	\$ 666,059	\$ 666,059
Other Equity and Debt ⁽¹⁾		
1) GP co-investments		
a) GP Co-investments in CDCF IV and CDCF V investments - net carrying value	1,645,373	278,552
b) Other GP co-investments - net carrying value	517,675	447,546
2) Net lease real estate equity		
a) Q1 2020 net operating income	1,550	1,543
b) Investment-level non-recourse financing ⁽²⁾	103,558	102,941
3) Other real estate equity		
a) Undepreciated carrying value of real estate assets ⁽³⁾	1,826,576	894,774
b) Investment-level non-recourse financing ⁽²⁾	1,191,468	584,683
c) Carrying value - equity method investments (including Albertsons)	318,748	238,048
4) Real estate debt		
a) Fair value - consolidated loans	276,524	200,809
b) Investment-level non-recourse financing ⁽²⁾	—	—
c) Carrying value - equity method investments	10,145	5,072
5) CRE securities and real estate PE fund investments		
a) Carrying value	59,090	59,090
Net Assets		
Cash and cash equivalents, restricted cash and other assets ⁽⁴⁾	2,206,257	1,900,461
Accrued and other liabilities and dividends payable ⁽⁵⁾	854,623	591,712
Net assets	\$ 1,351,634	\$ 1,308,749

Notes:

(1) Includes assets classified as held for sale on the Company's financial statements.

(2) Represents unpaid principal balance.

(3) Includes all components related to real estate assets, including tangible real estate and lease-related intangibles, and excludes accumulated depreciation.

(4) Other assets excludes \$2 million consolidated and CLNY OP share of deferred financing costs and \$9 million consolidated or \$5 million CLNY OP share of restricted cash which is included in the undepreciated carrying value of the hotel portfolio in Other Real Estate Equity shown on page 43.

(5) Accrued and other liabilities exclude \$10 million consolidated and CLNY OP share of deferred tax liabilities and other liabilities which are not due in cash and \$84 million of derivative liability which is included in the debt of Digital balance sheet investments shown on page 33.

IIIa. Financial Results - Consolidated Balance Sheet

(\$ in thousands, except per share data) (unaudited)

	As of March 31, 2020
Assets	
Cash and cash equivalents	\$ 1,361,769
Restricted cash	166,568
Real estate, net	10,458,057
Loans receivable	1,588,427
Equity and debt investments	2,177,961
Goodwill	1,373,891
Deferred leasing costs and intangible assets, net	595,250
Assets held for sale	749,416
Other assets	640,220
Due from affiliates	48,503
Total assets	\$ 19,160,062
Liabilities	
Debt, net	\$ 9,453,338
Accrued and other liabilities	837,281
Intangible liabilities, net	102,077
Liabilities related to assets held for sale	260,959
Due to affiliates	34,301
Dividends and distributions payable	77,228
Preferred stock redemptions payable	—
Total liabilities	10,765,184
Commitments and contingencies	
Redeemable noncontrolling interests	3,162
Equity	
Stockholders' equity:	
Preferred stock, \$0.01 par value per share; \$1,033,750 liquidation preference; 250,000 shares authorized; 41,350 shares issued and outstanding	999,490
Common stock, \$0.01 par value per share	
Class A, 949,000 shares authorized; 480,118 shares issued and outstanding	4,802
Class B, 1,000 shares authorized; 734 shares issued and outstanding	7
Additional paid-in capital	7,532,213
Accumulated deficit	(3,806,308)
Accumulated other comprehensive income	16,222
Total stockholders' equity	4,746,426
Noncontrolling interests in investment entities	3,233,910
Noncontrolling interests in Operating Company	411,380
Total equity	8,391,716
Total liabilities, redeemable noncontrolling interests and equity	\$ 19,160,062

IIIb. Financial Results - Noncontrolling Interests' Share Balance Sheet

(\$ in thousands, except per share data) (unaudited)

	As of March 31, 2020
Assets	
Cash and cash equivalents	\$ 107,299
Restricted cash	30,049
Real estate, net	3,216,171
Loans receivable	834,286
Equity and debt investments	642,264
Goodwill	383,265
Deferred leasing costs and intangible assets, net	227,644
Assets held for sale	397,440
Other assets	172,326
Total assets	\$ 6,010,744
Liabilities	
Debt, net	\$ 2,346,337
Accrued and other liabilities	262,910
Intangible liabilities, net	41,996
Liabilities related to assets held for sale	122,429
Total liabilities	2,773,672
Commitments and contingencies	
Redeemable noncontrolling interests	3,162
Equity	
Stockholders' equity:	
Preferred stock, \$0.01 par value per share; \$1,033,750 liquidation preference; 250,000 shares authorized; 41,350 shares issued and outstanding	—
Common stock, \$0.01 par value per share	
Class A, 949,000 shares authorized; 480,118 shares issued and outstanding	—
Class B, 1,000 shares authorized; 734 shares issued and outstanding	—
Additional paid-in capital	—
Accumulated deficit	—
Accumulated other comprehensive income	—
Total stockholders' equity	—
Noncontrolling interests in investment entities	3,233,910
Noncontrolling interests in Operating Company	—
Total equity	3,233,910
Total liabilities, redeemable noncontrolling interests and equity	\$ 6,010,744

IIIc. Financial Results - Consolidated Segment Operating Results

	Three Months Ended March 31, 2020							
(\$ in thousands) (Unaudited)	Digital	Other Investment Management	Healthcare	Hospitality	CLNC	Other Equity and Debt	Amounts not allocated to segments	Total
Revenues								
Property operating income	\$ 45,149	\$ —	\$ 138,249	\$ 153,496	\$ —	\$ 88,522	\$ —	\$ 425,416
Interest income	37	9	917	—	—	30,181	1,724	32,868
Fee income	18,944	24,561	—	—	—	—	—	43,505
Other income	376	(271)	16	30	—	2,416	3,157	5,724
Total revenues	64,506	24,299	139,182	153,526	—	121,119	4,881	507,513
Expenses								
Property operating expense	16,906	—	66,567	120,995	—	59,165	—	263,633
Interest expense	9,402	—	39,866	39,789	—	20,588	13,768	123,413
Investment and servicing expense	4	355	2,898	1,421	—	5,714	1,786	12,178
Transaction costs	421	—	—	—	—	—	—	421
Depreciation and amortization	36,633	2,591	37,460	36,444	—	22,220	1,510	136,858
Impairment loss	—	79,000	48,532	250,162	—	9,574	—	387,268
Compensation expense								
Cash and equity-based compensation	16,553	6,385	1,605	1,675	—	3,613	23,203	53,034
Carried interest and incentive compensation	—	(9,181)	—	—	—	—	—	(9,181)
Administrative expenses	6,084	1,377	878	832	—	1,547	22,040	32,758
Settlement Loss	—	—	—	—	—	—	5,090	5,090
Total expenses	86,003	80,527	197,806	451,318	—	122,421	67,397	1,005,472
Other income (loss)								
Gain on sale of real estate assets	—	—	—	—	—	7,932	—	7,932
Other gain (loss), net	(3,528)	(351)	(5,651)	156	—	6,989	(1,086)	(3,471)
Equity method earnings (loss)	468	107,602	—	—	(10,069)	17,701	—	115,702
Equity method earnings (loss) - carried interest	—	(18,411)	—	—	—	—	—	(18,411)
Income (loss) before income taxes	(24,557)	32,612	(64,275)	(297,636)	(10,069)	31,320	(63,602)	(396,207)
Income tax benefit (expense)	5,337	(14,482)	130	1,879	—	(1,343)	155	(8,324)
Income (loss) from continuing operations	(19,220)	18,130	(64,145)	(295,757)	(10,069)	29,977	(63,447)	(404,531)
Income (loss) from discontinued operations	—	—	—	—	—	474	—	474
Net income (loss)	(19,220)	18,130	(64,145)	(295,757)	(10,069)	30,451	(63,447)	(404,057)
Net income (loss) attributable to noncontrolling interests:								
Redeemable noncontrolling interests	(548)	—	—	—	—	—	—	(548)
Investment entities	(14,503)	(17)	(10,876)	(28,110)	—	31,757	—	(21,749)
Operating Company	(411)	1,788	(5,257)	(26,415)	(994)	(128)	(8,184)	(39,601)
Net income (loss) attributable to Colony Capital, Inc.	(3,758)	16,359	(48,012)	(241,232)	(9,075)	(1,178)	(55,263)	(342,159)
Preferred stock dividends	—	—	—	—	—	—	19,474	19,474
Net income (loss) attributable to common stockholders	\$ (3,758)	\$ 16,359	\$ (48,012)	\$ (241,232)	\$ (9,075)	\$ (1,178)	\$ (74,737)	\$ (361,633)

III.d. Financial Results - Noncontrolling Interests' Share Segment Operating Results

	Three Months Ended March 31, 2020							
(\$ in thousands) (unaudited)	Digital	Other Investment Management	Healthcare	Hospitality	CLNC	Other Equity and Debt	Amounts not allocated to segments	Total
Revenues								
Property operating income	\$ 35,902	\$ —	\$ 38,973	\$ 9,668	\$ —	\$ 44,667	\$ —	\$ 129,210
Interest income	1	—	275	—	—	22,899	—	23,175
Fee income	—	—	—	—	—	—	—	—
Other income	39	—	4	3	—	1,424	—	1,470
Total revenues	35,942	—	39,252	9,671	—	68,990	—	153,855
Expenses								
Property operating expense	13,457	—	18,349	7,561	—	28,555	—	67,922
Interest expense	7,484	—	11,358	2,699	—	9,467	—	31,008
Investment and servicing expense	—	—	809	108	—	2,549	—	3,466
Transaction costs	—	—	—	—	—	—	—	—
Depreciation and amortization	23,904	—	10,858	2,377	—	12,310	—	49,449
Impairment loss	—	—	9,483	25,008	—	5,643	—	40,134
Compensation expense								
Cash and equity-based compensation	7,164	—	—	—	—	1,866	—	9,030
Carried interest and incentive compensation	—	—	—	—	—	—	—	—
Administrative expenses	2,985	4	232	41	—	893	—	4,155
Settlement Loss	—	—	—	—	—	—	—	—
Total expenses	54,994	4	51,089	37,794	—	61,283	—	205,164
Other income (loss)								
Gain on sale of real estate assets	—	—	—	—	—	5,520	—	5,520
Other gain (loss), net	(560)	—	(1,716)	13	—	4,231	—	1,968
Equity method earnings (loss)	—	(13)	—	—	—	14,035	—	14,022
Equity method earnings (loss) - carried interest	—	—	—	—	—	—	—	—
Income (loss) before income taxes	(19,612)	(17)	(13,553)	(28,110)	—	31,493	—	(29,799)
Income tax benefit (expense)	4,561	—	5	—	—	94	—	4,660
Net income (loss)	(15,051)	(17)	(13,548)	(28,110)	—	31,587	—	(25,139)
Income (loss) from discontinued operations	—	—	—	—	—	170	—	170
Non-pro rata allocation of income (loss) to NCI	—	—	2,672	—	—	—	—	2,672
Net income (loss) attributable to noncontrolling interests	\$ (15,051)	\$ (17)	\$ (10,876)	\$ (28,110)	\$ —	\$ 31,757	\$ —	\$ (22,297)

IIIe. Financial Results - Segment Reconciliation of Net Income to FFO & Core FFO

Three Months Ended March 31, 2020										
(\$ in thousands) (Unaudited)	OP pro rata share by segment						Amounts not allocated to segments	Total OP pro rata share	Amounts attributable to noncontrolling interests	CLNY consolidated as reported
	Digital	Other Investment Management	Healthcare	Hospitality	CLNC	Other Equity and Debt				
Net income (loss) attributable to common stockholders	\$ (3,758)	\$ 16,359	\$ (48,012)	\$ (241,232)	\$ (9,075)	\$ (1,178)	\$ (74,737)	\$ (361,633)	\$ —	\$ (361,633)
Net income (loss) attributable to noncontrolling common interests in Operating Company	(411)	1,788	(5,257)	(26,415)	(994)	(128)	(8,184)	(39,601)	—	(39,601)
Net income (loss) attributable to common interests in Operating Company and common stockholders	(4,169)	18,147	(53,269)	(267,647)	(10,069)	(1,306)	(82,921)	(401,234)	—	(401,234)
Adjustments for FFO:										
Real estate depreciation and amortization	5,646	69	26,276	34,067	6,372	10,378	—	82,808	47,715	130,523
Impairment of real estate	—	—	39,049	225,154	—	3,931	—	268,134	40,134	308,268
Gain from sales of real estate	—	—	—	—	—	(2,413)	—	(2,413)	(5,520)	(7,933)
Less: Adjustments attributable to noncontrolling interests in investment entities	—	—	—	—	—	—	—	—	(82,329)	(82,329)
FFO	\$ 1,477	\$ 18,216	\$ 12,056	\$ (8,426)	\$ (3,697)	\$ 10,590	\$ (82,921)	\$ (52,705)	\$ —	\$ (52,705)
Additional adjustments for Core FFO:										
Gains and losses from sales of depreciable real estate within the Other Equity and Debt segment, net of depreciation, amortization and impairment previously adjusted for FFO ⁽¹⁾	—	—	—	—	—	(24,509)	10,586	(13,923)	(188)	(14,111)
Gains and losses from sales of businesses within the Investment Management segment and impairment write-downs associated with the Investment Management segment	—	(26,371)	—	—	—	—	—	(26,371)	—	(26,371)
CLNC Core Earnings adjustments ⁽²⁾	—	—	—	—	5,300	—	—	5,300	—	5,300
Equity-based compensation expense	589	2,981	468	489	125	378	3,827	8,857	—	8,857
Straight-line rent revenue and expense	278	2	(1,340)	280	—	(833)	(251)	(1,864)	(163)	(2,027)
Amortization of acquired above- and below-market lease values, net	(306)	—	(1,395)	—	(125)	(19)	—	(1,845)	(1,800)	(3,645)
Amortization of deferred financing costs and debt premiums and discounts	—	1	1,964	7,848	(76)	1,059	1,737	12,533	2,441	14,974
Unrealized fair value losses on interest rate and foreign currency hedges, and foreign currency remeasurements	—	—	3,923	—	14,719	(713)	—	17,929	892	18,821
Acquisition and merger-related transaction costs	421	—	—	—	718	—	—	1,139	—	1,139
Restructuring and merger integration costs ⁽³⁾	—	668	—	—	—	—	15,006	15,674	—	15,674
Amortization and impairment of investment management intangibles	6,540	2,591	—	—	—	17	—	9,148	34	9,182
Non-real estate depreciation and amortization	543	—	—	—	—	8	1,510	2,061	1,987	4,048
Amortization of gain on remeasurement of consolidated investment entities	—	—	—	—	—	53	—	53	52	105
Tax effect of Core FFO adjustments, net	(1,250)	7,379	—	—	—	—	(2,098)	4,031	(3,582)	449
Less: Adjustments attributable to noncontrolling interests in investment entities	—	—	—	—	—	—	—	—	327	327
Core FFO	\$ 8,292	\$ 5,467	\$ 15,676	\$ 191	\$ 16,964	\$ (13,969)	\$ (52,604)	\$ (19,983)	\$ —	\$ (19,983)

Notes:

- (1) Net of \$32.6 million consolidated or \$26.9 million CLNY OP share of depreciation, amortization and impairment charges previously adjusted to calculate FFO. Unallocated segment includes \$10.6 million net impact from prior period adjustments with respect to the now discontinued industrial segment.
- (2) Represents adjustments to align the Company's Core FFO with CLNC's definition of Core Earnings to reflect the Company's percentage interest in CLNC's earnings.
- (3) Restructuring and merger integration costs primarily represent costs and charges incurred as a result of corporate restructuring and reorganization to implement the digital evolution. These costs and charges include severance, retention, relocation, transition, shareholder settlement and other related restructuring costs, which are not reflective of the Company's core operating performance and the Company does not expect to incur these costs subsequent to the completion of the digital evolution.

Iva. Capitalization - Overview

(\$ in thousands; except per share data; as of March 31, 2020, unless otherwise noted)

	<u>Consolidated amount</u>	<u>CLNY OP share of consolidated amount</u>
Debt (UPB)		
Investment-level debt:		
Digital (DataBank)	\$ 515,832	\$ 103,270
Healthcare	2,926,375	2,085,600
Hospitality	2,666,910	2,495,526
Other Equity and Debt	2,222,365	1,150,802
Total investment-level debt	8,331,482	5,835,198
Corporate debt:		
Trust Preferred Securities ("TruPS")	280,117	280,117
\$750,000 Revolving credit facility	600,000	600,000
Convertible/exchangeable senior notes	616,105	616,105
Corporate aircraft promissory note	34,519	34,519
Total corporate debt	1,530,741	1,530,741
Total debt	\$ 9,862,223	\$ 7,365,939
Perpetual preferred equity, redemption value		
Total perpetual preferred equity⁽¹⁾		\$ 1,033,750
Common equity as of May 5, 2020		
	Price per share	Shares / Units
Class A and B common stock	\$ 2.05	481,936
OP units	2.05	53,077
Total market value of common equity		\$ 1,096,777
Total market capitalization		\$ 9,496,466

Non-recourse debt default update: Mortgage debt in the hospitality, healthcare and other real estate equity segments with aggregate outstanding principal of \$3.5 billion (\$2.9 billion CLNY OP share) through the date of this report was either in payment default or was not in compliance with certain debt and/or lease covenants primarily as a result of the negative impact of COVID-19. \$2.3 billion of consolidated debt (\$) related to hospitality, \$894 million (CLNY OP share) related to other real estate equity and \$327 million related to Healthcare. The Company is in active negotiations with all lenders to execute forbearances and/or debt modifications, including extension of upcoming maturities in 2020, or seek other accommodations. There can be no assurances that the Company will be successful in such negotiations.

Notes:

(1) The Board has elected to defer the declaration of a dividend on its preferred stock until June 30, 2020 in accordance with regulatory timetables and subject to its assessment of the impact and trajectory of COVID-19.

IVb. Capitalization - Investment-Level Debt Overview

(\$ in thousands; as of or for the three months ended March 31, 2020, unless otherwise noted)

Non-recourse investment-level debt overview

	Fixed / Floating	Consolidated		CLNY OP share of consolidated amount	
		Unpaid principal balance	Unpaid principal balance	Wtd. avg. years remaining to maturity ⁽¹⁾	Wtd. avg. interest rate ⁽²⁾
Digital (DataBank)	Floating	\$ 515,832	\$ 103,270	4.6	6.3%
Healthcare	Fixed	405,069	284,400	4.9	4.5%
Healthcare	Floating	2,521,306	1,801,200	4.0	4.6%
Hospitality	Fixed	13,432	13,096	0.4	12.8%
Hospitality	Floating	2,653,478	2,482,430	0.9	4.1%
Other Equity and Debt					
Net lease real estate equity	Fixed	103,558	102,941	3.0	5.0%
Other real estate equity	Fixed	44,770	12,858	2.9	2.7%
Other real estate equity	Floating	1,146,698	571,825	1.0	4.0%
GP Co-investments	Floating	925,190	462,751	2.4	3.3%
GP Co-investments	Fixed	2,149	427	3.3	2.4%
Total investment-level debt		\$ 8,331,482	\$ 5,835,198	2.2	4.1%

Fixed / Floating Summary

Fixed	\$ 568,978	\$ 413,722
Floating	7,762,504	5,421,476
Total investment-level debt	\$ 8,331,482	\$ 5,835,198

Non-recourse debt default update: Mortgage debt in the hospitality, healthcare and other real estate equity segments with aggregate outstanding principal of \$3.5 billion (\$2.9 billion CLNY OP share) through the date of this report was either in payment default or was not in compliance with certain debt and/or lease covenants primarily as a result of the negative impact of COVID-19. \$2.3 billion of consolidated debt (\$ related to hospitality, \$894 million (CLNY OP share) related to other real estate equity and \$327 million related to Healthcare). The Company is in active negotiations with all lenders to execute forbearances and/or debt modifications, including extension of upcoming maturities in 2020, or seek other accommodations. There can be no assurances that the Company will be successful in such negotiations.

Notes:

(1) Weighted Average Years Remaining to Maturity is based on initial maturity dates or extended maturity dates if the criteria to extend have been met as of May 5, 2020, the latest practicable date that the information was available, and the extension option is at the Company's discretion.

(2) Based on 1-month LIBOR of 0.99% and 3-month LIBOR of 1.45% for floating rate debt.

Ivc. Capitalization - Revolving Credit Facility Overview

(\$ in thousands, except as noted; as of March 31, 2020)

Revolving credit facility

Maximum principal amount	\$	750,000
Amount outstanding		600,000
Initial maturity		January 11, 2021
Fully-extended maturity		January 10, 2022
Interest rate		LIBOR + 2.25%

Financial covenants as defined in the Credit Agreement:

	Covenant level
Consolidated Tangible Net Worth	Minimum \$4,550 million
Consolidated Fixed Charge Coverage Ratio ⁽¹⁾	Minimum 1.30 to 1.00
Interest Coverage Ratio ⁽²⁾	Minimum 3.00 to 1.00
Consolidated Leverage Ratio	Maximum 0.65 to 1.00

Company status: As of March 31, 2020, CLNY is meeting all required covenant threshold levels.

Notes:

(1) The borrowing base is discounted by 10% at a Fixed Charge Coverage Ratio between 1.30 and 1.50 to 1.00.

(2) Interest Coverage Ratio represents the ratio of the sum of (1) earnings from borrowing base assets and (2) certain investment management earnings divided by the greater of (a) actual interest expense on the revolving credit facility and (b) the average balance of the facility multiplied by 7.0% for the applicable quarter.

Ivd. Capitalization - Corporate Securities Overview

(\$ in thousands; except per share data; as of March 31, 2020, unless otherwise noted)

Convertible/exchangeable debt

Description	Outstanding principal	Final due date ⁽¹⁾	Interest rate	Conversion price (per share of common stock)	Conversion ratio	Conversion shares
3.875% Convertible senior notes	\$ 402,500	January 15, 2021	3.875% fixed	\$ 16.57	60.3431	24,288
5.0% Convertible senior notes	200,000	April 15, 2023	5.00% fixed	15.76	63.4700	12,694
5.375% Exchangeable senior notes	13,605	June 15, 2033	5.375% fixed	12.04	83.0837	1,130
Total convertible debt	\$ 616,105					

TruPS

Description	Outstanding principal	Final due date	Interest rate
Trust I	\$ 41,240	March 30, 2035	3M L + 3.25%
Trust II	25,780	June 30, 2035	3M L + 3.25%
Trust III	41,238	January 30, 2036	3M L + 2.83%
Trust IV	50,100	June 30, 2036	3M L + 2.80%
Trust V	30,100	September 30, 2036	3M L + 2.70%
Trust VI	25,100	December 30, 2036	3M L + 2.90%
Trust VII	31,459	April 30, 2037	3M L + 2.50%
Trust VIII	35,100	July 30, 2037	3M L + 2.70%
Total TruPS	\$ 280,117		

Perpetual preferred stock⁽²⁾

Description	Liquidation preference	Shares outstanding (in thousands)	Callable period
Series G 7.5% cumulative redeemable perpetual preferred stock	86,250	3,450	Callable
Series H 7.125% cumulative redeemable perpetual preferred stock	287,500	11,500	Callable
Series I 7.15% cumulative redeemable perpetual preferred stock	345,000	13,800	On or after June 5, 2022
Series J 7.125% cumulative redeemable perpetual preferred stock	315,000	12,600	On or after September 22, 2022
Total preferred stock⁽²⁾	\$1,033,750	41,350	

Notes:

(1) Callable at principal amount only if CLNY common stock has traded at least 130% of the conversion price for 20 of 30 consecutive trading days: on or after April 22, 2020, for the 5.0% convertible senior notes; on or after January 22, 2019, for the 3.875% convertible senior notes; and on or after on or after June 15, 2020, for the 5.375% exchangeable senior notes.

(2) The Board has elected to defer the declaration of a dividend on its preferred stock until June 30, 2020 in accordance with regulatory timetables and subject to its assessment of the impact and trajectory of COVID-19.

Ive. Capitalization - Debt Maturity and Amortization Schedules

(\$ in thousands; as of March 31, 2020)

Consolidated debt	Fixed / Floating	Payments due by period ⁽¹⁾					Total
		2020	2021	2022	2023	2024 and after	
Investment-level debt:							
Digital (DataBank)	Floating	\$ 2,522	\$ 3,896	\$ 3,896	\$ 32,046	\$ 473,472	\$ 515,832
Healthcare	Fixed	3,852	5,426	5,952	5,919	383,920	405,069
Healthcare	Floating	51,815	283,798	53,576	7,034	2,125,083	2,521,306
Hospitality	Fixed	13,432	—	—	—	—	13,432
Hospitality	Floating	1,521,387	996,840	—	—	135,251	2,653,478
Other Equity and Debt	Fixed	34,117	13,383	19,254	80,664	3,060	150,478
Other Equity and Debt	Floating	1,099,415	170,268	142,167	11,337	648,700	2,071,887
Corporate debt:							
TruPS	Floating	—	—	—	—	280,117	280,117
\$750,000 Revolving credit facility	Floating	—	—	600,000	—	—	600,000
Convertible/exchangeable senior notes	Fixed	—	402,500	—	200,000	13,605	616,105
Corporate aircraft promissory note	Fixed	1,690	2,359	2,480	2,608	25,382	34,519
Total consolidated debt		\$ 2,728,230	\$ 1,878,470	\$ 827,325	\$ 339,608	\$ 4,088,590	\$ 9,862,223

Pro rata debt	Fixed / Floating	Payments due by period ⁽¹⁾					Total
		2020	2021	2022	2023	2024 and after	
Investment-level debt:							
Digital (DataBank)	Floating	\$ 505	\$ 780	\$ 780	\$ 6,416	\$ 94,789	\$ 103,270
Healthcare	Fixed	2,705	3,810	4,179	4,156	269,550	284,400
Healthcare	Floating	36,715	227,362	42,755	4,909	1,489,459	1,801,200
Hospitality	Fixed	13,096	—	—	—	—	13,096
Hospitality	Floating	1,438,603	908,576	—	—	135,251	2,482,430
Other Equity and Debt	Fixed	25,839	4,949	6,655	77,764	1,020	116,227
Other Equity and Debt	Floating	556,229	164,379	47,389	2,629	263,949	1,034,575
Corporate debt:							
TruPS	Floating	—	—	—	—	280,117	280,117
\$750,000 Revolving credit facility	Floating	—	—	600,000	—	—	600,000
Convertible/exchangeable senior notes	Fixed	—	402,500	—	200,000	13,605	616,105
Corporate aircraft promissory note	Fixed	1,690	2,359	2,480	2,608	25,382	34,519
Total pro rata debt		\$ 2,075,382	\$ 1,714,715	\$ 704,238	\$ 298,482	\$ 2,573,122	\$ 7,365,939

Non-recourse debt default update: Mortgage debt in the hospitality, healthcare and other real estate equity segments with aggregate outstanding principal of \$3.5 billion (\$2.9 billion CLNY OP share) through the date of this report was either in payment default or was not in compliance with certain debt and/or lease covenants primarily as a result of the negative impact of COVID-19. \$2.3 billion of consolidated debt (\$ related to hospitality, \$894 million (CLNY OP share) related to other real estate equity and \$327 million related to Healthcare). The Company is in active negotiations with all lenders to execute forbearances and/or debt modifications, including extension of upcoming maturities in 2020, or seek other accommodations. There can be no assurances that the Company will be successful in such negotiations.

Notes:

(1) Weighted Average Years Remaining to Maturity is based on initial maturity dates or extended maturity dates if the criteria to extend have been met as of May 5, 2020, the latest practicable date that the information was available, and the extension option is at the Company's discretion.

Va. Digital - Overview and Summary Metrics

Digital Portfolio Overview

(\$ in thousands, as of March, 31, 2020, unless otherwise noted)

	<u>Consolidated amount</u>	<u>CLNY OP share of consolidated amount</u>
Digital Investment Management		
Third-party AUM (\$ in millions)	\$	20,107
FEEUM (\$ in millions)		7,742
Q1 2020 fee related earnings (FRE) ⁽¹⁾		10,050
Annualized Q1 2020 FRE		40,200
Digital Balance Sheet		
GP co-investments and DataBank - net carrying value	1,085,103	330,437
DataBank - Q1 2020 Adjusted EBITDA ⁽²⁾	16,107	3,223
DataBank - annualized Q1 2020 Adjusted EBITDA	64,428	12,892

Notes:

- (1) For a reconciliation of net income/(loss) to FRE, please refer to the appendix to this presentation.
(2) For a reconciliation of net income/(loss) from continuing operations to Adjusted EBITDA, please refer to the appendix to this presentation.

Va. Digital - Investment Management

Digital Third-party AUM & FEEUM

(\$ in millions, as of March, 31, 2020, unless otherwise noted)

	AUM CLNY OP Share	FEEUM CLNY OP Share	Fee Rate
Digital Colony Partners I	\$ 5,526	\$ 3,757	1.2%
Separately Capitalized Portfolio Companies	8,990	3,017	0.8%
Co-Investment (Sidecar) Capital	5,477	841	0.5%
Liquid Strategies	114	127	0.4%
Digital Investment Management Total	\$ 20,107	\$ 7,742	1.0%

FRE⁽¹⁾

(\$ in thousands, unless otherwise noted)

	Q1 2020
Fee income	\$ 18,944
Other income	197
Compensation expense—cash	(6,964)
Administrative expenses	(2,127)
FRE Total	\$ 10,050

Notes:

(1) For a reconciliation of net income/(loss) to FRE, please refer to the appendix to this presentation.

Va. Digital - Balance Sheet Interests

Portfolio Overview

(\$ in thousand, as of March, 31, 2020, unless otherwise noted)

	Consolidated amount	CLNY OP share of consolidated amount
Digital GP Co-investments		
CLNY's GP Co-investments in DCP I Investments (\$250 million total commitment) and Other GP Co-investments - net carrying value ⁽¹⁾	\$ 152,686	\$ 143,768
DataBank		
Asset	1,448,249	289,939
Debt	515,832	103,270
Net carrying value	932,417	186,669
Digital Balance Sheet Investments - Total Net Carrying Value	\$ 1,085,103	\$ 330,437

DataBank Adjusted EBITDA⁽²⁾

(\$ in thousands, unless otherwise noted)

	Consolidated amount	CLNY OP share of consolidated amount
Total revenues	\$ 45,167	\$ 9,042
Property operating expenses	(16,906)	(3,385)
Administrative expenses	(3,657)	(732)
Compensation expense	(8,999)	(1,802)
Transaction, investment and servicing costs	(197)	(39)
EBITDAre:	15,408	3,084
Straight-line rent expenses and amortization of above- and below-market lease intangibles	(338)	(68)
Installation services	289	58
Restructuring & integration costs	551	110
Transaction, investment and servicing costs	197	39
Adjusted EBITDA:	\$ 16,107	\$ 3,223

DataBank Operating Metrics

(\$ in millions, unless otherwise noted)

	Q1 2020	Q1 2019
Number of Data Centers	19	17
Total Capacity (RSF - raised sq. ft.)	516,489	444,640
Sellable RSF	410,974	348,968
Occupied RSF	301,791	259,142
% Utilization Rate	73.4%	74.3%
MRR (Annualized)	\$ 171.2	\$ 133.0
Bookings (Annualized)	\$ 7.4	\$ 6.9
Quarterly Churn (% of Prior Quarter MRR)	2.7%	4.5%

Notes:
 (1) Net of \$84 million of derivative liability.
 (2) For a reconciliation of net income/(loss) from continuing operations to adjusted EBITDA, please refer to the appendix to this presentation.

Vla. Other Investment Management - Summary Metrics

(\$ in thousands, except as noted; as of March 31, 2020)

Fee Revenue	CLNY OP Share
Institutional funds	\$ 12,072
Colony Credit Real Estate (NYSE:CLNC)	8,058
Retail companies	4,431
Non-wholly owned REIM platforms (equity method earnings) ⁽¹⁾	108,610
Total reported fee revenue and REIM platform equity method earnings	\$ 133,171
Operating Results	
Revenues	
Total fee revenue and REIM earnings of investments in unconsolidated ventures	\$ 133,171
Interest Income and Other Income	(262)
Expenses	
Interest expense	—
Investment and servicing expense	355
Transaction costs	—
Placement fees	—
Depreciation and amortization	2,591
(Recovery of) impairment loss	79,000
Compensation expense	—
Cash and equity-based compensation	6,385
Carried interest and incentive compensation ⁽²⁾	(9,181)
Administrative expenses	1,373
Total expenses	80,523
Other gain (loss), net	(351)
Equity method earnings	(995)
Equity method earnings—carried interest ⁽²⁾	(18,411)
Income tax benefit (expense)	(14,482)
Net loss attributable to common interests in OP and common stockholders	18,147
Real estate depreciation and amortization	69
(Gains) and losses from sales of businesses and impairment write-downs associated with the Investment Management segment ⁽¹⁾⁽³⁾	(26,371)
Equity-based compensation expense	2,981
Straight-line rent revenue and expense	2
Amortization of deferred financing costs and debt premiums and discounts	1
Restructuring and merger integration costs	668
Amortization and impairment of investment management intangibles	2,591
Tax effect of Core FFO adjustments, net	7,379
Core FFO	\$ 5,467

Notes:

(1) During the first quarter 2020, the Company completed the sale of its interest in RXR Realty for approximately \$200 million. The carrying value of the investment was \$93 million as of December 31, 2019 resulting in a gain before income taxes of \$106 million, which is deducted from the Company's net loss to calculate Core FFO.

(2) Net income and Core FFO included the reversal of \$9.2 million of net unrealized carried interest income as a result of fair value decreases in certain of the Company's managed investments.

(3) Includes the reversal of RXR Realty sale gain partially offset by a \$79 million writedown of goodwill, which is added back to the Company's net loss to calculate Core FFO.

Vlb. Other Investment Management – Assets Under Management

(\$ in millions, except as noted; as of March, 31, 2020, unless otherwise noted)

Segment	Products (FEEUM)	Description	AUM CLNY OP Share	FEEUM CLNY OP Share	Fee Rate
Other Institutional Funds	• Credit (\$2.4 billion)	<ul style="list-style-type: none"> • 27 years of institutional investment management experience • Sponsorship of private equity funds and vehicles earning asset management fees and performance fees • More than 300 investor relationships 	8,757	5,711	.8%
	• Opportunistic (\$0.4 billion)				
	• Other co-investment vehicles (\$2.9 billion)				
Public Company	• Colony Credit Real Estate, Inc. (\$2.2 billion)	<ul style="list-style-type: none"> • NYSE-listed credit focused REIT • Contract with base management fees with potential for incentive fees 	3,415	2,152	1.5%
Retail Companies	• NorthStar Healthcare (\$1.2 billion) ⁽¹⁾	<ul style="list-style-type: none"> • Manage public non-traded vehicles earning asset management and performance fees 	3,428	1,210 ⁽¹⁾	1.5%
	• CC Real Estate Income Funds ⁽²⁾⁽³⁾				
Non-Wholly Owned REIM Platforms	<ul style="list-style-type: none"> • Alpine Energy • American Healthcare Investors 	<ul style="list-style-type: none"> • CLNY recognizes at-share earnings from underlying non-wholly owned REIM platforms • Alpine Energy, the Company's upstream energy investment management platform, jointly owned in partnership with Equity Group Investments • 43% investment in American Healthcare Investors, a healthcare investment management firm and sponsor of non-traded vehicles with \$3 billion of AUM 	1,765	1,698	N/A
Total			\$ 17,365	\$ 10,771	

Notes:

(1) FEEUM of NorthStar Healthcare Income represents its most recently published Net Asset Value.

(2) CC Real Estate Income Funds represents a master/feeder structure and pools investor capital raised through three feeder funds.

(3) In February 2019, the board of directors of CC Real Estate Income Fund approved a plan to dissolve, liquidate and terminate CCREIF and distribute the net proceeds of such liquidation to its shareholders. There is no assurance to the timing or completion of the liquidation.

VIIa. Healthcare Real Estate - Summary Metrics and Operating Results

(\$ in thousands; as of or for the three months ended March 31, 2020, unless otherwise noted)

Net operating income	Consolidated amount	CLNY OP share of consolidated amount(1)
Net operating income:		
Senior Housing - Operating	\$ 16,853	\$ 11,966
Medical Office Buildings	12,991	9,224
<i>Triple-Net Lease:</i>		
Senior Housing ⁽²⁾	14,304	10,156
Skilled Nursing Facilities	22,523	15,991
Hospitals	1,951	1,385
Total net operating income	\$ 68,622	\$ 48,722

Portfolio overview

	Total number of properties	Capacity	% Occupied⁽³⁾	TTM Lease Coverage⁽⁴⁾	WA Remaining Lease Term
Senior Housing - Operating	83	6,388 units	85.3%	N/A	N/A
Medical Office Buildings	106	3.8 million sq. ft.	82.2%	N/A	4.5
<i>Triple-Net Lease:</i>					
Senior Housing	71	4,039 units	79.9%	1.3x	11.1
Skilled Nursing Facilities	88	10,458 beds	79.9%	1.2x	5.5
Hospitals	9	456 beds	64.8%	1.6x	10.1
Total	357				

Same store financial/operating results related to the segment

	% Occupied⁽³⁾		TTM Lease Coverage⁽⁴⁾		NOI		
	Q1 2020	Q1 2019	12/31/2019	12/31/2018	Q1 2020	Q1 2019	% Change
Senior Housing - Operating	85.3%	86.7%	N/A	N/A	\$ 16,853	\$ 17,335	(2.8)%
Medical Office Buildings	82.2%	82.4%	N/A	N/A	12,991	12,414	4.6 %
<i>Triple-Net Lease:</i>							
Senior Housing	79.9%	81.4%	1.3x	1.3x	14,304	14,572	(1.8)%
Skilled Nursing Facilities	79.9%	82.6%	1.2x	1.2x	22,308	22,786	(2.1)%
Hospitals	64.8%	59.5%	1.6x	1.4x	1,951	3,003	(35.0)%
Total					\$ 68,407	\$ 70,110	(2.4)%

Notes:

(1) CLNY OP Share represents Consolidated NOI multiplied by CLNY OP's interest of 71% as of March 31, 2020.

(2) NOI includes \$0.9 million consolidated or \$0.6 million CLNY OP share of interest earned related to \$43 million consolidated or \$33 million CLNY OP share carrying value of healthcare real estate loans. This interest income is in the Interest Income line item on the Company's Statement of Operations. For a reconciliation of net income/(loss) attributable to common stockholders to NOI, please refer to the appendix to this presentation.

(3) Occupancy % for Senior Housing - Operating represents average of the presented quarter, MOB's is as of last day in the quarter and Triple-Net Lease represents average of the prior quarter. Occupancy represents real estate property operator's patient occupancy for all types except MOB.

(4) Represents the ratio of the tenant's/operator's EBITDAR to cash rent payable to the Company's Healthcare Real Estate segment on a trailing twelve month basis and as of the prior quarter due to timing of data availability from tenant/operators. Refer to Important Notes Regarding Non-GAAP Financial Measures and Definitions pages in this presentation for additional information regarding the use of tenant/operator EBITDAR.

VIIb. Healthcare Real Estate - Portfolio Overview

(As of or for the three months ended March 31, 2020, unless otherwise noted)

Triple-Net Lease Coverage⁽¹⁾

December 31, 2019 TTM Lease Coverage	# of Leases	% of Triple-Net Lease TTM NOI as of December 31, 2019			
		Senior Housing	Skilled Nursing Facilities & Hospitals	% Triple-Net Lease NOI	WA Remaining Lease Term
Less than 0.99x	7	8%	20%	28%	5 yrs
1.00x - 1.09x	1	—%	1%	1%	8 yrs
1.10x - 1.19x	1	—%	2%	2%	10 yrs
1.20x - 1.29x	3	—%	24%	24%	6 yrs
1.30x - 1.39x	—	—%	—%	—%	—
1.40x - 1.49x	1	27%	—%	27%	15 yrs
1.50x and greater	4	2%	16%	18%	4 yrs
Total / W.A.	17	37%	63%	100%	8 yrs

Revenue Mix⁽²⁾

	December 31, 2019 TTM		
	Private Pay	Medicare	Medicaid
Senior Housing - Operating	86%	3%	11%
Medical Office Buildings	100%	—%	—%
Triple-Net Lease:			
Senior Housing	68%	—%	32%
Skilled Nursing Facilities	25%	20%	54%
Hospitals	28%	64%	8%
W.A.	64%	9%	27%

Notes:

- (1) Represents the ratio of the tenant's/operator's EBITDAR to cash rent payable to the Company's Healthcare Real Estate segment on a trailing twelve month basis and due to timing of availability of data tenants/operators provide information from prior quarter. Refer to Important Notes Regarding Non-GAAP Financial Measures and Definitions pages in this presentation for additional information regarding the use of tenant/operator EBITDAR. Represents leases with EBITDAR coverage in each listed range. Excludes interest income associated with triple-net lease senior housing and hospital types. Caring Homes (U.K.) lease (EBITDAR) coverage includes additional collateral provided by the operator.
- (2) Revenue mix represents percentage of revenues derived from private, Medicare and Medicaid payor sources and as of the prior quarter due to timing of data availability from tenant/operators. The payor source percentages for the hospital category excludes two operating partners, who do not track or report payor source data and totals approximately one-third of NOI in the hospital category. Overall percentages are weighted by NOI exposure in each category.

VIIb. Healthcare Real Estate - Portfolio Overview (cont'd)

(\$ in thousands; as of or for the three months ended March 31, 2020, unless otherwise noted)

Top 10 Geographic Locations by NOI

	Number of properties	NOI
United Kingdom	46	\$ 10,320
Indiana	55	7,334
Florida	25	6,213
Illinois	35	5,880
Texas	29	5,212
Pennsylvania	8	5,017
Ohio	14	4,679
Oregon	31	4,512
Georgia	21	4,444
Colorado	8	1,957
Total	272	\$ 55,568

Top 10 Operators/Tenants by NOI

	Property Type/Primary Segment	Number of properties	NOI	% Occupied	TTM Lease Coverage	WA Remaining Lease Term
Senior Lifestyle	Sr. Housing / RIDEA	60	\$ 14,227	86.0%	N/A	N/A
Caring Homes (U.K.) ⁽¹⁾	Sr. Housing / NNN	46	10,320	85.0%	1.4x	15 yrs
Sentosa	SNF / NNN	8	5,017	83.0%	1.2x	8 yrs
Millers	SNF / NNN	28	3,990	68.6%	1.8x	N/A
Wellington Healthcare	SNF / NNN	10	3,934	88.0%	1.0x	7 yrs
Frontier	Sr. Housing / RIDEA / NNN	20	3,371	85.7%	N/A	N/A
Opis	SNF / NNN	11	2,952	91.0%	1.2x	4 yrs
Consulate	SNF / NNN	10	2,616	87.5%	0.9x	8 yrs
WW Healthcare	SNF / NNN	5	1,329	78.9%	1.2x	5 yrs
Carillon	Sr. Housing / NNN	6	1,251	48.0%	0.8x	8 yrs
Total		204	\$ 49,007			

Notes:

(1) Caring Homes (U.K.) lease (EBITDAR) coverage includes additional collateral provided by the operator.

VIIIa. Hospitality Real Estate - Summary Metrics and Operating Results

(\$ in thousands; as of or for the three months ended March 31, 2020, unless otherwise noted)

	Consolidated amount	CLNY OP share of consolidated amount ⁽¹⁾
NOI before FF&E Reserve		
NOI before FF&E Reserve:		
Select Service	\$ 15,767	\$ 14,805
Extended Stay	15,388	14,449
Full Service	1,690	1,587
Total NOI before FF&E Reserve ⁽²⁾	\$ 32,845	\$ 30,841

Portfolio overview by type

	Number of hotels	Number of rooms	Avg. qtr. % occupancy	Avg. daily rate (ADR)	RevPAR	NOI before FF&E Reserve	NOI before FF&E Reserve margin
Select service	87	11,737	54.7%	\$ 125	\$ 68	\$ 15,767	19.4%
Extended stay	66	7,936	64.8%	124	80	15,388	25.4%
Full service	4	966	55.6%	175	97	1,690	14.3%
Total / W.A.	157	20,639	58.6%	\$ 127	\$ 74	\$ 32,845	21.4%

Same store financial/operating results related to the segment by brand

Brand	Avg. qtr. % occupancy		Avg. daily rate (ADR)		RevPAR		NOI before FF&E Reserve		
	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	% Change
Marriott	57.2%	69.3%	\$ 128	\$ 132	\$ 73	\$ 91	\$ 24,801	\$ 46,126	(46.2)%
Hilton	61.8%	74.1%	124	127	76	94	5,592	9,735	(42.6)%
Other	68.6%	80.4%	116	127	80	102	2,452	3,549	(30.9)%
Total / W.A.	58.6%	70.7%	\$ 127	\$ 131	\$ 74	\$ 92	\$ 32,845	\$ 59,410	(44.7)%

Notes:

(1) CLNY OP Share represents Consolidated NOI before FF&E Reserve multiplied by CLNY OP's interest of 94% as of March 31, 2020.

(2) Q1 2020 FF&E reserve was \$6.3 million consolidated or \$6.0 million CLNY OP share. For a reconciliation of net income/(loss) attributable to common stockholders to NOI please refer to the appendix to this presentation.

VIIIb. Hospitality Real Estate - Portfolio Overview

(\$ in thousands; as of March 31, 2020, unless otherwise noted)

Top 10 Geographic Locations by NOI before FF&E Reserve	Number of hotels	Number of rooms	Number of rooms-select service	Number of rooms-extended stay	Number of rooms-full service	NOI before FF&E Reserve
Florida	12	2,066	1,188	291	587	\$ 9,340
California	18	2,254	1,243	1,011	—	5,652
Texas	26	2,939	1,661	1,278	—	4,578
New Hampshire	6	662	339	323	—	2,308
Arizona	3	418	298	120	—	1,784
Washington	5	664	160	504	—	1,488
North Carolina	7	981	831	150	—	1,076
Michigan	6	809	601	208	—	842
Georgia	6	835	555	280	—	762
Virginia	9	1,183	920	263	—	558
Total / W.A.	98	12,811	7,796	4,428	587	\$ 28,388

IXa. CLNC

(\$ in thousands, except as noted and per share data; as of March 31, 2020, unless otherwise noted)

	<u>Consolidated amount</u>	<u>CLNY OP share of consolidated amount</u>
Colony Credit Real Estate, Inc. (NYSE: CLNC)		
CLNY OP interest in CLNC as of May 5, 2020	36.4%	36.4%
CLNC shares beneficially owned by OP and common stockholders	48.0 million	48.0 million
Net carrying value - CLNC	\$ 666,059	\$ 666,059

X. Other Equity and Debt Summary

(\$ in thousands; as of March 31, 2020)

	Consolidated amount		CLNY OP share of consolidated amount	
	Assets ⁽¹⁾	Equity	Assets ⁽¹⁾	Equity
GP Co-investments in CDCF IV and CDCF V Investments	2,116,379	1,645,373	400,548	278,552
Other GP Co-investments	974,008	517,675	788,729	447,546
Other real estate equity	2,145,324	953,856	1,132,822	548,139
Net lease real estate equity	189,331	85,773	188,187	85,246
Real estate debt	286,669	286,669	205,881	205,881
CRE securities and real estate PE fund investments	59,090	59,090	59,090	59,090
Other Equity and Debt Total	\$ 5,770,801	\$ 3,548,436	\$ 2,775,257	\$ 1,624,454

Notes:

(1) For consolidated real estate equity assets, amounts include all components related to real estate assets, including tangible real estate and lease-related intangibles, and excludes accumulated depreciation, and for all other assets, amounts represent carrying value of investments.

Xa. Other Equity and Debt - GP Co-investments

(\$ in thousands, except as noted and per share data; as of March 31, 2020, unless otherwise noted)

	Consolidated amount	CLNY OP share of consolidated amount
CLNY's GP Co-investments in CDCF IV and CDCF V Investments		
Assets - carrying value ⁽¹⁾	\$ 2,116,379	\$ 400,548
Debt - UPB	471,006	121,996
Net carrying value	\$ 1,645,373	\$ 278,552

NBV by Geography:

U.S.	31.7%	22.5%
Europe	68.3%	77.5%
Total	100.0%	100.0%

Other GP Co-investments⁽²⁾

Assets - carrying value ⁽³⁾	\$ 974,008	\$ 788,729
Debt - UPB	456,333	341,183
Net carrying value	\$ 517,675	\$ 447,546

Notes:

(1) \$367 million consolidated or \$131 million CLNY OP share of assets are classified as Loans Receivable on the Company's balance sheet.

(2) Other GP co-investments represents: i) seed investments in certain registered investment companies sponsored by the Company, ii) investments in the general partnership of third party real estate operators primarily to seed investment commitments with their limited partners for which the Company will receive its share of earnings and incentive fees, or iii) general partnership capital in a fund or investment.

(3) \$397 million consolidated and CLNY OP share of assets are classified as Loans Receivable on the Company's balance sheet.

Xb. Other Equity and Debt - Net Lease and Other Real Estate Equity

(\$ in thousands; as of March 31, 2020, unless otherwise noted)

Net Lease Real Estate Equity

	Number of buildings	Rentable square feet (thousands)	Consolidated amount NOI	CLNY OP share of consolidated amount NOI	% leased at end of period	Weighted average remaining lease term
U.S. office	3	674	\$ 1,550	\$ 1,543	85.7%	6.4
Total / W.A.	3	674	\$ 1,550	\$ 1,543	85.7%	6.4

Other Real Estate Equity

	Number of buildings	Rentable square feet (thousands)	Consolidated amount Undepreciated carrying value	CLNY OP share of consolidated amount Undepreciated carrying value	% leased at end of period	Weighted average remaining lease term
U.S.:						
Hotel ⁽¹⁾	89	N/A	\$ 1,222,335	\$ 673,750	58.9%	N/A
Multifamily ⁽²⁾	8	205	12,319	9,001	95.3%	0.4
Retail ⁽²⁾	3	83	14,377	7,401	77.7%	2.7
Europe:						
Office	14	472	66,214	33,108	74.7%	22.5
Mixed / Retail	102	2,740	511,331	171,514	41.7%	4.7
Total / W.A.	216	3,500	\$ 1,826,576	\$ 894,774	50.2%	6.8

Unconsolidated joint ventures (Other RE Equity)

Preferred equity:

Multifamily	\$ 128,275	\$ 128,275
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Equity & Other:

Albertsons	89,129	44,565
Residential Land	72,602	36,466
Other	28,742	28,742
Total	\$ 318,748	\$ 238,048

Notes:

(1) Includes \$9 million consolidated or \$5 million CLNY OP share of restricted cash.

(2) Represents real estate owned (REO) interests and prior to the first quarter 2020 these REO interests were presented under the Other Equity and Debt - Real Estate Debt category.

Xc. Other Equity and Debt - Real Estate Debt and CRE Securities and Real Estate PE Fund Interests

(\$ in thousands, except as noted; as of March 31, 2020, unless otherwise noted)

Real Estate Debt Portfolio Overview⁽¹⁾⁽²⁾

	Consolidated amount	CLNY OP share of consolidated amount
Loans Receivable		
Fair value - consolidated loans	\$ 276,524	\$ 200,809
Carrying value - equity method investments	10,145	5,072

Aging of Loans Receivable - Fair Value Option⁽¹⁾⁽²⁾⁽³⁾

Consolidated amount	Fair value (FV)	Unpaid Principal (UPB)	FV less UPB
Current or less than 30 days past due	168,736	149,520	19,216
30-59 days past due	—	—	—
60-89 days past due	—	—	—
90 days or more past due or nonaccrual	107,788	168,304	(60,516)
Total	\$ 276,524	\$ 317,824	\$ (41,300)

CLNY OP share of consolidated amount	Fair value (FV)	Unpaid Principal (UPB)	FV less UPB
Current or less than 30 days past due	105,663	95,957	9,706
30-59 days past due	—	—	—
60-89 days past due	—	—	—
90 days or more past due or nonaccrual	95,146	142,658	(47,512)
Total	\$ 200,809	\$ 238,615	\$ (37,806)

CRE Securities and Real Estate PE Fund Interests Portfolio Overview

	Carrying Value
Deconsolidated CDO bonds	\$ 54,474
Real estate PE fund interests	4,616

Notes:

(1) Excludes \$48 million consolidated or \$33 million CLNY OP share carrying value of healthcare real estate loans. These loans are included in the Company's healthcare real estate segment.

(2) Excludes loans categorized within GP co-investments in this supplemental financial presentation.

(3) Represents loans for which fair value option was elected.

Xc. Other Equity and Debt - Real Estate Debt (cont'd)

(\$ in thousands; as of or for the three months ended March 31, 2020, unless otherwise noted)

Real estate debt by loan type⁽¹⁾⁽²⁾

	Consolidated amount		CLNY OP share of consolidated amount			
	UPB	Fair Value	UPB	Fair Value	Weighted average yield	Weighted average maturity in years
<i>Fixed rate</i>						
First mortgage loans	\$ 28,745	\$ 20,125	\$ 14,373	\$ 10,062	—%	0.2
Second mortgage loans / B-notes	144,892	126,147	83,247	63,074	10.6%	1.8
Mezzanine loans	74,506	60,189	71,314	57,610	—%	—
Corporate	27,287	27,474	27,287	27,474	—%	6.8
Total fixed rate loans	275,430	233,935	196,221	158,220	4.2%	1.3
<i>Variable rate</i>						
First mortgage loans	42,394	42,589	42,394	42,589	7.8%	0.7
Total variable rate loans	42,394	42,589	42,394	42,589	7.8%	0.7
Total loans receivable	317,824	276,524	238,615	200,809		

Real estate debt by collateral type⁽¹⁾⁽²⁾

	Consolidated amount		CLNY OP share of consolidated amount			
	UPB	Fair Value	UPB	Fair Value	Weighted average yield	Weighted average maturity in years
Retail	\$ 154,666	\$ 102,778	\$ 143,392	\$ 100,199	3.3%	0.3
Office	107,126	126,147	53,563	63,074	10.6%	1.8
Corporate	27,287	27,474	27,287	27,474	—%	6.8
Land	28,745	20,125	14,373	10,062	—%	0.2
Total loans receivable	317,824	276,524	238,615	200,809	5.0%	1.7

Notes:

(1) Excludes \$48 million consolidated or \$33 million CLNY OP share carrying value of healthcare real estate loans. These loans are included in the Company's healthcare real estate segment.

(2) Excludes loans categorized within GP co-investments in this supplemental financial presentation.

APPENDICES

XIa. Appendices - Definitions

Assets Under Management ("AUM")

Assets for which the Company and its affiliates provide investment management services, including assets for which the Company may or may not charge management fees and/or performance allocations. AUM is based on reported gross undepreciated carrying value of managed investments as reported by each underlying vehicle at March 31, 2020. AUM further includes a) uncalled capital commitments and b) includes the Company's pro-rata share of each affiliate non wholly-owned real estate investment management platform's assets as presented and calculated by the affiliate. Affiliates include Alpine Energy LLC and American Healthcare Investors. The Company's calculations of AUM may differ materially from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Contracted Revenue Growth ("Bookings")

The Company defines Bookings as either (1) a new data center customer contract for new or additional services over and above any services already being provided by DataBank as well as (2) an increase in contracted rates on the same services when a contract renews. In both instances a booking is considered to be generated when a new contract is signed with the recognition of new revenue to occur when the new contract begins billing.

Churn

The Company calculates Churn as the percentage of MRR lost during the period divided by the prior period's MRR. Churn is intended to represent data center customer contracts which are terminated during the period, not renewed or are renewed at a lower rate.

CLNY Operating Partnership ("CLNY OP")

The operating partnership through which the Company conducts all of its activities and holds substantially all of its assets and liabilities. CLNY OP share excludes noncontrolling interests in investment entities.

Fee-Earning Equity Under Management ("FEEUM")

Equity for which the Company and its affiliates provides investment management services and derives management fees and/or performance allocations. FEEUM generally represents a) the basis used to derive fees, which may be based on invested equity, stockholders' equity, or fair value pursuant to the terms of each underlying investment management agreement and b) the Company's pro-rata share of fee bearing equity of each affiliate as presented and calculated by the affiliate. Affiliates include Alpine Energy LLC and American Healthcare Investors. The Company's calculations of FEEUM may differ materially from the calculations of other asset managers, and as a result, this measure may not be comparable to similar measures presented by other asset managers.

Healthcare same store portfolio: defined as properties in operation throughout the full periods presented under the comparison and included 357 properties in the comparisons. Properties acquired or disposed during these periods are excluded for the same store portfolio.

Hospitality same store portfolio: defined as hotels in operation throughout the full periods presented under the comparison and included 157 hotels.

Monthly Recurring Revenue ("MRR")

The Company defines MRR as revenue from ongoing services that is generally fixed in price and contracted for longer than 30 days.

NOI: Net Operating Income. NOI for the Company's real estate segments represents total property and related income less property operating expenses, adjusted for the effects of (i) straight-line rental income adjustments; (ii) amortization of acquired above- and below-market lease adjustments to rental income; and (iii) other items such as adjustments for the Company's share of NOI of unconsolidated ventures.

NOI before FF&E Reserve: For our hospitality real estate segment, NOI before FF&E Reserve represents NOI before the deduction of reserve contributions for the repair, replacement and refurbishment of furniture, fixtures, and equipment ("FF&E"), which are typically 4% to 5% of revenues, and required under certain debt agreements and/or franchise and brand-managed hotel agreements.

XIa. Appendices - Definitions

Earnings Before Interest, Tax, Depreciation, Amortization and Rent ("EBITDAR")

Represents earnings before interest, taxes, depreciation, amortization and rent for facilities accruing to the tenant/operator of the property (not the Company) for the period presented. The Company uses EBITDAR in determining TTM Lease Coverage for triple-net lease properties in its Healthcare Real Estate segment. EBITDAR has limitations as an analytical tool. EBITDAR does not reflect historical cash expenditures or future cash requirements for facility capital expenditures or contractual commitments. In addition, EBITDAR does not represent a property's net income or cash flow from operations and should not be considered an alternative to those indicators. The Company utilizes EBITDAR as a supplemental measure of the ability of the Company's operators/tenants to generate sufficient liquidity to meet related obligations to the Company.

TTM Lease Coverage

Represents the ratio of EBITDAR to recognized cash rent for owned facilities on a trailing twelve month basis. TTM Lease Coverage is a supplemental measure of a tenant's/operator's ability to meet their cash rent obligations to the Company. However, its usefulness is limited by, among other things, the same factors that limit the usefulness of EBITDAR.

ADR: Average Daily Rate

RevPAR: Revenue per Available Room

UPB: Unpaid Principal Balance

REIM: Real Estate Investment Management

XIb. Appendices - Reconciliation of Net Income (Loss) to NOI

(\$ in thousands; for the three months ended March 31, 2020)

<i>NOI Determined as Follows</i>	Healthcare	Hospitality	Other Equity and Debt—Net Lease Properties
Total revenues	\$ 139,182	\$ 153,526	\$ 3,414
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(3,966)	314	(582)
Interest income	(27)	—	—
Property operating expenses ⁽¹⁾	(66,567)	(120,995)	(1,282)
NOI⁽²⁾	\$ 68,622	\$ 32,845	\$ 1,550

Reconciliation of Net Income (Loss) from Continuing Operations to NOI

	Healthcare	Hospitality
Income (loss)	\$ (64,145)	\$ (295,757)
Adjustments:		
Straight-line rent revenue and amortization of above- and below-market lease intangibles	(3,966)	314
Interest income	(27)	—
Interest expense	39,866	39,789
Transaction, investment and servicing costs	2,898	1,421
Depreciation and amortization	37,460	36,444
Impairment loss	48,532	250,162
Compensation and administrative expense	2,483	2,507
Other (gain) loss, net	5,651	(156)
Income tax (benefit) expense	(130)	(1,879)
NOI⁽²⁾	\$ 68,622	\$ 32,845

Notes:
(1) For healthcare and hospitality, property operating expenses includes property management fees paid to third parties.
(2) For hospitality, NOI is before FF&E Reserve.

XIb. Appendices - Reconciliation of Net Income (Loss) to NOI (cont'd)

(\$ in thousands; for the three months ended March 31, 2020)

Reconciliation of Net Income from Continuing Operations of Other Equity and Debt Segment to NOI of Net Lease Real Estate Equity

	Other Equity and Debt
Income from continuing operations	\$ 29,977
Adjustments:	
Property operating income of other real estate equity	(85,108)
Straight-line rent revenue and amortization of above- and below-market lease intangibles for net lease real estate equity	(582)
Interest income	(30,181)
Fee and other income	(2,416)
Property operating expense of other real estate equity	57,883
Interest expense	20,588
Transaction, investment and servicing costs	5,714
Depreciation and amortization	22,220
Impairment loss	9,574
Compensation and administrative expense	5,160
Gain on sale of real estate assets	(7,932)
Other loss, net	(6,989)
Earnings of investments in unconsolidated ventures	(17,701)
Income tax expense	1,343
NOI of net lease real estate equity	\$ 1,550

XIc. Appendices - Reconciliation of Net Income (Loss) to Digital investment management FRE and DataBank Adjusted EBITDA

(\$ in thousands; for the three months ended March 31, 2020)

Digital Investment Management FRE Determined as Follows

Digital Investment Management	\$ 2,529
Digital Balance Sheet (DataBank)	(18,295)
Digital Balance Sheet (ex-DataBank)	<u>(3,454)</u>
Net income (loss)	(19,220)
Digital Investment Management Net income (loss)	2,529
Adjustments:	
Interest income	(30)
Depreciation and amortization	6,603
Compensation expense—equity-based	589
Administrative expenses—straight-line rent	16
Other gain (loss), net	(50)
Income tax benefit (expense)	393
FRE	<u>\$ 10,050</u>

DataBank Adjusted EBITDA Determined as Follows

Net income (loss) from continuing operations	\$ (18,295)
Adjustments:	
Interest expense	9,402
Income tax (benefit) expense	(5,730)
Depreciation and amortization	<u>30,031</u>
EBITDAre:	15,408
Straight-line rent expenses and amortization of above- and below-market lease intangibles	(338)
Installation services	289
Restructuring & integration costs	551
Transaction, investment and servicing costs	<u>197</u>
Adjusted EBITDA:	<u>\$ 16,107</u>